

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE	PAGE OF PAGES 1 17
2. AMENDMENT/MODIFICATION NO. 0018		3. EFFECTIVE DATE	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)	
6. ISSUED BY DLA TROOP SUPPORT DIRECTORATE OF SUBSISTENCE 700 ROBBINS AVENUE PHILADELPHIA PA 19111-5092 BUYER/PHONE: Tien Nguyen/215-737-3998		CODE SPM300	7. ADMINISTERED BY (If other than Item 6) SAME AS BLOCK 6		CODE
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)				<input checked="" type="checkbox"/> 9A. AMENDMENT OF SOLICITATION NO. SPM300-13-R-0077	
				<input checked="" type="checkbox"/> 9B. DATED (SEE ITEM 11) 04/12/2013	
				<input type="checkbox"/> 10A. MODIFICATION OF CONTRACT/ORDER NO.	
				<input type="checkbox"/> 10B. DATED (SEE ITEM 13)	
CODE	FACILITY CODE		11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS		
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> Is extended, <input checked="" type="checkbox"/> Is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning <u>1</u> copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.					
12. ACCOUNTING AND APPROPRIATION DATA (If required)					
13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.					
CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.				
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).				
<input type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:				
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)				
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.					
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)					
SUBSISTENCE PRIME VENDOR SUPPORT FOR ARIZONA AREA:					
The subject solicitation SPM300-13-R-0077 is hereby Amended as follows: SEE PAGES 2 THROUGH 17.					
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.					
15A. NAME AND TITLE OF SIGNER (Type or print)			16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)		
			JOHN RICCIO Contracting Officer		
15B. CONTRACTOR/OFFEROR		15C. DATE SIGNED	16B. UNITED STATES OF AMERICA		16C. DATE SIGNED
(Signature of person authorized to sign)			(Signature of Contracting Officer)		

JR

I. EVALUATION SPREADSHEET

- A. The amended price proposal workbook consists of three tabs: "TOTALS", "MARKET BASKET", and "DISTRIBUTION WORKSHEET."
1. The TOTALS tab calculates the offeror's aggregate offer, pulling information from the other two tabs.
 2. The MARKET BASKET tab lists each market basket item along with demand data, measured in cases, for the base and option period(s).
 3. The DISTRIBUTION WORKSHEET lists each distribution category, along with demand data, measured in cases, for the base and option period(s). The demand data in this tab, for each distribution category, is a compilation of each market basket item in that category.
- B. The solicitation spreadsheets should be filled out as follows:

NOTE: The offeror shall not add any columns or rows, or otherwise modify any cell positions in any of the solicitation spreadsheets.

TOTALS:

DLA Troop Support has provided offerors with a tab titled "TOTALS" inside the price proposal workbook. Offerors do not enter information in this tab. Rather, this tab calculates the offeror's aggregate offer, based on the information contained in the other two tabs.

These calculations include base and option period(s) as well as quantity adjustments which derive from alternate offers. These calculations rely on the information the offeror enters into the other portions of the spreadsheet; any incorrect information, therefore, will skew this stated total.

After the offeror submits the price proposal, DLA Troop Support will verify the offeror-entered information based on the offeror-submitted documentation: invoices/quotes and specification sheets.

Note: This is not the offeror's total evaluated price. The total evaluated price is determined through the process described on solicitation page 128.

MARKET BASKET:

This sheet includes fields pre-populated by DLA Troop Support, fields to be populated by the offeror, and fields that are formulated to calculate values based on the offeror's submission. Pricing shall be offered in accordance with the pricing provisions of the solicitation (see page 56), i.e.

Contract Unit Price = Delivered price + Distribution Price – Government Rebates and Discounts.

1. DLA Troop Support populated fields are as follows (Columns A – F, L and T):

A	Line Item – item number in the Market Basket
B	Stock # – Local Stock Number (LSN) requirement
C	Item Name – basic concept of the item of supply within a specific federal supply class (FSC)
D	Description – unit package size, units per purchase pack, grade or fabrication
E	Required NAPA Brand – mandatory brand name, if applicable
F	UNADJUSTED ANNUAL QTY (CS) – projected yearly usage data per case
L	Distribution Price Category # – specific Distribution Price Category # (see Distribution Worksheet for full description of each category)
S	DIST. CATEGORY UoM –the corresponding Distribution Price Category to the # listed in column L
T	EVAL. UoM – unit used for evaluation purposes. E.g. offerors will see how DLA will compare offers. E.g. price per pound, can, gallon, etc.
V	EVAL. UNITS (HISTORIC) – the number of units (shown in column T) that have historically been within the case currently purchased by DLA Troop Support. E.g. For meat items, this will be the number of pounds in a case.

NOTES:

- a) All offered items must be a close match to the solicited LSN specification requirements to include item description, unit package size, units per purchase pack, grade or fabrication. If the offeror's proposed item does not closely adhere to the current requirement, it will not be considered an acceptable item. If the offeror's proposed item matches a different DLA Troop Support LSN, please provide that LSN.
- b) Meat items shall meet all the general and detailed requirements of the Government's item description in accordance with the IMPS or NAMPS equivalent. Regarding fat limitations, unless otherwise specified, the maximum average fat thickness shall

as the specified quality grade.

