



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

2020 Virtual Joint Advanced Planning Brief for Industry

Our program will begin
shortly; please stand by...



WARFIGHTER ALWAYS



Heraldics Breakout

- DLA Troop Support
 - Sharon Piecyk
 - John Fricker
- The Institute of Heraldry
 - Tom Casciaro

Joint Advanced Planning Brief for Industry



Hosted by DLA Troop Support Clothing and Textiles

- For questions, please use the Q&A tab. Type your question ask the speaker is briefing. Questions will be read by the moderator at the end of each presentation
- You are welcome to use the chat, but please do not ask questions there as we may not see them.
- Slides are being posted within a week of the presentation at <https://www.dla.mil/TroopSupport/ClothingandTextiles/C-T-Industry/IndustryEvents/2020-JAPBI/>



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CLOTHING AND TEXTILES DRESS CLOTHING DIVISION

November 12, 2020



WARFIGHTER ALWAYS

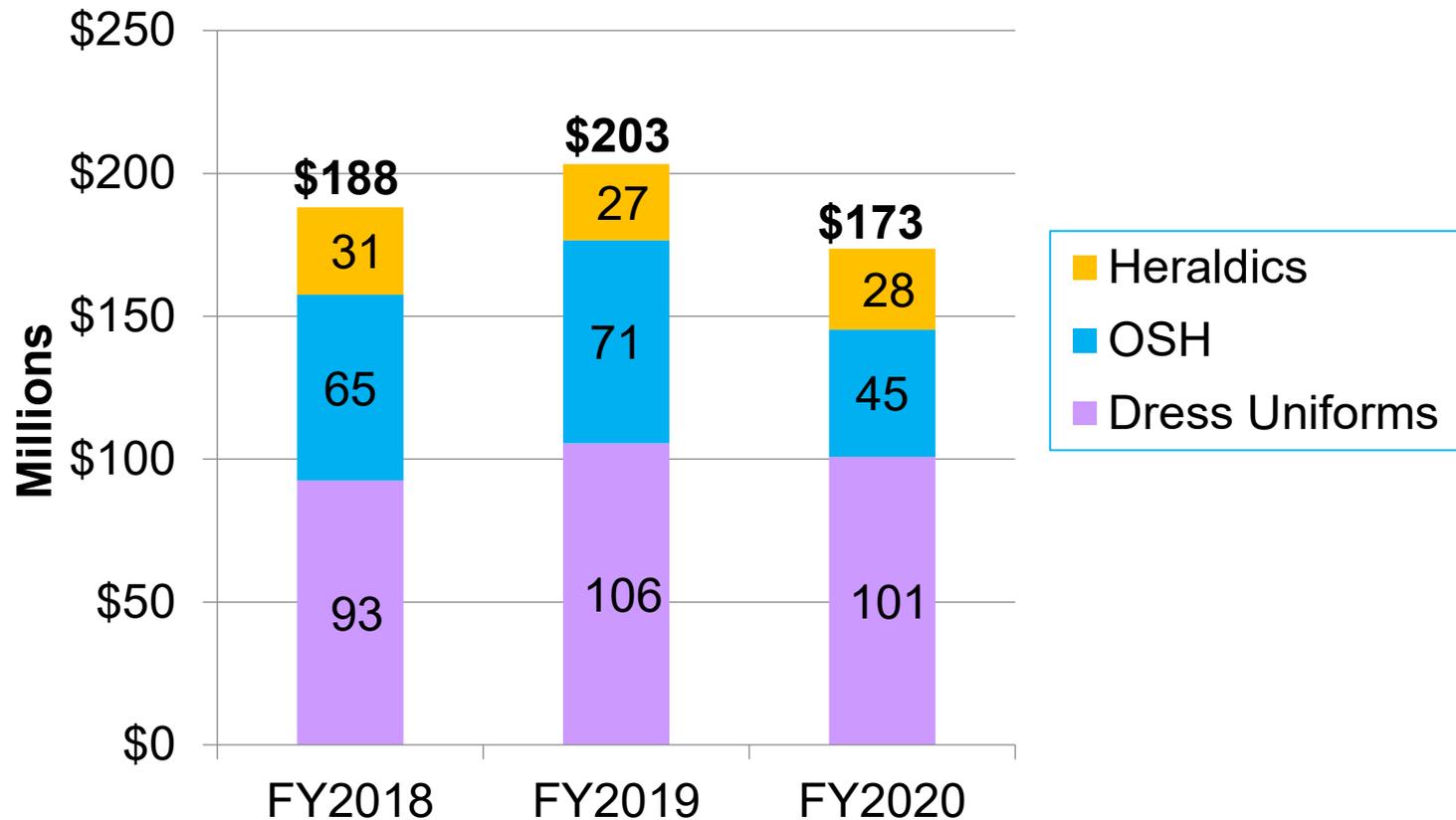


Division Points of Contact

Name	Team	Title	E-mail
Sharon Piecyk	Dress Clothing	Division Chief	Sharon.Piecyk@dla.mil
Melissa Rios-Thomas	Dress Clothing	Divisional Contracting Officer	Melissa.Rios-Thomas@dla.mil
Randall McArthur	Outerwear, Shirts, and Headwear	Supervisor/KO	Randall.McArthur@dla.mil
Ashley Liddle	Dress Uniforms	Supervisor/KO	Ashley.Liddle@dla.mil
John Fricker	Heraldics / Flag Room / Religious Support	Supervisor/KO	John.Fricker@dla.mil

