



Defense Logistics Agency – Industry Partnership Plan –

PUBLISHED MAY 2025



The Nation's Logistics Combat Support Agency
Building Strong Partnerships

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DEFENSE LOGISTICS AGENCY The Nation's Logistics Combat Support Agency *Building Strong Partnerships*

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DIRECTOR'S INTENT

As the Nation's Logistics Combat Support Agency, DLA is focused on transforming its logistics operations to meet the demands of modern warfare. We must think, act, and operate differently as we factor in the changing character of war and the need to generate current and future readiness. As DLA Director, it is my privilege to introduce the DLA Industry Partnership Plan – a strategy for a transformative era that reinforces our commitment to strengthening our partnership with industry in support of our Warfighters.

At DLA, we believe in the power of collaboration. We recognize how critically important our partnership with industry is in driving innovation, fostering creativity, and delivering solutions, especially as we navigate logistics challenges in today's contested environments.

Our goal is to expand industrial base partnerships to grow access to capability and capacity, while ensuring the defense industrial base can operate at the speed of war and adapt to rapidly changing requirements.

For over 60 years, DLA's reliance on industry has been foundational to our role in joint logistics. Today is no different. We invite our industry partners to join us in this critical effort to maximize readiness for our Warfighters. Together, we will deliver exceptional logistics support that enables our Warfighters to succeed and win on the modern battlefield, both today and in the future.

Let's get going!

A stylized, handwritten signature in black ink, appearing to read 'Mark T. Simerly'.

MARK T. SIMERLY
LTG, USA
DLA Director

THE NATION'S LOGISTICS



OUR MISSION

Drive and sustain Warfighter readiness by delivering unmatched global support as the Nation's Logistics Combat Support Agency.

OUR VALUES

ENDURING STANDARDS OF BEHAVIOR

RESPECT

We will foster a positive environment where individuals feel valued and heard, promoting cooperation and understanding.

SERVICE

Serving the Warfighter is our highest aim, and this value fosters public trust, enhances mission partner satisfaction, and ensures efficient delivery of services.

TRUST

DLA prioritizes the value of trust, acknowledging the criticality of building strong lines of communication.

EXCELLENCE

We strive to deliver for our mission partners with excellence, ensuring we achieve the highest standards in all our endeavors.

INNOVATION

We will ensure that we continuously innovate and explore new ideas and solutions, driving progress and maintaining a competitive edge.

S COMBAT SUPPORT AGENCY



OUR VISION

DLA delivers agile, adaptive, and resilient logistics support across the continuum of conflict.

OUR OPERATING PRINCIPLES

DLA SIGNATURE BEHAVIORS

AGILITY

Adapt and innovate with the speed and flexibility required to achieve mission success.

READINESS

Be ready now to support the Warfighter in a Contested Logistics environment.

COLLABORATION

Strengthen mission partner integration to enhance Warfighter support.

TRANSPARENCY

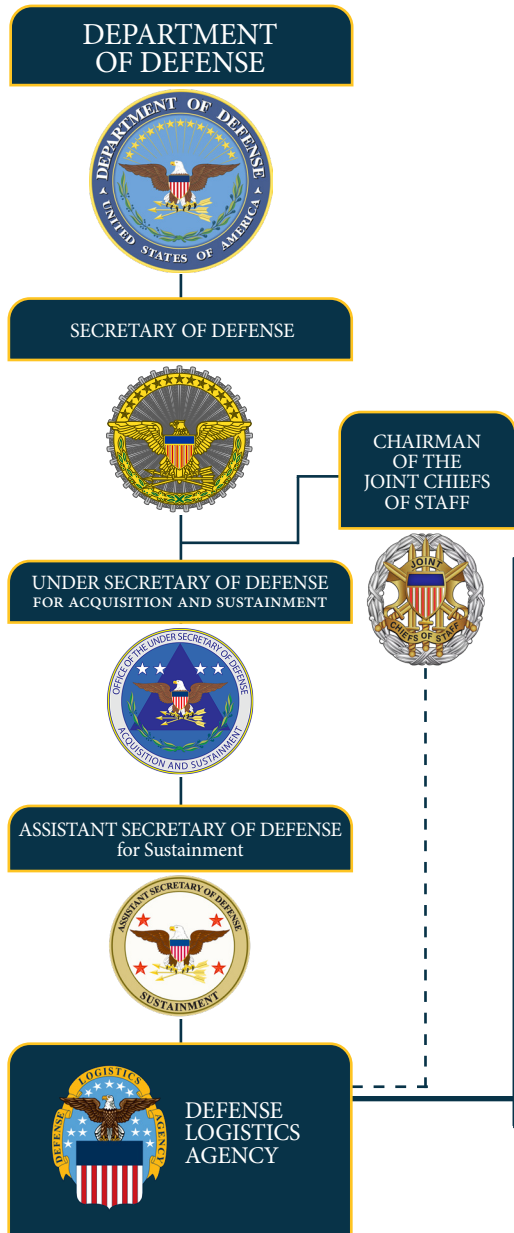
Promote transparency and interoperability through our mission-focused culture.

EMPOWERMENT

Empower our people to exercise disciplined initiative.

DATA DRIVEN

Integrate and employ data to inform decision making at all echelons.



DLA ORGANIZATIONS

DLA MAJOR SUBORDINATE COMMANDS

DLA AVIATION

Richmond, VA

Provides repair parts for aviation weapon/nuclear systems, flight safety equipment, maps, environmental products, industrial plant equipment, and industrial retail supply.

DLA DISPOSITION SERVICES

Battle Creek, MI

Provides for disposition of excess property by reutilization, transfer and demilitarization; conducts environmental disposal and reuse.

