

Hello Everyone!

Welcome to the December edition of the DLA Disposition Services Insight. It is hard to believe that the first quarter of FY16 is almost drawing to a close and calendar year 2016 is almost here. We here in Battle Creek, MI have had a delightful time serving you this past year. I hope that you find this update interesting and pertinent to your needs, as we discuss this past year's accomplishments.

We have covered a lot of ground this past year. We have had a banner year with reutilizing excess property within DOD. This is a testament of how well our customers have learned to operate and optimize our RTD program for their needs. Every piece of property reutilized helps save taxpayer dollars and allows us to get the best 'bang for the buck'. It also helps you all complement department budgets that might have been diminished.

Additionally this past year, we have put a renewed focus on standardizing processes and reducing your wait time for turn-in at our sites. We are working hard to provide our customers with uniform, standard service. Our goal is that as you rotate throughout your career, you can seamlessly transition from one of our sites to the next.

This newsletter allows us to communicate some hopefully beneficial information that might help to positively impact your day-to-day operations. We have highlighted areas such as our Range and Computers for Learning Programs, and crucial knowledge regarding certain items that present safety issues that are turned in. Lastly, we have an update on our vehicle sales contract and a brand new Disposition Services website.

As this calendar year draws to a close, all of us here at Disposition Services look forward to seeing what 2016 has in store and continuing to work with you in the months ahead. Please stay safe in the snow and traveling during the holiday season. As always, we remain committed to our mission: Warfighter First! See you all next year!

Tina Aldrich
Director, Customer Support

A Year With CV4R

This past November 19th marks the first anniversary of the CV4R rolling stock contract. To mark this momentous occasion, we would like to share with you how well this enterprise has endeavored. The inaugural auction started a strong trend that has endured throughout the course of a year. Since then, Disposition Service's business partner IronPlanet has auctioned over twenty-three hundred HMMWVs. The average sales price per HMMWV hovers around the \$8,000 mark, and has been in that area for the last six months. This indicates that the market is by no means saturated and we can continue to expect good returns for the foreseeable future. Additionally, this equates to well over \$18M just in HMMWV sales alone. The total revenue generated from this contract for Disposition Services is over \$63M!

In the last issue of this newsletter, we mentioned that we were expanding and amending the contract to include OCONUS sales in Europe. As of now, IronPlanet has extended operations to four sites Kaiserslautern, Grafenwoehr, Germersheim (Germany) and Molesworth (UK). So far, four auctions have been conducted with total returns of \$703k. This is twice as more as was generated under the previous contract.

So what happens to all of the additional income that is created from these contracts? How exactly does that impact you? These proceeds along with other revenue generated help to reduce your service level bill. Our first mission is to maximize the reutilization of excess DOD property. However, when property isn't reutilized, smarter selling power property ensures we achieve the greatest return on investment that we can. Vehicle sales are a perfect example of how we accomplish this.





RTD Annual Performance Update

In our last issue of the Disposition Services Insight, we talked to you about all the great things we provide through our RTD program and how you can get started using it. This time we'd like to share our year end statistics with you, so you can truly see how this program helps you (and ultimately the tax payers) save millions ... actually BILLIONS of dollars!

For starters, let's talk about our Reutilization program for the customers that are first and foremost – the warfighters, as well as our Special Programs such as Computers for Learning (CFL), Law Enforcement Support Offices (LESO), Humanitarian Assistance Program (HAP), and many others. These customers ordered 162,791 line items of property through us in FY2015, saving \$2.4 billion dollars over the course of last fiscal year. What a tremendous savings!

In addition, we transferred 10,358 lines, valued at \$105 million worth of property to other Federal Agencies such as Homeland Security, the Federal Bureau of Investigation and Customs and Border Protection. And our Donation customers ordered 17,976 lines of property worth \$314 million. This is property that went to worthy non-profit organizations and public agencies such as schools and the Boy Scouts.

On another note – we know that another burning issue for our customers is not being able to see the status of their requisitions, so often you do not know if you've been awarded the property or if it went to someone else. As we've told you in past editions of this publication – we have a "Request for Change" (systems change request) in to our IT folks to get this fixed so that you will be notified by e-mail whenever a status changes and also be able to see it right on your home screen in RTD Web.

In the meantime - you can find out the status of your order with just a few simple clicks today. When you are on your home screen in RTD Web, push the "request status" button. The status will be updated on that screen in approximately 1 hour. The tricky part is – after hitting this button – when your screen refreshes, it will not look any different. This throws people because it feels like nothing happened. But it WILL update and show the current status; you just have to check on it about an hour later.

Hopefully you have enjoyed hearing these updates. Keep reutilizing!