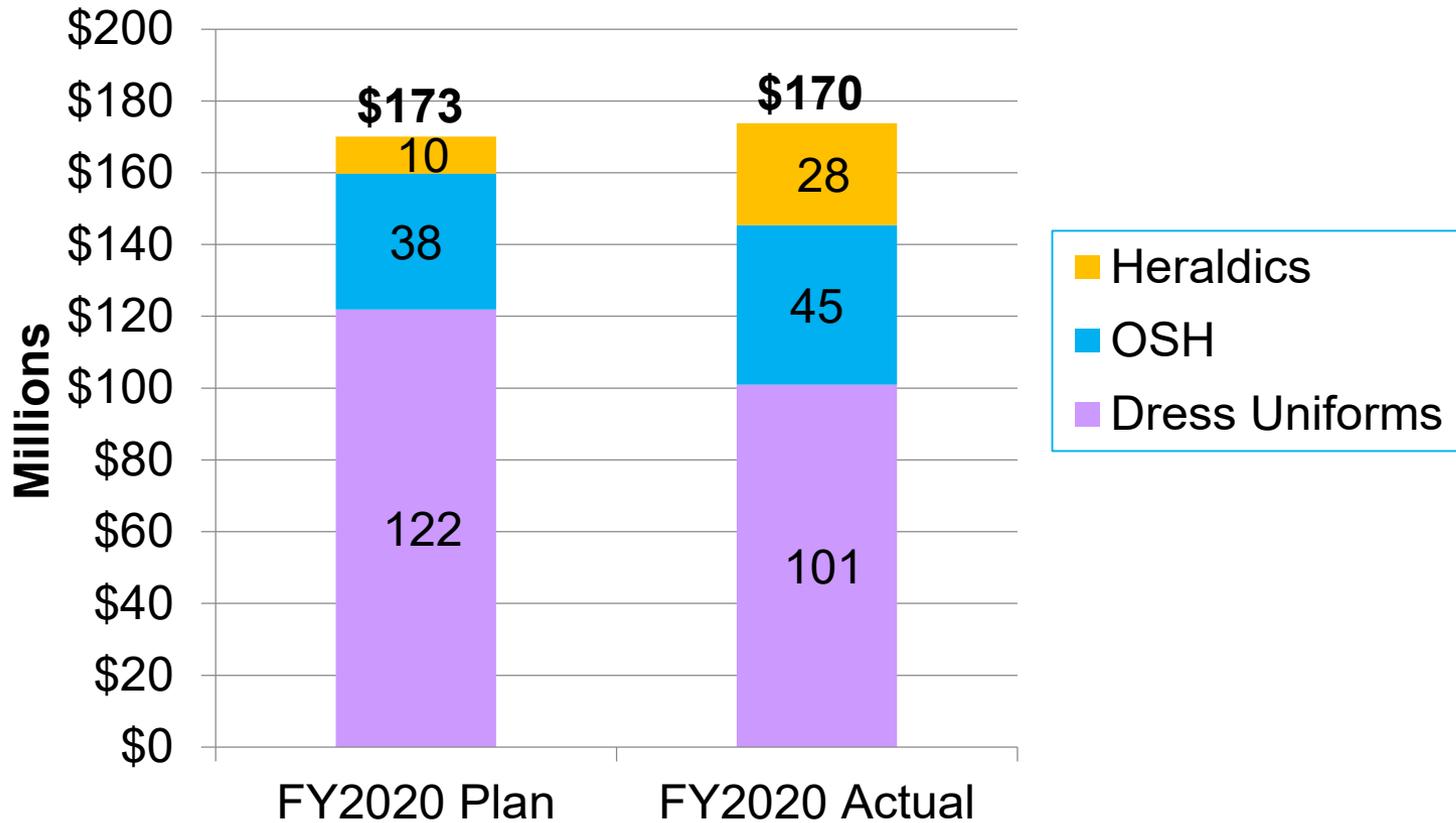


Dress Clothing – Material Obligations FY2018-FY2020





Dress Clothing – Material Obligations FY2020 Planned vs. Actual





Points of Contact Heraldics IST

Name	Title	E-mail
John Fricker	Supervisor	John.Fricker@dla.mil
Charles Brown	Contracting Officer	Charles.Brown@dla.mil
James Roberson	Contracting Officer	James.Roberson@dla.mil
William Dent	Acquisition Specialist	William.dent@dla.mil
Stanley Thomas	Acquisition Specialist	Stanley.Thomas@dla.mil
Colin Smith	Acquisition Specialist	Colin.Smith@dla.mil
Matthew McCottry	Acquisition Specialist	Matthew.McCottry@dla.mil



Heraldics Team

John Fricker, Supervisor





Heraldics Team

- Major Programs
 - DLA Troop Support Flag Room
 - Direct support to the US Army Heraldry and Veterans Medals Unit
 - Direct support to US Air Force and Marine Corps Heraldry
 - Burial Flags for Dover AFB
 - Religious Item Program



Heraldic Team Upcoming Opportunities

- Space Force
 - Flags, Insignia, and Medals
- AGSU Uniform
 - Insignia
- Presidential and Vice Presidential Support
 - Revisions have been made to Auto Flag Drawings
 - Redesign of the PMOF presentation case and medal set
 - Presidents Citizen Medal
- Homeless Blanket Program
 - This years requirement will be in the form of a long term
- Chaplin's Kits
 - A solicitation for a long term contract will be issued
- Islamic Contract
 - The follow on long term solicitation will be issued shortly



Solicitation Requirements

- Certification by The Institute of Heraldry will be required for a vendor submitting an offer on either a medal or insignia solicitation.
- A vendors past performance score (SPRS score) will be taken into consideration when evaluating their offer.



Past Performance

- A vendors past performance score (SPRS) will be utilized in the evaluation of an offer.
- A past performance score of 60 or better is considered acceptable
- A score below 60 could result in your offer being bypassed.
- A vendor can obtain their score as well as information on how to improve their score by contacting Tim Atwell at 215-737-7844



Heraldics Team

Closed Procurement Actions

Item	Status	Award
Christian long term	Awarded	June 2020
Jewish long term	Awarded	June 2020
Innerspring mattress	Awarded	January 2020
Religious Pendants	Awarded	January 2020



Heraldics Team

Open Opportunities

Item	Status	Award
Retirement Flag	Solicitation Closed	Target Award: February 2020
Flag Pole	Solicitation Closed	Target Award: February 2020