DLA DISTRIBUTION

New Cumberland, PA

Provides storage and distribution solutions/management, transportation planning/management, logistics planning and contingency operations; operates a global network of distribution centers.

DLA ENERGY

Fort Belvoir, VA

Provides bulk fuel, alternative fuel renewable energy, aerospace energy, fuel quality/technical support, fuel card programs, and installation energy services to all.

DLA LAND AND MARITIME

Columbus, OH

Provides repair parts for ground-based and maritime weapon systems, small arms parts, fluid handling, and electronic components.

DLA TROOP SUPPORT

Philadelphia, PA

Provides subsistence, clothing and textiles, construction material and equipment, and medical supplies and equipment, to include pharmaceuticals.

DLA REGIONAL COMMANDS

DLA EUROPE & AFRICA

Kaiserslautern, Germany

DLA CENTCOM & SOCOM

MacDill Air Force Base, FL

DLA INDO-PACIFIC

Joint Base Pearl Harbor-Hickam, HI

DLA DELIVERS

AVERAGE DLA SUPPORT IN A DAY

87,632 Orders	989,983 Meals
9,220,111 Gallons of Petroleum	324,080 Repair Parts
30,607 Uniform Items	10,155 Turn-Ins

FISCAL YEAR 2024



100% MILITARY SERVICE CONSUMABLES



\$47B REVENUE



\$20B SMALL BUSINESS



\$1.2B FOREIGN MILITARY SALES



\$381B ACTIVE CONTRACTS MANAGED



8.5K GLOBAL SUPPLIERS



5M+ LINE ITEMS MANAGED



10K CONTRACT AWARDS PER DAY



**24.5K TOTAL WORKFORCE
1.6K Forward Positioned**

SUPPORTING THE NATIONAL DEFENSE STRATEGY



SUPPORTING WARFIGHTERS
On the Battlefield since 1961



NUCLEAR ENTERPRISE
Support 9 Weapon Systems



SPACE ENTERPRISE
Support 34 Systems



NATIONAL DEFENSE STOCKPILE
52 Materials,
\$1.19B in Inventory

SUPPORTING THE WHOLE OF GOVERNMENT



WHOLE OF GOVERNMENT
WOG Total in Sales: \$5.9B for FY24



HUMANITARIAN ASSISTANCE
20 Major Missions since 2010



DISASTER RELIEF
23 Major Missions since 2010

SELECT AUTHORITIES

- 10 U.S.C. § 193 – DLA is a Combat Support Agency with Chairman JCS oversight (Goldwater - Nichols Act).
- 10 U.S.C. § 191 – Common supplies and services managed by a single DoD agency.
- DoDD 5105.22 – DLA Charter, roles and missions as a Combat Support Agency (2017).
- DoDD 5101.01 – DoD Executive Agent (Medical, Subsistence, Construction & Barrier Materiel, and Defense Logistics Management Standards).



DLA INDUSTRY PARTNERSHIP PLAN

DLA's strong relationship with our supplier community is critical to the agency's ability to successfully carry out its mission as the Nation's Logistics Combat Support Agency. As stated in the DLA Strategic Plan 2025 –2030 **"DLA Transforms: A Call to Action"**, the plan identifies four transformative imperatives to provide DLA with its focus: **People, precision, Posture, and Partnerships**. These imperatives are grounded in our mission, vision, enduring DLA values, and operating principles.

As DLA's senior official responsible for industry engagement, I believe it is essential for DLA to articulate and communicate how we will approach engagement with suppliers (of both products and services) via a specific strategy. The four imperatives laid out in the following pages set forth the agency's plans, priorities and expectations related to industry engagement from the DLA Enterprise perspective.

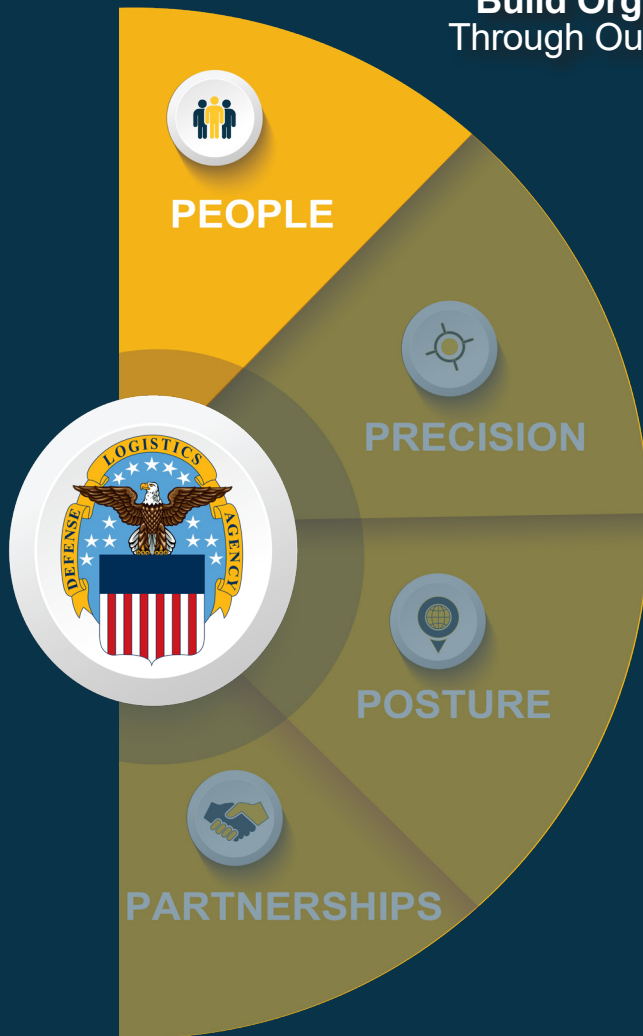
To further strengthen the partnership between DLA and our industry base, we must begin from a point of common understanding. With that in mind, I ask that all stakeholders – our suppliers as well as the DLA workforce and government partners – familiarize themselves with the plan. Throughout this plan, you will see several goals – improving communication, balancing priorities and risks, increasing efficiency – all of which are critical to our effort in helping American businesses compete in strategic industries, providing opportunity throughout the procurement process, promoting competition, and strengthening the resilience of America's supply chains.

