



DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



DLA Troop Support

November 28, 2018

Army Brig. Gen. Mark T. Simerly
Commander



DON'T MOVE
THE ROCKS!
Moving the rocks will
destroy the homes of
many important fish,
insects and
amphibians.



WARFIGHTER FIRST



DLA Mission, Vision and Values



MISSION: Sustain Warfighter readiness and lethality by delivering proactive global logistics in peace and war

VISION: We are the Nation's Combat Logistics Support Agency... Global, Agile, and Innovative; Focused on the Warfighter First!

CORE VALUES: Leadership, Professionalism, and Technical Knowledge through Dedication to Duty, Integrity, Ethics, Honor, Courage and Loyalty.



Why: To Serve the Warfighter and our Nation!



DLA Troop Support Mission, Vision and Values



Mission

DLA Troop Support delivers optimal, global supply chain solutions to enable ready, lethal Warfighters and our other valued partners

Vision

A world-class team providing globally responsive Warfighter support and premier supply chain leadership

Core Values

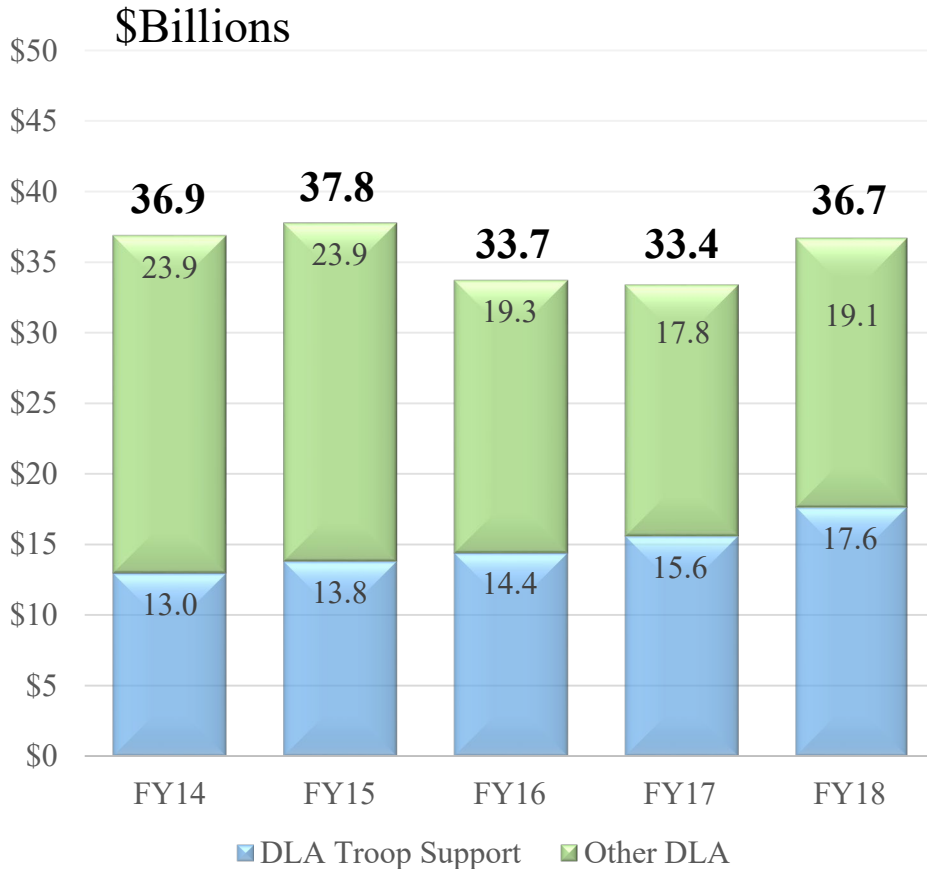
Leadership, Professionalism, and Technical Knowledge through Dedication to Duty, Integrity, Ethics, Honor, Courage, and Loyalty