THE INSTITUTE OF HERALDRY

DEPARTMENT OF THE ARMY

Joint Advanced Planning Brief for Industry

Information Brief

November 2020

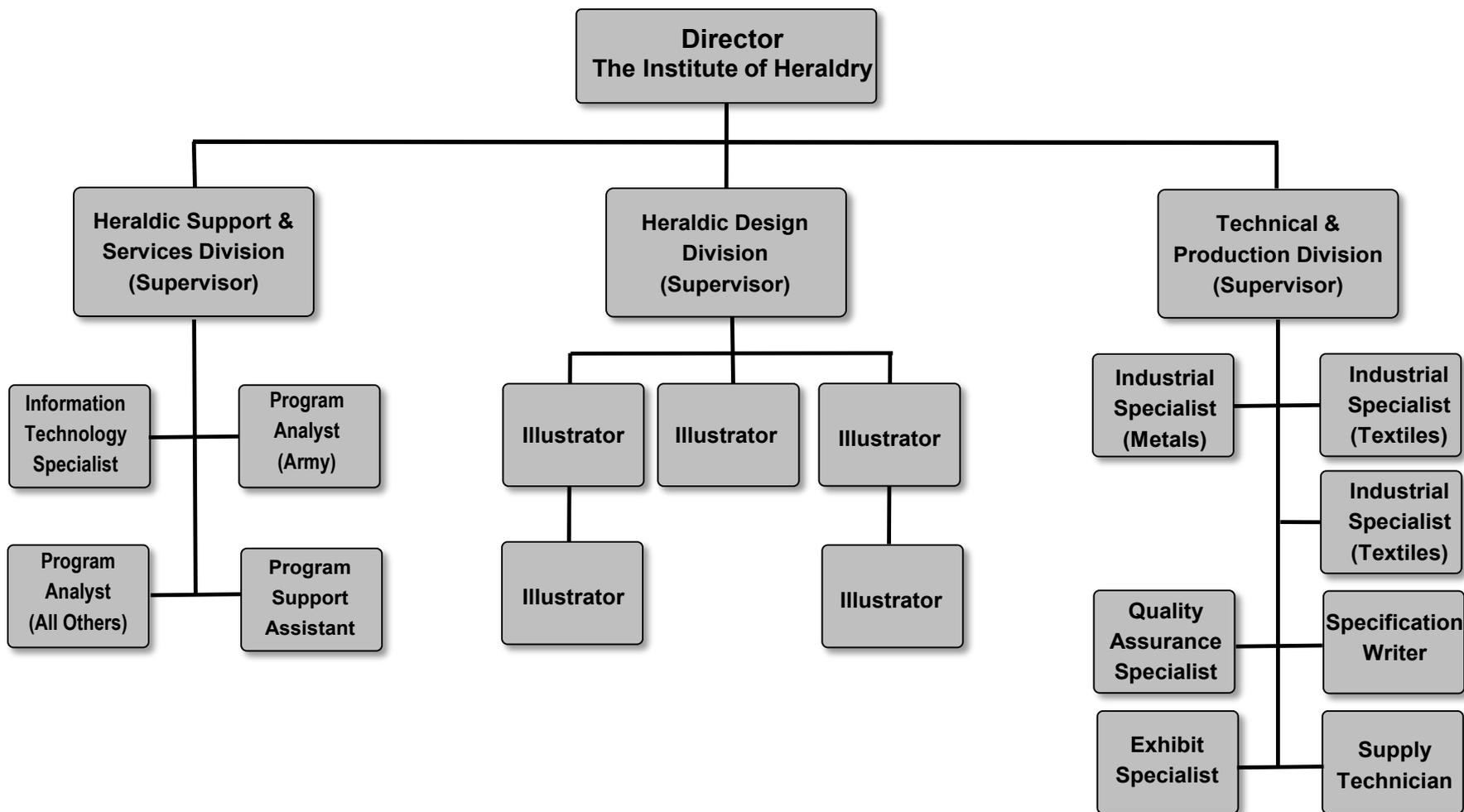


Thomas L. Casciaro
Chief, Technical and Production
Division
The Institute of Heraldry





