

DEFENSE LOGISTICS AGENCY THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY







DLA Aviation Source Approval Request Process

May 29, 2019 Yolandra Y. Young











- The Source Approval Request (SAR) must contain information about a prospective new supplier. IAW the Aviation Source Approval and Management Handbook 16 March 2011 Joint Aeronautical Commander's Group (JACG): http://www.dla.mil/HQ/SmallBusiness/Business.aspx
- The SAR package must include all the technical data needed to demonstrate that the prospective supplier can competently manufacture or perform Repair, Overhaul, Maintenance and Modification (ROMM) of the item requiring source approval to the same level of quality or better than the system prime contractor, major subsystem contractor, or OEM.





4 Categories of SARs: •CAT I •CAT II •CAT III •CAT III

•<u>SAR Category I - Actual Item</u>: These SARs are received from suppliers <u>who have manufactured</u> or performed ROMM on the exact item on the OEM technical data for the prime contractor, OEM, another service, or a civil sector under Federal Aviation Administration (FAA) Parts Manufacturer Approval (PMA) identically. The item will be produced and evaluated against the ESA approved technical data package.





• <u>SAR Category II-Similar Item</u>: These SARs are received from suppliers who <u>have not</u> previously_manufactured, repaired, or overhauled the subject item, but have manufactured or performed ROMM on items similar in complexity, design, criticality, manufacturing/repair/overhaul processes, materials, and application for the: a) Prime Contractor, OEM, or another service using OEM data; b) civil sector under FAA PMA based on identically. The item will be produced and evaluated against the ESA's approved technical data package.





•<u>SAR Category III-New Manufacturer of Item</u>: This category covers offers that do not meet Category I or II criteria but have the OEM's technical data and intend to produce to the ESA approved technical data package.

•<u>SAR Category IV-Alternate Item</u>: These are SARs received from offers that are proposing an alternate part as the equivalent to the OEM part. Alternate items may only be considered when the Sourcing Handbook Section 1.9 criteria are met. Reengineering is the creation of an alternative design or manufacturing process and should be addressed via Engineering Change Process MIL-HDBK-61A, Configuration Management Guidance.

•We will receive Reverse Engineering Approval from Engineering Support Activity before we evaluate CAT IV SARs.





• RE is discussed in more detail in Section 1.9 and in Chapter 4 of the main body of the JACG Handbook.



SAR CONTENTS CHECKLIST Exhibit A



SAR		CATI	CAT II	CATIII	CAT IV
Element	Required Element Description				
*	A TABLE OF CONTENTS IS REQUIRED FOR ALL SARs				
Α	Cover Letter	X	X	X	X
В	Technical Data Rights Certification Statement	X	X	X	X
С	Supplier Brochure & Correspondence	X	X	x	x
D	Quality Assurance Documentation	х	x	x	X
E	Subject Item Drawings	х	x	x	X
F	Subject Item Specifications	X	x	x	X
G	Sub-tier Supplier List	X	x	x	X
н	Quality History	х	x	x	X
I	Similar Item Drawings		x		
J	Similarities/Differences of Subject/Similar Items		X		
к	Purchase Orders & Shipping Documents	X	X		X
	Process/Operations Sheets (POS/Op Sheets) and				X
L	Travelers	X	X	X	
M	Inspection Method Sheets (IMS)	X	X	X	x
N	Prime Contractor's Quality Rating System Report	х	x	x	X
0	Licensee Agreement (if agreement exists)	X	x	x	X
Р	Value Added (By Prime or OEM)	Х	X	x	X
Q	Government / Prime Contractor Surveys	X	x	x	x
R	Pre-Qualification Test Plans	х	x	x	X
S	Test Results	х	x	x	X
Т	Master Tooling Certifications	X	x	x	X
U	Government Quality Assurance Compliance	Х	Х	x	х
V	FAA PMA Letter or Supplement (If PMA applicable)	Х	Х	x	х
w	Alternate Item Source Component Purchase Orders				Х
X	Statistical Data				Х
Y	Reverse Engineering Management Plan				Х
Z	Alternate Application Environment				х







- Review WEBFLIS @ (<u>https://fp.logisticsinformationservice.dla.mil/webflis</u>) to determine the <u>Method of Procurement</u>
- AMC=Acquisition Method Code
- AMSC=Acquisition Method Suffix Code







- AMSC G: Will not be evaluated. These NSN(s) are already designated as fully open and competitive.
- AMSC B: <u>Must go to Design Control Activity of the Drawing for</u> <u>approval!!!</u> This part is restricted to source(s) specified on: *SOURCE CONTROL, ALTERED ITEM OR SELECTED ITEM DRAWINGS/DOCUMENTS.* <u>**Exception: Military – OEM**</u>
- AMSC D&Q: Government does not have adequate data <u>*OR*</u> lacks rights to data to evaluate.







- MAJOR ORGANIZATIONAL ENTITY (MOE): Code which represents a specific major organizational entity (MOE) rule that applies to the management of that item of supply.
- DA = Army
- DF = Air Force
- DM = Marines
- DN = Navy





<u>NAVY</u>

Category III, New Manufacture of Item: The proposing manufacturer has the appropriate equipment, capability, staff, procedures, quality system, and technical data required to manufacture the subject item according to the technical requirements but has never manufactured the subject item or any similar items for the OEM or any government activity. *Category III SARs will not be accepted by the Navy*. If this situation occurs, NAVSUP-WSS may work with the manufacturer in order to identify similar items that can be used for a Category II SAR.

