RFP SPE4A2-16-R-0001

ATTACHMENT 8—CROSS REFERENCE MATRIX

| **Performance Work Statement (PWS)** | **Section L** | **Section M** | **Proposal** |
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| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.1 Quality Control:** The offeror shall describe in detail the methodology for maintaining shelf life / stock rotation plans or testing plans to ensure compliance with product quality and control standards established in the PWS. | **M.2.B Quality Control:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures for a methodology for maintaining shelf life / stock rotation plans or testing plans to ensure compliance with product quality and control standards established in the PWS. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.1 Quality Control:** The offeror shall describe in detail their quality control and assurance systems. | **M.2.B Quality Control:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures for quality control and assurance systems. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.1 Quality Control:** The offeror shall describe in detail how they will ensure product conformance as well as ensuring criteria standards for testing, inspection and marking are met. | **M.2.B Quality Control:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures to ensure product conformance as well as ensuring criteria standards for testing, inspection and marking are met. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.1 Quality Control:** The offeror shall describe in detail preventative measures to avoid quality and conformance problems, detailing how a corrective action plan will be implemented and monitored if necessary. | **M.2.B Quality Control:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures for preventative measures to avoid quality and conformance problems, detailing how a corrective action plan will be implemented and monitored if necessary. |  |
| **2.9 Deliver Material On-Site to ALCs** | **L.2.B.1 Quality Control:** The offeror shall describe in detail the procedures for inspections for product, packaging, and marking for all items received. | **M.2.B Quality Control:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures used for product, packaging, and marking inspections for all items received. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.1 Quality Control:** The offeror shall describe in detail the specific compliances to required ISO 9001 or equivalent will be verified by providing certification or appropriate documents demonstrating compliance with required standards for the offeror and all affected subcontractors. | **M.2.B Quality Control:** The following element will be considered when evaluating the proposal: The offeror’s certification showing compliances to required ISO 9001 or equivalent or appropriate documents demonstrating compliance with required standards for the offeror and all affected subcontractors. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.2 Product Management:**  The offeror shall demonstrate their capability to identify additional or new sources of supply for the initial SOI. | **M.2.B Product Management:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures to identify additional or new sources of supply for the initial SOI. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.2 Product Management:**  The offeror shall demonstrate their capability to conduct quality testing and reporting of technical documentation to the Government in support of proposed product changes. | **M.2.B Product Management:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures to conduct quality testing and report technical documentation to the Government in support of proposed product changes. |  |
| **2.9 Deliver Material On-Site to the ALCs** | **L.2.B.2 Product Management:**  The offeror shall explain the process for preparing products for shipment and the compliance with the applicable federal, state and local requirements. | **M.2.B Product Management:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures for preparing products for shipment and the compliance with the applicable federal, state, and local requirements. |  |
| **3.4 Technical Specification and Quality Control Requirements** | **L.2.B.2 Product Management:**  The offeror shall explain the system for obtaining, handling, and supplying Original Equipment Manufacturing (OEM) certified parts, parts requiring Qualified Product List (QPLs), Qualified Manufacture List (QMLs) and Qualified Suppliers List (QSLs), or in accordance with government drawings and specifications, plus proper handling of Critical Safety Item (CSI) items, items requiring First Article Testing (FAT), Production Lot Testing (PLT), DNA marking or other special requirements. | **M.2.B Product Management:** The following element will be considered when evaluating the proposal: The effectiveness of offeror’s plan/process/ procedures for obtaining, handling, and supplying OEM certified parts, parts with a Qualified Products List (QPL), Qualified Manufacturers List (QML) or Qualified Supplier List (QSL) requirement, or parts in accordance with government drawings and specifications, plus proper handling of Critical Safety Items (CSI). |  |
| **3.5 Nonconforming Items and Returns** | **L.2.B.2 Product Management:**  The offeror shall describe in detail their plan and actions they will take to address product deficiencies and discrepancies. | **M.2.B Product Management:** The following element will be considered when evaluating the proposal: The offeror’s plan/process/procedures that will be taken to identify and address product deficiencies and discrepancies. |  |
| **2.10 Deliver Material to DLA (Worldwide Demand Orders)** | **L.2.B.2 Product Management:**  The offeror shall provide adequate commercial warranty for all items. CONUS items will be warranted for a minimum of 90 days from receipt. | **M.2.B Product Management:** The following element will be considered when evaluating the proposal: The offeror’s commercial warranty for all items, with a requirement for all CONUS items to be warranted for a minimum of 90 days. |  |
| **8.4.1 Personnel Requirements** | **L.2.C.3 Supply Chain Management:** The Offeror shall clearly define a management plan to successfully accomplish hiring actions and forming an infrastructure for logistics support, and interfacing with their supplier base with no lapse in coverage. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission:  The offeror’s management plan that defines the plan/process/procedures to successfully provide staffing and form an infrastructure for logistics support, and interfaces with their supplier base that will support the contract with no lapse in coverage. |  |