A Program For Your Kids

So - how many of you have children or grandchildren in school? And how many of them use computers at their school? Did you know that their school could potentially get much needed computer equipment from the DLA Computers for Learning (CFL) program ... for FREE? This includes monitors, CPUs, projectors, mice, keyboards, laptops, hubs, routers and more.

In 1996 President Clinton signed an executive order (12999) mandating that the federal government donate excess and outdated computer equipment to schools and to non-profit educational organizations. The CFL program is one example of the results of this executive order. To participate in the popular CFL program a school must be pre-kindergarten through twelfth grade, and/or a non-profit organization which promotes education.

The Computers for Learning (CFL) Program is run out of DLA Disposition Services and its purpose is to reutilize used and outdated Information Technology (IT) equipment by donating it to schools that can't afford to purchase new equipment. Excess military computer equipment is gathered and stored throughout the network of disposition sites located throughout the continental United States.

But don't let the word "outdated" mislead you with regard to the quality of the equipment. The United States military relies heavily on computers and modern technology to perform its missions, and to remain the most dominant force in the world must stay on the cutting edge of all new technology, especially when that technology is critical to the success of a mission.

Upgrades in technology do not equate to equipment being bad or ineffective, it simply indicates that a particular item has been improved upon.

Many school districts, particularly those located in lower income areas, can greatly benefit from the CFL program. It reduces strain that buying modern technology can put on shrinking budgets. Not only that, but the program maximizes the American tax dollar. By clicking the link below you will find more information about the CFL program, how to register and participate in it, as well as contact information for those who run this program for us.

<http://www.dla.mil/DispositionServices/Offers/Reutilization/CFL.aspx>

Ranges Where Exploding Vehicles is a Mission

Simplifying processes and saving taxpayer dollars are two important goals that we strive to accomplish in Disposition Services. A stellar example of where we are able to combine these two efforts is our DOD Range Program.

Military bombing ranges require targets to train personnel in the use of various weapon systems including aircraft and artillery. Generally, the ranges have to buy soft targets that are made of plywood and cardboard. However an alternative to these soft targets is to use a vehicle that has been deemed excess or unserviceable by another unit in our supply chain. These reutilized vehicles become “hard targets”, and unlike a less sturdy cardboard cutout, they can take multiple hits by a weapons system that targets them. These hard targets provide a much more realistic training for the services.

DLA Range of the Year

The winner for this year's Range of the Year competition is Mountain Home Range Complex in Idaho. We were all very impressed with their ingenuity to make modifications to DLA equipment to replicate enemy targets and range target layout. Thanks for all of you who submitted their range this year for the competition and used DLA for their range needs.

When a training session is complete, or the target is no longer recognizable as a vehicle, the residue that remains is collected and sold as scrap. The use of the vehicles as targets alleviates the requirement to have Disposition Services cut up DEMIL required vehicles and makes the residue safe to sell for its scrap content. Last year over a thousand vehicles were reutilized to ranges saving thousands of dollars on the cost to perform the DEMIL on them, and eliminating the need to acquire soft targets. The ranges also benefit from having much more representative training scenarios.

For information on how to acquire vehicles and targets for your range, please feel free to contact the Disposition Services Reutilization office at DRMSRTD@dla.mil



Safety

PSA

Unfortunately, the Disposition Services family has lost one of its own due to a tragic set of circumstances that happened at one of our sites. On November 10th, a pressurized fire suppression system installed on a HMMWV resulted in a fatality.

Our sites cannot accept physical custody of cylinders except for cylinders that have been evacuated and rendered inert for scrap recycling (DoD 4160.21-M Vol 4 para. 4). Additionally, all cylinders that are turned in must be able to be easily visually identified as being inert. This can involve being cut into pieces with a cutting torch or a hole drilled through the side of the tank (not to be accomplished while the tank is under pressure!).

Prior to a vehicle turn in, the following items must be removed or rendered inert:

- All pressurized systems and cylinders, to include fire suppression systems
- Any and all ammunition and explosive (AE) items
- Any demilitarization-required property (e.g. radios, antennas, mounts, etc.)

Additionally, vehicles that have been previously used in combat or live-fire exercises provide an extra risk. Personnel at our locations have reported multiple instances that while preparing vehicles for demilitarization, ammunition and explosive items have been found within the vehicle. This is a grave safety issue. Vehicles in these scenarios are considered Material Potentially Presenting and Explosive Hazard (MPPEH) and require a Material Documented as Safe (MDAS) statement and an inert certificate. Although personnel conducting an MDAS must have had the required certifier/verifier training and experience in identifying and handling of MPPEH, please inspect your vehicles before the MDAS inspection. The more sets of eyes that can look over a vehicle exponentially reduce the potential of AE items entering our facilities and supply chain.