AIR FORCE

The Air Force has implemented Manufacturers Qualification Requirements (MQR) PDS-1

This QR establishes minimum technical requirements that potential sources must satisfy in order to obtain ESA approval to manufacture propulsion items.







DLA (Defense Logistics Agency) Internet Bulletin Board System

- Solicitations found on DIBBS will not be held up pending your SAR evaluation.
- SARs may not be processed if it is determined that the SAR is not <u>cost effective</u> due to low item demand, low dollar value, years of Stock on Hand, and multiple sources cited on TIR (Total Item Record). Please review the DLA supplier requirements visibility application for estimated forecasting requirements before submitting a SAR.





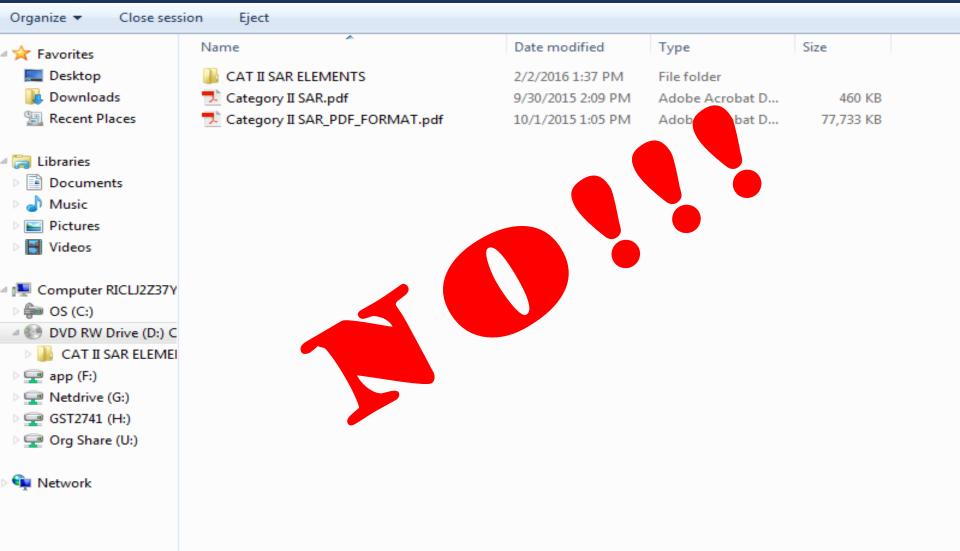
- <u>Hard Copy Binders are discouraged</u>. Please submit your SARs on CDs. It is more cost effective for all.
- Write NSN, CAT, and Company Name on disc with sharpie.
- Submit CDs that are not Password Protected and <u>DO NOT</u> contain Password Protected documents.
- Submit SAR as one PDF file!!!!! NO ZIP FILES!!

Note: SARs will <u>not</u> be returned.



SAR FORMAT (CONT'D)

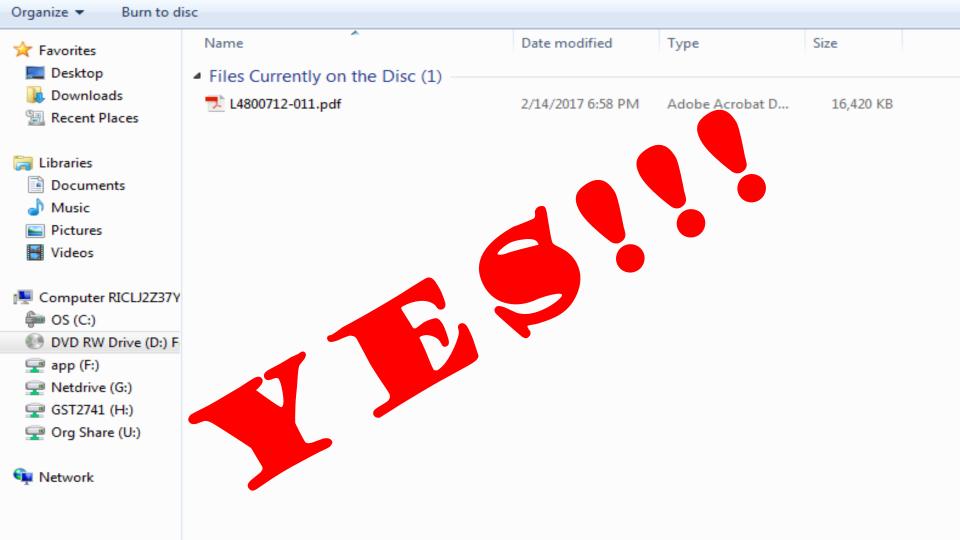






SAR FORMAT (CONT'D)







SUBMISSION



- If there is an open solicitation for a NSN which you want to submit a SAR, please submit the SAR directly to the buyer noted on the solicitation.
- If you are submitting a SAR for a NSN with no open solicitation, please send it to the Competition Advocate SAR Program office address below:

SAR Program DLA Aviation Attn: DLA AVN-DU (SAR Program Manager) 8000 Jefferson Davis Highway Richmond, VA 23297-5100



QUESTIONS???



