



U.S. General Services Administration

Federal Acquisition Service Overview



Federal Acquisition Service

Chantel Rutland
Customer Service Director

202-213-3731

chantel.rutland@gsa.gov

Topics

- GSA Mission
- GSA Schedule Contracts
- Multiple Award Contracts (MACs)
- Governmentwide Acquisition Contracts (GWACs)
- Assisted Acquisition Services
- GSA eTools
- Market Research As a Service (MRAS)

GSA Mission

“Deliver value and savings in real estate, acquisition, technology, and other mission-support services across government.”

- **Vision:** Effective and efficient government for the American people.
- **Values:** Service, Accountability, and Innovation

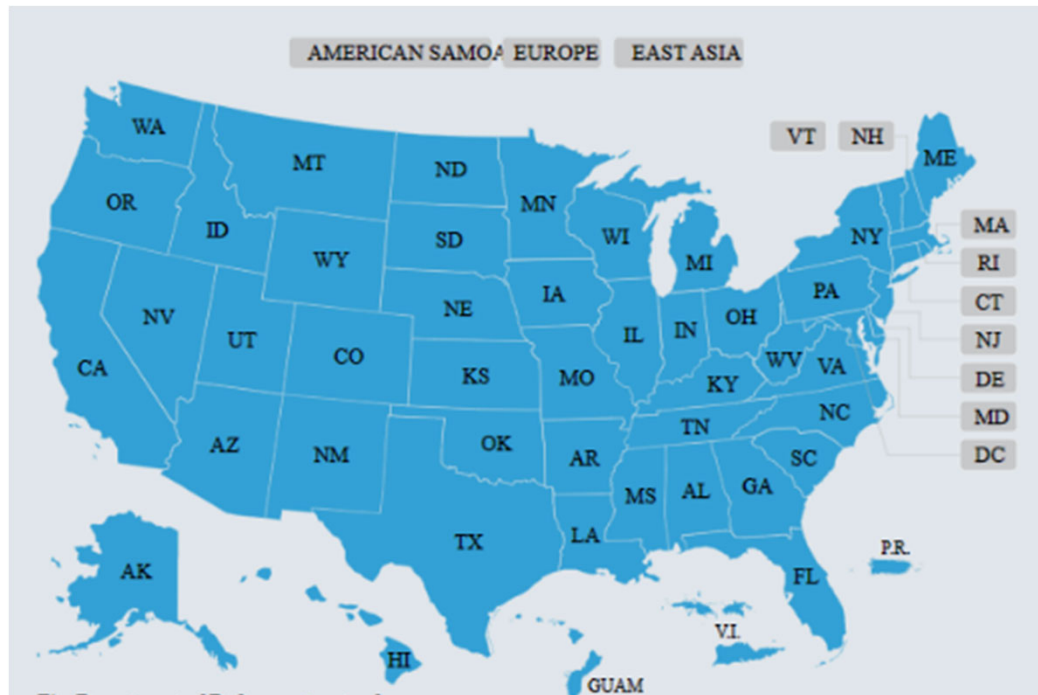
Federal Acquisition Service (FAS)

FAS possesses unrivaled capability to deliver comprehensive products and services across government at the best value possible.

Customer Accounts and Stakeholder Engagement (CASE)

- CASE provides frontline service and support to all GSA customers
- Worldwide network of knowledgeable Customer Service Directors (CSD) to provide information, assistance, and problem resolution
- Find a local CSD for any location at - www.gsa.gov/csd ([Find your local CSD](#))

Customer Service Director



GSA Schedule Contracts

What is a GSA Schedule?

