



**DEFENSE LOGISTICS AGENCY**

# **SMALL BUSINESS TRAINING OPPORTUNITIES**

The Defense Logistics Agency (DLA) provides free training opportunities to small businesses through Training, Knowledge, and Opportunities (TKO) Seminars and Webinars.



The TKO seminar is a course that teaches vendors how to start doing business with DLA. Vendors learn how to find open solicitations, how to submit a quote through the DLA Internet Bid Board System (DIBBS), the procedures for viewing/downloading drawings, and how to use Invoicing, Receipt, Acceptance and Property Transfer (iRAPT) to get paid. There will also be many other relevant topics of discussion. All sessions are free and held virtually.

Training is provided by DLA Land and Maritime in Columbus, Ohio, but benefits all DLA suppliers.

Make reservations at: <https://tko.dla.mil> (Select Land & Maritime)

QUESTIONS? Call: 1-800-262-3272 or Email: [dla.land.and.maritime.tko.and.webinar.registration@dlam.mil](mailto:dla.land.and.maritime.tko.and.webinar.registration@dlam.mil)

## **TKO SEMINAR DATES & LOCATION**

### Fiscal Year 2021 TKO Seminar Dates

- November 3, 2020
- March 16, 2021
- May 11, 2021
- June 15, 2021 (For PTACS Only)
- September 7, 2021

Seminars this fiscal year are going to be virtual.

## **TKO WEBINARS**

Free training is also available to small businesses through online webinars. Webinars will be held for numerous topics throughout the year and are held using Adobe Connect. Register at <https://tko.dla.mil>.

Topics include, but are not limited to, Alternate Offers, Pricing, Replenishment Parts Purchase or Borrow Program/Reverse Engineering, First Article Testing/Product Lot Test, Technical Data Packages, and Source Approval Requests.



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The Defense Logistics Agency (DLA) Office of Small Business Programs offers monthly webinars to educate small businesses and others about DLA's mission and opportunities to participate in our various supply chains. Hear directly from experts at our diverse buying commands as they discuss the DLA Small Business Program and our requirements, which include procuring military spare parts, food, fuel, uniforms, medical supplies, and construction material for the Army, Navy, Air Force, Marine Corps, Space Force, Coast Guard, 10 combatant commands, other federal agencies, and partner and allied nations.

## ENTERPRISE WEBINAR SCHEDULE

The Doing Business with DLA webinars begin at 1:30 p.m. and end at 2:30 p.m. Eastern Standard Time.

### FISCAL YEAR 2021 WEBINAR DATES

|                           |                           |
|---------------------------|---------------------------|
| JANUARY 13 <sup>TH</sup>  | JUNE 16 <sup>th</sup>     |
| FEBRUARY 10 <sup>TH</sup> | JULY 14 <sup>th</sup>     |
| MARCH 10 <sup>TH</sup>    | AUGUST 11 <sup>th</sup>   |
| APRIL 14 <sup>TH</sup>    | SEPTEMBER 8 <sup>th</sup> |
| MAY 12 <sup>th</sup>      |                           |



## HOW TO REGISTER

- Register for an event by visiting <https://tko.dla.mil>
- Select "HQ DLA Small Business Programs"
- Complete the registration form and additional information will be provided to you