PERSONNEL STAFF



CUSTOMERS



- Office of the President
- Department of Defense
 - Armed Forces
- Federal Agencies





HERALDIC SERVICES



Heraldic Services

1. Coats of Arms
2. Official Seals
3. Organizational & Positional Flags
4. Decorations & Medals
5. Shoulder Sleeve Insignia
6. Distinctive Unit Insignia
7. Insignia & Badges
8. Medallions
9. International Support





FY20 POTUS/VPOTUS SUPPORT



TIOH provides support to the following organizations:

- White House Communications Agency
- White House Military Office
- 89th Airlift Wing, Presidential Airlift Group (Air Force One)
- Marine Helicopter Squadron One (Marine One)



29



10



10

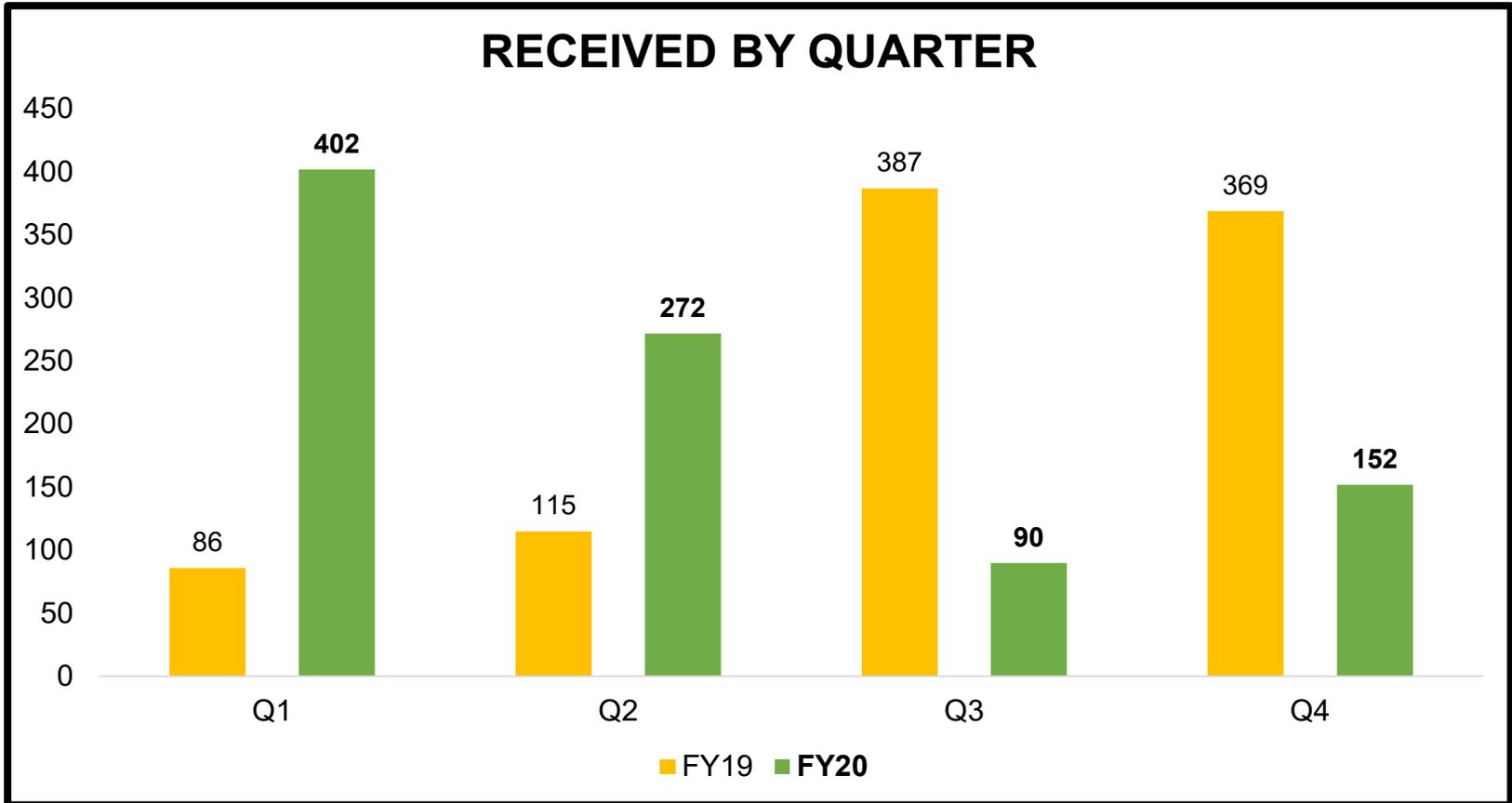
Total: 49



FY20 PROJECT MANAGEMENT

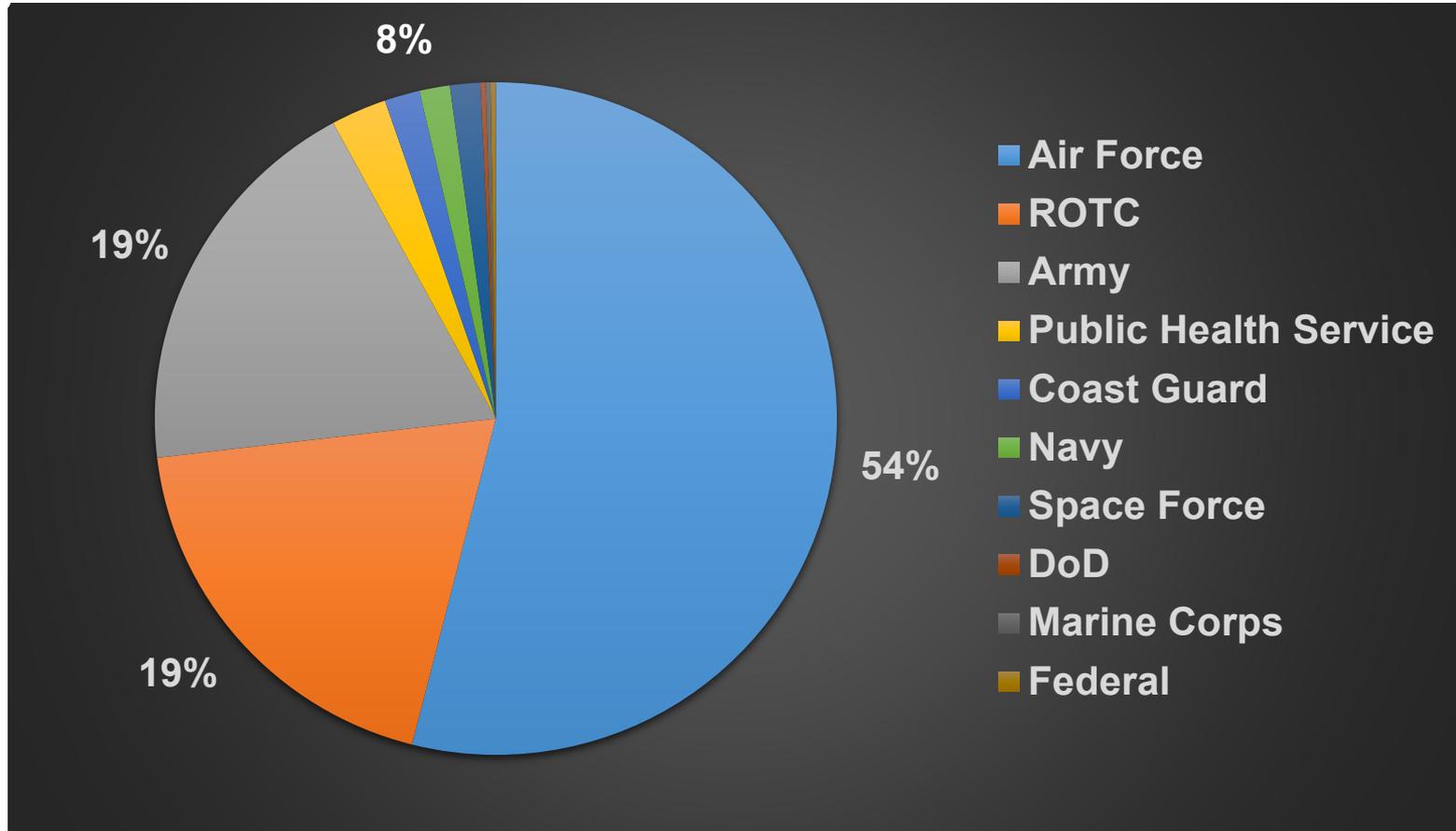


FY20 TOTAL: 916





FY20 COMPLETED PROJECTS





FY20 INSIGNIA DEVELOPMENT

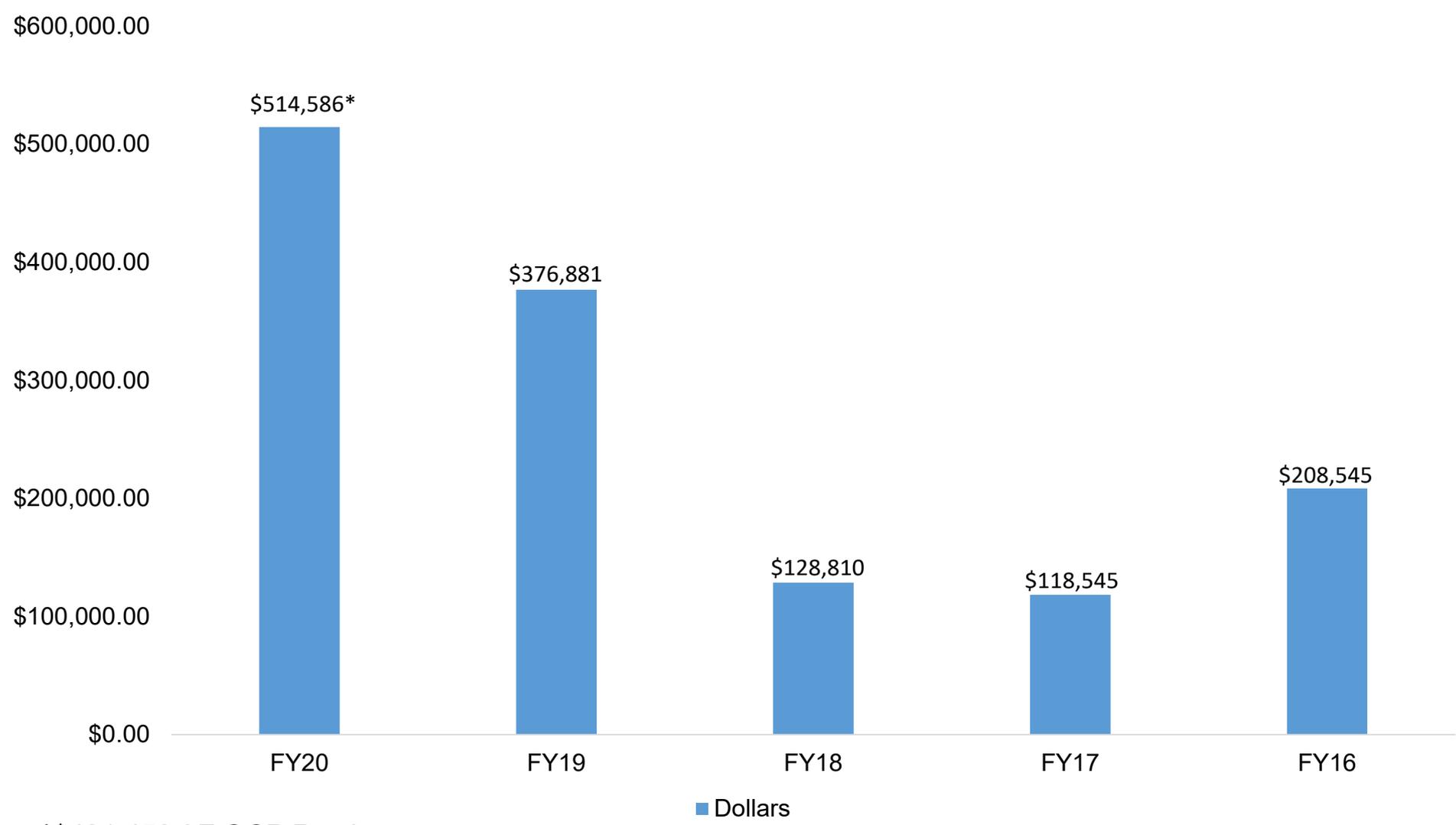


ARMY	45
MARINE	2
AIR FORCE	1,173
SPACE FORCE	5
FEDERAL	6

**1,231
Developments**



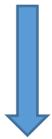
FY20 DEVELOPMENT COST



*\$431,450 AF OCP Patches