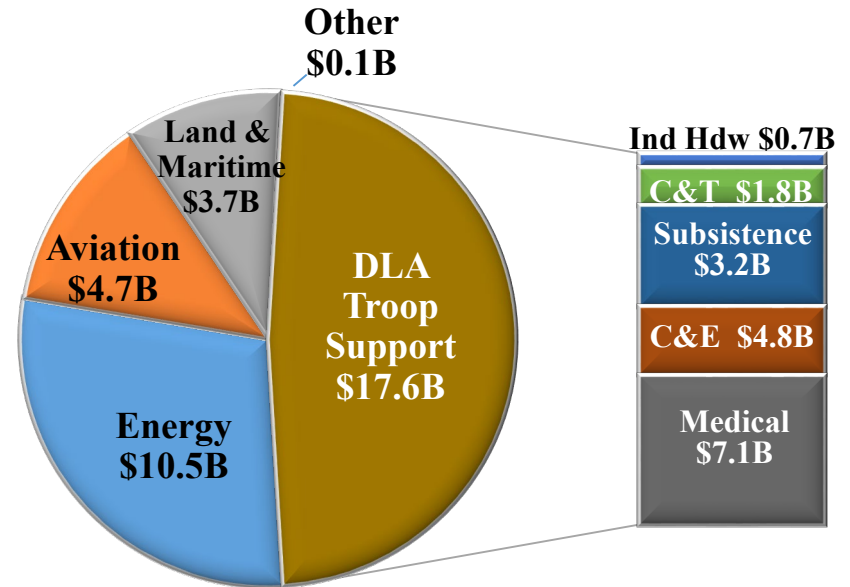
DLA Troop Support in the Enterprise



Historical DLA Sales



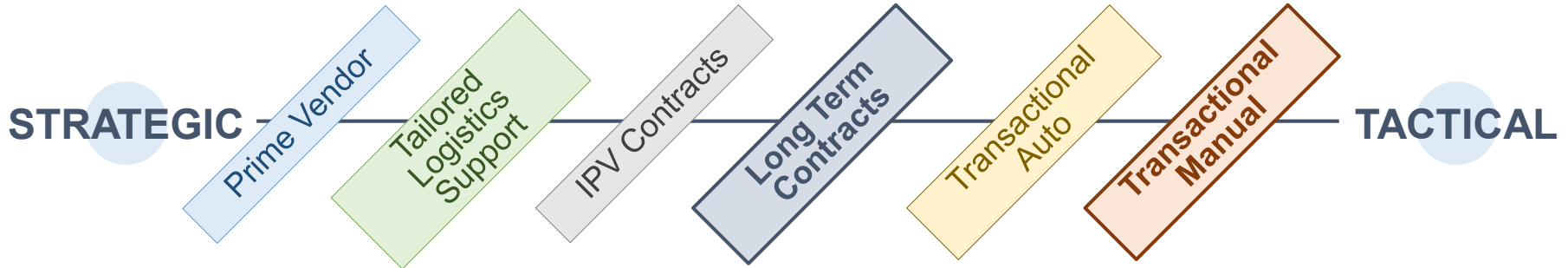
**FY19
Projection
\$16.7B**



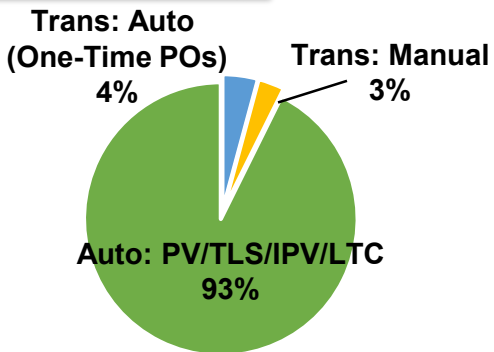
FY18 DLA Sales by Center



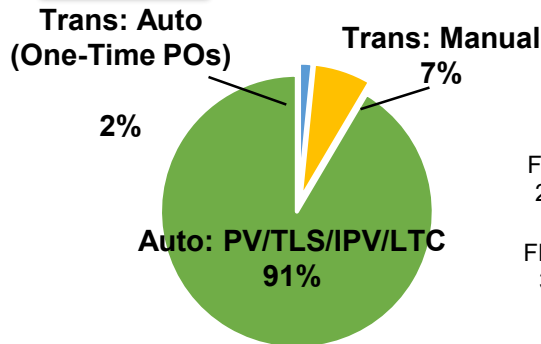
Business Profile and Approach



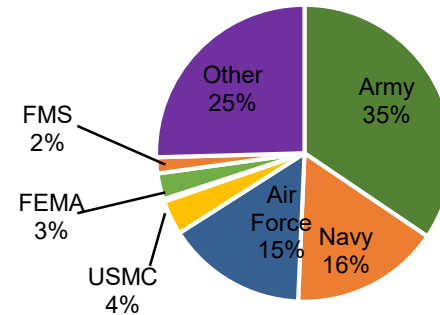
Contract Actions



Spend



Sales by Customer



Other Includes (but not limited to):
 Department of Homeland Security
 DCMA
 Department of Agriculture
 Department of Health and Human Services
 United States Coast Guard
 Department of Veterans Affairs
 Department of State
 Department of Interior
 Corps of Engineers, Civil S & L (State and Local Programs)
 Department of Labor
 Department of Justice