- Federal Supply Schedule (FSS) - governmentwide contract vehicle for commercial products, services, and solutions
- Also known as “Multiple Award Schedule (MAS)”
- GSA receives Schedule contract offers through standing solicitations
- GSA conducts negotiations; awards; and administers Schedule contracts IAW FAR Part 12

GSA Schedule Facts

- Over 25 million supplies and services
- Over 16,000 Schedule contracts
 - 80% are small businesses
- \$48 Billion total annual spend (including VA Schedules)
- Orders are governed by FAR 8.4

GSA Schedule Value Proposition

- Realize cost savings
- Experience Flexibility and Choice
- Save Time
- Control the Procurement

What Services are Available on Schedule?

- Environmental Services
- Professional Engineering Services
- Logistics Services
- Language Services
- Management and Consulting Services (including Training)
- Temporary Administrative and Professional Services
- Information Technology Services
- Advertising and Marketing Services
- Financial and Business Solutions
- Security Solutions
- Facilities Maintenance
- Disaster Relief

Note: For a comprehensive list of services please visit GSA eLibrary. www.gsaelibrary.gsa.gov

What Products are Available on Schedule?

- Office Supplies and Equipment
- Tools and Hardware
- Building and Industrial Materials
- Furniture
- Scientific Equipment
- Information Technology Products
- Vehicles and support equipment
- Appliances and Food Services
- Law enforcement, Fire, and Security Products

Note: For a comprehensive list of products please visit GSA eLibrary. www.gsaelibrary.gsa.gov

MULTIPLE AWARD CONTRACTS (MACS)

What is a MAC?

- MACs are governmentwide contracts available to authorized ordering activities for a wide variety of products and services
- GSA MACs include:
 - OASIS and OASIS SB (One Acquisition Solution for Integrated Services)
 - HCaTS (Human Capital and Training Services)
 - BMO (Building Maintenance and Operations)
- Ordering procedures prescribed by FAR 16.505
- Limited task order protestability (scope, period of performance and dollar value up to \$10M)
- GSA MACs are NOT subject to Economy Act.
 - Authority comes from Federal Property and Administrative Services Act (40 U.S.C 401)

OASIS

**(ONE ACQUISITION SOLUTION FOR
INTEGRATED SERVICES)**

OASIS

- OASIS is not a GSA Schedule contract
- OASIS is not a GWAC
- OASIS is a MAC (Multi-Agency Contract)
- OASIS is open to any federal contracting officer
 - Must have Delegation of Procurement Authority (DPA)
- No contract ceiling
- Allows maximum flexibility for contract types:
 - Firm-Fixed-Price
 - Cost-reimbursement
 - Time-and-materials
 - Labor-Hour

OASIS (cont)

OASIS was established to:

- Provide a single platform for acquisition of complex professional services that integrate multiple disciplines
- Allow maximum flexibility to the ordering contracting officer
 - e.g. agency specific terms and conditions / clauses / provisions may be added at the task order level
- Reduce lead time & administrative effort to acquire complex professional services

OASIS (cont)

- GSA OASIS – Contract Vehicle for Professional Services
 - Engineering - Logistics - Program Management
 - Management Consulting - Financial Management
- OASIS has both unrestricted and small business contracts
- Agency receives small business credit for all orders it places
- OASIS is a Best-in-Class Tier 3 vehicle
- Task orders may extend up to 5-yrs beyond contract end date
 - End dates: UNR: September 2, 2024
 - SB: December 19, 2024

HCATS

(HUMAN CAPITAL AND TRAINING SOLUTIONS)

HCaTS

- Awarded in partnership with OPM
- Human capital, training & development, and organizational performance improvement contract vehicle
- Consists has both unrestricted and small business contracts
- Scope - HCaTS Pools in unrestricted and small business are identical and defined by three Key Service Areas (KSAs):
 - Customized Training and Development Services
 - Customized Human Capital Strategy Services
 - Customized Organizational Performance Improvement

HCaTS (cont)