Whether you currently have a relationship with DLA or would like to begin one, I encourage you to contact our Industry Engagement Program Office who will help facilitate the execution of this plan across all four imperatives. Please join me as we work together to build and strengthen the strong partnerships that are necessary to support our Nation's Warfighter.


MATTHEW R. BEEBE
Director, DLA Acquisition

PEOPLE

Build Organizational Agility Through Our People and Culture



- The People Imperative is a critical component of DLA's strategic plan, as it recognizes that the agency's success is directly tied to the skills, expertise, and relationships of its workforce.
- DLA's People Imperative is focused on building a workforce that is agile, resilient, and prepared to operate in a Contested Logistics environment. This includes investing in the development of DLA employees to understand industry needs and improve collaboration with industry partners.
- One key effort in this area is DLA's participation in the Industry Partnership Management Course (IPMC), which provides DLA employees with a deeper understanding of industry's business practices. This course helps DLA employees to better communicate and collaborate with industry partners, and to develop solutions that meet the needs of both DLA and industry.
- Another important initiative is the enhancement of the Supplier Advocacy Network (SAN), which provides a platform for DLA employees to engage with industry partners and better understand their needs and concerns. By strengthening this network, DLA can improve its relationships with industry partners and work more effectively together to meet the challenges of a Contested Logistics environment.

(continued)

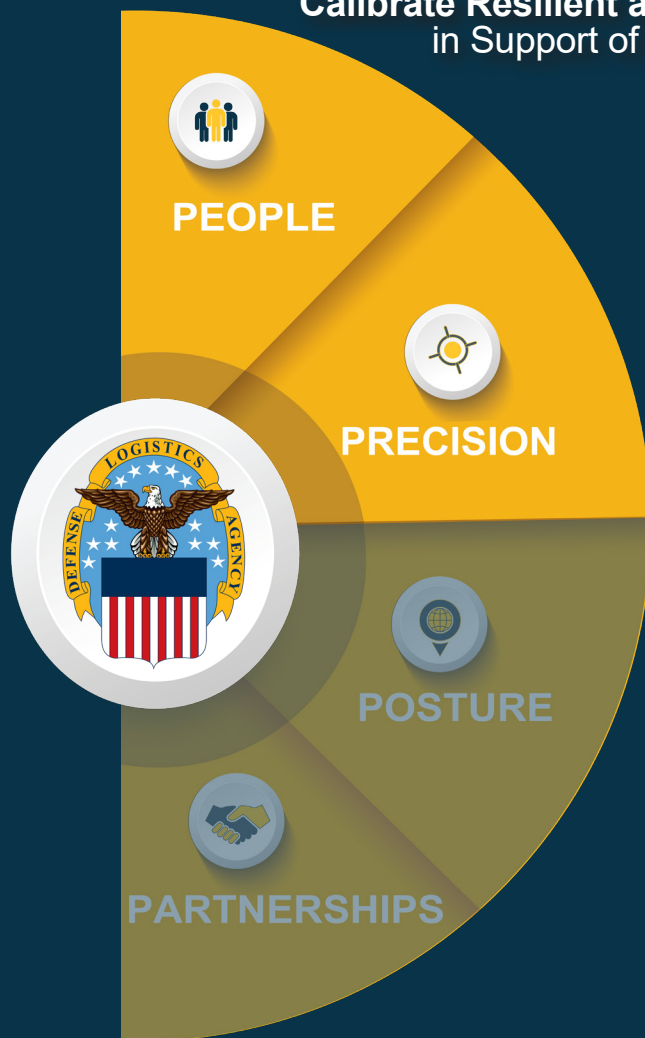
PEOPLE

- DLA is also committed to improving its data acumen, recognizing that data-driven decision making is critical to success in a Contested Logistics environment. By investing in data analytics and training, DLA employees can better understand industry trends and needs and develop solutions that meet those needs.
 - Finally, DLA's Campaign of Learning is an important initiative that brings together DLA employees and industry partners to engage in logistics wargaming and scenario planning. This effort helps to identify areas of risk and concern, and to develop strategies to overcome challenges and barriers in a future Contested
- Logistics environment. By working together with industry partners, DLA can better understand and develop solutions to meet their needs.
- Overall, DLA's People Imperative is a critical component of the agency's strategic plan and is focused on building a workforce that is agile, resilient, and prepared to operate in a Contested Logistics environment. By investing in the development of its workforce, DLA can improve its relationships with industry partners and work more effectively together to meet the challenges of a Contested Logistics environment.



