

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE	PAGE OF PAGES
2. AMENDMENT/MODIFICATION NO. 0006	3. EFFECTIVE DATE 10 APRIL 2008	4. REQUISITION/PURCHASE REQ. NO. N/A	5. PROJECT NO. (If applicable)		
6. ISSUED BY DEFENSE SUPPLY CENTER PHILADELPHIA 700 ROBBINS AVENUE PHILADELPHIA, PA 19111-5092 MATTHEW CONVILLE (215) 737-2995/DSCP-FIAB	CODE	7. ADMINISTERED BY (If other than Item 6)		CODE	
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)				(x) 9A. AMENDMENT OF SOLICITATION NO. SPM300-06-R-0063	9B. DATED (SEE ITEM 11) 04 JANUARY 2007
				10A. MODIFICATION OF CONTRACT/ORDER NO.	
				10B. DATED (SEE ITEM 13)	
CODE		FACILITY CODE			

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS**

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers  is extended,  is not extended. Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing Items 5 and 15, and returning \_\_\_\_\_ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting and Appropriation Data (If required)

**13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS,  
IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**

(x) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.102(b).
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor  is not,  is required to sign this document and return 1 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

THIS AMENDMENT HEREBY SUPERCEDES AMENDMENT 0004 TO SOLICITATION SPM300-06-R-0063.

PAGES 87-88 AND 110-111 ARE REPLACED AS FOLLOWS.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF SIGNER (Type or print)	
		DEBBIE HOLMAN	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
(Signature of person authorized to sign)		BY _____	(Signature of Contracting Officer)

## **Description of Amendment**

Subject solicitation is hereby amended and the language in the attached document supersedes the corresponding language currently in the solicitation **and previous amendments**. The solicitation is re-opened to conduct limited discussions on Experience/Past Performance only and, to be considered, offerors must make a supplemental submission of information in accordance with the instructions in the attached document. No other submissions by offerors which relate to other aspects of the Technical or Business (pricing) proposals will be considered.

The Government will consider written proposals, oral presentations, proposal revisions, and other information submitted prior to the issuance of this amendment in conjunction with the supplemental submission. To the extent there is any inconsistency, the Government will consider new information submitted as superseding previously submitted information, but offerors should affirmatively address any inconsistencies between prior submissions and the current submission. The period of acceptance for these final proposal revisions is 90 days from the date of the new closing. The closing date is 17 April 2008, 2:00 P.M., local time.

**PRIME VENDOR SUPPORT  
TEXAS/OKLAHOMA**

**ADDENDUM TO FAR 52.212-1  
SUBMISSION REQUIREMENTS  
TECHNICAL PROPOSAL – VOLUME I**

**I. EXPERIENCE/PAST PERFORMANCE**

A. Offerors that are proposing a joint venture, partnership, or a teaming approach should provide experience and past performance information for the offering joint venture, partnership, or team. You should also provide information on EACH team member of the party or the joint venture or partnership (i.e. when each of these entities acted alone or as members of other teams/joint ventures). However, the most relevant experience and past performance data, and that which will receive the most credit, is the information directly related to the offering entity. You may also provide information related to key subcontractors, parent corporations, or other affiliates that will perform essential functions of the contract.

1. Discuss the extent of experience and past performance, not at a corporate level but at an individual house(s) level (i.e. for the actual distribution facility or facilities that will actively participate in the performance of the contract), similar to the proposed contract's requirements for both your firm, and your partner's, if applicable. Provide the following information:

- a. Provide a brief performance record of your five (5) highest dollar value Prime Vendor/Regular dealer contracts for the period from January 1, 2004 through December 31, 2006, whether they are commercial or Government contracts. Specify which contracts you consider to be the most successful and why. Describe which contracts, if any, you consider to be similar in size and/or complexity to the solicited requirements. Include any problems that you have encountered during the performance of the respective contracts and what steps were taken to resolve the problems, along with their resolutions. Address the following for each of the contracts:
  - i. Annual Dollar Value;
  - ii. Length of time that the account has been serviced;
  - iii. Fill rate, listed monthly for the 12 months of the contract immediately preceding January 1, 2007, with and without substitutions;
  - iv. Number of customer delivery points (stops),
  - v. Average number of delivery stops made per week;
  - vi. Average number of delivery orders placed per week;
  - vii. Average delivery order dollar value;
  - viii. Average total number of delivery order line items per week;
  - ix. Points of contact and phone number;
  - x. Problems/resolutions
- b. An organizational/management chart of the firm(s) that will identify Key personnel who are responsible for the day-to-day management, and overall success, of the Prime Vendor program. Please do not submit corporate charts, unless the people listed are directly involved in the performance of the proposed contract. Identify the key personnel, or the positions of personnel to be assigned, who will be key to the day-to-day management, and overall success, of the Prime Vendor program. Discuss your key personnel's experience with Prime Vendor and/or Government contracts.