- c) c) Offerors shall not convert pricing to match the solicited LSN specification requirements when proposing an item. Any conversion will be done by DLA Troop Support and will be for evaluation purposes only. E.g. the spreadsheet amount should match the invoice/quote.
- d) If a proposed item falls into a different Distribution Price Category, it should be priced on the Price Proposal sheet as per the proposed item. If the Government determines that the proposed item meets the acceptable variance, it will adjust the Distribution Price Category for that specific line item.
2. The Offeror shall complete the following fields for each line item (Columns O, P, and W):
Delivered Price

- O Actual Material Cost (CS) – most recent manufacturer, grower or private label holder commercial price per case that is input in the Contractor's purchasing system as the starting basis for its pricing to customers prior to the application of any specific standard freight, distribution fees, rebates, discounts, limited discounts, or other financial agreements with the Contractor's various customers. If the Contractor normally purchases this item by the pound, please multiply the pound price by the number of pounds on the accompanying invoice. All quotes should reflect cases prices. Alternatively, If an offeror substantiates its price with a quote for a catch weight item, the Evaluation Units per Case shall be the average case size for that item.
- P Standard Freight (CS) – transportation charge per case for delivery from the manufacturer/grower/private label holder to the SPV Contractor (may also include inter-division transfers between the SPV Contractor's warehouses)
- W Evaluation Units per Case – # of Evaluation Units of Measure (Column T) the Contractor is offering per case. E.g., this is the number of pounds per case, gallons per case, etc. If offering the actual requirement, this number should match the number in column V.

NOTE:

- i. Prices must not extend more than two (2) places to the right of the decimal point. Standard rounding methods should be observed for Actual Material Cost (Column O) and Standard Freight (Column P). For example, an Actual Material Cost of

to \$45.78 and \$2.23.

- ii. Evaluation Units per Case (Column W) must not extend more than two (2) places to the right of the decimal point. Standard rounding methods should be observed.
 - iii. For catch weight items, the Evaluation Units per Case (Column W) shall be the number of units per case on the offeror's invoice used to substantiate the line item. If an offeror substantiates its price with a quote for a catch weight item, the Evaluation Units per Case shall be the average case size for that item.
3. Prepopulated fields correlated to the Unadjusted Annual Quantity (Column F) and the Evaluation Units per Case (Column W) are as follows (Columns G, I, and J):

G	Annual Estimated Quantity (CS) Adjusted for Case Size Variance – Unadjusted Estimated Annual Quantity (Column F) modified based on the Contractor's offered Evaluation Units per Case (Column W) vs. required units per case (see Column D for requisite description)
I	Base Estimated Quantity (CS) Adjusted for Case Size Variance – Unadjusted Estimated Annual Quantity (Column F) modified based on the Contractor's offered Evaluation Units per Case (Column W) vs. required units per case (see Column D for requisite description) per base period
J	Option 1 Estimated Quantity (CS) Adjusted for Case Size Variance – Unadjusted Estimated Annual Quantity (Column F) modified based on the Contractor's offered Evaluation Units per Case (Column W) vs. required units per case (see Column D for requisite description) per option 1 period

4. Fields that will be calculated are as follows (Columns Q, U, AH and AI):

Q	Delivered Price (CS) – Actual Material Cost per CS (Column O) plus Standard Freight per CS (Column P)
U	Price per Evaluation Unit – price per Evaluation UoM (Column T)
Y	Aggregate Base Delivered Price (CS) – total delivered price per case for the base period (Column Q * Column

Z Aggregate Option 1 Delivered Price (CS) – total delivered price per case for the option 1 period (Column Q * Column J)

5. The Government will evaluate Delivered Price per CS only. If the spreadsheet calculated Delivered Prices per CS (Column Q) are not the prices you intend to propose, please contact the Contracting Officer immediately.
6. The items on the spreadsheet represent the contract market basket, i.e. the highest usage items as well as items listed under the Basic Daily Food Allowance (BDFA) listing. These items will represent the initial contract contractor catalog, at the prices proposed and awarded (reduced by the application of all applicable Government Rebates and Discounts). This means that the Contract Unit Prices in the initial contract order catalog shall be equal to or less than the awarded unit prices and this catalog will initiate the catalog baseline prices. Estimated annual quantities for the items are for information and evaluation purposes only.
7. If an offeror carries a variety of brands for the same item, the price submitted shall be for the lowest price, technically acceptable, item that meets the Government's minimum requirements, except that Brand Name/NAPA items must be priced according to the exact Brand Name/SKU/NAPA that is listed in the Market Basket, as specified. The inclusion of required Brand Name/NAPA items on the initial contract catalogs does not preclude future catalog changes during the life of the contract to add competing products based on added value to the customer.

NOTE: DO NOT deduct NAPA, Food Show or any other Government Rebates and Discounts from the delivered price on your price proposal. However, the actual Contract Unit Prices in the awarded contract order catalog shall include and be reduced by all applicable Government Rebates and Discounts.

DISTRIBUTION WORKSHEET:

1. DLA Troop Support prepopulated fields are as follows (Columns B – F):

B	Cat. # – Distribution Price category number
C	Category Description – description of the food category
E	Distribution Price Category Unit of Measure – unit used to calculate the quantity in its respective category
F	# Items in Category – number of items in the Market

Price category

2. The Offeror shall complete the following fields for the Distribution Price categories (Columns G, H and I):

G	Base Distribution Category Price – fixed Distribution Price per UoM (Column E) for the base period
H	Option 1 Distribution Category Price – fixed Distribution Price per UoM (Column E) for the option 1 period
I	Option 2 Distribution Category Price – fixed Distribution Price per UoM (Column E) for the option 2 period

NOTES:

- The Distribution Prices must be offered as a dollar amount. Distribution Prices offered as a percentage are not acceptable.
- Prices must not extend more than two (2) places to the right of the decimal point.
- Option pricing shall be provided for the Distribution Price portion of the Contract Unit Price only. Acceptance of the option is mandatory, and if an offeror does not submit option terms or indicate acceptance, the offeror's proposal may be rejected.