PRECISION

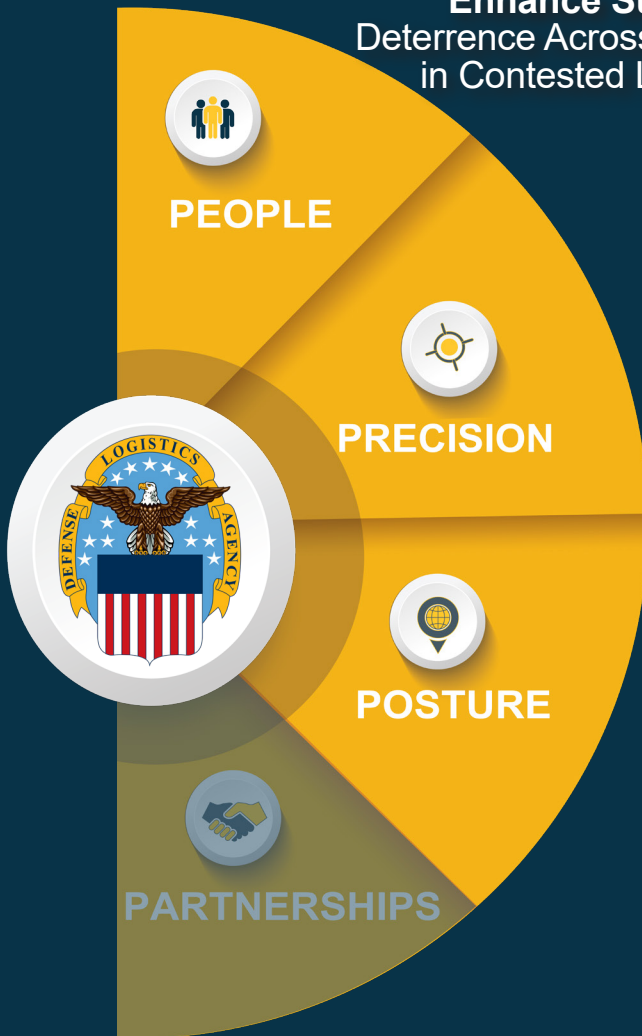
Calibrate Resilient and Responsive Logistics in Support of Military Readiness



- The Precision Imperative emphasizes making informed, data-driven decisions to achieve mission success. DLA shares this commitment, striving for choices that balance multiple priorities while ensuring compliance with regulatory requirements. This includes balancing business decisions and fiduciary responsibilities to optimize Warfighter outcomes, and driving efficiencies and innovation in our business to deliver better acquisition outcomes.
- DLA will leverage best-in-government and commercial strategies to improve supply chain logistics support. This enhanced approach will utilize data analysis to inform decisions, avoid duplication of existing commercial supply chains, and proactively assess and mitigate risks to ensure security and resilience. Central to this modernization is the Integrated Procurement Applications Transformation (IPAX) initiative and its Supplier Portal providing a single point of entry for industry. This portal will streamline interactions with DLA for key functions like post-award activities within a modernized DIBBS. Incremental implementation will begin in the Fall of 2025. By employing data-driven decisions and fostering stronger industry relationships with two-way communications, DLA will further optimize its support to the Warfighter.

POSTURE

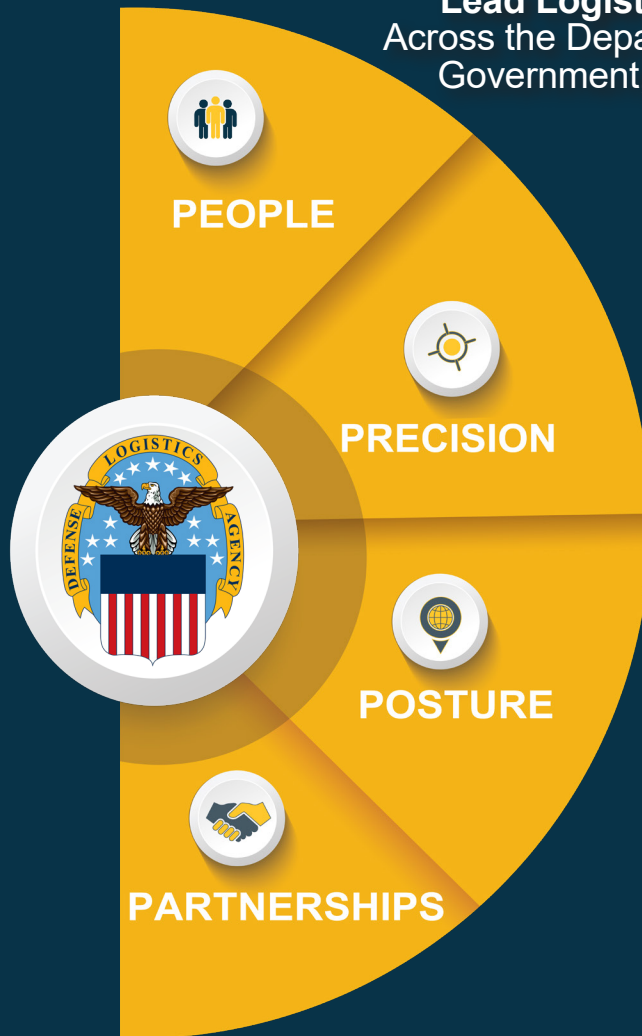
Enhance Support to Integrated Deterrence Across the Continuum of Conflict in Contested Logistics Environments



- The Posture Imperative is focused on enhancing support to integrated deterrence across the continuum of conflict in Contested Logistics environments. DLA will continually assess our capabilities, resourcing, and processes to deliver unmatched logistics support to Warfighters in a Contested Logistics environment. This includes strengthening Agency global resilience through enhanced presence, positioning of materiel, and a balanced stance to project and protect capability.
- DLA will develop resource strategies to support capital intensive wartime inventory and forward positioning requirements. These strategies are crucial for optimizing DLA's command and control (C2) structure, processes, and capabilities, enabling it to operate at the pace of modern warfare. The agency will prioritize illuminating and mitigating global supply chain risks to bolster overall resilience and agility. This will involve actively targeting innovative opportunities that enhance visibility across the entire end-to-end supply chain and integrating processes to improve responsiveness and adaptability.

