

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS  
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30**

1. REQUISITION NUMBER: 1000040081 PAGE 1 OF 4  
 2. CONTRACT NO.: SPE300-16-D-V231  
 3. AWARD/EFFECTIVE DATE: 2016 JUL 31  
 4. ORDER NUMBER  
 5. SOLICITATION NUMBER: SPE300-15-R-0037  
 6. SOLICITATION ISSUE DATE: 2016 MAR 18

7. FOR SOLICITATION INFORMATION CALL:  a. NAME  
 b. TELEPHONE NUMBER (No collect calls)  
 8. OFFER DUE DATE/ LOCAL TIME

9. ISSUED BY: CODE SPE300  
 DLA TROOP SUPPORT  
 DIRECTORATE OF SUBSISTENCE  
 700 ROBBINS AVENUE  
 PHILADELPHIA PA 19111-5098  
 USA  
 Local Admin: Grisel Velazquez PSPTPB4 Tel: 215-737-2554 Fax: 215-737-4246  
 Email: GRISEL.VELAZQUEZ@DLA.MIL  
 10. THIS ACQUISITION IS  
 UNRESTRICTED OR  SET ASIDE: \_\_\_\_\_ % FOR:  
 SMALL BUSINESS  WOMEN-OWNED SMALL BUSINESS (WOSB) ELIGIBLE UNDER THE WOMEN-OWNED SMALL BUSINESS PROGRAM  
 HUBZONE SMALL BUSINESS  EDWOSB NAICS: 311812  
 SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS  8 (A) SIZE STANDARD:

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED  
 SEE SCHEDULE  
 12. DISCOUNT TERMS: Net 30 (Do not Use)  
 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)   
 13b. RATING  
 14. METHOD OF SOLICITATION  
 RFQ  IFB  RFP

15. DELIVER TO: CODE  
 SEE SCHEDULE  
 16. ADMINISTERED BY: CODE SPE300  
 SEE BLOCK 9  
 Criticality: PAS: None

17a. CONTRACTOR/ OFFEROR: CODE ONFB4 FACILITY CODE  
 MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE  
 5500 CHESTNUT AVE  
 NEWPORT NEWS VA 23605-2118  
 USA  
 TELEPHONE NO. 7572453857  
 18a. PAYMENT WILL BE MADE BY: CODE SL4701  
 DEF FIN AND ACCOUNTING SVC  
 BSM  
 P O BOX 182317  
 COLUMBUS OH 43218-2317  
 USA

17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER   
 18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED.  SEE ADDENDUM

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	See Schedule				

25. ACCOUNTING AND APPROPRIATION DATA  
 26. TOTAL AWARD AMOUNT (For Govt. Use Only) \$263,418.58

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA  ARE  ARE NOT ATTACHED.  
 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA  ARE  ARE NOT ATTACHED.

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 1 COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED  
 29. AWARD OF CONTRACT: REF. SPE30015R0037 OFFER DATED 2016-Apr-19 YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH, HEREIN IS ACCEPTED AS TO ITEMS:

30a. SIGNATURE OF OFFEROR/CONTRACTOR: *Paula Martin*  
 30b. NAME AND TITLE OF SIGNER (Type or Print): PAULA MARTIN  
 30c. DATE SIGNED: 7/27/16  
 31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER): *Christina M. Miller*  
 31b. NAME OF CONTRACTING OFFICER (Type or Print): Christina M. Miller  
 31c. DATE SIGNED: 2016 JUL 26

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT

32a. QUANTITY IN COLUMN 21 HAS BEEN

RECEIVED     INSPECTED     ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED: \_\_\_\_\_

32b. SIGNATURE OF AUTHORIZED GOVERNMENT REPRESENTATIVE	32c. DATE	32d. PRINTED NAME AND TITLE OF AUTHORIZED GOVERNMENT REPRESENTATIVE
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32e. MAILING ADDRESS OF AUTHORIZED GOVERNMENT REPRESENTATIVE	32f. TELEPHONE NUMBER OF AUTHORIZED GOVERNMENT REPRESENTATIVE
32g. E-MAIL OF AUTHORIZED GOVERNMENT REPRESENTATIVE	

33. SHIP NUMBER  <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	34. VOUCHER NUMBER	35. AMOUNT VERIFIED CORRECT FOR	36. PAYMENT  <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	37. CHECK NUMBER
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38. S/R ACCOUNT NO.	39. S/R VOUCHER NUMBER	40. PAID BY
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41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT	42a. RECEIVED BY ( <i>Print</i> )	
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER	41c. DATE	
	42b. RECEIVED AT ( <i>Location</i> )	
		42c. DATE REC'D (YY/MM/DD)
		42d. TOTAL CONTAINERS

BLOCK 25.