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3. Prepopulated field correlated to the Market Basket quantities (Column K).

K	Annual Quantity (Adjusted) – annual quantity per UoM (Column E) for all items in the Market Basket that are cataloged within a specific category
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4. Fields that will be calculated are as follows (Columns L, M and N):

L	Base Total Distribution – total Distribution Price per Distribution Price category for the base period (Column G * Column K)
M	Option 1 Total Distribution – total Distribution Price per Distribution Price category for the option 1 period (Column H * Column K)
N	Option 2 Total Distribution – total Distribution Price per Distribution Price category for the option 2 period (Column I * Column K)

5. The awarded Distribution Prices shall remain fixed for each applicable contract ordering period. Proposed Distribution Prices may remain the same, increase, or decrease for the option period.

II. MARKET BASKET QUANTITIES

It is the government's intention for the market basket to reflect the quantities as originally solicited. To demonstrate how the government arrived at the case quantities, below is a conversion table for Zone 1.

LEGEND:

Line Item	Stock #	Item Name	Description	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL. UoM	EVAL. UNITS (HISTORIC)
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- **Line Item:** Market basket line number
- **Stock #:** DLA's local stock number
- **Item Name:** DLA's Item Name
- **Description:** DLA's Description
- **UoI:** The original unit of issue
- **UoI QTY (Base):** The original base period Unit of Issue quantity (24-month)
- **Units Per Case:** The number of units of issue per case
- **Case QTY (ANNUAL):** Yearly usage data per case, see formula below:

$$\frac{\text{UNIT OF ISSUE QUANTITY}}{\text{Units Per Case}}$$

NOTE: This resultant number was then divided by the 22 month base ordering period and the resultant monthly figure multiplied by 12 to show an annual case quantity. This number was also rounded so that all cases are expressed in whole numbers.

- **EVAL. UoM:** Unit used for evaluation purposes
- **EVAL. UNITS (HISTORICAL):** The number of units that have historically been within the case currently purchased by DLA Troop Support

ZONE 1: ARIZONA

Line Item	Stock #	Item Name	Description	Required NAPA Brand	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL. UoM	EVAL. UoM	EVAL. UNITS (HISTO RIC)
1	733001E081431	RACK COVER, BUN PAN, 52	1/50 ct cs	0	CS	11.00	1.00	6.00	EA(-1)	EA(-1)	50.00
2	735001E082625	SPOPK, PLASTIC, WHITE,	med wt, 1/1000 ct cs	0	CS	551.83	1.00	301.00	EA(-1)	EA(-1)	1000.00
3	793001E081809	CLEANER, FRYER, LIQ,	2 oz co, 36/case	0	CS	3.67	1.00	2.00	EA(-2)	EA(-2)	36.00
4	854001E082611	TOWEL, PAPER, ROLL, NON	8", 12/800 ft roll	0	CS	163.17	1.00	89.00			12.00
5	890501E090810	BEEF LOIN, T-BONE STK,	min US Ch Gr, 16/12	0	LB	9262.00	1.00	5052.00	LB	LB	12.00
6	890501E092533	BEEFSTK, SALISBURY, FZN,	5/3 oz ea	0	LB	19761.5	10.00	1078.00	LB	LB	10.00
7	890501E092689	BACON, SL, CHL,	18-22/lb, 1/15 lb cs,	0	LB	143575.	15.00	5221.00	LB	LB	15.00
8	890501E092697	BEEF, GRD, PATTIES, FZN,	80% lean, 60/3.2 oz	0	LB	179074.	12.00	8140.00	LB	LB	12.00
9	890501E094305	FRANKS, BEEF, FZN,	8/1, 6" lg, 80/2 oz ea	0	LB	30083.1	10.00	1641.00	LB	LB	10.00
10	890501E096037	CKN, DICED, CKD, FZN,	wht/dark meat, IQF,	0	LB	27463.3	10.00	1498.00	LB	LB	10.00
11	890501E096217	SAUSAGE, BKFSST PATTIES,	pork, 108/1.5 oz ea	SARA LEE	LB	53322.5	10.00	2909.00	LB	LB	10.00
12	890501E097379	CKN, QTR, RAW, FZN,	ice glz, US GRA, max	TYSON	LB	173217.	39.00	2423.00	LB	LB	39.00
13	890501E097413	CKN, 8 CUT, RAW, FZN, IQF,	frying, ice glazed,	TYSON/TASTYBAS	LB	163483.	35.00	2548.00	LB	LB	35.00
14	890501E097968	CKN BRST PATTIES, BRD,	w/rib meat, fort	TYSON/CHILD	LB	54000.8	13.00	2266.00	LB	LB	13.00
15	890501E099045	CKN, CHUNKED, BRD, F/C,	brst meat, w/egg,	TYSON/HOMESTY	LB	17086.6	10.00	932.00	LB	LB	10.00
16	890501E099941	TUNA, LT, PG,	6/43 oz flex pg	HEINZ/STARKIST	PG	7063.83	6.00	642.00	EA(-43)	EA(-43)	6.00
17	890501E191272	CKN FAJITA STRIPS,	marin, 4/5 lb bg	0	LB	37977.5	20.00	1036.00	LB	LB	20.00
18	890501E191966	BEEFSTK, FZN,	marin, thin sl, 40/4 oz	0	LB	16916.1	10.00	923.00	LB	LB	10.00
19	890501E194593	BEEF LOIN, STRIP STK,	min US Ch Gr, 24/8	0	LB	6341.50	1.00	3459.00	LB	LB	12.00
20	890501E196342	BEEF, GRD, PATTIES, P/C,	blk angus, 50/3.2 oz	0	LB	6114.17	10.00	334.00	LB	LB	10.00
21	890501E198005	CATFISH FLT, RAW, FZN,	US GRA equiv, 5-7 oz	0	LB	18516.6	15.00	673.00	LB	LB	15.00
22	890501E292635	SHRIMP, WHL, RAW, P&D,	US GRA, max 44/lb,	0	LB	4073.67	36.00	62.00	LB	LB	36.00
23	890501E294068	CATFISH FLT, BRD, RAW,	3-5 oz ea, 1/10 lb cs	0	LB	12034.0	10.00	656.00	LB	LB	10.00
24	890501E295253	BEEF, MEATBALLS, P/C,	Italian style, 160/1 oz	0	LB	21774.5	10.00	1188.00	LB	LB	10.00
25	890501E297355	BEEF RD, TOP, BNLS, CKD,	4/2.5 lb pg	0	LB	13027.6	10.00	711.00	LB	LB	10.00

