



DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY

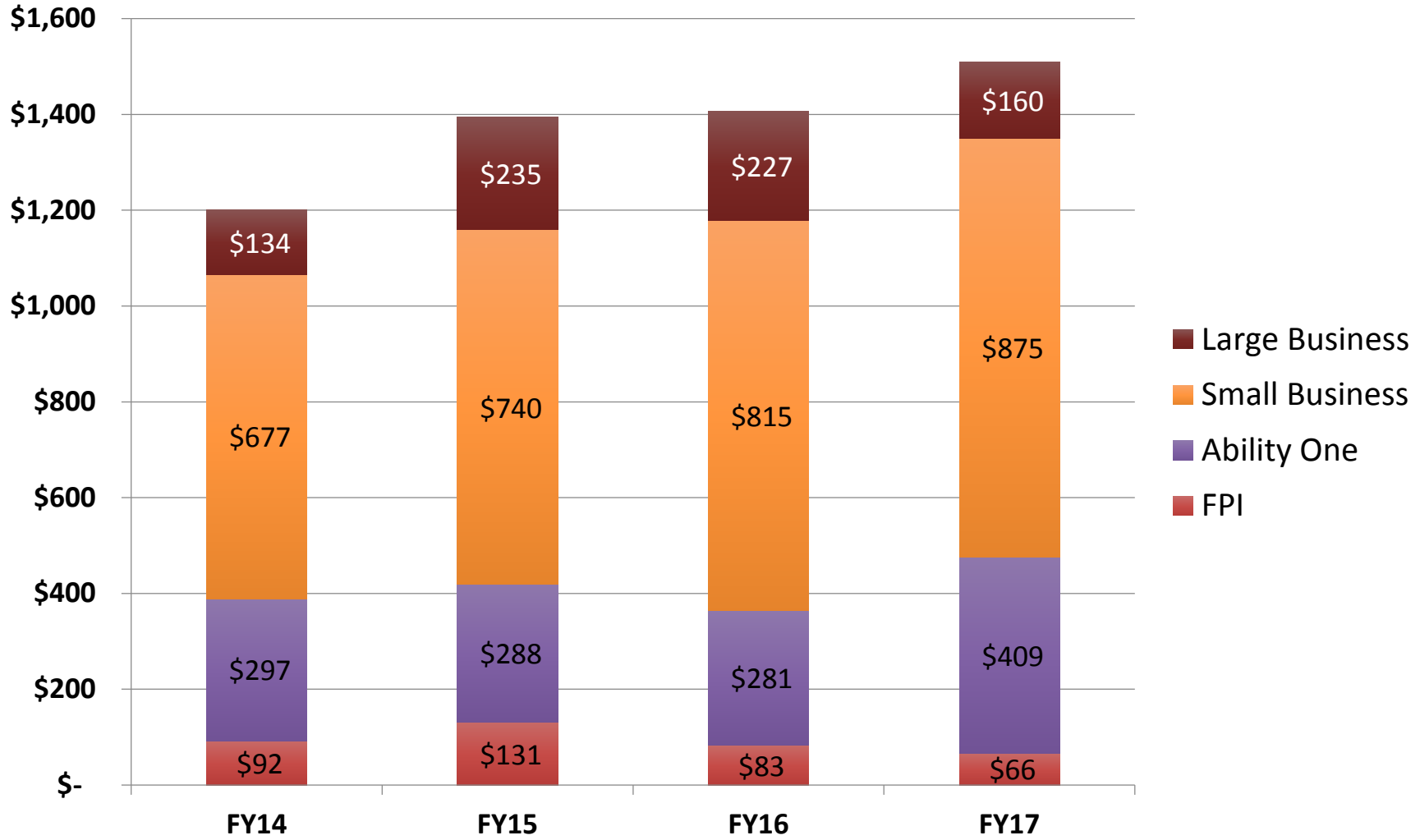


Clothing and Textiles Update Steven Merch

November 15, 2017



C&T Business Share





FY17-18 C&T Obligations

Division	FY16 Actual (millions)	FY17 Actual (millions)	FY18 Planned (millions)
Dress Clothing	\$200	\$190	\$170
Field Clothing	\$635	\$640	\$610
Organizational Clothing	\$265	\$350	\$370
Individual Equipment	\$305	\$330	\$380
Totals	\$1,405	\$1,510	\$1,530



Berry Amendment – Inspector General Report

- Background
 - Conducted in accordance with Section 1601 of 2014 National Defense Appropriations Act
 - 23 Contracts from DLA Troop Support awarded between Oct 2014 – March 2016 Audited
- Findings
 - DFARS 252.225-7012 in solicitations but not properly incorporated into subsequent contacts
 - Additional award notification for excepted items not always processed
 - No domestic non-availability determination for plastic slippers for emergency humanitarian support contract



Trade Off Procedures

- What it is: Technical Proposal and Past Performance along with Price determine awardee
- C&T – Technical and Past Performance more important than Price
- As Technical and Past Performance become more equal amongst offers pricing becomes more prominent
 - Firm A 80% on time, 2 warranty actions, produced similar items at quantities exceeding solicitation maximum
 - Firm B 75% on time, 1 warranty action, incumbent, produced item at slightly less than solicitation maximum



Trade Off Examples

- Firm A 85% on time and 4% lower than Firm B 65% on time
- Firm A 85% on time and 4% higher than Firm B 65% on time
- Firm A 85% on time and 4% higher than Firm B 65% on time
 - Firm B is incumbent and has been on time 100% on solicited item and on time for past 12 months on other contracts



C&T FY17 Trade Off Analysis

- Total Number of Trade Off Awards: 58
 - High Tech/Low Price: 37
 - Not High Tech/Low Price: 9
 - High Tech/Not Low Price: 12
- Contracting Officers make business decisions in accordance with solicitation criteria
- C&T will continue Trade Off Best Value



Resiliency

- Department of Defense
- Industry



C&T Supplier Operations

Steve Merch, Director

Field Clothing
Lisa Vivino

Combat Uniforms
Leighann Mazoki

Accessories
Hoi-Ying Man

ECWCS
Scott Kromis

Organizational Clothing
Kevin Peoples

Footwear
Tom Darcy

Chem/Coveralls & Special Purpose
Tom Hutchinson

Gloves/Wet Weather
Denise Vogelei (Acting)

Dress Clothing
Sharon Pieczyk

Dress Uniforms
Ashley Liddle

Heraldics
John Fricker

Outerwear, Dress Shirts & Headwear
Rachel Ganaway

Embroidery
Hue Nguyen

Individual Equipment
Michael Medora

Individual Equipment
Mark Twardziak

Tentage & Shelters
Lou Anne Graham

Safety
Ray Jacqueline

SMSG
Donna Pointkouski

Industrial Readiness
Dawn Leason

Acquisition
Dawn Leason

Logistics
Kenneth Gunn

Supplier Support
Ali Ahmed

Technical Support
Vacant

Resolution
Juan Sanchez

Product Services
Pat Alldridge
Liz Settles
Karla Williams
Dan Carman
Leighann Crouthamel