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DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency



Supplier Operations Commodities Webinar Series

Daniele Kurze, Director Supplier
Operations Commodities
February 9, 2022

WARFIGHTER ALWAYS



Agenda


- **Opening Remarks**
 - Daniele Kurze, Director Supplier Operations Commodities
- **Facilitator**
 - CDR Bran Sherman, Deputy Director Supplier Operations Commodities
- **Presenter**
 - Kelvin Goodwine, Post Award Division Chief
- **Open Q&A**
 - Sandra Sandozz, Post Award Deputy Division Chief
 - Felicia Callands, Post Award Branch Chief
 - Konni Small, Post Award Branch Chief
 - Anthony Gray, Post Award Branch Chief




How to Submit a Question in the Q&A

Zoom Webinar


Enter Full Screen



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Join Audio

Chat

Raise Hand

Q&A

Leave

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Briefer: Daniele Kurze



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Partnering on Effective Vendor Post Award Responses: Submittals, Types and Processing

Kelvin Goodwine
February 9, 2022



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Upfront Information

- Future webinars:
 - 09 March 2022 Invoice Payments
 - 13 April 2022 First Article Test
- Two-way Vendor Post Award Request (PAR) communication system
- PowerPoint presentation will be posted
- Questions taken during presentation



Organizational Overview: General

- Commodities Supplier Operations Post Award
 - Majority of vendors are small businesses
 - Alpha-assigned...by vendor name
 - Workload consists of Post Award Requests
 - Changeover in April 2019
 - Latest job aid revised January 2022
- Post Award Request Groupings
 - Vendors: Information regarding contract performance, e.g., request for variance, tooling, first article test status, invoice payment, inspection/ acceptance clarification, contract delivery date extensions, COVID-19, etc.
 - Internal: Contract status



