



DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



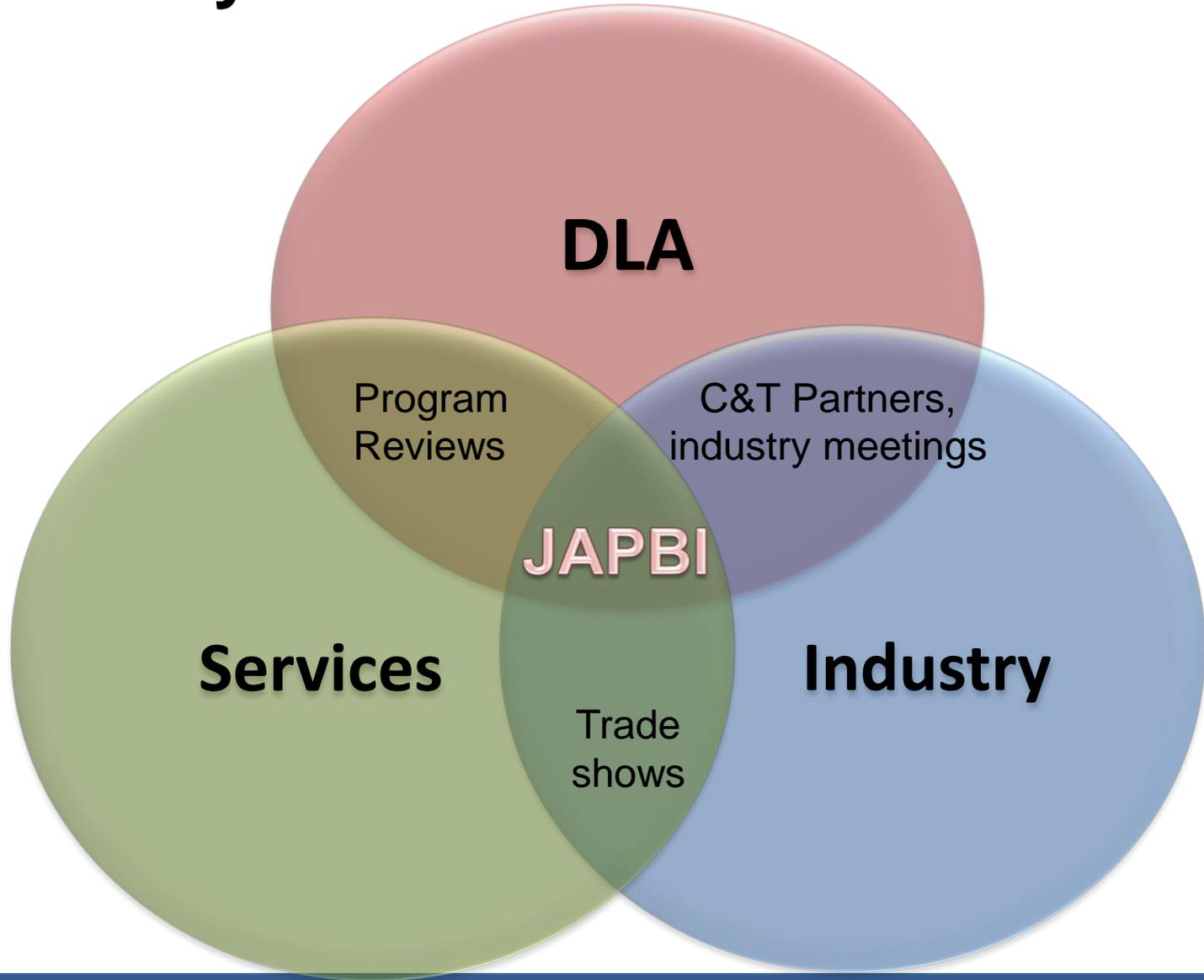
Joint Advanced Planning Brief for Industry Welcoming Remarks

19 October 2016

Col Lawrence Hicks
Director, Clothing & Textiles



Why are we here? JAPBI 101





DELIVER THE RIGHT SOLUTION ON TIME, EVERY TIME

DLA Delivers Global Warfighter Solutions

SUPPLY CHAINS

- Land Systems
- Maritime Systems
- Aviation Systems
- Fuel & Energy
- Industrial Hardware
- Subsistence
- Medical
- Clothing & Textiles
- Construction & Equip.