- Allows maximum flexibility for contract types:
 - Firm-Fixed-Price
 - Cost-reimbursement
 - Time-and-materials-Labor-Hour
- Agency receives small business credit for orders
- HCaTS is a Best-in-Class (BIC) Tier 3 vehicle
- SB
- Task orders may extend up to 5-yrs beyond contract end date
 - Current period end dates: UNR: Sep 25, 2021
: Nov 9, 2021
 - ❖ 5-Year Option period end dates: UNR: Sep 26, 2021 - Sep 25, 2026
SB: Nov 10, 2021 - Nov 9, 2026

BMO

(BUILDING MAINTENANCE AND OPERATIONS)

BMO Family of Vehicles

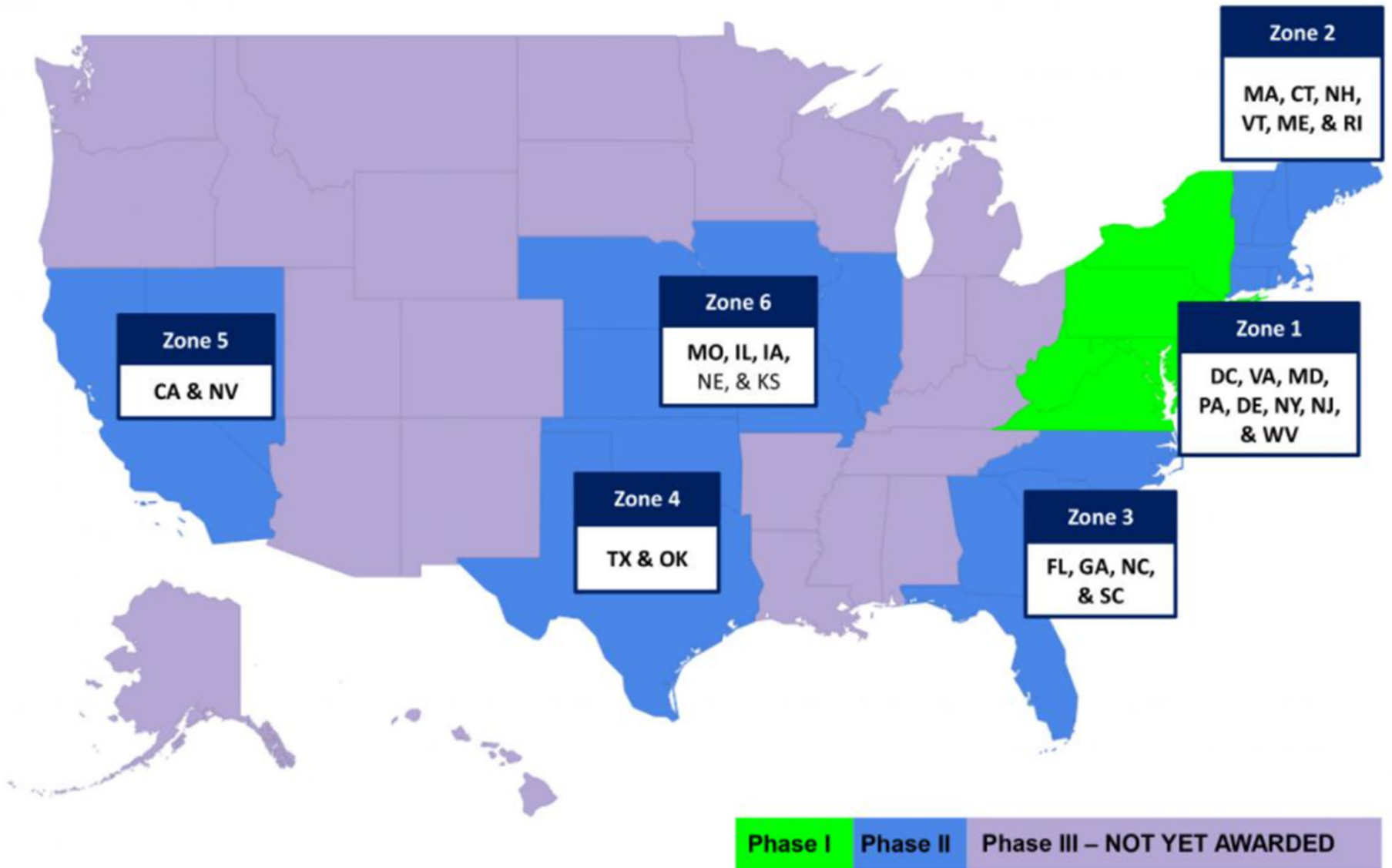
- The scope of Building Maintenance and Operations (BMO) spans many areas of expertise and includes the primary services required to provide a total solution to maintain and operate federal buildings and assets
- BMO has both unrestricted and small business contracts
- Allows maximum flexibility for contract types:
 - Firm-Fixed-Price -Time-and-materials -Labor-Hour
- Agency receives small business credit for all orders
- BMO is a Best-in-Class Tier 3 vehicle

