



DEFENSE LOGISTICS AGENCY LAND & MARITIME SMALL BUSINESS

[DLA Land & Maritime \(L&M\)](#) is the land and maritime supply chain manager for DLA and is headquartered in Columbus, Ohio. L&M provides land weapon systems and maritime weapon systems support to the defense community and other governmental customers.

DLA L&M supports more than 1,400 weapon systems and is the material manager for 2.1 million national stock number items, industrial retail supply and depot-level reparable (DLR) acquisitions. It awards over 700 thousand contracts annually and handles more than 6 million orders on a yearly basis.

Positioned alongside its military customers, DLA Land manages industrial support activities and DLR procurement operations in Warren, Michigan and Aberdeen, Maryland. DLA Maritime manages such activities and operations in Mechanicsburg, Pennsylvania, and at Naval Shipyards located in Norfolk, Virginia, Puget Sound, Washington, Portsmouth, Virginia, and Pearl Harbor, Hawaii.



WHAT DOES DLA LAND & MARTIME PROCURE?

LAND



- Wheeled Vehicle Components
- Tracked Vehicle Components
- Specialized Batteries
- Nuts and Washers
- Converters

MARITIME



- Valves / Hardware
- Fluid Handling
- Electronics
- Motors
- Packing / Gaskets

WHERE TO FIND PROCUREMENT OPPORTUNITIES

DLA L&M conducts most of its business electronically through the DLA Internet Bid Board System (DIBBS). DIBBS is a web-based bid board that allows suppliers to search for, view, and submit secure quotes on Requests for Quotations (RFQs), search and view Request for Proposals (RFPs), and view awards for DLA items of supply. Most of L&M's solicitations are posted on the DIBBS bid board at www.dibbs.bsm.dla.mil.

All procurements opportunities over \$25,000 are publicized on the Federal Contract Opportunities website at beta.SAM.gov.

Search for DLA L&M's opportunities and notices in beta.SAM.gov using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)			
Aberdeen, Maryland	SPRBL1			
Albany, New York	SPRAL1			
Columbus, Ohio	SPE7L*	SPE7M*	SPM7LX	
Mechanicsburg, Pennsylvania	SPRMM1			
Norfolk, Virginia	SPMYM1			
Pearl Harbor, Hawaii	SPMYM4			
Portsmouth, Virginia	SPMYM3			
Puget Sound, Washington	SPMYM2			
Warren, Michigan	SPRDL1			



DEFENSE LOGISTICS AGENCY LAND & MARITIME SMALL BUSINESS

MAJOR SPEND PATTERN FISCAL YEARS (FY) 2018-2020

NAICS Code	DLA LAND	Dollars Obligated
336390	OTHER MOTOR VEHICLE PARTS MANUFACTURING	\$316,998,907
333618	OTHER ENGINE EQUIPMENT MANUFACTURING	\$296,701,505
332994	SMALL ARMS, ORDNANCE, AND ORDNANCE ACCESSORIES MANUFACTURING	\$284,704,473
333613	MECHANICAL POWER TRANSMISSION EQUIPMENT MANUFACTURING	\$206,432,568
336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$192,087,325
336350	MOTOR VEHICLE TRANSMISSION AND POWER TRAIN PARTS MANUFACTURING	\$118,611,532
339999	ALL OTHER MISCELLANEOUS MANUFACTURING	\$105,606,154
335999	ALL OTHER MISCELLANEOUS ELECTRICAL EQUIPMENT AND COMPONENT MANUFACTURING	\$95,647,320
336320	MOTOR VEHICLE ELECTRICAL AND ELECTRONIC EQUIPMENT MANUFACTURING	\$90,500,734
335911	STORAGE BATTERY MANUFACTURING	\$78,808,581
335931	CURRENT-CARRYING WIRING DEVICE MANUFACTURING	\$78,076,076
336360	MOTOR VEHICLE SEATING AND INTERIOR TRIM MANUFACTURING	\$75,808,764
333314	OPTICAL INSTRUMENT AND LENS MANUFACTURING	\$74,333,627
332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$72,331,007
336211	MOTOR VEHICLE BODY MANUFACTURING	\$65,581,287

NAICS Code	DLA MARITIME	Dollars Obligated
333999	ALL OTHER MISCELLANEOUS GENERAL PURPOSE MACHINERY MANUFACTURING	\$476,922,881
332911	INDUSTRIAL VALVE MANUFACTURING	\$418,074,062
332996	FABRICATED PIPE AND PIPE FITTING MANUFACTURING	\$175,379,171
334419	OTHER ELECTRONIC COMPONENT MANUFACTURING	\$161,541,271
334220	RADIO & TELEVISION BROADCASTING & WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$154,007,543
332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$134,856,888
336413	OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$130,275,866
333996	FLUID POWER PUMP AND MOTOR MANUFACTURING	\$112,908,777
334417	ELECTRONIC CONNECTOR MANUFACTURING	\$110,279,298
335312	MOTOR AND GENERATOR MANUFACTURING	\$109,561,215
334416	CAPACITOR, RESISTOR, COIL, TRANSFORMER, AND OTHER INDUCTOR MANUFACTURING	\$103,760,705
335314	RELAY AND INDUSTRIAL CONTROL MANUFACTURING	\$91,536,142
334310	AUDIO AND VIDEO EQUIPMENT MANUFACTURING	\$83,492,473
334413	SEMICONDUCTOR AND RELATED DEVICE MANUFACTURING	\$81,614,986
334418	PRINTED CIRCUIT ASSEMBLY (ELECTRONIC ASSEMBLY) MANUFACTURING	\$76,488,126

FY 2020 & 2021 FORECASTED OPPORTUNITIES

Type	Program/Product	Value	Estimated Solicitation Release
Major Acquisitions	Interconnection Equipment	\$900M	FY20
	Abrams Support	\$514M	FY20
	Joint Light Tactical Vehicle Support	\$1,080M	FY20
	Depot Bench Stock IPV	\$94M	FY21
	Water Purification Worldwide Support	TBD	FY21

DLA L&M SMALL BUSINESS OFFICE CONTACT INFO

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WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the DLA Small Business website at www.dla.mil/smallbusiness.