Line Item	Stock #	Item Name	Description	Required NAPA Brand	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL. UoM	EVAL. UNITS (HISTORIC)
26	890501E297534	HAM, BNLS, CKD, CHL,	pullman, 4x6, 2/12.5	0	LB	51269.1	25.00	1119.00	LB	25.00
27	890501E298050	SHRIMP, WHL, BRD, RAW,	tail-on, 21-25/lb, 10/3	0	LB	7122.50	30.00	130.00	LB	30.00
28	890501E390809	BEEF RD, KNUCKLE,	min US Ch Gr, 6/8-12	0	LB	40945.6	1.00	22334.0	LB	51.00
29	890501E391958	BEEF RD, RUMP & SHANK	CHL, 1/50-60 lb ea,	0	LB	14340.3	1.00	7822.00	LB	60.00
30	890501E395537	CKN BRST FLT, RAW, FZN,	bnls, skls, w/rib meat,	0	LB	88693.0	12.00	4032.00	LB	12.00
31	890501E390582	CKN BRST STRIPS FRITTER,	FZN, RTC, w/rib	TYSON/HOT N'	LB	53375.6	10.00	2911.00	LB	10.00
32	890501E592357	POLLOCK NUGGETS, BRD,	Alaskan, 1 oz avg, 2	TRIDENT	LB	4772.17	10.00	260.00	LB	10.00
33	890501E597621	CKN WINGS, UNBRD, P/C,	jt 1&2, med size, h/s,	PERDUE FARMS	LB	60595.3	10.00	3305.00	LB	10.00
34	890501E597709	POLLOCK FLT, RAW, FZN,	Alaskan, skls, bnls,	TRIDENT	LB	41402.1	25.00	903.00	LB	25.00
35	890501E599716	SAUSAGE, BKFT LINKS,	turkey, mild, 160/1 oz	PERDUE FARMS	LB	7745.83	10.00	423.00	LB	10.00
36	890501E600014	TURKEY BRST, BNLS, F/C,	smk, 0.67 oz sl, 6/2 lb	HORMEL FOODS	LB	4838.17	12.00	220.00	LB	12.00
37	890501E600060	CKN BRST FLT, RAW, FZN,	w/rib meat, ice glazed,	TYSON	LB	37634.6	10.00	2053.00	LB	10.00
38	890501E600438	PORK LOIN, BNLS, CC, CHL,	12% sol, 2/5-10 lb ea	HORMEL FOODS	LB	33720.5	1.00	18393.0	LB	18.00
39	890501E606203	LOBSTER TAIL, MAINE,	4-9 oz ea, 4/10 lb co	OCEAN DIRECT	LB	2541.00	40.00	35.00	LB	40.00
40	890501E606794	CKN NUGGETS, BRD, F/C,	brst w/rib meat, 0.9 oz	TYSON	LB	21668.1	10.00	1182.00	LB	10.00
41	890501E607076	POLLOCK PORTIONS, BRD,	US GRA equiv, 4 oz	TRIDENT	LB	12723.3	10.00	694.00	LB	10.00
42	890501E607120	BEEF, GRD, BULK, FZN,	85% min lean, 2/10 lb	SIX POINTS, INC.	LB	161458.	20.00	4403.00	LB	20.00
43	890501E607126	BEEF, GRD, PATTIES, FZN,	85% min lean, 40/4 oz	SIX POINTS, INC.	LB	45428.1	10.00	2478.00	LB	10.00
44	890501E397905	TURKEY BRST, BNLS, CKD,	oven rst, 0.66 oz sl,	0	LB	8006.17	10.00	437.00	LB	10.00
45	890501E607476	PORK LOIN CHOPS, CC,	10% marin max, 32/6	SIX POINTS, INC.	LB	10167.6	12.00	462.00	LB	12.00
46	890501E607559	BEEF BRAISING STK,	US Ch Gr, 28/6 oz ea,	SIX POINTS, INC.	LB	41206.0	11.00	2043.00	LB	11.00
47	890501E608076	BACON, TURKEY, SL, F/C,	16/12 oz pg	KRAFT/LOUIS	LB	16659.5	12.00	757.00	LB	12.00
48	890501E616920	BEEF RUBIYE STK, BNLS,	min US Ch Gr, 20/8	JUSTICE	LB	649.00	10.00	35.00	LB	10.00
49	890501E617232	BEEF FOR STEWING, FZN,	diced, US Ch Gr or	JUSTICE	LB	60470.6	10.00	3298.00	LB	10.00
50	890501E618604	TURKEY BRST RST, RAW,	white & dark, netted,	PERDUE FARMS,	LB	21418.8	20.00	584.00	LB	20.00
51	890501E618874	PORK SPARERIBS, FZN,	4.5 lb down, 1/30 lb cs	SMITHFIELD	LB	55221.8	30.00	1004.00	LB	30.00
52	890501E620485	VEAL STK, FLK/FRM, RAW,	32/5.1 oz ea	KING'S COMMAND	LB	29833.8	10.00	1627.00	LB	10.00
53	891001E090133	CHEESE, MOZZ, P/S, SHRD,	4/5 lb pg	0	LB	20093.3	20.00	548.00	LB	20.00

