



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

DLA Contracting Services Office (DCSO)

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Business Programs

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WARFIGHTER ALWAYS



Mission, Vision and Lines of Effort

MISSION:

Sustain Warfighter readiness and lethality by delivering proactive global logistics in peace and war.

VISION:

The Nation's Combat Logistics Support Agency... global, agile and innovative; focused on the Warfighter First.

WHY:

To serve the Warfighter and our Nation!



PEOPLE AND CULTURE ARE AT THE HEART OF EVERYTHING WE DO

WARFIGHTER ALWAYS



DLA: Warfighter First – Global Support



USTRANSCOM



USSTRATCOM



USSOCOM

WARFIGHTER ALWAYS

QUICK FACTS ABOUT DLA

NINE SUPPLY CHAINS

DLA PERSONNEL

ABOUT **26,000**



SUBSISTENCE

CLOTHING AND TEXTILES

CONSTRUCTION AND EQUIPMENT

MEDICAL

INDUSTRIAL HARDWARE

AVIATION SYSTEMS

LAND SYSTEMS

MARITIME SYSTEMS

FUEL/ENERGY

SIX MAJOR SUBORDINATE COMMANDS

DLA TROOP SUPPORT

Manages the supply chains for food, textiles, construction material, industrial hardware and medical supplies and equipment, including pharmaceuticals.

DLA DISPOSITION SERVICES

Disposes of excess property by reutilization, transfer and demilitarization; conducts environmental disposal and reuse.

DLA DISTRIBUTION

Provides storage and distribution solutions/management, transportation planning/management, logistics planning and contingency operations; operates a global network of distribution centers.

DLA AVIATION

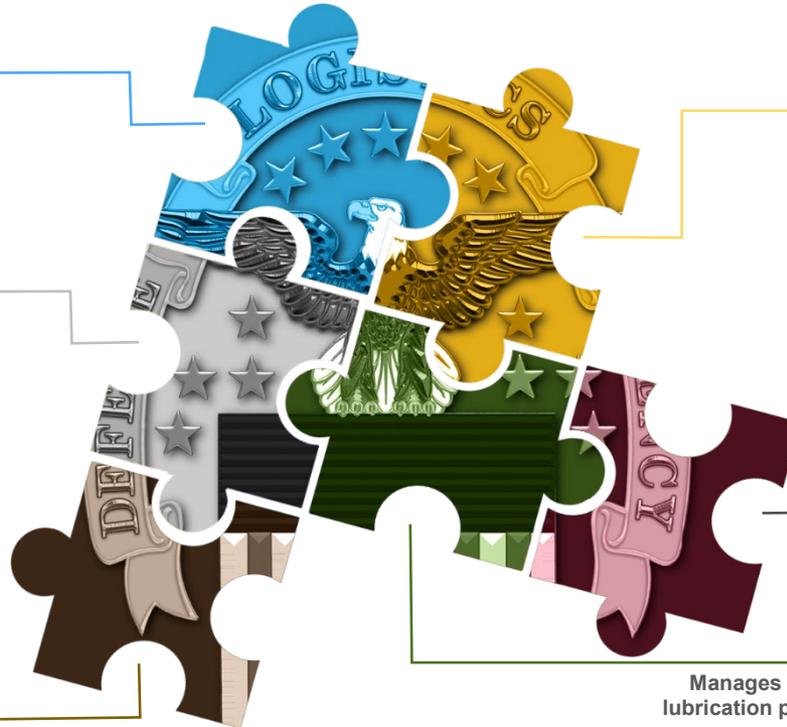
Manages the supply chain for aviation weapons systems repair parts, flight safety equipment, maps, environmental products and industrial plant equipment.

DLA LAND & MARITIME

Manages the supply chain for ground-based and maritime weapons systems repair parts, small arms parts and fluid-handling systems.

DLA ENERGY

Manages the supply chain for petroleum and lubrication products, alternative fuel/renewable energy, aerospace energy; provides fuel quality/technical support, fuel card programs and installation energy services.