- Tailored Logistic Support
- Prime Vendor/Long Term Contracts
- Vendor Managed Inventory Solutions

- Develop **3PL Solutions** to address customer logistics challenges
- **Transactional Support** as necessary

Leveraging automated business solutions to improve Warfighter support



Projected Future Demand Supply Chain – Clothing & Textiles



CLASS II

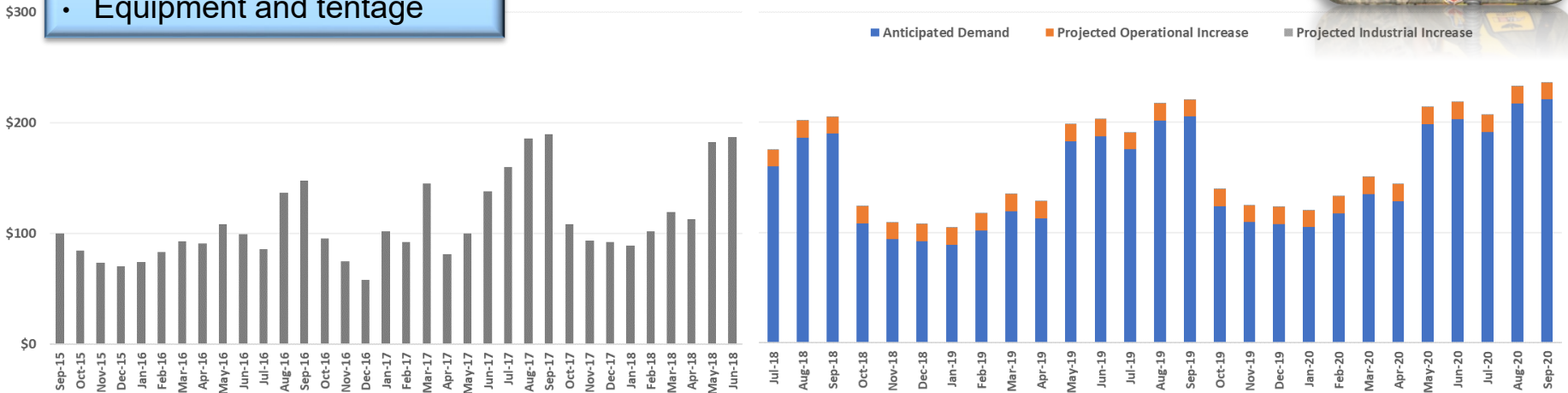
- Field and dress clothing
- Recruit clothing
- Body armor
- Organizational clothing and individual equipment
- Equipment and tentage

Change in Demand

| FY19 | | FY20 | |
|---------|---------|---------|---------|
| \$s: | + 11.1% | \$s: | + 10.0% |
| Orders: | + 18.7% | Orders: | + 15.8% |

\$1.67B
FY18 Sales (YTD)

Source: J3



| | FY 16 | FY17 | FY18 (with Q4 Projected) | FY19 (Projected) | FY20 (Projected) |
|--------------------|---------|---------|-----------------------------|---------------------|---------------------|
| Order Count (K) | 1,853 | 1,778 | 1,961 | 2,328 | 2,695 |
| % increase | | -4.1% | 10.3% | 18.7% | 15.8% |
| Demand Value (\$M) | \$1,147 | \$1,421 | \$1,667 | \$1,853 | \$2,038 |
| % increase | | 23.9% | 17.4% | 11.1% | 10.0% |



Remarkable Response



Industry support ensures C&T meets warfighter requirements



DLA Troop Support: Warfighter Driven



Troop Support Done Right!

Force Protection Barriers
C&E



Helmet Assembly
C&T



Hydration System / Water
C&T / Subsistence



Individual First Aid Kit
Medical



OCP Uniform
C&T



Replacement Vehicle Parts
Industrial Hardware



Troop Support touches the Warfighter every day



Q&A