25% MINIMUM GUARANTEED: \$65,854.65

250% MAXIMUM DOLLAR VALUE IS: \$658,546.45

BLOCK 26. TOTAL AWARD AMOUNT FOR A THREE YEAR PERIOD IS \$263,418.58

THE CONTRACT PERIOD OF PERFORMANCE IS FROM JULY 31, 2016 TO JULY 27, 2019.

Tier 1: July 31, 2016 - July 28, 2018

Tier 2: July 29, 2018 - July 27, 2019

**CONTINUED ON NEXT PAGE**

**Attachments****List of Attachments**

Description	File Name
ATTACH.SPE30016DV231 SOW	SPE30016DV231 SOW.pdf

## Schedule of Items

### **DESCRIPTION/SPECIFICATIONS:**

**Group II: Delivery to Hampton Roads Produce for customers at Guantanamo Bay Cuba and Honduras**

**Class 1 Items Firm Fixed price with EPA Adjustments (July 31, 2016-July 27, 2019)**

Stock Number (LSN)	Item Name/Description	Product Code	Estimated Annual Qty per Unit	Price per Unit	Total Price per Unit (Tier 1)	Total Price per Unit (Tier 2)
891001E112161	MILK, LOW FAT, CHL, 1% MILK FAT, 5 GAL BIB	25263	628	\$ 14.25	\$ 17,898.00	\$ 8,949.00
891001E110550	MILK, NONFAT, CHL, 1/2 PT CO	52370	20250	\$ 0.23	\$ 9,315.00	\$ 4,657.50
891001E110586	EGGNOG, CHL, 1 QT CO	35783	108	\$ 1.95	\$ 421.20	\$ 210.60

**Note: Prices on this award document reflect April 2016 pricing. The subsequent monthly EPA price adjustments will be applied accordingly to this "base price". The STORES catalog will be updated to reflect EPA price adjustments for all months going forward from April 2016.**

**DESCRIPTION/SPECIFICATIONS:**

**Group II: Delivery to Hampton Roads Produce for customers at Guantanamo Bay Cuba and Honduras**

**Class 2 items Firm Fixed Price for Tier 1: July 31, 2016 - July 28, 2018**

Stock Number (LSN)	Item Name/Description	Product Code	TIER 1 (Year 1&2)		
			Estimated Annual Qty per Unit	Price per Unit	Total Price per Unit (Tier 1)
891001E113402	CHEESE, COTTAGE, CHL, CREAMED, LARGE OR SMALL CU	12552	5728	\$ 8.00	\$ 91,648.00
891001E110611	SOUR CREAM, CHL, CULTURED, MIN 18% MILK FAT, 1 PT	24469	8744	\$ 1.65	\$ 28,855.20
891001E110615	SOUR CREAM, CHL, CULTURED, MIN 18% MILK FAT, 5 LB	53396	547	\$ 7.00	\$ 7,658.00
891001E114473	ICE MILK, CHOCOLATE, CHL, LIQUID, FOR SOFT SERVE M	55694	738	\$ 2.75	\$ 4,059.00
891001E114474	ICE MILK, VANILLA, CHL, LIQUID, FOR SOFT SERVE MAC	53524	1269	\$ 2.85	\$ 7,233.30
Various	YOGURT, NONFAT, CHL, ASSORTED, BLENDED, 6 OZ CO	Listed Below	5316	\$ 0.65	\$ 6,910.80
	<b>Specify Yogurt Flavors Available</b>	<b>Product Code</b>			
	Strawberry	23119			
	Bluebery	22956			
	Cherry	13395			
	Peach	22955			
	Raspberry	12190			
	Strawberry Banana	22957			