End-to-End Global Supply Chain Management



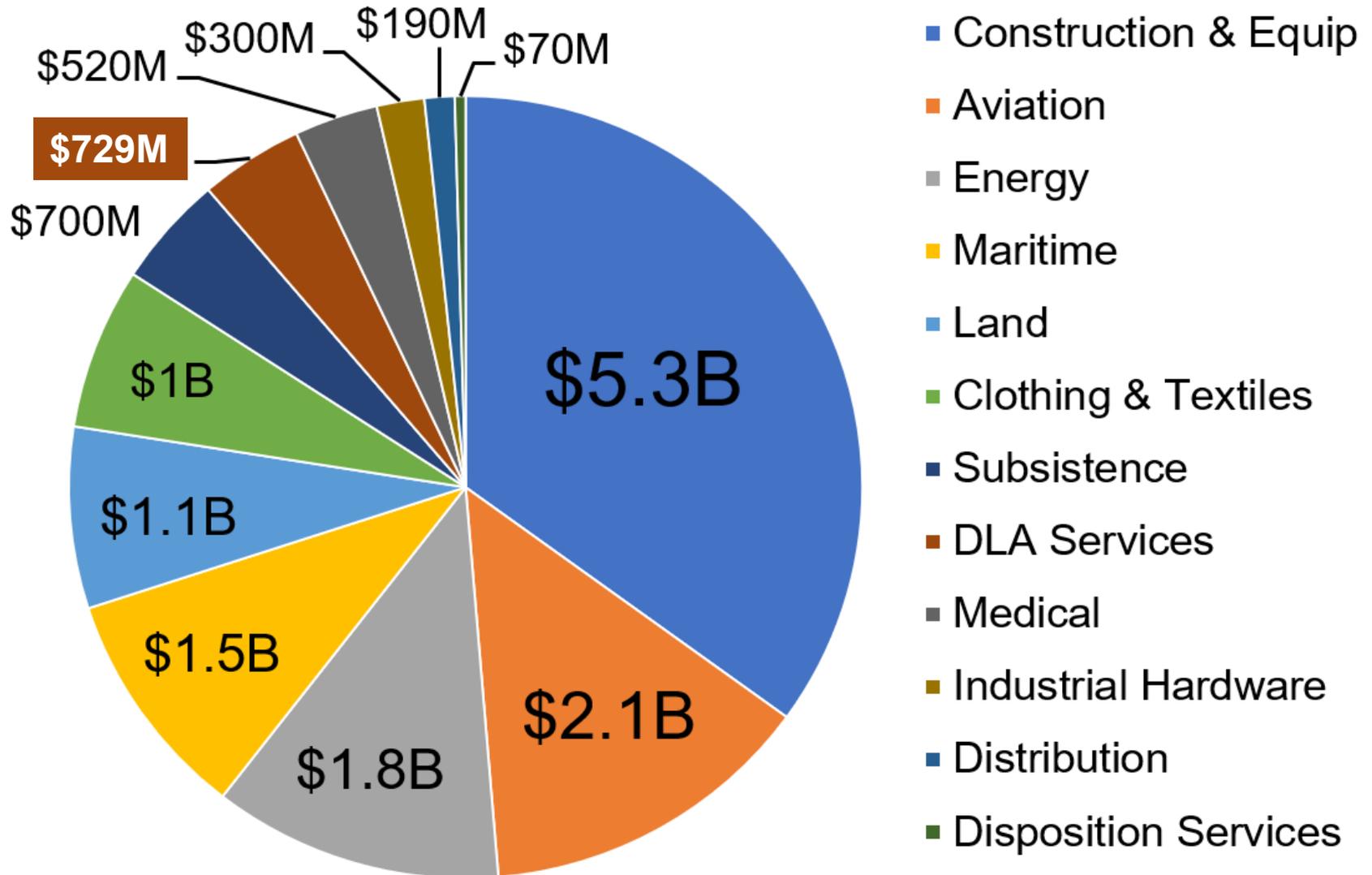
- **\$39.0B** in Revenue
- Over **\$14.6B** in Small Business
- **\$8.0B** in support to Whole of Government
- **\$1.2B** in Foreign Military Sales
- ~**100%** Military Services' Consumables
- Over **12K** Suppliers
- **9K** Awards per day
- Manage over **6M** line items
- **\$150B** Active Contracts Managed
- **27K** Workforce, **2K** Forward Positioned
- Executive Agent for Bulk Fuel, Medical Materiel, Subsistence, Construction & Barrier Materiel