PARTNERSHIPS

Lead Logistics Interoperability Across the Department, Allies, Whole of Government, and Industrial Base



- The Partnerships Imperative is focused on leading logistics interoperability across the Department, allies, Whole of Government, and Industrial Base. Close collaboration and integration across the Joint Logistics Enterprise is key to success in a Contested Logistics environment. DLA will enable and promote logistics interoperability by proactively shaping dialogue on logistics planning, leveraging our logistics and acquisition expertise, and providing transparent data and predictive analytics.
- DLA will aggressively integrate with OSD, Joint Staff, CCMD, and Service logistics planning, execution, and training, and expand Industrial Base partnerships to grow access to capability and capacity through the defense logistics enterprise. The agency will also strengthen multinational partnerships to enable mutual support, reduce supply chain risk, and work with our Whole of Government to improve our capabilities and sourcing resiliency.

SMALL BUSINESS

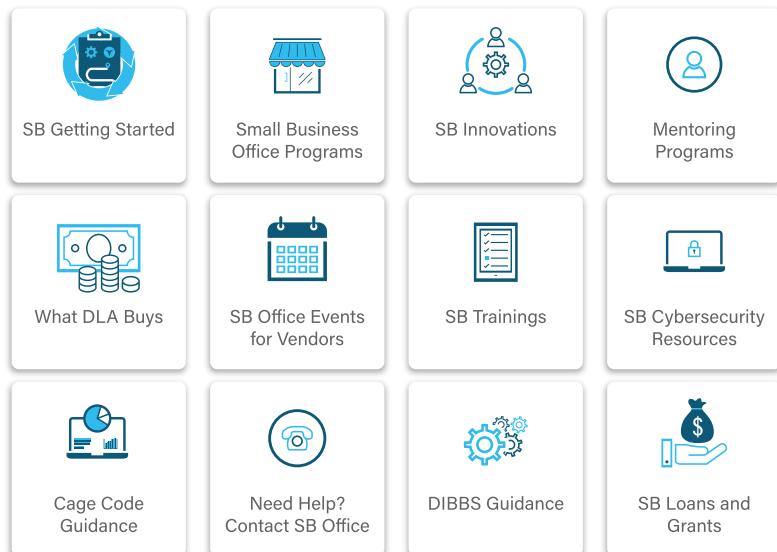
- The DLA Office of Small Business Programs (OSBP) proactively engages with the small-business community to increase their knowledge of the DLA mission, improve points of entry and recruit viable participants in our supply chains. Our work supports the DoD Small Business Strategy which recognizes that small businesses are a crucial component in our Nation's effort to meet increased challenges from our adversaries.
- DLA OSBP is working to expand industry engagement by not only bringing on board new suppliers who are often unaware that DLA has multiple supply chains or that goods and services are arranged by codes to help

facilitate management but also sustaining current suppliers to foster innovation and maximize value for our customers. We assist small businesses by explaining DLA acquisition processes, offering training, and providing a roadmap to help suppliers understand from an industry perspective how to do business with DLA. Our goals are to help suppliers to see themselves easily in our different supply chains, to identify the certifications that they need, to understand the upfront costs associated with doing business with the government, and to clarify the time frame expected to receive a return on investment.

"New suppliers are often unaware that DLA has multiple supply chains or that goods and services are arranged by codes to help facilitate management", said DLA Small Business Director Daniele Kurze.

"Many businesses who have not contracted with us before do not know what a national stock number or federal supply class is, and government jargon can be confusing," Kurze added. "We want to make it easier for new entrants to see where they fit into our supply chains, then help them connect with DLA small business specialists and program managers focused on their areas."

EXPLORE WITH SMALL BUSINESS



Check our calendar and register here - <https://www.dla.mil/SmallBusiness>.

ABILITYONE PROGRAM

- The AbilityOne Program, established in 1938 under the Wagner-O'Day Act (later amended to the Javits-Wagner-O'Day Act in 1971), is a long-standing federal initiative and a mandatory source of supply for certain products and services under Federal Acquisition Regulation (FAR) Subpart 8.7. It is a robust employment program that provides meaningful job opportunities for over 39,000 individuals who are blind or have significant disabilities, including more than 2,500 veterans and wounded warriors. Operating extensively across the United States, the program has a presence in all 50 states, Guam, and Puerto Rico, with over 1,000 locations and 405 nonprofit agencies participating nationwide. Through its mission, the AbilityOne Program engages the underutilized workforce of blind Americans and those with other significant disabilities by providing them with meaningful, quality employment opportunities while delivering mission-essential products and services to the Federal government.
- In fiscal year 2024, the program demonstrated significant economic impact by supplying more than \$4.4 billion in products and services to the federal government. The Department of Defense stands as the largest customer, procuring \$2.66 billion in AbilityOne products



Learn more about AbilityOne here -
<https://www.abilityone.gov/>

and services. The AbilityOne® Network manufactures the SKILCRAFT® brand of products, encompassing a line of over 3,000 items including custodial equipment, office supplies, medical supplies, tools, uniforms and more; with a particular focus on operating more than 150 Base Supply Centers at military and government installations.

- DLA's established AbilityOne Representative (ABOR) program sustains ongoing efforts to proactively advocate AbilityOne program participation where mission needs intersect with AbilityOne capabilities, and encourage federal efforts that promote pathway opportunities to this vital segment of the defense industrial base.



INNOVATION THROUGH RESEARCH & DEVELOPMENT

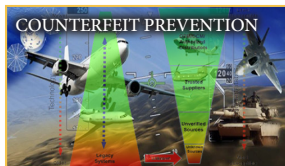
R&D is the front end of the innovation cycle. DLA's R&D program works to bolster the global supply chain by conducting research to develop new processes and technologies that support the logistics effort. R&D efforts are funded through two program elements: 1) Logistics R&D (Log R&D), and 2) Manufacturing Technology Program (ManTech). The program supports DLA's major supply chains, which include Subsistence, Clothing & Textiles, Energy, Construction and Equipment, Aviation, and Strategic Materials, and DLA Service Centers, consisting of DLA Distribution, DLA Disposition and Logistics Information Services.