www.gsa.gov/bmo

BMO Scope of Services

Operations and Maintenance	Facility Support Services
HVAC Maintenance	Janitorial
Plumbing and Pipefitting	Landscaping/Grounds Maintenance
Elevator Maintenance	Pest Control
Electrical Maintenance	Waste Management Recycling Services
Fire Alarm System Maintenance Repair	
Roofing Services	
Building Management Services	
Architectural and Framework Building Maintenance Services	
Commissioning Services	
Elevator Inspection Services	
Other Facility Mgmt Related Services	

Zonal Approach



GOVERNMENTWIDE ACQUISITION CONTRACTS (GWACS)

What is a GWAC?

- A Governmentwide Acquisition Contract (GWAC) is defined as a task or delivery order contract for information technology (IT)
- GSA GWACs are specifically for IT services
 - Materials (ODCs) may be acquired to support a services task
- Ordering procedures prescribed by FAR 16.505
- GSA has the following GWACs:
 - Alliant 2
 - Alliant 2 Small Business
 - 8aSTARS 2 – an 8(a) set-aside contract
 - VETS 2 – Service Disabled Veteran Owned Small Business set-aside

Why Use a GWAC?

- GWACs provide Best-in-Class (BIC) solutions
- Shortened procurement lead time
- Foster competition while saving time and money through use of streamlined acquisition procedures (FAR 16.505)
- Ordering activities receive socioeconomic credit
- Provide full gamut of contract types (varies by GWAC)
- Task orders under \$10M are not protestable
 - (except for scope, period, maximum value)

ALLIANT 2

Alliant 2 – Best in Class

Comprehensive

- Anything IT Anywhere
- Scope aligned with:
 - Federal Enterprise Architecture Framework (FEAF)
 - DoD Information Enterprise Architecture (DoD IEA)
- 31 IT service labor categories (LCATs), with 4 knowledge/skill levels each
- Non-Standard IT Service LCATs and ancillary service LCATs are permissible at the discretion of the OCO

Alliant 2 (cont)

Flexible

- FAR 16.505 Streamlined ordering procedures facilitate short lead time acquisitions
- Allows maximum flexibility for contract types:
 - Firm-Fixed-Price
 - Cost-reimbursement
 - Time-and-materials
 - Labor-Hour
- Ancillary services allowed to support an IT Solution, must be integral and necessary to the solution

Alliant 2 (cont.)

- \$50 Billion Ceiling
- 10 Year Period of Performance
 - Base period: July 1, 2018 - June 30, 2023
 - Option period: July 1, 2023 - June 30, 2028
- 55 Primes
- Alliant 2 is the most COMPREHENSIVE and FLEXIBLE IT contract in the federal IT marketplace.
- Allows for a total solution for large complex IT requirements, including acquiring ODCs that are integral and necessary

8(a) STARS II

8(a) STARS II

- Set aside contract for SBA designated 8(a) firms
- Four Functional Areas / Two Constellations (tiers)
- Program Ceiling - \$22 billion
- Term of Basic Contract
 - Five-year base with one, five-year option
- Contract Ordering Period
 - August 31, 2011 to August 30, 2016 (base)
 - August 31, 2016 to August 30, 2021 (option)