DISTRIBUTION

- 25 Distribution Centers
- \$98B DoD Inventory
- 52M sq ft covered storage

DISPOSITION SERVICES

- Reverse logistics
- Reutilization & marketing
- Over \$25B per year



- 9 Supply Chains
- 3 Regional Commands





Nine Global Supply Chains

Supply chains are logical business units aligned with industry and customers. Each supply chain is managed by a Primary Level Field Activity.

| Aviation | Land | Maritime | Energy |
|--|--|---|--|
| Richmond | Columbus | | Ft. Belvoir |
| <ul style="list-style-type: none"> • Aviation Original Equipment Manufacturer (OEM) Items • Engines & Airframes • Aviation Supply Chain Commodities  | <ul style="list-style-type: none"> • Wheeled Vehicles • Tracked Vehicles  | <ul style="list-style-type: none"> • Valves/ Hardware • Fluid Handling • Active Devices • Passive Devices • Electrical Devices • Electronic Devices  | <ul style="list-style-type: none"> • Operational Fuels • Rocket Fuels • Installation Power  |



Nine Global Supply Chains

| Clothing & Textiles (C&T) | Medical | Subsistence | Construction & Equipment (C&E) | Industrial Hardware |
|--|---|--|---|---|
| Philadelphia | | | | |
| <ul style="list-style-type: none"> • Recruit Clothing • Organizational Clothing Equipment  | <ul style="list-style-type: none"> • Pharmaceutical • Medical/Surgical Equipment  | <ul style="list-style-type: none"> • Institutional Feeding • Operations Rations • Produce  | <ul style="list-style-type: none"> • Construction • Equipment  | <ul style="list-style-type: none"> • Screws and Bolts • Nuts and Washers • Other Bench Stock Items  |



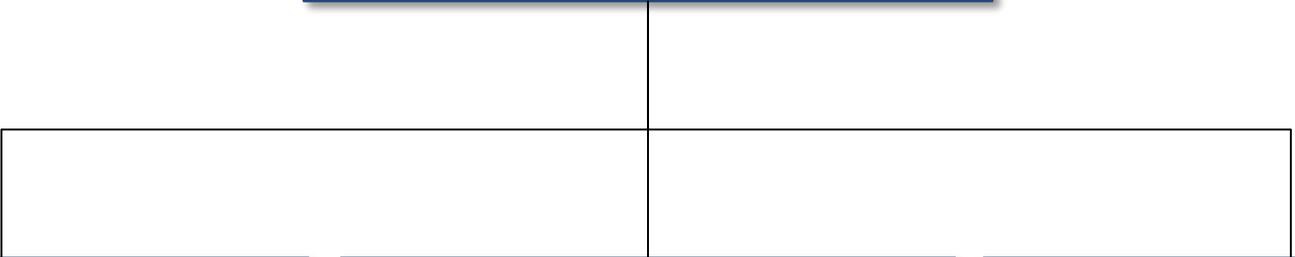
Clothing & Textiles' Mission

Provide world-class integrated logistics solutions for clothing, individual equipment and textile items to Warfighters and Emergency Responders in peace and in war; around the clock and around the world.



