



DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



**Bearings Division
Breakout Sessions
Supplier Industry Days**

Deborah Arrington, Division Chief
May 29th & 30th 2019



WARFIGHTER FIRST



Bearings Division



- Welcome & Administrative Remarks
- Introductions
- Bearings Division Overview
- Buyer/Supplier Relationships
 - Tactical
 - Strategic
- Material Sourcing
- Traceability Brief
- Foreign Bearings Brief
- Meeting Requests



BEARINGS DIVISION- FAV

Supplier Operations
Director: Floyd Moore
Deputy: CAPT Jacqueline Meyer

Deborah Arrington
Division Chief
X3170
Deputy Division Chief
Eve Alfonso
X 5526

Charley Faniel
IST Lead – Bearings I FAVA
X5458

Heather Gomez
IST Lead – Bearings II FAVB
X6062

Colleen Cullen
IST Lead – Bearings III FAVC
X5173

Troy Mulhollen
Tech/Quality
Supervisor
X6633

Joe Fletcher
Procurement
Supervisor
X3370

Katisha
Carter
Procurement
Supervisor
X 5684

Curtis Fair
Tech/Quality
Supervisor
X2659

Quinesha Cruz
Procurement
Supervisor
X4674



Bearings Division



What We Manage

NSNs Managed: 129,816

Active: 30,475

Inactive: 99,341

Product Line

3110 – Bearings, Anti-Friction, Unmounted: 45,215

3120 – Bearings, Plain, Unmounted: 78,031

3130 – Bearings, Mounted: 6,570



Bearings Division



	FY16	FY17	FY18	FY19 *
Avg Monthly Receipts –	1,523	1,756	2,207	1,870
Avg Monthly Awards –	671	699	752	807
Sales	\$148M	\$174M	\$227M	\$181M

*Thru 2nd Qtr



3110, 3120 and 3130



	FY16 Dollars	FY16 %	FY17 Dollars	FY17 %	FY18 Dollars	FY18 %	FY 19 Dollars	FY19 %
Total Dollars	\$147,813,592		\$173,651,645		\$226,810,008		\$181,314,341	
Small Business	\$66,070,298	44.70%	\$71,272,765	41%	\$85,809,658	37.80%	\$66,843,434	36.80%
HUBZone SB	\$928,704	0.60%	\$748,590	0.04%	\$1,977,038	0.80%	\$1,646,375	0.90%
SDVOSB SB	\$19,227,962	13.00%	\$18,260,351	10.50%	\$11,885,441	5.20%	\$9,371,650	5.20%
SDB SB	\$5,039,190	3.40%	\$6,611,997	3.80%	\$7,136,588	3.10%	\$5,212,260	2.90%
WOSB	\$7,582,401	5.10%	\$9,477,173	5.50%	\$11,697,659	5.20%	\$8,492,225	4.70%



Bearings Division



Buyer & Supplier Relationships

Tactical – Shawnita Hamm

Strategic – Cassandra Blagmon



Bearings Division



MATERIAL SOURCING

Troy Mulhollen, Product Specialist
Supervisor

May 29, 2019



MATERIAL SOURCING



- The services are now starting to remove sources on items.
- SAR Packages will be required, regardless of current status.
- 3 year rule is in effect
- Aviation Source Approval & Management Handbook



Bearings Division



TRACEABILITY

Shane Sears, Product Specialist

May 29, 2019



TRACEABILITY DEFINITION



- Traceability is the ability to verify the history, location, or application of an item by means of documented recorded identification
- A more pertinent definition is the ability to chronologically interrelate uniquely identifiable entities in a way that is verifiable



TRACEABILITY

What is/is not Trace?



- Comes in many forms
- May include but is not limited to quotes, purchase orders, invoices, published price lists
- Trace **MUST** provide sufficient info to verify requirements from solicitation including drawing/specification and revision and other commodity specific requirements
- Documents which do not provide a method of validation are not adequate trace



TRACEABILITY OUTCOMES

ADEQUATE TRACE

- Protects the Government
- Creates:
 - Confidence in the process
 - Respectful business practices
- Reduces
 - Non-conforming product
 - Contract Administration
- Acceptable Traceability Examples
 - Item Name
 - Part number and/or National Stock Number Manufacturing Source
 - Manufacturing Source's CAGE code
 - Trace shows name(s) and location(s) of all supply chain intermediaries between the manufacturer to the contractor to item(s) acceptance by the Government
 - Manufacturer's batch identification for the item(s), such as date codes, lot codes, or serial numbers
 - On all CSI items ensure requirements for COQC/FAT/PLT/PVT area identified as required.