DLA Logistics R&D

Log R&D pioneers advanced logistics concepts and business processes utilizing leading-edge, commercial best practices. To provide improved performance at lower cost, these programs develop and deliver critical technology including artificial intelligence/machine learning, metadata, and cloud computing.

DLA ManTech

The DLA ManTech program supports technical innovation in the industrial base to improve and automate the operational performance of key supply chains. Strategic focus areas include: 1) Improve industrial base manufacturing processes, 2) Maintain viable supply sources, 3) Improve technical and logistics information, and 4) Emergent ManTech topics.



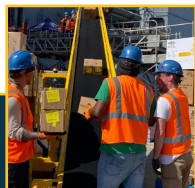
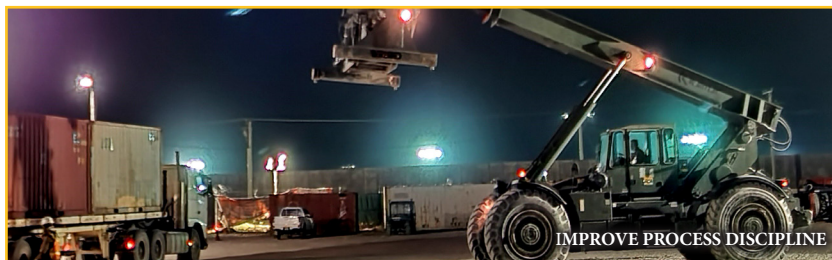
DEFENSE LOGISTICS AGENCY'S
INNOVATION RESEARCH

SMALL BUSINESS INNOVATION RESEARCH/ SMALL BUSINESS TECHNOLOGY TRANSFER (SBIR/STTR)

The DLA SBIR/STTR program is designed to strengthen the defense industrial base and support national defense initiatives. It focuses on four main areas: Nuclear Enterprise Support, Force Readiness & Lethality, Strategic Materials, and Supply Chain Innovation. The program encourages small businesses to become new sources for essential parts used in critical weapons systems, reduce dependency on foreign strategic materials, and address modern threats like counterfeiting in the supply chain. By participating, small businesses can expand their workforce, enhance their facilities, and explore new business opportunities.



For more information visit:
<https://www.dla.mil/Small-Business/Getting-Started/Small-Business-Innovation-Programs/>



DOING BUSINESS WITH DLA

The Defense Logistics Agency is the Nation's Logistics Combat Support Agency. Our mission is to provide best-value integrated logistics solutions to our military and interagency customers in peace, during national disasters/emergencies and in war, around the clock, in the homeland, and around the world. DLA supplies its customers with critical resources needed to accomplish their missions. Companies interested in doing business with DLA should:

UNDERSTAND DLA

Visit the DLA website: <https://www.dla.mil/DoingBusinessWithDLA>. There, you will find detailed information on how to contact DLA resources: customer support; business operations; small business; federal contracting resources; federal, state and local programs; and Warfighter support.

REGISTER IN SAM

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. SAM contains a nationwide electronic database of firms that do business with the federal government. You can use this site to register to do business with the U.S. government, update or renew your entity registration, obtain a required Unique Entity ID and search for entity registration and exclusion records. Any firm interested in doing business with DoD must be registered in SAM: <https://www.sam.gov>

REQUEST OR UPDATE COMMERCIAL AND GOVERNMENT ENTITY (CAGE) CODE

A CAGE Code identifies companies doing or wishing to do business with the federal government. The code provides for a standardized method of identifying a given facility at a specific location. To learn more or to obtain a CAGE Code, go to: <https://cage.dla.mil>

EXPLORE DLA INTERNET BID BOARD SYSTEM (DIBBS)

A web-based application that provides capability to search for, view, and submit secure quotes on Requests for Quotations (RFQs) for DLA items of supply. DIBBS allows users to search and view Requests for Proposals (RFPs), Invitations for Bid (IFBs), awards and other procurement information related to DLA. Go to: <https://www.dibbs.bsm.dla.mil>

DLA FORMS

Agency forms will satisfy a valid need and be properly designed using plain language and standardized data for easy collection, processing, analysis, and retrieval of information. To obtain a DLA Form: <https://www.dla.mil/Working-With-DLA/Forms/>

USE RESOURCES

To effectively target potential buyers, focus your research on websites that provide insights into the purchasing habits and needs of agencies seeking businesses like yours. <https://www.usaspending.gov>; <https://www.acquisition.gov>; <https://www.acq.osd.mil/doing-business.html>; <https://www.sba.gov>; <https://www.va.gov/osdbu>

DLA SUPPLIER SURVEY

DLA conducts the Enterprise Supplier Survey every two years to gather feedback from our industry partners on DLA's performance and identify areas for improvement. This survey focuses on four key areas: communication, effectiveness, supplier relationships, and growth/profit. Survey results consistently highlight the critical importance of effective communication with our Defense Industrial Base partners. In response, DLA Supply Chains have taken significant steps to improve communication by such things as streamlining Requests for Proposals (RFPs), increasing automation, launching a dedicated Supplier Portal, strengthening Supplier Relationships, and enhancing overall Supplier Experiences. Survey results are posted on DLA's website at: <https://www.dla.mil/Info/Strategic-Plan/Industry-Partnership-Plan/Supplier-Survey/>



INDUSTRY ENGAGEMENT CONTACTS

<https://www.dla.mil/Info/StrategicPlan/Industry-Partnership-Plan>

DLA INDUSTRY ENGAGEMENT PROGRAM OFFICE

keeps lines of communication open between DLA senior leaders and industry partners. Collaborates across agency for all enterprise engagements with industry. Leverages relationships with industry via integrating strategic objectives and operational outcomes to support DLA at providing Warfighter readiness and lethality. Contact: IndustryEngagement@dlamail