Line Item	Stock #	Item Name	Description	Required NAPA Brand	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL UoM	EVAL UNITS (HISTORIC)
54	891001E092477	CHEESE, CHDR, SHRD, CHL	mild, yellow, 4/5 lb co	0	LB	79931.5	20.00	2180.00	LB	20.00
55	891001E094261	EGGS, CKD, BIBG, FZN	6/5 lb co	0	CO	6576.17	6.00	598.00	LB	30.00
56	891001E096295	YOGURT MIX, REG, CHOC	dry, 5/6 lb bg, for soft	0	BG	1642.67	5.00	179.00	LB	30.00
57	891001E097356	YOGURT MIX, REG, VAN	dry, 5/6 lb plastic co,	0	CO	2165.17	5.00	236.00	LB	30.00
58	891001E197443	CHEESE, SWISS, SL, CHL	160 sl/5 lb loaf, 4/cs	0	LB	8801.83	20.00	240.00	LB	20.00
59	891001E290342	CHEESE, AM. SL, CHL	160 ct pg, 4/5 lb pg	0	CS	2315.50	1.00	1263.00	LB	20.00
60	891001E290347	EGGS, SHELL	med, US GRAA, 1/30	0	DZ	101594.	30.00	1847.00	EA (dz)	30.00
61	891001E292184	EGG PRODUCT	w/citric acid & milk,	0	CO	76301.5	15.00	2775.00	LB	30.00
62	891001E292604	MILK ALT. CHL	soy, van, 12/32 fl oz co	0	CO	1936.00	12.00	88.00	EA (~32)	12.00
63	891001E296189	BUTTER	salted, US GRAA,	0	LB	37258.8	30.00	677.00	LB	30.00
64	891001E296989	EGGS, WHL, LIQ, CHL	w/citric acid, 15/2 lb	0	CO	92728.1	15.00	3372.00	LB	30.00
65	891001E596557	CRM CHEESE, SPREAD	100/1 oz pg	KRAFT/PHILADEL	CS	1705.00	1.00	930.00	EA (~1)	100.00
66	891001E602661	ICE CRM, VAN, FZN	1/3.2 gl co	SCHWAN'S	CO	155.83	1.00	85.00	GAL	3.20
67	891501E090967	PEARS, CN, DICED	Bartlett, 1/s, US	0	CN	5945.50	6.00	541.00	EA (#10)	6.00
68	891501E092060	CORN, FZN	half cob, 3", US	0	CS	760.83	1.00	415.00	EA (~3")	96.00
69	891501E094528	BROCCOLI FLORETS, FZN	US#1, 12/2 lb co	0	CO	15137.8	12.00	688.00	LB	24.00
70	891501E096992	BEANS, REFRIED, CN	vegetarian, 120 oz cn,	CONAGRA FOODS	CN	6226.00	6.00	566.00	EA (#10)	6.00
71	891501E191868	BEANS, GRN, FZN	cut, US GRA or B,	0	BG	23585.8	12.00	1072.00	LB	30.00
72	891501E194493	JUICE, APPLE	aseptic pkg, 12/46 fl	0	BX	1915.83	12.00	87.00	EA (~46)	12.00
73	891501E197018	CORN, FZN	cut, golden, US GRB,	0	CO	26829.0	12.00	1220.00	LB	30.00
74	891501E197160	POTATOES, FR FRIES,	1/4" thk, 6/4.5 lb co	0	CO	5034.33	6.00	458.00	LB	27.00
75	891501E197434	VEG. MIXED, 5-WAY, FZN	12/2.5 lb co	0	CO	17156.3	12.00	780.00	LB	30.00
76	891501E198624	PEAS, FZN	US GRA, 12/2.5 lb co	0	CO	15764.8	12.00	717.00	LB	25.00
77	891501E290517	POTATOES, FR FRIES,	6/5 lb co	0	CO	33716.8	6.00	3065.00	LB	30.00
78	891501E292225	CARROTS, FZN	sl, US GRA, 12/2 lb co	0	CO	21495.8	12.00	977.00	LB	24.00
79	891501E297673	CHEERIES, MARASCHINO,	red, pitted, w/stems,	0	CO	71.50	1.00	39.00	GAL	0.50
80	891501E592597	POTATOES, HASH BRN	w/skin, 12/20 ct co,	LAMB	CO	21145.6	12.00	961.00	EA	240.00
81	891501E593568	POTATOES, FR FRIES,	1/2" thk, for bk, 6/5 lb	SIMPLOT/WATER	CO	57431.0	6.00	5221.00	LB	30.00