8(a) STARS II (cont)

- Order Period of Performance
 - Orders may extend no more than three (3) years beyond the expiration of the Basic Contract
- Contract Types
 - Fixed-Price, Time and Materials (T&M) and Labor Hour (L-H)
- Limitations on Subcontracting
 - GWAC CO monitors compliance at the master contract level via contractor reporting

8(a) STARS II (cont)

- Access to vendors who hold specific industry credentials

Constellation II:

- CMMI Level II+ (services or development)
- ISO 9001:2008 or ISO 9001:2015
- Socio-economic credit for Funding Agency
- Directed orders up to \$4.0 million
- Access to approximately 800 highly qualified contractors

8(a) STARS III

8(a) STARS III – Best in Class

- Set aside contract for SBA designated 8(a) firms
- Two Focused Scope Sub-Areas
 - Emerging Technology
 - OCONUS
- Program Ceiling - \$50 billion
- Term of Basic Contract
 - Five-year base with one, three-year option
- Contract Ordering Period
 - July 2, 2021 to July 1, 2026 (base)
 - July 2, 2026 to July 1, 2029 (option)

8(a) STARS III (cont)

- Order Period of Performance
 - Orders may extend no more than five (5) years beyond the expiration of the Basic Contract
- Contract Types
 - Fixed-Price, Time and Materials (T&M) and Labor Hour (L-H)
- Limitations on Subcontracting
 - GWAC CO monitors compliance at the master contract level via contractor reporting

VETS 2

VETS 2

- SDVOSB Set-Aside for IT services
- Multiple Award, IDIQ
- 70 Contract Awards
- Single Scope (No functional areas or pools)
- \$5 Billion Program Ceiling

VETS 2 (cont)

- Order Period of Performance
 - Base Period: 2/23/2018 – 2/22/2023
 - Option Period: 2/23/2023 – 2/22/2028
- Allows maximum flexibility for contract types:
 - Firm-Fixed-Price
 - Time-and-materials
 - Cost-reimbursement
 - Labor-Hour

ASSISTED ACQUISITION SERVICES (AAS)

AAS Organization

- AAS is a fee-for-service contracting organization providing turn-key solutions for federal agencies
- Regional Head of Contracting Activity (HCA)
- Highly experienced and certified (FAC-C) staff
- Streamlined acquisition processes and tools

Innovative and Flexible Solutions

Customer Focused

- Customized acquisition solutions
- No restrictions on contract vehicles, contract types, or dollar value
- Focus on streamlining acquisitions
- Focus on small business

Pre-Award Services

- Prepare Interagency Agreement
- Perform requirements analysis
- Conduct / Assist with market research
- Assist with requirements documents (e.g. SOW / PWS / IGCE)
- Develop Acquisition Strategy and Plan
- Complete all pre-award activities
- Conduct evaluation and make award

Post-Award Services

- Appoint Contracting Officer Representative (COR)
- Manage milestones, schedules, and monitor costs
- Monitor performance and track deliverables
- Accept, review, and approve invoices through COR
- Perform problem resolution
- Manage contract close-out

GSA FLEET

GSA Fleet Management

- Supports 75+ federal agencies
- Manages over 220,000 non-tactical vehicles in the U.S., Europe, South America, and the Pacific Rim
- Fleet includes:
 - Sedans
 - Passenger Vans
 - Trucks
 - Buses
 - Ambulances

GSA Fleet Management (cont)