TRACEABILITY OUTCOMES (con't)



INADEQUATE TRACE

- Puts the Government at risk
- Diminishes:
 - Mission effectiveness
 - Proper record keeping
- Increases:
 - Cost
 - Supplier risk
- Unacceptable Traceability Examples
 - Modified letterheads
 - Illegible signatures
 - Inaccurate dates, phone numbers, or part number/drawings
 - Handwritten annotations
 - Disclaimers



Bearings Division



FOREIGN BEARINGS BRIEF

Donna Harris, Foreign Bearings Team Lead
May 29, 2019



DFARS Bearing Restriction Verbiage



- AN AWARD FROM THIS SOLICITATION CAN ONLY BE MADE FOR A BEARING MANUFACTURED IN THE UNITED STATES, ITS OUTLYING AREAS, OR CANADA AND FOR EACH BALL OR ROLLER BEARING, THE COST OF THE BEARING COMPONENTS (BEARING ELEMENT, RETAINER, INNER RACE, OR OUTER RACE) MANUFACTURED IN THE UNITED STATES, ITS OUTLYING AREAS, OR CANADA MUST EXCEED 50% OF THE TOTAL COST OF THE BEARING COMPONENTS OF THAT BALL OR ROLLER BEARING. SEE DFARS CLAUSE 252.225-7016, RESTRICTION ON ACQUISITION OF BALL AND ROLLER BEARINGS (DEC 2010).
- A CONTRACTOR'S DECLARATION ON THE DOMESTIC/FOREIGN NATURE OF MATERIAL BEING OFFERED IS REQUIRED. PLEASE VISIT THE FOREIGN BEARING WEBSITE AT <http://www.dla.mil/Aviation/Business/IndustryResources/DLAResourcesforSuppliers/ForeignBearingWaiver.aspx>. TO OBTAIN A COPY OF THE CONTRACTOR'S DECLARATION FORM. PLEASE PRINT, COMPLETE, SIGN AND HAVE READY FOR SUBMISSION UPON REQUEST FROM THE BUYER. FAILURE TO PROVIDE THIS INFORMATION MAY RESULT IN YOUR QUOTE NOT BEING CONSIDERD FOR AWARD.
- IN THE EVENT NO OFFERED BEARINGS MEET THIS SOURCING REQUIREMENT, THIS SOLICITATION MAY BE CANCELLED AND A WAIVER MAY BE REQUESTED BY THE PROCUREMENT ACTIVITY. UPON RECEIPT OF AN APPROVED WAIVER FROM THE DOMESTIC SOURCING RESTRICTION, THE REQUIREMENT MAY BE RE-SOLICITED. SEE DFARS 225.7009-4, WAIVER, RESTRICTION ON BALL AND ROLLER BEARINGS (DEC 2010).



Bearings Division



DEFENSE LOGISTICS AGENCY
DLA AVIATION
8000 JEFFERSON DAVIS HIGHWAY
RICHMOND, VIRGINIA 23297-5100

IN REPLY REFER TO DLA Aviation Bearings Division

Contractor's Declaration Form

NSN: P/N: Solicitation #:
PR:

The Department of Defense is restricted from purchasing foreign ball and roller bearings by the Defense Federal Acquisition Regulation Supplement (DFARS) at DFARS 225.7009 & DFARS Clause 252.225.7016. The restriction was changed by a final ruling of the Defense Acquisition Regulations Council as of December 08, 2010.

A "domestic" bearing or bearing component can now be defined as that which has been manufactured in the U.S., its outlying areas or Canada; and for each ball or roller bearing the cost of the bearing components (bearing element, retainer, inner race and outer race) manufactured in the US, its outlying areas or Canada exceeds 50% of the total cost of the bearing components of that ball and roller bearing.

As the offering contractor, you are required to declare the information below in reference to the material being offered.

- (1) the manufacturing location of the item being procured, _____ and
- (2) the percentage of the total cost of the bearing components (bearing element, retainer, inner race and outer race) that were manufactured in the US, its outlying areas or Canada. _____

If you are not the manufacturer of the material, you must obtain this information from the manufacturing source and provide that information as expeditiously as possible.

Failure to provide this information upon request from the buyer may result in your quote not being considered for award. Please fill in the blanks above and sign and date the document in the space provided below.

If you have further questions regarding this DFARS restriction, or how the changes will affect procurements or the foreign bearing waiver process, please call or email the Foreign Bearings Project Officer, Donna Harris at (804) 279-3857, or Donna.Harris@dla.mil.

Contractor Name Date



Foreign Bearings Website and POCs



- <http://www.dla.mil/Aviation/Business/IndustryResources/DLAResourcesforSuppliers/ForeignBearingWaiver.aspx>
- Team Lead - Donna Harris 804-279-3857
- Acting Foreign Bearings Product Specialist Karen Daniel - 804-279-5908