SIX MAJOR BUSINESS UNITS

TROOP SUPPORT	LAND AND MARITIME	AVIATION	ENERGY	DISTRIBUTION	DISPOSITION SERVICES
PHILADELPHIA, PA	COLUMBUS, OH	RICHMOND, VA	FORT BELVOIR, VA	NEW CUMBERLAND, PA	BATTLE CREEK, MI
Global Supply Chains: Subsistence, Clothing & Textiles, Construction & Equipment, Medical, and Industrial Hardware	Repair parts for ground-based and maritime systems	Repair parts for aviation systems, nuclear systems, maps and Industrial Plant Equipment	Global fuel and comprehensive energy solutions	Global storage and distribution solutions	Global solutions for disposal of excess property
<ul style="list-style-type: none"> • \$19.1B Revenue • 51K+ Customers • 3 Locations 	<ul style="list-style-type: none"> • \$3.7B Revenue • 13K+ Customers • 2K weapon systems • 8 Locations 	<ul style="list-style-type: none"> • \$4.9B Revenue • 13K+ Customers • 2K weapon systems • 19 Locations 	<ul style="list-style-type: none"> • \$10.6B Revenue • 4K+ Customers • 602 Fuel Locations 	<ul style="list-style-type: none"> • \$962M in Revenue • 243K+ Customers • \$105B in Inventory • 43 Locations 	<ul style="list-style-type: none"> • \$338M Revenue • 31K+ Customers • Reutilization: \$2.5B • 89 Locations
BUY			DISTRIBUTE		DISPOSE



Small Business Contracts > \$15 billion for FY18, 19 & 20





DLA Contracting Services Office (DCSO)

- DCSO Director located in Philadelphia, PA, but organization is part of DLA J7 at Ft. Belvoir, VA
- Primarily supports DLA critical business operations
- FY 2020 \$1.3 billion contracts ~ 3.5% of agency spend
- 7 fiscal years – awarded over 50% to small businesses & exceeded all statutory socio-economic goals
- Does not use the DLA Internet Bid Board System (DIBBS) to post solicitations
- Commercial products & services
- Small business capabilities conference calls can be scheduled on Wednesday or Friday afternoon



DLA Contracting Services Office

AREAS OF RESPONSIBILITY

Enterprise-wide support for:

- IT products, systems, programs, solutions, services
- Office device leasing & management
- Knowledge-based professional services
- Facilities related services
- Contracts for other agencies
- Research & Development - Small Business Innovation Research program (SBIR); Small Business Technology Transfer program (SBTT); Rapid Innovation Fund (RIF); Broad Agency Announcements (BAA)

CONTRACT VEHICLES

- J6 Enterprise Technology Services (JETS)
- GSA multiple award schedules
- DoD Enterprise Software Initiative (ESI)
- NASA Solutions for Enterprise-Wide Procurement (SEWP)
- OASIS – One Acquisition Solution for Integrated Services





DCSO Contracting Office IDs

(DoDAAC)

LOCATION

SP4701	Philadelphia, PA
SP4709	JETS (J6 Enterprise Technology Services)
SP7000 (<i>DLA Document Services</i>)	New Cumberland, PA
SP47W1	FEDMALL
SP4702	Columbus, OH
SP4703	Richmond, VA
SP4705	Fort Belvoir, VA
SP8000 (<i>DLA Strategic Materials</i>)	Fort Belvoir, VA

*DoD Activity Address Code (DoDAAC) or Contracting Office ID used to search for past awards in www.fpds.gov or solicitations in either Federal Contract Opportunities website beta.SAM.gov or GSA eBUY (Fair Opportunity - available to Federal Supply Schedule holders **ONLY**).*