| **1.4 Expected Outcomes**  **AND**  **3.3 Sourcing of Covered Items of Supply** | **L.2.C.3 Supply Chain Management:** The Offeror shall clearly define their ability to establish long term agreements with the supplier base to maintain material support. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission:  The offeror’s plan/process/procedures to establish long term agreements with the supplier base to maintain material support. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes** | **L.2.C.3 Supply Chain Management:** The Offeror shall provide detail regarding subcontractor and vendor management that encompasses the core list of items (market basket) and schedule of items (Attachment 1 & 2). | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to manage subcontractors and vendors to support the core list of items (market basket) and schedule of items (Attachment 1 & 2). |  |
| **5 Performance Metrics**  **AND**  **6 Management Information System** | **L.2.C.3 Supply Chain Management:** The Offeror shall define the extent to which information technology or alternate methods will be utilized to manage a supplier network capable of 99.5% FPA and 24hr MWT while striving for 100% FPA. Offeror’s should also reference an information technology or alternate method plan to accomplish an 8hr MWT for certain BSLs. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to utilize information technology or alternate methods will be utilized to manage a supplier network capable of 99.5% FPA and 24hr MWT while striving for 100% FPA. The offeror must also define how information technology or alternate methods will be utilized to manage a population of BSLs with 8hr MWT. |  |
| **1.3 Scope of Work** | **L.2.C.3 Supply Chain Management:** The Offeror shall demonstrate the initial warehouse operations, stocking levels by item, and how the offeror will optimize and/or change the locations and level of stock over time. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures for identifying and describing the initial warehouse operations, stocking levels by item, and how the offeror will optimize and/or change the locations and level of stock over time. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes** | **L.2.C.3 Supply Chain Management:** The Offeror shall demonstrate how they will meet performance requirements for maintenance/production line demands and world-wide deliveries addressing for each the entire integrated supply chain. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to meet performance requirements for maintenance/production line demands and world-wide deliveries addressing for each the entire integrated supply chain. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes** | **L.2.C.3 Supply Chain Management:** The Offeror shall demonstrate the metrics, procedures and frequency by which the offeror will measure and continuously improve performance under the contract | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures by which the offeror will measure and continuously improve performance under the contract |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes** | **L.2.C.3 Supply Chain Management:** The Offeror shall demonstrate the Process for expeditiously responding to and meeting both planned and unplanned variability in customer demand. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures for expeditiously responding to and meeting both planned and unplanned variability in customer demand. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes** | **L.2.C.3 Supply Chain Management:** The Offeror must demonstrate how they will expeditiously meet production variability and unplanned disruption in sourcing, manufacture and delivery capacity/capability including diminishing manufacturing sources | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to expeditiously meet production variability and unplanned disruption in sourcing, manufacture and delivery capacity/capability including diminishing manufacturing sources |  |
| **2.1 Safety, Security, Environmental**  **AND**  **12 On-Site Security** | **L.2.C.3 Supply Chain Management:** The Offeror must demonstrate how they will continually assess and evaluate the impact on the supply chain for compliance with the Environmental Protection Act (EPA), National Environmental Policy Act (NEPA), Occupational Safety and Health Act (OSHA), laws and regulations, DoD standards, and state and local laws | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to continually assess and evaluate the impact on the supply chain for compliance with the Environmental Protection Act (EPA), National Environmental Policy Act (NEPA), Occupational Safety and Health Act (OSHA), laws and regulations, DoD standards, and state and local laws |  |
| **1.4 Expected Outcomes** | **L.2.C.3 Supply Chain Management:** The Offeror must describe the methodologies to support emergency spare parts requests. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to support emergency spare parts requests. |  |
| **1.4 Expected Outcomes**  **AND**  **3.3 Sourcing of Covered Items of Supply** | **L.2.C.3 Supply Chain Management:** The Offeror must describe their arrangements with manufacturers, the Government, and other parts suppliers that enable on-demand support. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to manage arrangements with manufacturers, the Government, and other parts suppliers that enable on-demand support. |  |
| **8.4 Program Management** | **L.2.C.3 Supply Chain Management:** The Offeror must describe personnel allocation to perform the tasks associated with a program of this nature and scope including personnel structure chart at each location identifying the number of personnel allocated to each position type and an estimated aggregate range of hours for these personnel in a 12-month period. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s personnel allocation and personnel structure chart at each location and the personnel identified and allocated to each position type as well as the estimated aggregate range of hours for these personnel in a 12-month period. |  |
