



# DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



**DLA Troop Support  
Clothing & Textiles  
Dress Clothing Division**

November 29, 2018





# Dress Clothing Division



**SHARON PIECYK**  
Division Chief

**RACHEL GANAWAY**  
Supervisor  
Outerwear/Shirts &  
Headwear/Ecclesiastical

**Arlett Hartie (KO)**  
**Earl Joyner (KO)**  
**Megan Wherrity (KO)**  
**Michael O'Conner**  
**Eugenia Bodnar**  
**Debra Seibert (PACER)**

**JOHN FRICKER**  
Supervisor  
Heraldics/Flag Room

**Charles Brown (KO)**  
**Robert Fagan (KO)**  
**Uchenna Nwachuku**  
**Stanley Thomas**  
**William Dent**  
**Jonny Nguyen**  
**Robin Cooper (PACER)**  
**Colin Smith (PACER)**

**ASHLEY LIDDLE**  
Supervisor  
Dress Uniforms

**Karen Bradley (Team Lead/KO)**  
**Anthony D'Avella (KO)**  
**Kyle Maccia (KO)**  
**Daniel Engelberg**  
**Matthew McKeever**  
**Adam Lam**  
**Angela Anderson**  
**Coraliz Feliciano (PACER)**  
**Ruth Miller**

**MONIQUE PORTER**  
Divisional Contracting  
Officer

**\*Provides support to all three teams.**



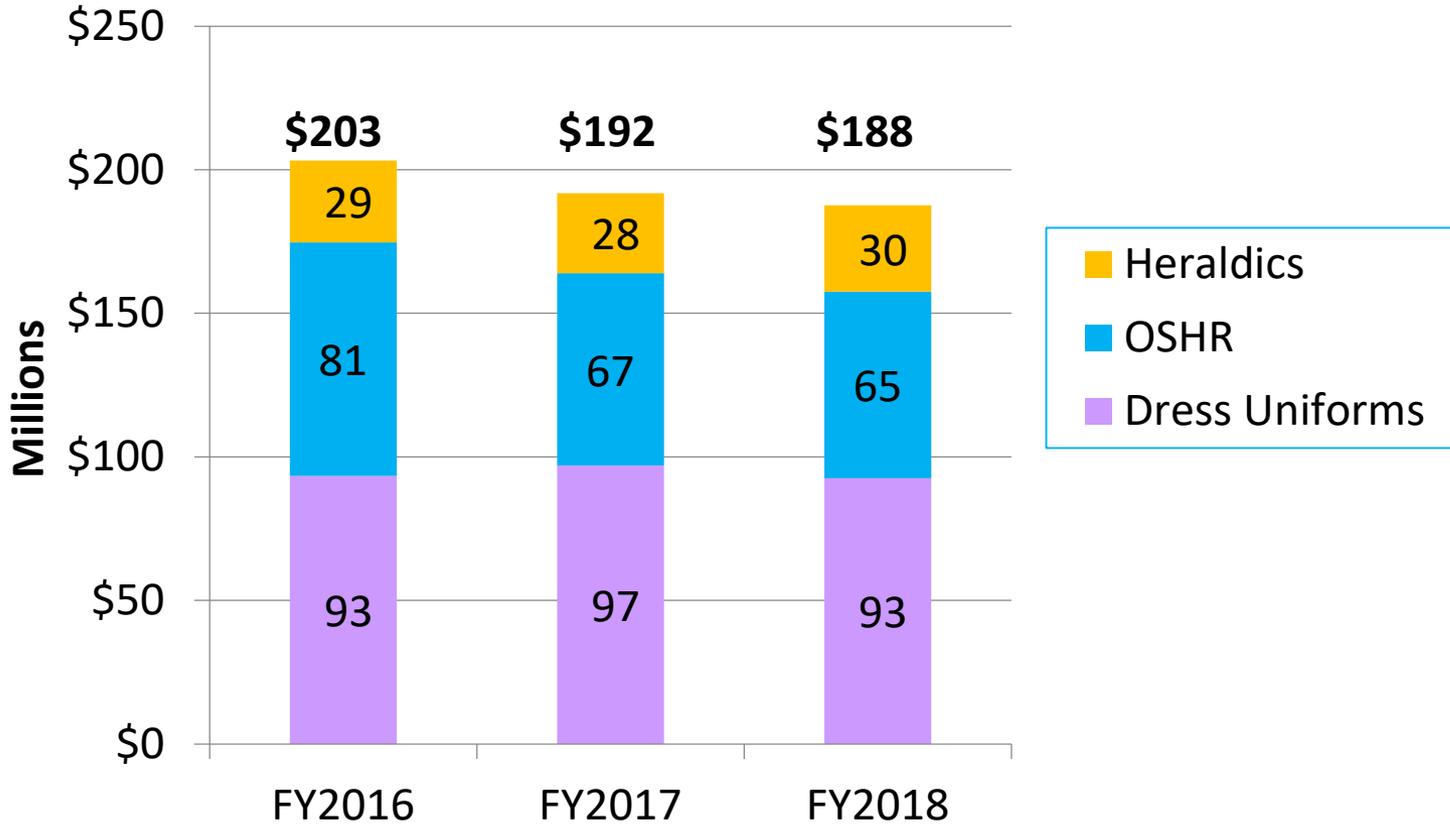
# Division Points of Contact



Name	Team	Title	E-mail
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John Fricker	Heraldics / Flag Room	Supervisor	<a href="mailto:John.Fricker@dla.mil">John.Fricker@dla.mil</a>