DLA Contracting Services Office

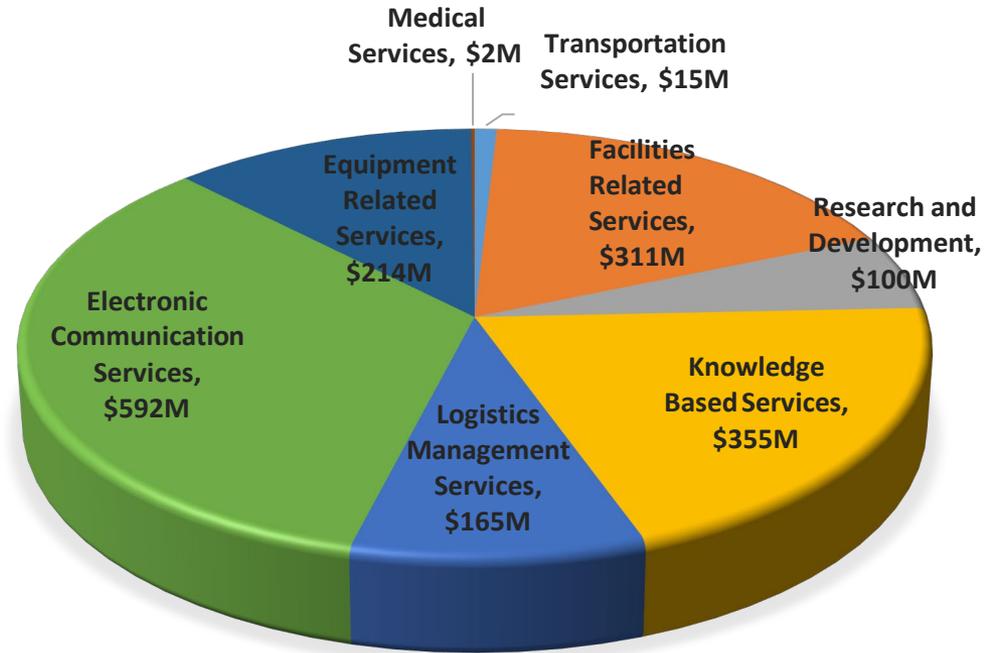
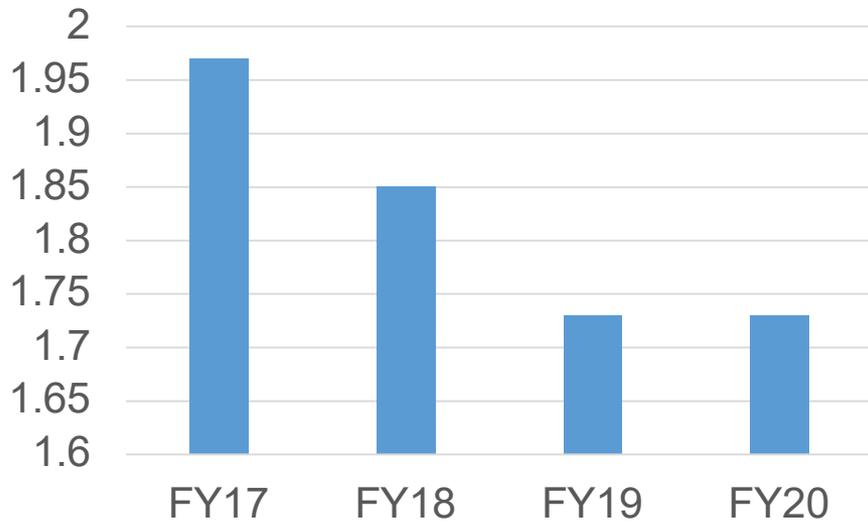
Top 10 NAICS Codes