Please help us attempt to mitigate the risk of this tragedy happening to one of our people again in the future. Your actions CAN help save someone else's life.

If you would like to have further guidance or have a question that wasn't answered in this article, please feel free to contact your local Disposal Service Representative or review the regulations presented below.

Generator Turn-In Requirements

- DoD 4160.21-M, Volume 2, Enclosure 6.
- DoD 4160.21-M, Volume 4, paragraph 41.
- DoD 4160.21-M, Volume 4, paragraph 99d.

New

Public Website



You may have noticed that the Disposition Services public website has taken on a new look and feel in the past few weeks. In fact, since September 29, 2015 we have moved our website from its previous location to a new permanent home with Defense Media Activity (DMA). For the unaware, DMA is the primary host for many of your familiar DOD-branded, public websites. This includes Defense.gov, websites for the Joint Chiefs, Air Force, Marine Corps, etc. This migration will help allow us to reduce operating expenses, and additionally bring our online presence in closer alignment to the rest of the Department of Defense.

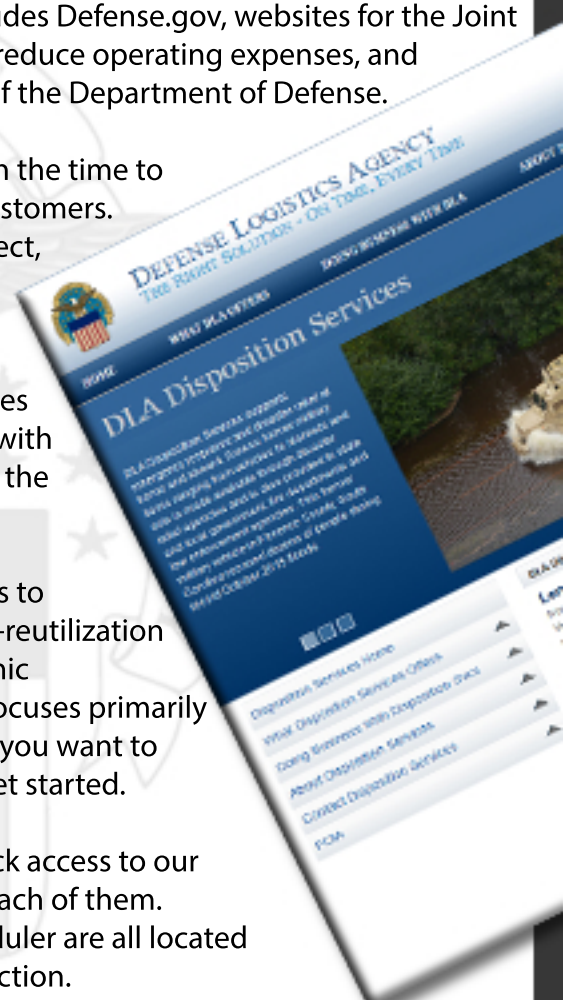
An additional benefit of transplanting our website is that we have taken the time to refocus, retool, and restructure our pages to be more relevant to our customers. We have attempted to calibrate what we provide to you to be more direct, user-friendly, and helpful.

Aside from the immediately visible aesthetic differences to the site, our new features include a new left hand navigation bar with a list of services that DLA Disposition Services offers, as well as links for doing business with us. Visitors will still be able to access DLA's organizational structure, but the focus will be on the services, products and capabilities we provide.

Under the "What Disposition Services Offers" button, users will find links to products and services Disposition Services provides—from equipment-reutilization programs to property disposal solutions, public sales offerings, electronic documentation resources and demilitarization guidance. This section focuses primarily on providing overarching information on our programs and services. If you want to learn more about how we can serve you better, this is where you can get started.

The "Doing Business with Disposition Services" button allows users quick access to our respective web applications, and how-to guides on getting started in each of them. Instructions and quick links to RTD, ETIDs, and the transportation scheduler are all located under this section. This is the section to visit for quick access and instruction.

We hope that you take the time to see what all we have available for you to take part in. Large changes are seldom easy in the beginning, but we hope that over time this will prove to be a major improvement on how we have distributed information in the past. For any questions pertaining to our new public website, please feel free to contact Disposition Services Webcontent at DLADispositionServicesWebcontent@dla.mil



Contact Us

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For questions regarding this issue, please contact:

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We care about what you think!

If you have any questions, comments, or suggestions, please fill out an ICE survey [HERE](#).

If you have any general questions, please let us know

24-Hour Customer
Interaction Center

Phone: 1-877-352-2255

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