Clothing & Textiles Organization

Supply Chain Directors
Col Lawrence Hicks, USAF
Mr. Roy Dillard



Customer Operations
Mr. Gary Colello

Plans & Integration
Ms. Lisa Raucheisin

Supplier Operations
Mr. Steven Merch



Class II... Clothing & Textiles

FY17 Forecast
\$1.83B

Customers & Items

Customers: 14,800

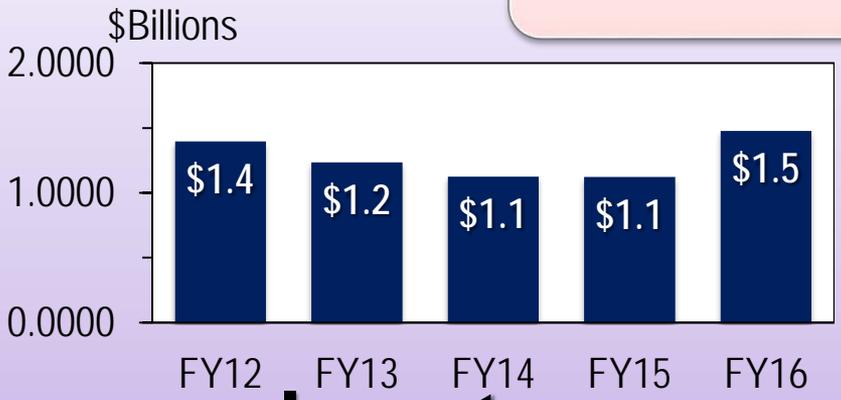
Orders: 5.7M annually

Items: 54,600 NIINs

Sales



The Big Picture



Inventory

Employees (auth): 348 civilian
+ 7 military

Suppliers: 330

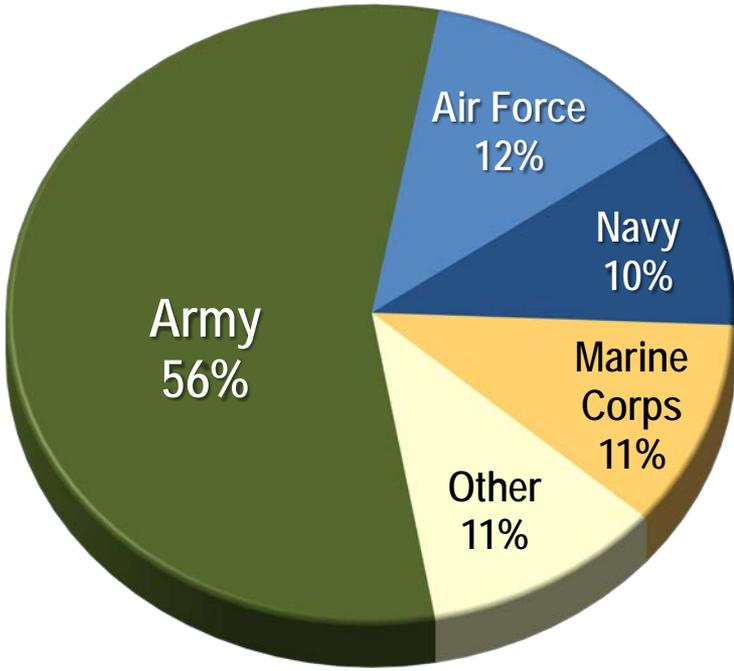
Personnel & Vendors



Clothing & Textiles Business

FY16 Sales @ Standard

FY16 Service Breakout



Other:

| | |
|---------------|------------|
| Coast Guard | \$11.076M |
| FMS | \$198.367M |
| Other DoD Fed | \$104.200M |