NAICS Code	NAICS Description
541519	OTHER COMPUTER RELATED SERVICES
339999	ALL OTHER MISCELLANEOUS MANUFACTURING
541512	COMPUTER SYSTEMS DESIGN SERVICES
541511	CUSTOM COMPUTER PROGRAMMING SERVICES
532420	OFFICE MACHINERY AND EQUIPMENT RENTAL AND LEASING
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541211	OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS
511210	SOFTWARE PUBLISHERS
611420	COMPUTER TRAINING
333316	PHOTOGRAPHIC AND PHOTOCOPYING EQUIPMENT MANUFACTURING



DLA Service Acquisition FY 2020 Portfolio

Service Contracts Spend (\$B)



**FY20 Service Contract
Portfolio Spend**

Anticipate a continued decline in spend



Category Management

- 2005-2012: OMB Office of Federal Procurement Policy (OFPP) strategic sourcing memos
- DLA reorganization IT departments and portfolios under J6 CIO
- 2014: DOD CIO Charter – IT Reform Initiatives
- 2015: RFP - J6 Enterprise Technology Services (JETS)
- Category Management Leadership Council (CMLC) – GSA PMO
- Best-in-Class <https://hallways.cap.gsa.gov/app/#/gateway/best-class-bic/22576/list-of-best-in-class-solutions>
- October 2020: Product Service Code (PSC) Manual – IT and R&D industry sectors
<https://www.acquisition.gov/content/category-management>
- Fourth Estate Network Optimization (4NEO) – DOD IT reform initiative to consolidate common use IT infrastructure for DOD “4th estate” under DISA; Phase II – FY 2022



JETS Overview

Scope

- The specific scope of each effort will be based on the specific tasks to be set forth in individual task orders (TOs), but may include: information technology solutions; technical support; maintenance and sustainment; operations support; application development; lifecycle management; and IT program management support
- The specific scope of each effort will fall within the 21 task areas included in the IDIQ Performance Work Statement (PWS)

Customers

- DLA Information Operations (J6)
- Available for other DoD customers



JETS Overview

21 Task Areas

- TASK AREA 1 – Network And Telecom Services
- TASK AREA 2 - Technology Services
- TASK AREA 3 – Stakeholder Integrated Services (SIS)
- TASK AREA 4 – Defense Business System (DBS) Life Cycle Management: Acquisition, Sustainment, Maintenance and Technical Support
- TASK AREA 5 – Lifecycle Program Support Services
- TASK AREA 6 – Information Assurance (IA) Support (Certification & Accreditation)
- TASK AREA 7 – Information Assurance (IA) Technology Assessment
- TASK AREA 8 – Information Assurance (IA) – Cybersecurity Assessment Program (CAP)
- TASK AREA 9 – Information Assurance (IA) Support for the Enterprise
- TASK AREA 10 – Task Order (TO) Project Management Support
- TASK AREA 11 – Virtual Workforce Training
- TASK AREA 12 – Technology Evaluation Support
- TASK AREA 13 – Enterprise Support Services
- TASK AREA 14 – Financial Budget and Cost Support
- TASK AREA 15 – Configuration Management Support
- TASK AREA 16 – Systems Engineering Support
- TASK AREA 17 – Enterprise Architecture Support
- TASK AREA 18 – Enterprise Data Strategy Support
- TASK AREA 19 – Test and Documentation Support
- TASK AREA 20 – Information Technology (IT) Process Management Support
- TASK AREA 21 – Information Technology (IT) Audit Readiness Support



JETS Overview

- Awarded December 22, 2016
- 8 year Period of Performance (PoP)
 - 5 year base period and one 3 year option period
 - PoP started on January 4, 2017
 - Maximum value is \$6,014,804,859
 - Guaranteed minimum of \$10,000 per IDIQ
- Contract type
 - Multiple award, Indefinite Delivery, Indefinite Quantity (IDIQ)
 - Firm-Fixed-Price (FFP) task order CLINs for services
 - Time & Material (T&M) for Travel & ODCs
- JETS awardees
 - 14 other than Small Business
 - Includes 87 additional Contractor Teaming Arrangement (CTA) members
 - Eligible to compete on Unrestricted Task Orders
 - 22 Small Businesses
 - Eligible to compete on Unrestricted and 100% Small Business Set-Aside Task Orders
 - 19 8(a) Small Businesses
 - Eligible to compete on unrestricted, 100% Small Business set-aside and 8(a) Task Orders