DLA SMALL BUSINESS OFFICE

promotes small-business utilization to strengthen the competency, commitment, and capability of the industrial base that fulfills DLA's mission. Visit: <https://www.dla.mil/SmallBusiness> or contact: DLAHQSmallBusiness@dlamail

DLA CORPORATE EVENTS

is the catalyst for strategic engagements at conferences and trade shows. The Corporate Events program provides a platform at these forums to promote the DLA brand, optimize corporate communications, business development, and customer/Industry support. To locate upcoming events, visit: <https://www.dla.mil/Working-With-DLA/Events/>

DLA INFORMATION TECHNOLOGY - VENDOR RELATIONS

serves as the central contact for managing engagement with vendors seeking to demonstrate capabilities and the value they may be bringing to DLA in the area of information technology that supports R&D and innovation. Contact: strategictechnologyvendorrelations@dlamail

DLA TRANSFORMATION

oversees the Academia and Research Engagements Program charged with identifying organizations (Academic, Think Tank, R&D) that are leaders in developing cutting-edge logistics practices, supply chain processes and business technologies. Manages senior leader engagements with these organizations to develop relationships and facilitate the integration of innovative solutions in support of DLA operations and processes. Contact: DLA_Academia-Research_Engagements@dlamail

DLA AVIATION

provides repair parts for aviation weapons systems, flight safety equipment, maps, environmental products and industrial plant equipment. Contact: dlaavnsmallbus@dlamail

DLA CONTRACTING SERVICES OFFICE

is the Center of Excellence that provides DLA enterprise-wide life-cycle contracting for both IT operational services, to include enterprise contracts and agreements for software licensing and hardware, and for other enterprise- wide common services not assigned to other COEs. Contact: DCSO@dlamail

DLA DISPOSITION SERVICES

provides for disposition of excess property by reutilization, transfer, and demilitarization. Contact: HazardousContracts@dlamail for disposal of Warfighter's hazardous waste contracts. Contact: DLADSSalesInquiries@dlamail for public sales contracts.

DLA DOCUMENT SERVICES

is designated as the single manager for purchasing, procuring, and acquiring document services for the DoD Components. This includes production and delivery of hard copy unclassified and classified documents, the procurement of office multi-function devices, and production and delivery of documents in electronic form through document scanning or file conversion. Contact: Docsvcs@dlamail

DLA DISTRIBUTION

provides storage and distribution solutions/ management, transportation planning/management and logistics planning and contingency operations; operates a global network of distribution centers. Contact: DistributionJ7@dlamail

DLA STRATEGIC DATA SERVICES

is the preferred provider for document automation services to the DoD. Contact: j67dcsc@dlamail

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DLA ENERGY

provides petroleum and lubrication products, alternative fuel/renewable energy, aerospace energy, fuel quality/technical support, fuel card programs and installation energy services. Contact: energy.industry-engagement@dla.mil

DLA LAND AND MARITIME

provides repair parts for ground-based and maritime weapons systems, small arms parts, fluid handling and electronic components. Contact: SmBizLandCols@dla.mil

DLA STRATEGIC MATERIALS

manages the strategic and critical raw material stockpile that supports national defense needs. Contact: DLAstrategicMaterials@dla.mil

DLA TROOP SUPPORT

provides food, textiles, construction material and medical supplies and equipment, to include pharmaceuticals. Contact: DLATSPartnerInquiry@dla.mil

DLA SUPPLIER SURVEY

provides survey results and notices on upcoming announcements for the DLA Enterprise Supplier Survey: <https://www.dla.mil/Info/StrategicPlan/Industry-Partnership-Plan/Supplier-Survey>



ENTERPRISE OUTREACH

Strategic Approach



Use events to enable

- Strategic Plan Transformative Imperatives
- Industry Partnership Plan Focus Areas



Engage with a purpose

- Benchmarking, Relationship, Management, Industry Messaging, Innovation, and Capabilities Assessment



Ensure events are executed at the "right" level of engagement

- Director/Flag Leadership, Management Level, MSC, J/D Code, Ombudsman



Utilize the appropriate event type

- DLA Capstone, Industry Capstone, Conference, Meeting, Office Call, Program Management Review (PMR), Site Visit, Industry Insight

ENGAGE WITH PURPOSE

DLA
CAPSTONE

INDUSTRY
CAPSTONE

CONFERENCE

MEETING

OFFICE CALL

PROGRAM
MANAGER REVIEW

SITE VISIT

INDUSTRY
INSIGHT

DLA hosts many capstone events throughout the year where industry and DLA leaders come together to communicate about DLA's vision and demand projections.

- DLA Demand Forecast Communication
- DLA Industry Association Leadership Meeting
- DLA Aviation Senior Executive Partnership Roundtable (SEPRT)
- DLA DCSO JETS Industry Day
- DLA Disposition Services Industry Day
- DLA Distribution Industry Day
- DLA Worldwide Energy Conference
- DLA Supply Chain Alliance Conference & Symposium
- DLA Research & Development Industry and Collider Day
- DLA Troop Support Joint Advanced Planning Brief for Industry (JAPBI)



More Information about
DLA Capstone events

EVENT PURPOSE

Benchmarking

Understanding the industry standards and trends

Relationship Management

Maintaining our understanding and interactions with our current industry partners

Industry Messaging

Communicating DLA's priorities and vision to our industry partners

Innovation

Increasing our knowledge of cutting edge technology, processes, cybersecurity and business capabilities

Capabilities Assessment

Assessing a company's ability to support DLA's mission

GLOSSARY OF TERMS

Operating Principles:

A set of guideposts aligned to an organization's mission that provides guidance on how employees should pursue day-to-day actions to achieve the organization's strategy.