| **3.3.2 DLA Backup** | **L.2.C.3 Supply Chain Management:** The Offeror shall describe a process for managing DLA backup, that describes the suppliers capabilities to identify gaps in the supply chain, and to develop a robust supply chain to provide parts when not available from DLA. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures for managing DLA backup, that describes the suppliers capabilities to identify gaps in the supply chain, and to develop a robust supply chain to provide parts when not available from DLA. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror’s proposal must demonstrate dated milestones for each step of the plan within the specified six month transition timeframe. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s dated milestones for each step of the plan within the specified six month transition timeframe.  Steps that must be included at a minimum in the transition timeframe are: how and when the offeror will put in place the infrastructure, material and systems necessary to meet the Government’s performance requirements.  The plan should provide the chronological sequence of events that will be accomplished during implementation starting with contract award and ending with tasking over bench stock replenishment and order fulfillment requirements at the start of the full execution. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror’s proposal must identify any actions that could cause a delay and impact the successful FOC along with associated mitigation plans. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to identify an actions or risks that could cause a delay and impact the successful FOC and associated mitigation plans. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror shall demonstrate how they plan to verify and validate the supply chain management approach and operation, ensuring a near seamless transition from the current operation to the proposed support approach. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to verify and validate the supply chain management approach and operation, ensuring a near seamless transition from the current operation to the proposed support approach. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror shall demonstrate how their offeror-furnished warehouse facilities and facilities’ capabilities accommodate operations and environmental and storage requirements.  The Offeror should also plan to make its warehouses available for inspection and address any corrective actions required to ensure a proper storage environment within 60 days of contract award. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to identify their warehouse facilities and facilities’ capability to accommodate operations and environmental and storage requirements. Does the Offeror have a realistic plan to make its warehouses available for inspection and a process to address any corrective actions required to ensure a proper storage environment within 60 days of contact award. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror shall demonstrate the process for establishment of EDI and any other required system capabilities. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures to establish a process for EDI and any other required system capabilities.  The Offeror shall demonstrate that they have a clear understanding of the PWS requirement for accepting and processing EDI Orders and their ability and capacity to meet those requirements.  The Offeror shall clearly describe their process for in house processing of EDI orders and their executable plan is outlined for conveying demands to subcontractors. Execution times for each step in the process must be outlined and clearly describe how the process will accommodate large numbers of orders without impact to the delivery of items under the contract. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror shall identify all aspects of the proposal that are dependent upon Government action and/or information for them to successfully perform their transition to full implementation. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: Aspects of the proposal that are dependent upon Government action and/or information for the offeror to successfully perform its transition to full implementation.  Any requested actions and/or information shall be evaluated to determine if it is reasonably related to performance and appropriate for the Government to provide. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan:** The Offeror shall describe the phased implementation approach while accounting for the depletion of Government inventories and them taking over the deliveries of supplies on an item by item basis. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s plan/process/ procedures for phased implementation approach accounting for the depletion of Government inventories and the offeror taking over the deliveries of supplies on an item by item basis. |  |
| **11 IPV Transition** | **L.2.C.4 Transition Plan**: The Offeror shall describe the additional personnel requirements for transition versus steady state the offeror foresees as necessary to ensure no impact to customer support during transition. | **M.2.C Transition Plan:** The following element will be considered when evaluating the proposal submission: The Offeror’s additional personnel requirements for transition versus steady state as necessary to ensure no impact to customer support during transition. |  |
| **5 Performance Metrics**  **AND**  **7 AutoCrib Vending Machines** | **L.2.C.5 Risk/Process Management:** The offeror’s proposal must demonstrate:Utilization of Autocrib functions to insure seamless transition from open BSLs to Autocrib machines while maintaining FPA and MWT metrics | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to utilize Autocrib functions to insure seamless transition from open BSLs to Autocrib machines while maintaining FPA and MWT metrics |  |
| **1.3 Scope of Work**  **AND**  **11 IPV Transition** | **L.2.C.5 Risk/Process Management:** The Offeror shall identify and address specific risks that may impact this program, including implementation and long-term management as well as solutions to mitigate each of these risks. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to identify and adequately address specific risks that may impact this program, including implementation and long-term management, as well as solutions to mitigate each of these risks. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes**  **AND**  **5 Performance Metrics** | **L.2.C.5 Risk/Process Management:** The Offeror shall demonstrate the Ability to manage and address all risks associated with subcontractor and vendor management as it relates to the core list of items (market basket) and supplemental schedule of items (Attachments 1&2) | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to manage and address all risks associated with subcontractor and vendor management as it relates to the core list of items (market basket) and supplemental schedule of items (Attachments 1&2) |  |