Line Item	Stock #	Item Name	Description	Required NAPA Brand	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL. UoM	EVAL. UNITS (HISTO RIC)
82	891501E0601919	MUSHROOMS, CN.	stems & pieces, min	MONTEREY	CN	4339.50	6.00	395.00	EA (#10	6.00
83	891501E0611731	POTATOES, DEHY, INST.	russet & red varieties,	JR	CO	24641.8	24.00	560.00	EA	24.00
84	891501E0614436	JUICE, ORANGE.	conc, 4/1, 1/3 gl co	LEMON-X	CO	612.33	1.00	334.00	GAL	3.00
85	891501E0621112	JUICE, APPLE, FZN.	conc, 5/1, unswt, 3/3	VITALITY/SUNKIS	CO	5199.33	3.00	945.00	LT	9.00
86	891501E0621115	JUICE, ORANGE, FZN.	conc, 4/1, unswt,	VITALITY/SUNKIS	CO	9681.83	3.00	1760.00	LT	9.00
87	892001E093191	BISCUITS, BTRMILK, FZN.	3" rd, 120/ 2.5 oz ea	0	CO	4469.67	1.00	2438.00	EA	120.00
88	892001E094149	SPAGHETTI, DRY.	long, 1/20 lb cs	0	CS	1485.00	1.00	810.00	LB	20.00
89	892001E095642	RICE, PAR/BL.	lg grain, 2/10 lb bg	MARS/UNCLE	BG	4847.33	2.00	1322.00	LB	20.00
90	892001E095650	RICE MIX, MEXICAN.	6/25.9 oz bx	M & M	BX	3659.33	6.00	333.00	EA	6.00
91	892001E096671	COOKIE DOUGH, CHOC	240/1.33 oz ea	OTIS	CS	859.83	1.00	469.00	EA	240.00
92	892001E096674	COOKIE DOUGH, OATMEAL	240/1.33 oz ea	OTIS	CS	641.67	1.00	350.00	EA	240.00
93	892001E096675	COOKIE DOUGH, SUGAR,	240/1.33 oz ea	OTIS	CS	355.67	1.00	194.00	EA	240.00
94	892001E096676	COOKIE DOUGH, PEANUT	240/1.33 oz ea	OTIS	CS	665.50	1.00	363.00	EA	240.00
95	892001E295348	PASTA, ELBOW, DRY.	3/10 lb co	0	CO	3078.17	3.00	560.00	LB	30.00
96	892001E299150	NOODLES, EGG, DRY,	2/5 lb co	0	CO	5311.17	2.00	1449.00	LB	10.00
97	892001E390301	CROUTONS, SEASONED,	4/2.5 lb co	0	CO	7659.67	4.00	1045.00	LB	10.00
98	892001E393583	DANISH PASTRY, VARIETY,	0	0	CS	2456.67	1.00	1340.00	EA	24.00
99	892001E590630	DOUGHNUTS, CAKE, FZN,	mini, 240/1.25 oz ea	SARA LEE	BX	854.33	1.00	466.00	EA	240.00
100	892001E590703	PANCAKE MIX,	buttermilk, 6/5 lb co	CONTINENTAL	PG	5650.33	6.00	514.00	LB	30.00
101	892001E594133	PIE, CHOC CRM, FZN,	10" rd, 6/27 oz ea	SARA LEE/CHIEF	EA	10349.1	6.00	941.00	EA (~27	6.00
102	892001E598920	CEREAL, VARIETY,	1.3 -2.8 oz cups, 60 ct,	KELLOGG'S/ASSOR	CS	1204.50	1.00	657.00	EA (~2	60.00
103	892001E603436	CEREAL, VARIETY, GEN	60/1.3 -2.6 oz	GENERAL	CS	1318.17	1.00	719.00	EA (2oz)	60.00
104	892001E098189	COOKIES, SWICH, CHOC	w/van crm filling,	MONDELEZ	CS	6127.00	1.00	3342.00	EA (~2	48.00
105	892501E091920	CANDY,	choc covered peanut	0	PG	16087.5	36.00	244.00	EA	36.00
106	892501E093039	SUGAR, REFINED,	granulated, ind pg,	0	CS	355.67	1.00	194.00	EA	2000.00
107	893501E592099	SOUP/GRAVY BASE, CKN,	6/1 lb co	UNILEVER	CO	5199.33	6.00	473.00	LB	6.00
108	893501E592102	SOUP/GRAVY BASE, BEEF,	w/o MSG, 6/1 lb co	UNILEVER	CO	3004.83	6.00	273.00	LB	6.00
109	894001E090618	PIE FILLING, CHERRY, CN.	min 108 oz cn,	0	CN	716.83	6.00	65.00	EA (#10	6.00