Vendor Post Award Request Submittals: Snapshot

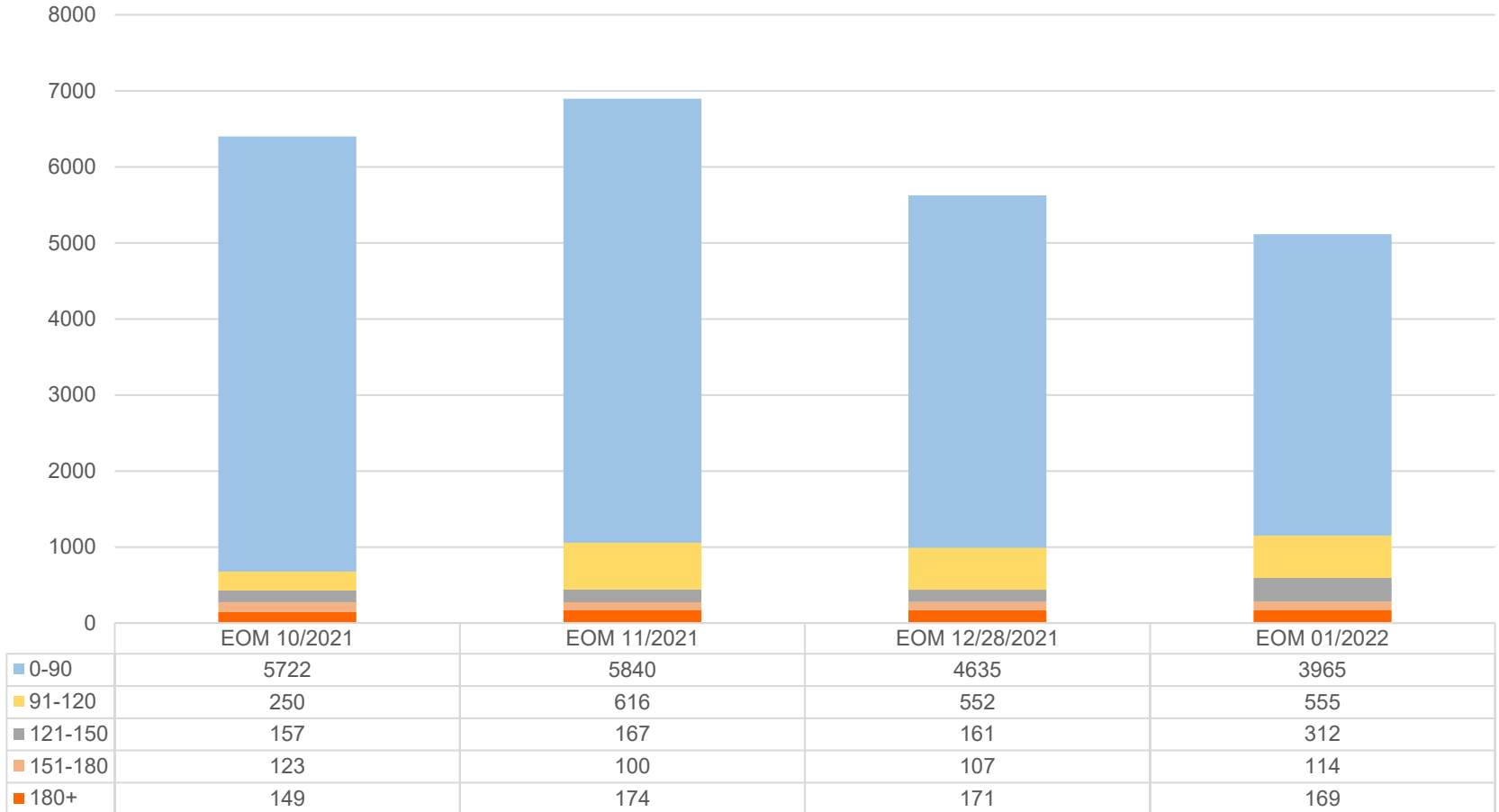
- Vendor Post Award Request population
 - ~4,000 total vendor count
 - In January 2022, 827 vendors with 3,341 Post Award Requests
- Three branches, 92 administrators
- 54,000 active contract lines

Balancing Requirements of Many Unique Vendors



Vendor Post Award Request Submittals: Aged

Aged PARS





Vendor Post Award Request Submittals: Throughput Factors

- Manpower
 - Hiring Actions
 - Infusion of Direct Hires
 - Another round pending
 - Training
- Contracting Officers
 - Push to Qualify More
 - Maintain Currency
- Average Processing Time
 - January 2021: 70 days
 - January 2022: 65 days
- ~461K National Stock Number (NSN)/Part Number Transfer to DLA Aviation
- Measured Increased Communication/Outreach