AIR FORCE CONVERSION





OCP PROGRAM SUMMARY



Program Summary Since Project Initiation

Fiscal Year	TIOH Digitized	% Digitized	Completed Development	% Developed	Patches Remaining
FY18 ¹	100	1.5%	50	>1.0%	6,950
FY19	1,200	17.25%	802	11.5%	6,148
FY20	660	9.50%	1,162	12.75%	4,986
Program Total	1,960	28.25%	2,014	29%	

Notes:

1. Program Initiated: 28 Aug 2018



U.S. SPACE FORCE



Service Flag



CSO Flag



GO Flags



HQ Patch



MAJCOM Patch



Temp SEA
Insignia



Collar
Insignia



TIOH DIRECTOR



- Closing Comments
- Questions?



POINTS OF CONTACT



DIRECTOR

Charles V. Mugno: (703) 806-4949

charles.v.mugno.civ@mail.mil

CHIEF, HERALDIC SERVICES & SUPPORT DIVISION

Jacqueline Hack: (703) 806-4970

jacqueline.hack.civ@mail.mil

CHIEF, HERALDIC DESIGN DIVISION

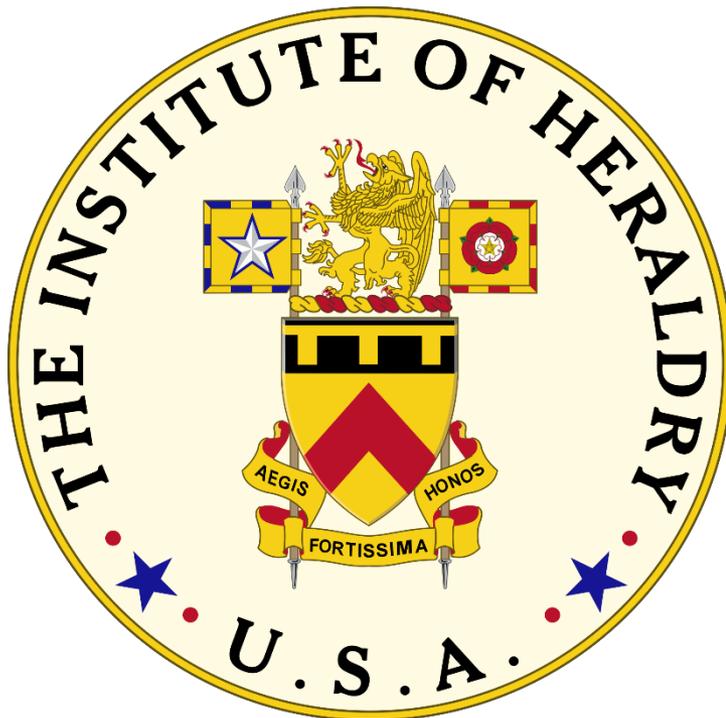
Costella Alford: (703) 806-4981

costella.alford.civ@mail.mil

CHIEF, TECHNICAL & PRODUCTION DIVISION

Thomas Casciaro: (703) 806-4984

thomas.l.casciaro.civ@mail.mil



Website: www.tioh.hqda.pentagon.mil

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