JETS CTAs and Small Business Participation

- Contractor Teaming Arrangement (CTA) Task Orders
 - Allocation requirement for each task order requiring a CTA (may vary depending on requirement)
 - The CTA Lead is responsible for quoting on behalf of entire CTA
 - Awardees that received IDIQ contracts pertaining only to their CTA are not eligible to compete independently from the CTA
- Small Business Participation
 - All JETS awardees must meet the following subcontracting percentages during performance of the contract:
 - 25% to small business; with the following percentage goal for each subcategory:
 - 5% Small Disadvantage Business
 - 5% Woman Owned Small Business
 - 3% Service Disabled Veteran Own Small Business
 - 3% Historically Underutilized Business (HUB Zone)
 - Requirement is separate from the CTA



JETS Small Business Re-Certification

- In accordance with 13 CFR 121.404(g) (3), 120 days prior to the end of the base period, all 8(a) and small business IDIQ holders will be requested to re-certify to maintain their 8(a) or small business status for the last three years of the IDIQ
- 8(a) and Small Businesses that lose their small business status will be required to submit a CTA Plan
 - The Contractor Teaming Arrangement must be evaluated for acceptability prior to the contractor being authorized to compete on unrestricted task orders
- An “on ramp” period may be initiated to ensure adequate competition on task orders
 - To replace “off ramped” or awardees that lose small business or 8(a) status
 - Current 8(a) or small business IDIQ holders may be permitted to propose additional task areas
 - Award decision of new solicitation will be based substantially on the original solicitation
- On ramping not currently planned for JETS – good to review previous JETS RFP SP4701-15-R-0030 and evaluation factors



Small Business Innovation Programs

Small Business Innovation Programs (SBIP)

- Small Business Innovation Research (SBIR) • Small Business Technology Transfer (STTR) • Rapid Innovation Fund (RIF)

For more information, visit: <https://www.dodsbirsttr.mil>

Objective: Foster technology transfer through cooperative R&D between small businesses and research institutions; Increase private sector commercialization of innovations and mitigate risk with early stage R&D projects and ideas by investing in disruptive industrial base innovations to improve cost, quality, and delivery.



Nuclear Modernization



Force Readiness & Lethality



Supply Chain Innovation



Supply Chain Risk Reduction

Strategic Objective

Maintain nuclear systems readiness. **Qualify** alternate sources of supply. **Improve** availability for consumable parts with limited or diminishing sources of supply.

Improve life cycle performance through technological advancement, innovation and reengineering. **Mitigate** single points-of-failure that threaten the readiness of weapons systems used by our Warfighters.

Maintain a secure and resilient supply chain. **Provide** opportunities for small business industrial base to enhance supply chain operations with technological innovations. **Improve** lead times. **Reduce** life cycle costs.

Secure the microelectronics supply chain. **Adopt** industrial base best practices associated with counterfeit risk reduction. **Develop** a domestic supply of rare earth elements.

Featured Efforts



ALCM/ F107



B52



UH-1Y



H60



B2 Spirit



ICBM



Fuel Cells



Field Radio



Additive Manufacturing



Anti-Counterfeit Domestic Rare / Track & Trace Earth Elements



Featured Successes

Parts Life, Inc. qualified as a source for ALCM RAM Fin Seals within one year of project commencement,



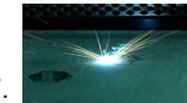
resolving a four year no source requirements gap for DLA NESO.

Response Technologies used advanced manufacturing to resolve decades old inefficiencies resulting in a seamless, crashworthy, ballistically



-tolerant, self-sealing, universal fuel cell that will conform to MIL-DTL27422F.

UDRI and UTC created an in-situ process monitoring sensor suite that transitioned to NASA and DoD research facilities. Partners in the



effort include Honeywell and Macy Consulting.

HNu Photonics created an advanced, covert, cradle to grave microelectronics track & trace technology is being piloted by



Lockheed Martin, through their MK48 torpedo program.



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