

APPENDIX A-23

FOREIGN MILITARY SALES (FMS) DELIVERY TERM CODES

1. Number of characters: One.
2. Type of code: Alpha/Numeric.
3. Field pos.: 34.
4. Explanation: Indicates the point within the air or surface transportation cycle where responsibility for movement passes from the U.S./DoD to the purchasing nation. The code should not be construed to imply transfer of title for materiel (which always passes at origin) since it indicates only the point to which the U.S./DoD will perform a reimbursable transportation service as an agent of the recipient foreign country. This code is not applicable to the movement of DLA-managed items (Stock Fund) which are always shipped prepaid to inland CONUS point of discharge.
5. The following numeric codes are assigned:

<u>CODE</u>	<u>EXPLANATION</u>
2	<u>FOB Destination - Inland Origin to Inland Destination within CONUS or inland Origin to Inland Destination within the same overseas geographical area.</u> U.S./DoD is responsible for inland transportation to named inland point. Recipient country is responsible for unloading at named point and subsequent arrangements and costs.
3	<u>*FAS (Free Along Side) vessel CONUS Port of Exit.</u> U.S./DoD is responsible for transportation to a point alongside vessel. Recipient country is responsible for loading aboard the vessel and subsequent arrangements and costs.
4	<u>FOB Origin.</u> Recipient country is responsible for cost of CONUS inland transportation and subsequent arrangements for onward movement.
5	<u>FOB Port of Exit.</u> U.S./DoD is responsible for inland transportation to the CONUS port of exit. Recipient country is responsible for unloading from inland carrier at port of exit and subsequent arrangements and costs.
6	<u>*FOB Overseas Port of Discharge.</u> U.S./DoD is responsible for transportation from CONUS point of origin to and including ocean transportation to the overseas port of discharge. Recipient country is responsible for vessel discharge, port handling, and subsequent arrangements and costs.

<u>CODE</u>	<u>EXPLANATION</u>
7	<u>FOB Destination (named inland point in recipient country).</u> U.S./DoD is responsible for transportation from CONUS point of origin to and including overseas inland carrier delivery to named inland point. Recipient country is responsible for unloading at named point and subsequent arrangements and costs.
8	<u>*FOB Vessel - CONUS Port of Exit.</u> U.S./DoD is responsible for transportation from CONUS point of origin to and including unloading, handling, and stowage aboard vessel at port of exit. Recipient country is responsible for ocean transportation and subsequent arrangements and costs.
9	<u>*FOB Port of Discharge (landed).</u> U.S./DoD is responsible for transportation from CONUS point of origin to and including vessel discharge and port handling at overseas port of discharge. Recipient country is responsible for loading aboard inland overseas carrier equipment and for subsequent arrangements and costs.

6. The alpha codes below are established to permit the movement of materiel to U.S. Facilities for repair and return (Maintenance Cases) to FMS customers by the DTS.

<u>CODE</u>	<u>EXPLANATION</u>
A	U.S./DoD is responsible for transportation from a designated overseas Port of Embarkation (POE) to a CONUS destination, and the return to a designated overseas Port of Debarkation (POD). Customer country is responsible for overseas inland transportation of materiel to/from the overseas POE/POD and overseas port handling.
B	U.S./DoD is responsible for transportation from a designated overseas Port of Embarkation (POE) to a CONUS destination, return to a CONUS Port of Embarkation and CONUS port handling. Customer country is responsible for overseas inland transportation to the overseas POE, overseas port loading, and overocean transportation from the CONUS POE to ultimate destination.
C	U.S./DoD is responsible for CONUS port unloading of country arranged carrier, transportation to and from a designated CONUS destination and CONUS port loading of country arranged carrier. Customer country is responsible for movement of materiel to and from the CONUS POD/POE.
D	U.S./DoD is responsible for CONUS port unloading of country arranged carrier, transportation to a CONUS destination and return to an overseas designated POD. Customer country is responsible for overocean transportation to a CONUS POD, overseas port unloading and overseas inland transportation to ultimate destination of returned materiel.

<u>CODE</u>	<u>EXPLANATION</u>
E	Customer country is responsible for all transportation from overseas point of origin to CONUS activity and return to an overseas destination.
F	U.S./DoD is responsible for transportation from an overseas inland location to an overseas Port of Embarkation (POE), overseas port handling, overseas transportation to a CONUS Port of Debarkation (POD), CONUS port handling, inland transportation to a designated CONUS destination, and return to an overseas destination.
G	U.S./DoD is responsible for overseas port handling through an overseas Port of Embarkation (POE), overseas transportation to a CONUS Port of Debarkation (POD), CONUS port handling, inland transportation to a CONUS destination, and return to an overseas Port of Debarkation and overseas port handling, Customer country is responsible for overseas inland transportation to and from the overseas port.
H	Customer country is responsible for all transportation from overseas point of origin to CONUS activity. U.S./DoD is responsible for return transportation from CONUS activity to CONUS POE. Customer country is responsible for return CONUS port handling and all transportation to overseas destination. Remarks: This code is required for return, repair and reshipment or return and exchange of classified materials. Customer country is responsible for all transportation from overseas point of origin to CONUS activity. U.S./DoD is responsible for all transportation from CONUS activity to overseas destination. Remarks: This code is required for return, repair and reshipment or return and exchange of classified materials.
J	Customer country is responsible for all transportation from overseas point of origin to CONUS activity. U.S./DoD is responsible for all transportation from CONUS activity to overseas destination. Remarks: This code is required for return, repair and reshipment or return and exchange of classified cryptographic materials.

\*These codes are provided for use on existing cases which designate such delivery terms. Upon completion of these cases or upon renegotiation of such cases to conform to DoDI 2110.12, these codes will be reviewed for possible elimination.