**DESCRIPTION/SPECIFICATIONS:**

**Group II: Delivery to Hampton Roads Produce for customers at Guantanamo Bay Cuba and Honduras**

**Class 2 items Firm Fixed Price for Tier 2: July 29, 2018 - July 27, 2019**

Stock Number (LSN)	Item Name/Description	Product Code	TIER 2 (Year 3)		
			Estimated Annual Qty per Unit	Price per Unit	Total Price per Unit (Tier 2)
891001E113402	CHEESE, COTTAGE, CHL, CREAMED, LARGE OR SMALL CU	12552	5728	8.25	\$ 47,256.00
891001E110611	SOUR CREAM, CHL, CULTURED, MIN 18% MILK FAT, 1 PT	24469	8744	1.70	\$ 14,864.80
891001E110615	SOUR CREAM, CHL, CULTURED, MIN 18% MILK FAT, 5 LB	53396	547	7.35	\$ 4,020.45
891001E114473	ICE MILK, CHOCOLATE, CHL, LIQUID, FOR SOFT SERVE M	55694	738	2.85	\$ 2,103.30
891001E114474	ICE MILK, VANILLA, CHL, LIQUID, FOR SOFT SERVE MACI	53524	1269	2.95	\$ 3,743.55
Various	YOGURT, NONFAT, CHL, ASSORTED, BLENDED, 6 OZ CO	Listed Below	5316	\$ 0.68	\$ 3,614.88
	<b>Specify Yogurt Flavors Available</b>	<b>Product Code</b>			
	Strawberry	23119			
	Blueberry	22956			
	Cherry	13395			
	Peach	22955			
	Raspberry	12190			
	Strawberry Banana	22957			

Tier 1 (Inc. Fluid Milk)	\$187,815.60
Tier 2	\$75,602.98
<b>Aggregate</b>	<b>\$263,418.58</b>

Guaranteed  
 Minimum: \$65,854.65  
 250 % Max: \$658,546.45

WITHIN 72 HOURS OF RECEIPT OF NOTICE OF AWARD, CONTRACTOR WILL SUPPLY EACH ORDERING ACTIVITY WITH THE CONTRACTOR'S CODING SYSTEM (PULL DATE, COLOR CODES, ETC.) THIS IS A MANDATORY REQUIREMENT.

The terms and conditions of solicitation SPE300-15-R-0037 (as amended, if amended), are hereby included in this contract.

All aspects of your offer are also incorporated herein.

**BULK MILK CONTAINERS:**

THE BULK MILK/JUICE DISPENSER CONTAINER SHALL BE A SINGLE SERVICE DISPENSER CONTAINER (MULTI-GALLON POLYETHYLENE BAG) AND SHALL BE DELIVERED IN A SINGLE SERVICE SHIPPING CONTAINER (CORRUGATED CARDBOARD BOX) OR A MULTI-SERVICE **SHIPPING** CONTAINER (PLASTIC/METAL HOLDER/KEEPER CASE) WHICH DOES NOT REQUIRE A TRANSFERRING OF THE SINGLE SERVICE DISPENSER CONTAINER (POLYETHYLENE BAG) TO A HOLDER/KEEPER CASE OR DISPENSER CASE AT POINT OF USE.

**POINT(S) OF CONTACT FOR ORDERING:**

Brenda Lovell

Phone: 757-245-3857 X4444

Fax: 757-928-2449

Email: [blovell@marvamaid.com](mailto:blovell@marvamaid.com)

**POINT(S) OF CONTACT FOR INVOICING AND PAYMENT:**

Brenda Lovell

Phone: 757-245-3857 X4444

Fax: 757-928-2449

Email: [blovell@marvamaid.com](mailto:blovell@marvamaid.com)

Ordering and Delivery Qualifications: 48-hours order lead time for all items

Non Delivery days: Saturday and Sunday

**FOR ALL DELIVERY LOCATION IN THIS GROUP:  
INSPECTION REQUIREMENTS:** CONTRACTOR'S DELIVERY VEHICLES WILL STOP  
AND REPORT TO THE VETERINARY INSPECTION  
POINT AS DESIGNATED FOR INSPECTION OF THEIR  
PRODUCTS BEFORE PROCEEDING TO ANY OTHER  
DESIGNATED DELIVERY POINT(S).