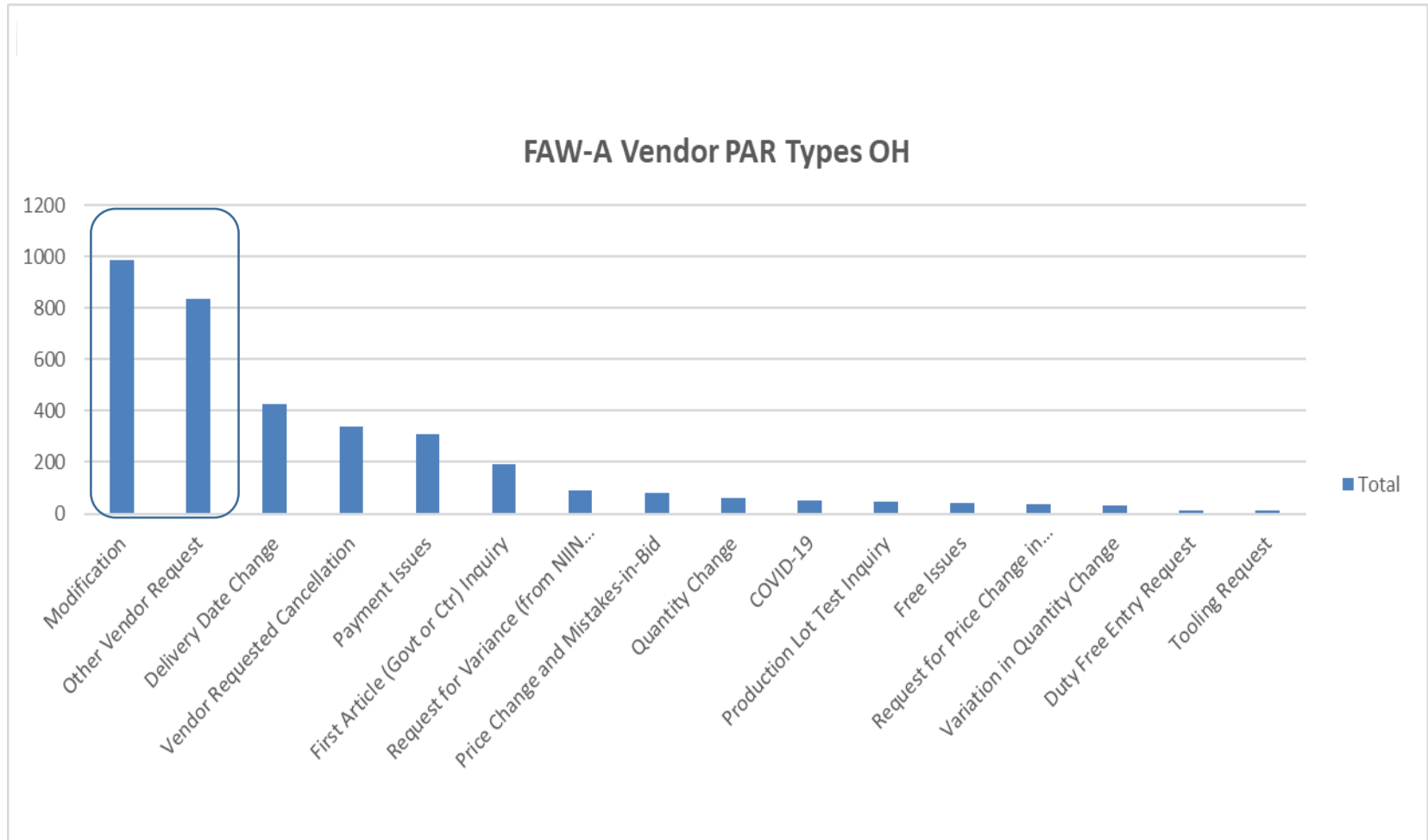
Vendor Post Award Request Submittals: Mitigation Efforts

- Prioritization
 - Balancing aged and new Post Award Requests
 - Evaluating Post Award Requests to address submission anomalies
- Internal bi-weekly Post Award Requests throughput review
- Internal bi-weekly Aged Post Award Requests review
- Increased engagements with vendors
 - Contract Delivery Date Delinquencies
 - Military Customer Back Orders
- ***Avoid duplicate vendor PAR submissions for same PO/issue***

***Help Needed
from vendors***

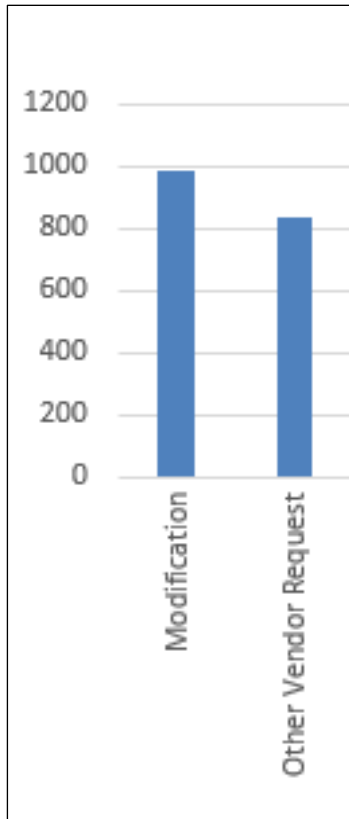


Types of Vendor Post Award Requests





Types of Vendor Post Award Requests: Modifications and Other Vendor Requests Review