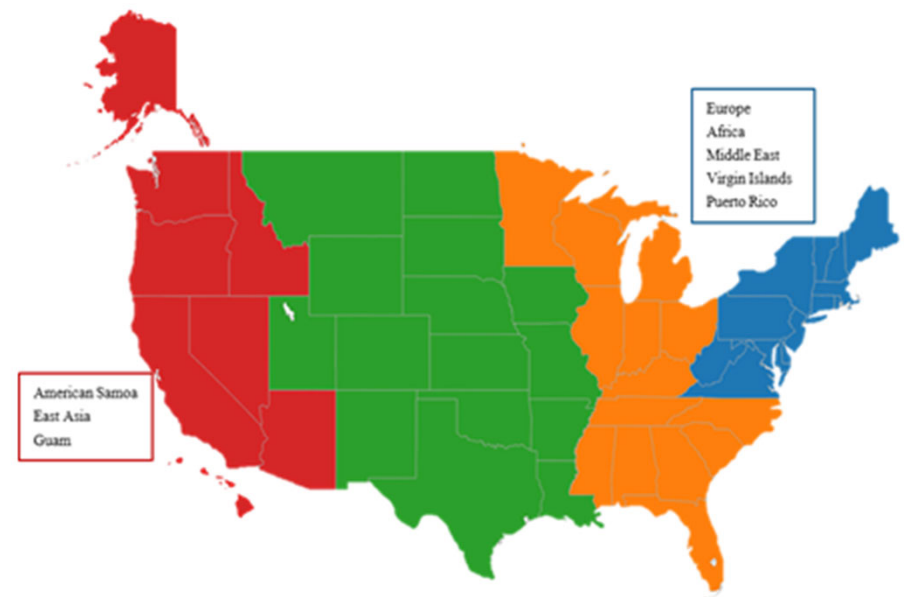
Cradle-to-Grave Services

- Vehicle acquisition and disposal
- Maintenance control and accident management
- Fuel and loss prevention services
- National Safety Program and Recall Management
- A robust fleet management system that provides detailed and accurate data

GSA Fleet Management (cont)

Organizational Structure

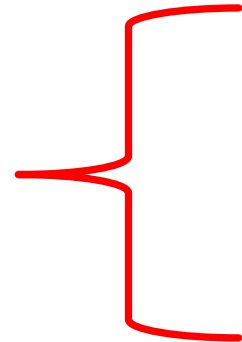
- Four (4) Zones
- Promotes consistency and customer service
- Receive support from:
 - Fleet Services Representatives
 - Fleet Management Centers



GSA ETOOLS



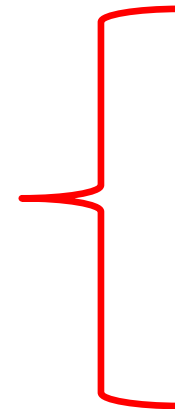
Advantage![®]

- 
- A red bracket-shaped graphic pointing to the list of features.
- Search
 - Review
 - Place Order
 - View history

www.gsaadvantage.gov

GSA *Advantage!*[®] - an online shopping service through which ordering activities may place orders against the Schedules using the Governmentwide Purchase Card.



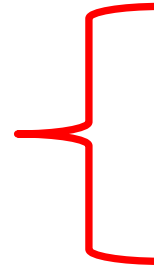
- 
- A large, red, hand-drawn style bracket on the left side of the list, grouping the items.
- Schedules listings
 - Descriptions
 - Clauses
 - Contractor details
 - EPLS status

www.gsaelibrary.gsa.gov

eLibrary - The official online source for complete GSA and VA Schedules information – a great market research too!



eBuy



- Post Requirements
- Issue RFI/RFQ
- Notification of Award

www.ebuy.gsa.gov

eBuy - An online RFQ system that allows ordering activities to post requirements, obtain quotes, and issue orders.

ACQUISITION GATEWAY

Acquisition Gateway Overview

The Acquisition Gateway is the **online acquisition professional resource center** that aims to improve and sustain Federal agency performance by empowering agency executives, managers, and employees with access to acquisition information, data, and tools.

The Gateway envisions driving smarter acquisition by simplifying, accelerating, and improving how the Federal government selects and buys products and services.