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TEXAS/OKLAHOMA**

**ADDENDUM TO FAR 52.212-1 (CONTINUED)**

- c. If an offeror has had any Government contracts, including, but not limited to any of its top five (5) dollar value contracts, the offeror must submit information regarding its performance against socioeconomic (i.e. Small Business) and Javits-Wagner-O'Day Entity Support goals and its performance in carrying out Mentoring Business Agreement (MBA) proposals as part of its past performance information. Furnish the following information for all Government contracts:
- i. Contracting Agency;
  - ii. Contract Number;
  - iii. Contracting Officer and phone number;
  - iv. Socioeconomic performance, to include subcontracting goals and actual socioeconomic subcontracting numbers for the 12 months of the contract immediately preceding January 1, 2007;
  - v. JWOD performance;
  - vi. DLA Mentoring Business Agreement performance

**Note: If an offeror has not had any contracts that contain socioeconomic requirements, the offeror should include a statement to that effect and an explanation why that is the case.**

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**ADDENDUM TO FAR 52.212-2  
EVALUATION FACTORS FOR AWARD  
TECHNICAL PROPOSAL EVALUATION**

The following evaluation factors are listed in descending order of importance. The relative importance of each subfactor within each factor is stated below. The Government will make a risk assessment based on information contained in the proposal and other information, which has or may derive from sources other than the proposal. The risk assessment will be evaluated in the rating for any factors and/or subfactors that place the Government at risk.

### **I. EXPERIENCE/PAST PERFORMANCE**

When evaluating Experience and Past Performance, the offeror's written proposal and oral presentation, relevant Government (in-house) records, and the information provided by the points of contact or references designated by the offeror will be taken into account. Government (in-house) records will be considered more reliable than information derived from other sources. This assessment will also be performed for any partner that will perform in support of the proposed contract.

The Government will perform an integrated assessment of the offeror's individual house experience and past performance. This assessment will also be performed for any partner(s) or joint venture(s) that will perform in support of the proposed contract.

The subfactors for Experience/Past Performance are of equal importance. The elements within each subfactor are listed in descending order of importance.

#### **A. Experience**

**Element 1 - Size and Complexity** - The Government will evaluate the offeror's experience in fulfilling requirements of similar size and complexity for customers in a Prime Vendor/regular dealer capacity, on an individual contract (not cumulative) basis, considering only its top five (5) dollar value contracts, including Government contracts, if any. The estimated requirements of the solicited contract are as follows:

- a) Annual Dollar Value – approximately \$13.2 Million
- b) Number of delivery points = 36
- c) Average number of delivery stops per week = 90
- d) Average number of delivery orders per week = 25
- e) Average number of total line items ordered per week = 4,500
- f) Average delivery order dollar value – approximately \$10,154 (calculated as: \$13.2M / 52 weeks / 25 orders per week).

**Note: The terms "Delivery Order" and "Delivery Stops" are defined as follows:**

**Delivery Order** – an order for any supplies placed by individuals or activities designated in the Schedule (pages 64 and 65). Delivery orders may have one or more individual delivery points.

**Delivery Stops** – individual delivery points receiving supplies under a delivery order.

**Element 2 - Key Personnel** - The offeror's identification of key personnel, and their relevant individual experience, will be examined in order to determine the anticipated success of the firm in providing service to its customers.

Within the Experience subfactor, element 1 (Size and Complexity) is of greater importance than element 2 (Key Personnel).

**PRIME VENDOR SUPPORT  
TEXAS/OKLAHOMA**

**B. Past Performance**

**Element 1 - Contract Performance/Customer Satisfaction** - The Government will evaluate the offeror's record of performance with both commercial and Government contracts (if any) for its top five (5) dollar value contracts. The Government will determine whether the firm has a successful history of: conformance to contractual requirements or business agreements; providing consistently high fill rates; a commitment to customer satisfaction; and timely delivery of quality products.

**Element 2 – Socioeconomic Past Performance** - If an offeror has performed on Government contracts that are subject to prior socioeconomic goals (including any such contracts that are within the offeror's top five (5) dollar value contracts and any other Government contracts), they will be evaluated on their adherence to the requirements of these various socioeconomic considerations of past and current contracts, to include Socioeconomic Proposal, Javits-Wagner-O'Day Act Entity Support and DLA Mentoring Business Agreements. This aspect of the Government's evaluation is limited to socioeconomic matters only and other aspects of past performance are evaluated as described in the previous paragraph. Offerors that do not have records of past performance on socioeconomic issues will receive a "Neutral" rating. This evaluation will also be performed for any partner involved in the proposed contract. Government (in-house) records will also be used for this evaluation, if applicable, and will be considered more reliable than information derived from other sources.

Within the Past Performance subfactor, element 1 (Contract Performance/Customer Satisfaction) is of greater importance than element 2 (Socioeconomic Past Performance).