



DEFENSE LOGISTICS AGENCY ENERGY SMALL BUSINESS

[DLA Energy](#) is responsible for providing the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and efficient manner possible.

DLA Energy is organized to work with customers and suppliers to accomplish all areas of its mission. [Bulk Petroleum Products](#) and [Bulk Petroleum Supply Chain Services](#) provide procurement and distribution of military specification petroleum products, the majority of DLA Energy's business. [Direct Delivery Fuels](#) manages commercial fuels that are delivered directly from the contractor to the customer. Supply Chain Management manages fuel terminal and storage operations, including government-owned, contractor-operated and contractor-owned, contractor-operated facilities.



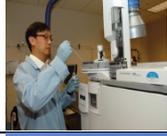
Outside of petroleum, [Installation Energy](#) provides support for natural gas, coal, renewable energy, electricity and energy savings performance contracts. [Utility Services](#) manages the utility services contracting mission supporting the utilities privatization programs of service partners. The [Aerospace Energy](#) business unit provides propellants, cryogenics and gases in support of weapon systems and space programs.

WHAT COMMODITIES DOES DLA ENERGY PROCURE?

COMMODITY	FEDERAL SUPPLY CLASSIFICATION (FSC) CODE
Gases, Compressed and Liquefied	6830
Miscellaneous Chemical Specialties	6850
Fuels, Solid	9110
Liquid Propellants and Fuels, Petroleum	9130
Liquid Propellant Fuels and Oxidizers, Chemical Base	9135
Fuel Oils	9140
Oils and Greases, Cutting, Lubricating, and Hydraulic	9150

DLA Energy buys energy related commodities. The Federal Supply Classes (FSC) used by DLA Energy are listed in the above chart. Most of these commodities are in Federal Supply Group (FSG) 91GP, Fuels, Lubricants, Oils, and Waxes. Some are also in FSG 68GP, Chemicals and Chemical Products. Most items in these two FSGs that are not purchased by DLA Energy are purchased by the [Defense Logistics Agency Aviation](#) in Richmond, Virginia.

WHAT SERVICES DOES DLA ENERGY PROCURE?

	Other Warehousing and Storage		Local and Long Distance Freight Trucking, and Alongside Aircraft Fuel Delivery
	Remediation Services		Engineering Services
	Testing Laboratories		Utility Services
	Environmental Consulting		Administrative Management, General Management Consulting, and Accounting Services



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WHERE TO FIND PROCUREMENT OPPORTUNITIES

DLA Energy uses the [Federal Contract Opportunities website](https://www.fedacq.com/) at beta.Sam.gov to post their opportunities. Search for DLA Energy opportunities and notices in beta.Sam.gov using the following codes:

DLA Energy Business Unit	Department of Defense Activity Address Code (DoDAAC)	DLA Energy Business Unit	DoDAAC
Utility Services	SP0600	Post, Camps and Stations	SPE605
DLA Energy (Legacy)	SPE600	Open Market Transactions	SPE606
Aerospace Energy	SPE601	Into-Plane	SPE607
Bulk Petroleum Product	SPE602	Bunkers	SPE608
Bulk Petroleum Services	SPE603	Europe and Africa Local	SPE610
Installation Energy	SPE604	Middle East Local Support	SPE611
Installation Energy ESPC & Renewables	SP0604	Pacific Local Support	SPE612

MAJOR SPEND PATTERN FISCAL YEARS (FY) 2017-2019

NAICS Code	DLA ENERGY	Dollars Obligated
324110	PETROLEUM REFINERIES	\$5,006,647,282
493190	OTHER WAREHOUSING AND STORAGE	\$196,496,010
221122	ELECTRIC POWER DISTRIBUTION	\$129,420,770
484220	SPECIALIZED FREIGHT (EXCEPT USED GOODS) TRUCKING, LOCAL	\$80,556,338
562910	REMEDICATION SERVICES	\$69,761,399
484110	GENERAL FREIGHT TRUCKING, LOCAL	\$38,315,855
221310	WATER SUPPLY AND IRRIGATION SYSTEMS	\$31,174,998
424720	PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)	\$22,718,028
211111	GRUDE PETROLEUM AND NATURAL GAS EXTRACTION	\$10,914,835
541380	TESTING LABORATORIES	\$9,628,222
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$7,899,150
325120	INDUSTRIAL GAS MANUFACTURING	\$5,923,900
424710	PETROLEUM BULK STATIONS AND TERMINALS	\$4,470,274
541211	OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS	\$4,269,468
541620	ENVIRONMENTAL CONSULTING SERVICES	\$4,052,849

FY 2020 & 2021 FORECASTED OPPORTUNITIES

Type	Program/Product	Value	Estimated Solicitation Release
Major Acquisitions	Bulk Products – Atlantic, Europe and Mediterranean	\$740M	FY20 & FY21
	Installation Energy – Electricity for PJM	\$150M	FY20
	Installation Energy – Electricity for Texas, New England, New York	\$65M	FY20
	Installation Energy – Electricity for PJM Navy	\$100M	FY21
	Bulk Products – Rocky Mountain West	\$1.7B	FY20 & FY21
	Utility Services – Multiple Utility Systems Conus Locations	\$5.0B	FY20 & FY21
	Bulk Products – Western Pacific and Middle East	\$1.4B	FY20 & FY21
	Installation Energy – Natural Gas for Northeast and West Regions	\$150M	FY20
	Installation Energy – Natural Gas for Central & Southwest Regions	\$131M	FY21
	Direct Delivery Fuels – Into-plane Central/INDOPACOM/SOUTHCOM	\$386M	FY20
	Direct Delivery Fuels – Posts, Camps & Stations	\$562M	FY21
	Bulk Products – Inland, East and Gulf Coast	\$2.4B	FY20 & FY21

DLA ENERGY SMALL BUSINESS OFFICE CONTACT INFORMATION

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Additional information and resources can be found on the [DLA Small Business website](https://www.dla.mil/smallbusiness) at www.dla.mil/smallbusiness.