DELIVER THE RIGHT SOLUTION ON TIME, EVERY TIME

Strategic Plan Goals

WARFIGHTER FIRST
Make Promises and Keep Them

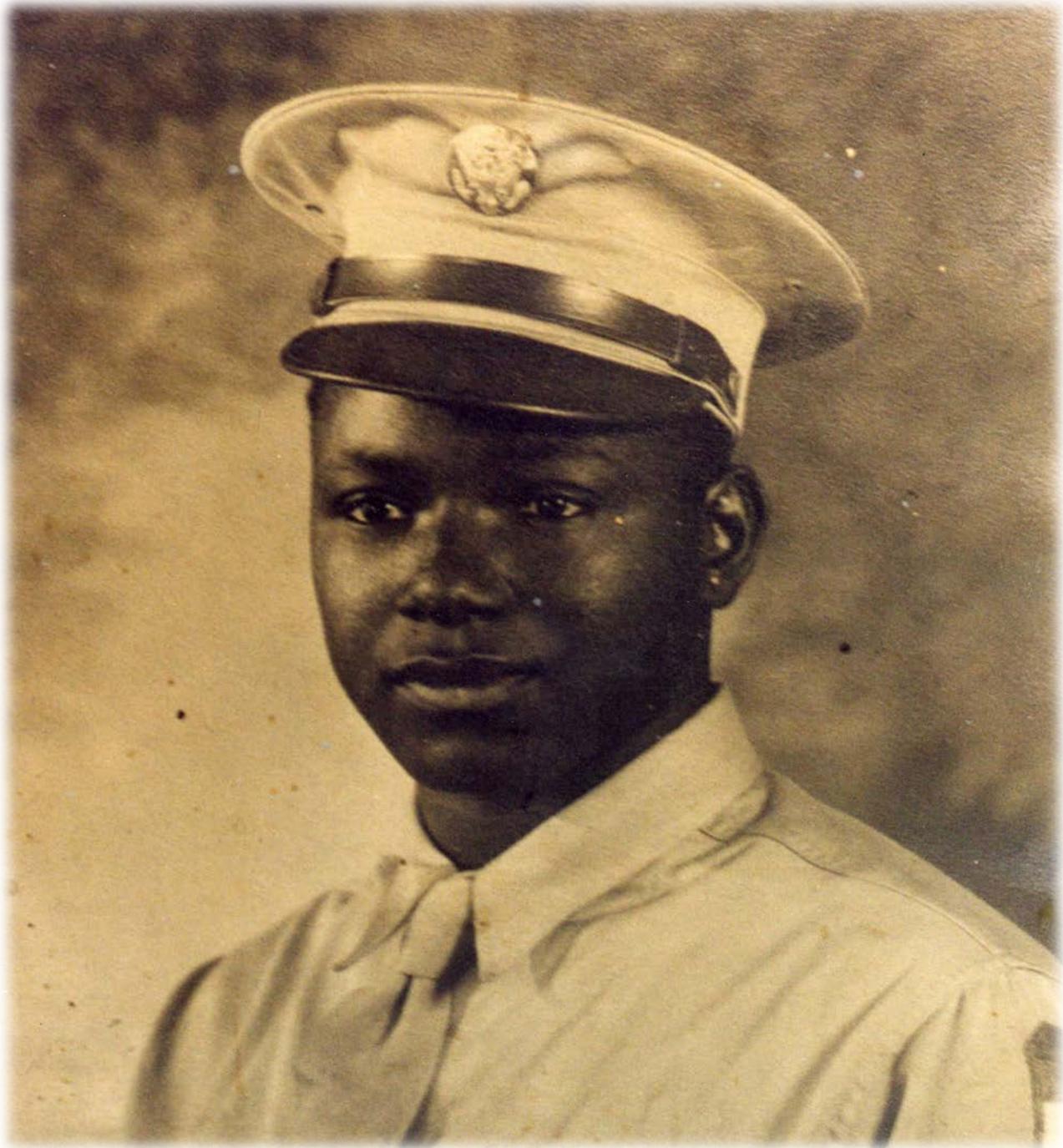
PEOPLE AND CULTURE
Valued Team Members;
Resilient and Ready for the Challenge

FINANCIAL STEWARDSHIP
Affordable Solutions
and Continued Accountability

STRATEGIC ENGAGEMENT
Better Outcomes Through Teamwork

PROCESS EXCELLENCE
Always Improving;
Finding Smarter Ways to do Things







A Word of Thanks...

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