Line Item	Stock #	Item Name	Description	Required NAPA Brand	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL UoM	EVAL UNITS (HISTO RIG)
110	894001E091423	ENT-M, LASAGNA, W/MEAT	4/96 oz co	NESTLE/STOUFFE	CO	2121.17	4.00	289.00	EA (~96	4.00
111	894001E093842	APTZR, FZN,	cheese sticks, mozz,	0	LB	18612.0	12.00	846.00	LB	12.00
112	894001E622993	PIZZA-I, RTB, FZN, RF	Pepperoni, mozz ch, 5	SCHWAN'S/TONY'S	BX	3043.33	9.00	184.00	EA	54.00
113	894001E622992	PIZZA-I, RTB, FZN,	Cheese, 100% mozz	SCHWAN'S/TONY'S	BX	1180.67	9.00	72.00	EA	54.00
114	894001E097292	BABY FOOD STRAIN,	applesauce, 12/4 oz co	0	JR	3158.83	12.00	144.00	EA (~4	12.00
115	894001E191518	ENT-I, CHILLIES RELLENOS,	stuffed w/monterey	0	EA	49817.1	50.00	543.00	EA (~3	50.00
116	894001E192789	CORNED BEEF HASH, CN,	min 108 oz cn,	0	CN	2816.00	6.00	256.00	EA (#10	6.00
117	894001E193003	SALAD, POTATO, CHL,	w/eggs, 3/8 lb co	0	CO	3538.33	3.00	643.00	LB	24.00
118	894001E197492	APTZR, FZN,	jalapeno poppers,	0	CO	1477.67	4.00	202.00	LB	12.00
119	894001E296092	SWICH, TURKEY BOLOGNA	w/ch, 50/4.2 oz pg	0	CS	7415.83	1.00	4045.00	EA	50.00
120	894001E391569	BKFS BURRITOS, FZN,	egg, ch, tomato,	0	CS	1340.17	1.00	731.00	EA	54.00
121	894001E395686	BURRITOS, FZN,	bean, cheese, 60/5.75	0	CS	731.50	1.00	399.00	EA	60.00
122	894001E590848	BKFS ENT-I, FZN,	egg omelet, cheese,	MICHAEL	EA	67365.8	72.00	510.00	EA	72.00
123	894001E395973	POTATO CHIPS,	reg, 104/1 oz pg	FRITO-LAY/LAYS	PG	353633.	104.0	1855.00		104.00
124	894001E396400	EGG ROLLS, CHINESE, FZN,	vegetarian, no MSG,	WINDSOR	CO	1026.67	1.00	560.00	EA (~3	100.00
125	894001E596895	CHILI, W/BEANS, CN,	108 oz cn, 6#10cn	VANEE FOODS	CN	3708.83	6.00	337.00	EA (#10	6.00
126	894001E604299	SWICH, PB & JELLY, FZN,	w/o crust, IW, 72/2.8	PIERRE	CS	3796.83	1.00	2071.00	EA	72.00
127	894001E616024	POTATO CHIPS,	BBQ, reg, 64/1.5 oz pg	PEPSICO	CS	1235.67	1.00	674.00	EA	64.00
128	894001E619401	ENCHILADAS, CKN, P/C,	shrd, w/o sauce,	FOSTER	CS	1455.67	1.00	794.00	EA	60.00
129	894501E092260	SHORTENING, LIQ,	dff, crmy, 1/35 lb co	0	CO	5776.83	1.00	3151.00	LB	35.00
130	894501E095191	SALAD OIL, CANOLA,	(rapeseed), 2/17.5 lb	0	CO	2667.50	2.00	728.00	LB	35.00
131	894501E390547	MARGARINE,	600/5 gm pg	UNILEVER	CS	262.17	1.00	143.00	EA (~5	600.00
132	895001E092751	SALSA, MILD,	thk & chunky, 4/136	0	CO	3059.83	4.00	417.00	EA	4.00
133	895001E093933	SAUCE, STK,	24/5 fl oz bt	NABISCO/A-1	BT	3065.33	24.00	70.00	EA (~5	24.00
134	895001E094292	MAYONNAISE,	500/12gm pg	0	CS	588.50	1.00	321.00	EA (~12	500.00
135	895001E098876	SALT, TABLE, IODIZED,	24/26 oz co	0	CO	2702.33	24.00	61.00	EA (~26	24.00
136	895001E099863	KETCHUP,	500/9 gm pg	HEINZ	CS	5162.67	1.00	2816.00	EA (9	500.00
137	895001E190959	SAUCE, MARINARA, CN,	min 105 oz cn,	0	CN	13231.1	6.00	1203.00	EA (#10	6.00

Line Item	Stock #	Item Name	Description	Required NAPA Brand	UoI	UoI QTY (BASE)	Units Per Case	CASE QTY (ANNUAL)	EVAL UoM	EVAL UNITS (HISTO RIC)
138	895001E199827	SALT, TABLE,	48/4 oz disp shaker co	0	CS	31.17	1.00	17.00	EA (~4	48.00
139	895001E590102	DRESSING, RANCH,	4/1 gl co	KRAFT	CO	5325.83	4.00	726.00	GAL	4.00
140	895001E596561	DRESSING, 1000 ISLAND,	100/2 fl oz pg	KRAFT	CS	1134.83	1.00	619.00	EA (~2	100.00
141	895001E596562	DRESSING, CARMY RANCH,	100/2 oz pg	KRAFT	CS	2003.83	1.00	1093.00	EA (~2	100.00
142	895001E613246	PEPPER, BLK, GRD,	gourmet, 1/16 oz	NISH/UNISTEL	CO	1354.83	1.00	739.00	EA (~16	1.00
143	895501E599247	COFFEE, INST,	100% Colombian,	NESTLE FOOD	BG	2069.83	5.00	226.00	LB	4.40
144	895501E608078	COFFEE, CONC, SS,	100% Colombian, 2/2	NESTLE	CO	678.33	2.00	185.00	LT	4.00
145	896001E091039	BEV, CARB, COLA, SWT, CN,	24/12 fl oz cn	0	CN	3628.17	24.00	82.00	EA (~12	24.00
146	896001E092872	WATER, SPRING,	24/16.9 fl oz co	0	CO	34472.1	24.00	783.00	EA	24.00
147	896001E094763	BEV BASE, FRUIT PUNCH,	pdr, 2 gl yield pg,	0	PG	5281.83	12.00	240.00	EA (~24	12.00
148	896001E621121	BEV BASE, CRANBERRY	conc, 25% juice, w/vit	VITALITY	CO	2196.33	3.00	399.00	LT	9.00
149	896001E621127	BEV BASE, PASSION-	conc, 10% juice, w/vit	VITALITY/SUNKIS	CO	4493.50	3.00	817.00	LT	9.00
150	896001E621128	BEV BASE, SBERRY KIWI,	conc, 10% juice, w/vit	VITALITY/SUNKIS	CO	3842.67	3.00	699.00	LT	9.00