| **1.3 Scope of Work** | **L.2.C.5 Risk/Process Management:** The Offeror shall demonstrate the ability to identify specific quantitative and qualitative risks and effective mitigation strategies that demonstrate the clear ability to ensure uninterrupted performance at the required level of support. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to identify specific quantitative and qualitative risks and effective mitigation strategies to ensure uninterrupted performance at the required level of support. |  |
| **8.4.1 Personnel Requirements** | **L.2.C.5 Risk/Process Management:** The Offeror shall identify the key positions (those essential to the successful management and oversight of this effort), including subcontractor positions and associated responsibilities. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to identify and fill key positions (those essential to the successful management and oversight of this effort), including subcontractor positions and associated responsibilities. |  |
| **8.4 Program Management** | **L.2.C.5 Risk/Process Management:** The Offeror shall demonstrate organizational procedures which reflect local Site Management’s capability to coordinate work staff on multiple projects, the means to meet required timeliness and quality standards as defined throughout the PWS and the ability to maintain organizational stability in the area of labor relations. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s organizational plan/process/procedures which reflect local Site Management’s capability to coordinate work staff on multiple projects and the means to meet required timeliness and quality standards as defined throughout the PWS. |  |
| **8.4 Program Management** | **L.2.C.5 Risk/Process Management:** The Offeror shall provide a work breakdown structure of the staffing to be utilized at each site to complete the tasks associated with the IPV Process. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s work breakdown structure of the staffing to be utilized at each site to complete that tasks associated with the IPV Process. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes** | **L.2.C.5 Risk/Process Management:** The Offeror shall describe their management controls and procedures to ensure seamless integration of subcontracted work and the rationale for distribution of in-house and subcontracted work. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to ensure seamless integration of subcontracted work and the rationale for distribution of in-house and subcontracted work. |  |
| **6 Management Information System** | **L.2.C.5 Supply Chain Management:** The Offeror shall define in detail knowledge of a Management Information System (MIS) as defined in Section 6 of the PWS. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to establish a Management Information System (MIS) as defined in Section 6 of the PWS. |  |
| **6 Management Information System** | **L.2.C.5 Supply Chain Management:** The Offeror shall define how they will implement data/information sharing. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to implement data/information sharing. |  |
| **1.4 Expected Outcomes**  **AND**  **5 Performance Metrics** | **L.2.C.5 Supply Chain Management:** The Offeror shall accomplish tasks to include acquiring supplies, replenishing bins, and managing stockage levels to achieve 99.5% FPA and 24hr MWT while striving for 100% FPA. Offeror’s should also reference a plan to accomplish an 8hr MWT for certain BSLs. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to accomplish tasks to include acquiring supplies, replenishing bins, and managing stockage levels to achieve 99.5% FPA and 24hr MWT while striving for 100% FPA. |  |
| **4.3 Bins/Bench Stock Storage Units** | **L.2.C.5 Supply Chain Management:** The Offeror shall describe their ability to track, store and utilize material in partial quantities resulting from bins that cannot accommodate an entire unit of issue. | **M.2.C Supply Chain Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to track, store and utilize material in partial quantities which may result from bins that cannot accommodate an entire unit of issue. |  |
| **1.3 Scope of Work**  **AND**  **1.4 Expected Outcomes**  **AND**  **8.4 Program Management**  **AND**  **10 Deliverables** | **L.2.C.5 Risk/Process Management:** The Offeror shall demonstrate their customer service support to include:  1. Responsibilities of the offeror’s Customer Service Representative(s)  2. How the offeror will monitor customer support and customer satisfaction at the maintenance/production lines and at the ordering activity level  3. Response and resolution procedures and policies regarding customer problems and returns.  4. Plan for providing technical support to customers, including the titles and qualification for the representative(s) that will be providing this support. The offeror should indicate how frequently its Customer Service Representative(s) would visit customers at the maintenance/production lines and ordering activities. | **M.2.C Risk/Process Management:** The following element will be considered when evaluating the proposal submission: The offeror’s plan/process/ procedures to provide Customer Service Support to include:  1. Clear identification of the responsibilities of the offeror’s Customer Service Representative(s).  2. A clear description of how the offeror will monitor customer support and customer satisfaction at the maintenance/production lines and at the ordering activity level  3. Defined response and resolution procedures and policies regarding customer problems and returns.  4. A clear, detailed, and realistic plan/process/procedure for providing technical support to customers, including the titles and qualification for the representative(s) that will be providing this support. The offeror should indicate how frequently its Customer Service Representative(s) would visit customers at the maintenance/production lines and ordering activities. |  |