**(Please note: Rapid Gate is currently a requirement for access to some military bases, the contractor is responsible for obtaining all required enrollments and clearances for each of their drivers as soon as they receive notice of such a requirement)**

**DESCRIPTION/SPECIFICATIONS:****Group II: Delivery to Hampton Roads Produce for customers at Guantanamo Bay Cuba and Honduras  
PoP: July 31, 2016 – July 27, 2019****DELIVERY POINTS**

<b>Ordering DoDAAC</b>	<b>Ship To DoDAAC</b>	<b>Activity</b>	<b>Frequency and Time of Delivery</b>
N3742B	N3742A	<b>Naval Station Guantanamo Bay</b> FPO Cuba 095930 Renz Daguro (660-2229) <a href="mailto:daguror@yahoo.com">daguror@yahoo.com</a>	<b>See Delivery Instructions Below</b>
W81GAJ	W81GAJ	<b>Soto Cano Air Base</b> <b>See Delivery Instructions Below</b> Port of Cortes, Honduras POC: <a href="mailto:betis.c.orellana.ctr@mail.mil">betis.c.orellana.ctr@mail.mil</a> Commercial Phone: 011 (504) 2234-4634 Ext. 3606 DSN 449-3606	<b>See Delivery Instructions Below</b>

**Deliver to:**

Hampton Roads Produce  
1106 Ingleside Rd  
Norfolk, VA 23502

Mondays and Fridays  
0300 – 0600

**Delivery Entrance is at:**

MDV NASH FINCH / Hampton Roads Produce  
1133 Kingwood Ave  
Norfolk, VA 23502

In the case of a national legal holiday falling on a delivery day (Monday or Friday), the warehouse will advise when delivery is to be made. In the case of an emergency or change in flight schedule, delivery of product will be subject to change.

In the case of adverse weather conditions that cause a delay of the flight schedule of 72 hours or longer, Military Food Inspectors at the aerial port from which the product will be shipped to the Export customers may recommend a replacement delivery of the perishable milk and dairy products due to shelf life concerns. This replacement delivery must be delivered to the export contractor's warehouse on the day and time the flight schedule to the customer resumes. In a scenario such as this, communication will be thoroughly coordinated between the aerial port, vendor, the export warehouse, and representatives of DLA Troop Support.

**Appointments must be made for each shipment.**

## Product Quality

- A. Acceptance of supplies awarded under this solicitation will be limited to fresh product. All products delivered under this contract must conform to the following **freshness requirements**. Fluid dairy products and other dairy products shall have sufficient remaining shelf life commensurate with good commercial practice. Each container, carton, etc. shall have visible, legible and understandable “sell-by-date” or equivalent.
1. Milk, Whipping Cream (fresh), Cream (fresh) and Half-and-Half (fresh), Ice Milk Mix, Fresh (soft serve), Milk Shake Mix, Fresh (direct draw), Buttermilk and Eggnog must be delivered with a minimum 10 days shelf life remaining.
  2. Whipping Cream (ultra-pasteurized), Half-and-Half (ultra-pasteurized) and Cream (ultra-pasteurized) must be delivered with a minimum 14 days shelf life remaining.
  3. Cottage Cheese, cultured and acidified, normal and extended shelf life must be delivered with a minimum 14 days shelf life remaining.
  4. Sour Cream must be delivered with a minimum 21 days shelf life remaining.
  5. Yogurt must be delivered with a minimum of 18 days shelf life remaining.
  6. Ice Cream must be delivered with a minimum 120 days shelf life remaining
- B. Commercial standards should be used to maintain temperatures appropriate for the individual items.

**“SELL-BY-DATE” COMPLIANCE IS REQUIRED WHEN DELIVERY IS MADE IN VIRGINIA.**

**“SELL-BY-DATE” COMPLIANCE IS NOT WHEN PRODUCT ARRIVES AT HONDURAS.**