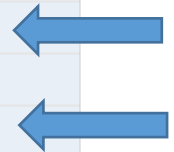
Vendor PAR Request True Issue	Modification Requests (Sample 70 Submissions)	Other Vendor Requests (Sample 70 Submissions)
Technical	37	50
Administrative	10	8
CMO Change	5	4
Pricing	5	2
Packaging	4	4
CDD Change	3	2
Qty Variation	2	0
Admin Error	1	0
Payment	0	3



Types of Vendor Post Award Requests: Latest Update

Additional Options in DLA Internet Bid Board System (DIBBS) for Types of PARs

Reason	Text...
VR01	Delivery Date Change
VR02	Duty Free Entry Request
VR03	Free Issues
VR04	Price Change and Mistakes-in-Bid
VR05	Request for Price Change in Accordance with Economic Price
VR06	Variation in Quantity Change
VR07	Quantity Change
VR08	Vendor Requested Cancellation
VR09	Modification
VR10	Wage Determination
VR11	Other Vendor Request
VR12	Payment Issues
VR13	Tooling Request
VR14	COVID-19
VR15	Request for Variance (from NIIN Technical Data)
VR16	First Article (Govt or Ctr) Inquiry
VR17	Production Lot Test Inquiry



A job aid entitled "Post Award Requests (PAR) in DIBBS – Revised 31 JAN is located in the Supplier Information Resource Center located at: <http://www.dla.mil/HQ/InformationOperations/Business/EBSSupplierResources.aspx>



Organizational Overview: General

- **VR15 Request for Variance (from National Stock Number Technical Data)**

Allows vendors to submit a DD Form 1694 Request for Deviation and DD Form 1998 Waiver, Deviation, or Engineering Change Request for Engineering Support Activities to consider Requests For Variance.

- **VR16 First Article (Government or Contractor)**

Allows vendors to inquire about the status of First Article Submissions.

- **VR17 Production Lot Test Inquiry**

Allows vendors to inquire about the status of Production Lot Test Submission.



Vendor Post Award Request: Processing Times

Resolution:

~ 30 days

- Change Contract Delivery Date
- Quantity Reduction
- Cancellation Request
- Defense Contract Management Agency Office Change
- Inspection/Acceptance Location Change
- Contractor First Article Test Report
- Informal Modification/Credit Memoranda
- Erroneous Invoice Submissions
- First Article Test Submission Notification
- COVID-19
- Award Error

Resolution:

~ 60 days

- Undefined Other Vendor Requests
- Change Contract Delivery Date with Consideration
- Requests for Variance
- Financial Queries/Payment Issues
- First Article Test Approvals/ Resubmittals/Waiver Request/ Rebuttals
- Clause Additions/Removals
- Contract Overruns
- Duty Free Material Processing
- CLIN Additions
- Packaging CAGE Changes
- Unclear Verbiage from CDRs, PARS
- Vendor Shipment Module

Resolution:

Greater than 60 days

- Change in Contract Delivery Date (Unresolved First Article Test/Production Lot Test)
- Request for Variance: Delayed Engineering Support Activity Reply
- Multiple Post Award Requests for Single Contract
- Price Changes
- Payment/DFAS Issues (Technical Quality/Resolution Specialist support required)
- Unit of Issue Change (Technical Quality support)
- Part Number/National Stock Number Updates
- Technical Data Package Updates/ Corrections
- Source Approval Requests
- Novation Agreements
- DD Form 254 (Classified Material)
- Cost/Price Analysis: Increases
- Tooling Issues