III. REVERSE AUCTION

1. *Solicitation Page 106, Solicitation Provisions, Addendum to FAR 52.212-1 the following paragraph is added:*

Add: Paragraph (m), *Reverse Auction:*

52.215-9023 – REVERSE AUCTION (OCT 2013) – DLAD

The Contracting Officer may utilize on-line reverse auctioning as a means of conducting price discussions under this solicitation. If the Contracting Officer does not conduct a reverse auction, award may be made on the basis of initial offers or following discussions not using reverse auctioning as a pricing technique. If the Contracting Officer decides to use on-line reverse auctioning to conduct price negotiations, the Contracting Officer will notify Offerors of this decision and the following provisions will apply:

- (a) The award decision will be made in accordance with the evaluation factors as set forth in the solicitation. The reverse on-line auction will be used as a pricing technique during discussions to establish the final offered prices from each Offeror. These prices will be used in conjunction with the evaluation factors stated elsewhere in the solicitation in order to make the award decision in accordance with the basis for award stated in the solicitation.
- (b) Following the decision to conduct discussions using reverse auctioning as a pricing technique, the Contracting Officer or his/her representative will provide Offerors determined to be in the competitive range with information concerning the auction process.
- (c) Prior to conducting the reverse auction, the Contracting Officer may hold discussions with the Offerors concerning matters appropriate for discussion, such as issues involving technical proposals or unbalanced pricing.
- (d) Unless auction instructions indicate that only Offeror's rankings will be displayed, the lowest Offeror's price(s) for each round of the reverse auction will be disclosed to other Offerors and anyone else having authorized access to the auction. This disclosure is anonymous, meaning that each Offeror's identity will be concealed from other Offerors (although it will be known to the Government; only a generic identifier will be used for each Offeror's proposed pricing, such as "Offeror A" or "lowest-priced Offeror"). By submitting a proposal in response to the solicitation, Offerors agree to participate in the reverse auction and that their prices may be disclosed, including to other Offerors, during the reverse auction.
- (e) An Offeror's final auction price at the close of the reverse auction will be considered its final price proposal revision. No price revisions will be accepted after the close of the reverse auction, unless the Contracting Officer decides that further discussions are needed and final price proposal revisions are again requested in accordance with Federal Acquisition Regulation (FAR) 15.307, or the Contracting Officer determines that it would be in the best interest of the Government to re-open the auction.

(f) The following requirements apply when the Government uses a commercial web-based product to conduct the reverse auction:

(1) Each Offeror identified by the Contracting Officer as a participant in the reverse auction will be contacted by Defense Logistic Agency's commercial reverse auction service provider to advise the Offeror of the event and to provide an explanation of the process.

(2) In order for an Offeror to participate in the reverse auction, such Offeror must agree with terms and conditions of the entire solicitation, including this provision, and agree to the commercial reverse auction service provider's terms and conditions for using its service. Information concerning the reverse auction process and the commercial service provider's terms and conditions is embedded within the email notification sent by the on-line reverse auction pricing tool system administrator.

(3) Offerors shall secure the passwords and other confidential materials provided by the commercial reverse auction service provider or the Government and ensure they are used only for purposes of participation in the reverse auction. Offerors shall keep their own and other Offeror's pricing in confidence until after contract award.

(4) The reverse auction system currently in use designates offers as "Lead," meaning the current low price in that auction, or "Not Lead," meaning not the current low price in that auction. In the event of a tie offer, the reverse auction provider's system designates the first offer of that price as "Lead" and the second or subsequent offer of that price as "Not Lead." Offerors shall not submit a tie offer, since this is inconsistent with the purpose of the reverse auction. If a tie offer is submitted and no evaluation factors other than price were identified in the solicitation, the "Not Lead" Offeror that submitted the tie offer must offer a changed price; otherwise its offer will be ineligible for award if their final price in the auction is the tie offer price. If evaluation factors in addition to price were listed in the solicitation, tie offers that are "Not Lead" will be considered and evaluated in accordance with those evaluation factors.

(5) Any Offerors unable to enter pricing through the commercial reverse auction service provider's system during a reverse auction must notify the Contracting Officer or designated representative immediately. The Contracting Officer may, at his/her sole discretion, extend or re-open the reverse auction if the reason for the Offeror's inability to enter pricing is determined to be without fault on the part of the Offeror and outside the Offeror's control.

(6) The reverse auction will be conducted using the commercial reverse auction service provider's website as embedded in the email notification. Offerors shall be responsible for providing their own computer and internet connection.

(7) Training:

(i) The commercial reverse auction service provider and/or a Government representative will provide familiarization training to Offerors' employees; this

training may be provided through written material, the commercial reverse auction service provider's website, and/or other means.

(ii) An employee of an Offeror who successfully completes the training shall be designated as a "Trained Offeror." Only Trained Offerors may participate in a reverse auction. The Contracting Officer reserves the right to request that Offerors provide an alternate Offeror employee to become a Trained Offeror. The Contracting Officer also reserves the right to take away the Trained Offeror's designation from any Trained Offeror who fails to abide by the solicitation's or commercial reverse auction service provider's terms and conditions.

IV. Arizona Price Proposal Spreadsheet

Delete

Line Item: 50

Stock #: 890501E397905

Replace with

Line Item: 50

Stock #: 890501E618604

V. The following NAPA Brands are required for the three items below:

Line Item #37: Tyson

Line Item #38: Hormel Foods

Line Item #52: King's Command Foods