



# DEFENSE LOGISTICS AGENCY LAND & MARITIME SMALL BUSINESS

DLA Land & Maritime (L&M) is the land and maritime supply chain manager for DLA and is headquartered in Columbus, Ohio. L&M provides land weapon systems and maritime weapon systems support to the defense community and other governmental customers.

DLA L&M supports more than 1,400 weapon systems and is the material manager for 2.1 million national stock number items, industrial retail supply and depot-level reparable (DLR) acquisitions. It awards over 700 thousand contracts annually and handles more than 6 million orders on a yearly basis.

Positioned alongside its military customers, DLA Land manages industrial support activities and DLR procurement operations in Warren, Michigan and Aberdeen, Maryland. DLA Maritime manages such activities and operations in Mechanicsburg, Pennsylvania, and at Naval Shipyards located in Norfolk, Virginia, Puget Sound, Washington, Portsmouth, Virginia, and Pearl Harbor, Hawaii.



## WHAT DOES DLA LAND & MARTIME PROCURE?

LAND	MARITIME
	
<ul style="list-style-type: none"> <li>• Wheeled Vehicle Components</li> <li>• Tracked Vehicle Components</li> <li>• Specialized Batteries</li> <li>• Nuts and Washers</li> <li>• Converters</li> </ul>	<ul style="list-style-type: none"> <li>• Valves / Hardware</li> <li>• Fluid Handling</li> <li>• Electronics</li> <li>• Motors</li> <li>• Packing / Gaskets</li> </ul>

## WHERE TO FIND PROCUREMENT OPPORTUNITIES

DLA L&M conducts most of its business electronically through the DLA Internet Bid Board System (DIBBS). DIBBS is a web-based bid board that allows suppliers to search for, view, and submit secure quotes on Requests for Quotations (RFQs), search and view Request for Proposals (RFPs), and view awards for DLA items of supply. Most of L&M's solicitations are posted on the DIBBS bid board at [www.dibbs.bsm.dla.mil](http://www.dibbs.bsm.dla.mil).

All procurements opportunities over \$25,000 are publicized on the Federal Contract Opportunities website at [beta.SAM.gov](http://beta.SAM.gov).

Search for DLA L&M's opportunities and notices in [beta.SAM.gov](http://beta.SAM.gov) using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)			
Aberdeen, Maryland	SPRBL1			
Albany, New York	SPRAL1			
Columbus, Ohio	SPE7L*	SPE7M*	SPM7LX	
Mechanicsburg, Pennsylvania	SPRMM1			
Norfolk, Virginia	SPMYM1			
Pearl Harbor, Hawaii	SPMYM4			
Portsmouth, Virginia	SPMYM3			
Puget Sound, Washington	SPMYM2			
Warren, Michigan	SPRDL1			



# DEFENSE LOGISTICS AGENCY LAND & MARITIME SMALL BUSINESS

## MAJOR SPEND PATTERN FISCAL YEARS (FY) 2017-2019

NAICS Code	DLA LAND	Dollars Obligated
336390	OTHER MOTOR VEHICLE PARTS MANUFACTURING	\$309,142,636
332994	SMALL ARMS, ORDNANCE, AND ORDNANCE ACCESSORIES MANUFACTURING	\$265,016,406
333613	MECHANICAL POWER TRANSMISSION EQUIPMENT MANUFACTURING	\$196,903,866
333618	OTHER ENGINE EQUIPMENT MANUFACTURING	\$191,547,229
336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$181,216,594
339999	ALL OTHER MISCELLANEOUS MANUFACTURING	\$114,012,747
336350	MOTOR VEHICLE TRANSMISSION AND POWER TRAIN PARTS MANUFACTURING	\$94,492,211
336320	MOTOR VEHICLE ELECTRICAL AND ELECTRONIC EQUIPMENT MANUFACTURING	\$93,880,977
332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$81,617,788
335911	STORAGE BATTERY MANUFACTURING	\$76,294,516
335999	ALL OTHER MISCELLANEOUS ELECTRICAL EQUIPMENT AND COMPONENT MANUFACTURING	\$75,293,496
333314	OPTICAL INSTRUMENT AND LENS MANUFACTURING	\$74,476,673
336360	MOTOR VEHICLE SEATING AND INTERIOR TRIM MANUFACTURING	\$72,753,390
336211	MOTOR VEHICLE BODY MANUFACTURING	\$63,697,462
335931	CURRENT-CARRYING WIRING DEVICE MANUFACTURING	\$59,332,360

NAICS Code	DLA MARITIME	Dollars Obligated
333999	ALL OTHER MISCELLANEOUS GENERAL PURPOSE MACHINERY MANUFACTURING	\$483,765,491
332911	INDUSTRIAL VALVE MANUFACTURING	\$416,711,723
332996	FABRICATED PIPE AND PIPE FITTING MANUFACTURING	\$196,569,287
334419	OTHER ELECTRONIC COMPONENT MANUFACTURING	\$184,573,619
334220	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$165,645,274
332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$137,943,964
334416	CAPACITOR, RESISTOR, COIL, TRANSFORMER, AND OTHER INDUCTOR MANUFACTURING	\$118,637,770
335312	MOTOR AND GENERATOR MANUFACTURING	\$117,035,087
334417	ELECTRONIC CONNECTOR MANUFACTURING	\$114,921,640
335314	RELAY AND INDUSTRIAL CONTROL MANUFACTURING	\$98,531,256
334413	SEMICONDUCTOR AND RELATED DEVICE MANUFACTURING	\$90,279,824
336413	OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$89,302,306
334310	AUDIO AND VIDEO EQUIPMENT MANUFACTURING	\$87,412,935
333911	PUMP AND PUMPING EQUIPMENT MANUFACTURING	\$83,575,417
334418	PRINTED CIRCUIT ASSEMBLY (ELECTRONIC ASSEMBLY) MANUFACTURING	\$80,917,230

## FY 2020 & 2021 FORECASTED OPPORTUNITIES

Type	Program/Product	Value	Estimated Solicitation Release
Major Acquisitions	Interconnection Equipment	\$900M	FY20
	Abrams Support	\$514M	FY20
	Joint Light Tactical Vehicle Support	\$1,080M	FY20
	Depot Bench Stock IPV	\$94M	FY21
	Water Purification Worldwide Support	TBD	FY21

## DLA L&M SMALL BUSINESS OFFICE CONTACT INFO

Email:	<a href="mailto:SMBIZLandCOLS@dla.mil">SMBIZLandCOLS@dla.mil</a>
Toll Free:	800-262-3272
Phone:	614-692-3541
Associate Director:	614-692-3575
Deputy Director:	614-692-7346

## WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the DLA Small Business website at [www.dla.mil/smallbusiness](http://www.dla.mil/smallbusiness).

Visit DLA L&M's website at [www.dla.mil/LandandMaritime](http://www.dla.mil/LandandMaritime).