Transformation Imperative:

Critical goals or objectives that an organization must achieve to ensure its long-term success and competitiveness.

Success Factors:

Key strategic measures of success tied to each imperative, encompassing more specific key results beneath it. These are the essential elements that contribute to an organization's ability to achieve its goals and maintain a competitive edge.

Objectives and Key Results (OKR)

A management strategy for setting objectives and measurable outcomes. The objectives define the outcome and the Key Results are the measurable success criteria used to track progress toward the objective.

Combatant Command (CCMD)

A unified or specified command with a broad continuing mission under a single commander established and so designated by the President, through the Secretary of Defense and with the advice and assistance of the Chairman of the Joint Chiefs of Staff. Also called CCMD. (JP 1-2)

Continuum of Conflict

A range of modes of conflict from peace to war. (JP 3.0)

Command and Control (C2)

The exercise of authority and direction by a properly designated commander over assigned and attached forces in the accomplishment of the mission. (JP 1-2)

Combat Support Agency (CSA)

CSAs fulfill combat support functions for joint operating forces across the range of military operations and in support of Combatant Commanders (CCDRs) executing

military operations. CSAs perform support functions or provide supporting operational capabilities, consistent with their establishing directives and pertinent DoD planning guidance. (DoDD 3000.06 Jul 8, 2016)

Contested Logistics Environment

A Contested Logistics environment is one in which the armed forces engage in conflict with an adversary that presents challenges in all domains and directly targets logistics operations, facilities, and activities in the United States, abroad, or in transit from one location to another. (DLA White Paper 24-1, June 2024)

Contingency Plan

A branch of a campaign plan that is planned based on hypothetical situations for designated threats, catastrophic events, and contingent missions outside of crisis conditions. (JP 5-0)

Data Acumen

The ability to use data to solve problems by making good judgements.

Data Literacy

The ability to explore, understand, and communicate with data in a meaningful way.

Defense Industrial Base (DIB)

The Department of Defense, government, and private sector worldwide industrial complex with capabilities to perform research and development, and design, produce, and maintain military weapon systems, subsystems, components, or parts to meet military requirements. (JP 3-27)

Defense Ecosystem

Comprises the DoD, the Defense Industrial Base, and the array of the private sector and academic enterprises that create and sharpen the Joint Force's technological edge.

DoD Executive Agent (EA)

The DoD Component head, or official required in statute, to whom the Secretary of Defense or Deputy Secretary of Defense has assigned specific responsibilities, functions, and authorities to provide defined levels of support for operational missions, or administrative or other designated activities, that involve two or more DoD Components. (DoDD 5101.01 Feb 7, 2022)

Foreign Military Sales (FMS)

A fundamental tool of U.S. foreign policy and a key element of U.S. engagement abroad. It works to advance U.S. national security and foreign policy objectives by strengthening the security of partners and allies around the world. This is accomplished by providing U.S. defense articles, services, and training to eligible foreign governments and international organizations through government-to-government agreements.

Integrated Deterrence

Integrated deterrence entails working seamlessly across warfighting domains, theaters, the spectrum of conflict, all instruments of U.S. national power, and our network of alliances and partnerships. Tailored to specific circumstances, it applies a coordinated, multifaceted approach to reducing competitors' perceptions of the net benefits of aggression relative to restraint.

(National Defense Strategy 2022)

Interagency

Of or pertaining to U.S. Government agencies and departments, including the Department of Defense.
(JP 3-08)

Interoperability

The ability of systems, units, or forces to provide data, information, materiel, and services to, and accept the same from, other systems, units, or forces, and to use the data, information, materiel, and services exchanged to enable them to operate effectively together.

IT interoperability includes both the technical exchange of information and the end-to-end operational effectiveness of that exchange of information as required for mission accomplishment in its operational environment including appropriate cybersecurity aspects. Interoperability is more than just information exchange, it includes systems, processes, procedures, organizations, and missions in appropriately stressed operational environments over the system's lifecycle. *(DoDI 8330.01 Sep 27, 2022)*

Joint Logistics Enterprise (JLEnt)

A multi-tiered matrix of key global logistics providers structured to achieve unity of effort during joint missions.
(JP 4-02)

Major Subordinate Command (MSC)

A major command under the administrative and operational control of a higher command. Within DLA they are the commands under the administrative and operational control of DLA's Director.

Mission Partner:

Any organization or entity that collaborates with the DoD to achieve shared objectives. This includes military services, combatant commands, defense & federal agencies, coalition partners, and industrial base partners across the globe.

Agile Mission Partner:

A term used to emphasize the need for flexibility and adaptability in partnerships to respond quickly to changing operational environments and emerging threats. Agile mission partners are highly responsive, capable of rapid decision making, and able to integrate seamlessly with DoD operations.

Operations Plan (OPLAN)

A complete and detailed plan containing a full description of the concept of operations, all annexes applicable to the plan, and a time-phased force and deployment list.
(JP 5-0)

Predictive Analytics

Predictive analytics is the use of data to predict future trends and events. It uses historical data to forecast potential scenarios that can help drive strategic decisions.

Supply Chain

Full scale of "the linked activities associated with providing materiel from a raw material stage to an end user as a finished product." *(JP 1-02)*

Weapon System

A combination of one or more weapons with all related equipment, materials, services, personnel, and means of delivery and deployment (if applicable) required for self-sufficiency. *(JP 3-0)*

Whole of Government (WOG)

U.S. Government departments and agencies approach involving the integration of efforts through interagency planning that set forth detailed concepts of operations.

Working Capital Fund (WCF)

A revolving fund established to finance inventories of supplies and other stores, or to provide working capital for industrial-type activities. *(JP 3-80)*



WARFIGHTER ALWAYS

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