The Gateway enables good category management that supports the Federal acquisition community through every step of the acquisition lifecycle.



Acquisition Gateway Overview

Acquisition Gateway Features and Content

What's in it for me (WIIFM)?

- A focused place just for acquisitions
- A hallway of articles, solutions, links, and tools just for that category
- A place for market research, pricing information, and requirements development
- A growing searchable archive of examples
- A place to connect with other acquisition professionals
- A place to organize and save your acquisition

- **Hallways** - Contain information and tools specific to each category management category or sub-category
- **Project Center** - A personal location in the Gateway where users can save statements of work, community posts, and other information relevant to their acquisitions
- **Solutions Finder** - Search tool to allow Federal buyers to locate “best-fit” contract vehicles across Federal agencies
- **“My Community”** - A series of forums on specific acquisition topics, allowing users to ask questions of experts and participate in discussions with cross-agency peers
- **Document Library** - Users can share statements of work in a centralized location and have the ability to “upvote” their favorites



MRAS

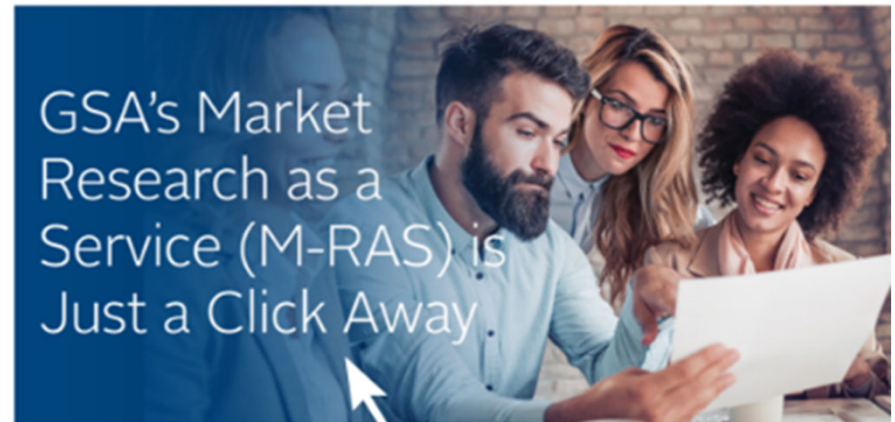
(MARKET RESEARCH AS A SERVICE)

MRAS OVERVIEW

What is MRAS

Market Research As a Service (MRAS) utilizes the latest research techniques to collect requirement-based data to help our customers understand where their need fits within the GSA government-wide marketplace.

- **Available service options include:**
 - Product Market Research
 - Rapid Review
 - RFI (Includes Rapid Review)



MRAS OVERVIEW

Rapid Review

- Assists in identifying GSA Solutions for your requirement within 24 hours
- Reviews NAICS and Keywords
- Reviews both large and subcategories
- Up to 5 applicable GSA contracts ranked by compatibility.

MRAS RFI

- Delivers a market research report to fit your acquisition lead time
- GSA issues an RFI based on the requirement and technical questions on your behalf
- Engage with industry to identify the GSA contractors that can fulfill your requirement

MRAS OVERVIEW

Summary of MRAS Value-Added Benefits

- Market research which is already FAR Part 10 Compliant
- Better alignment of GSA contracts with customer needs
- Streamlined RFI process
- Business size which is appropriate for the requirement
- Reduction of Procurement Lead Time (PALT)
- Continued support from your local GSA Customer Service Director

NCSC

(NATIONAL CUSTOMER SERVICE CENTER)

NCSC OVERVIEW

- The NCSC is a full-service center providing assistance and information to make acquisitions simple and efficient
- Services offered include:
 - Current pricing
 - Order status
 - Tracing shipments
 - Billing inquiries
 - Problems with a GSA Order
 - Schedules information
- Problem Resolution through Ask GSA - <http://ask.gsa.gov>