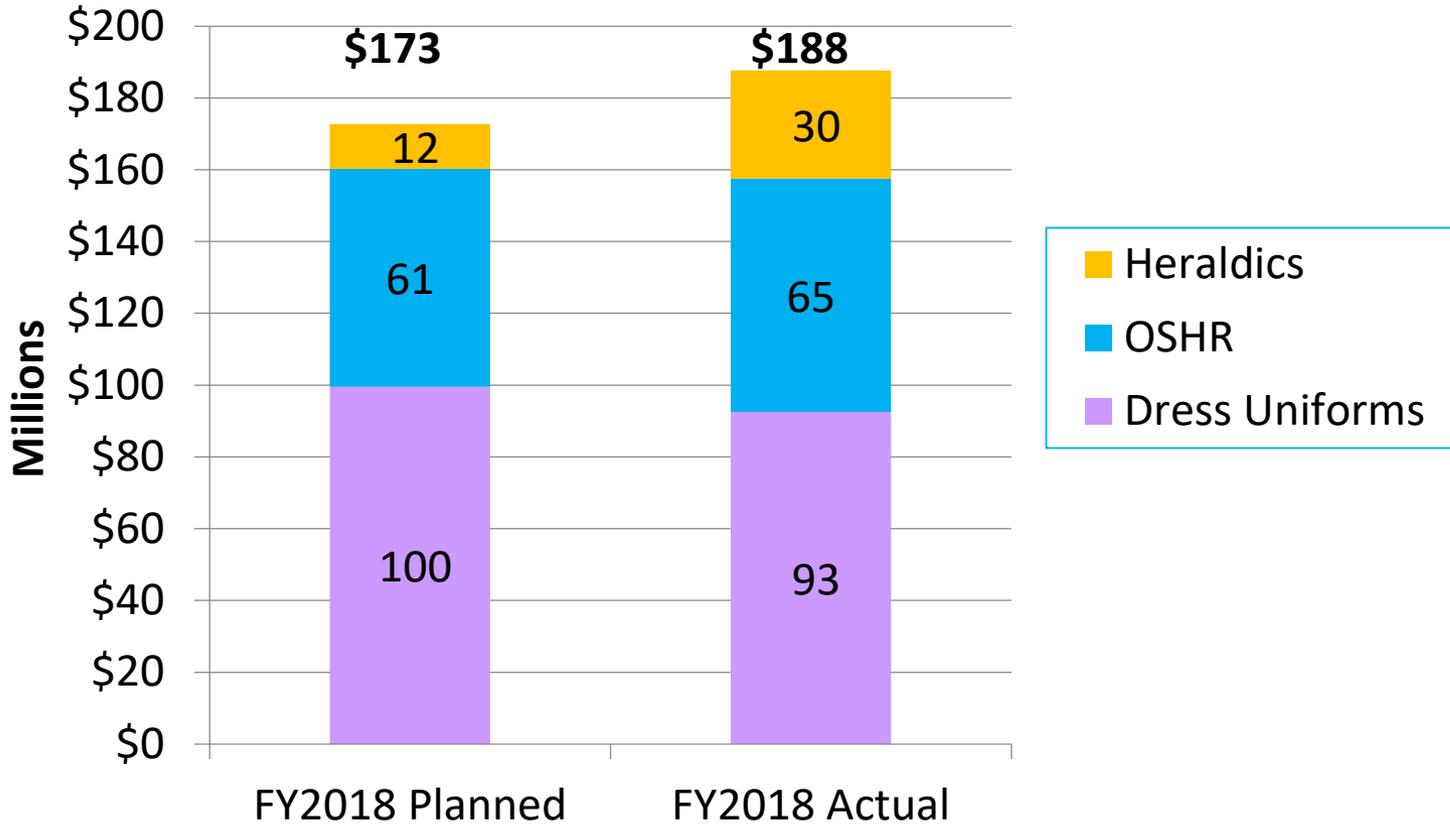


# Dress Clothing – Material Obligations FY2016-FY2018





# Dress Clothing – Material Obligations FY2018 Planned vs. Actual





# Dress Outerwear, Shirts, Headwear, Religious Support (OSHR)





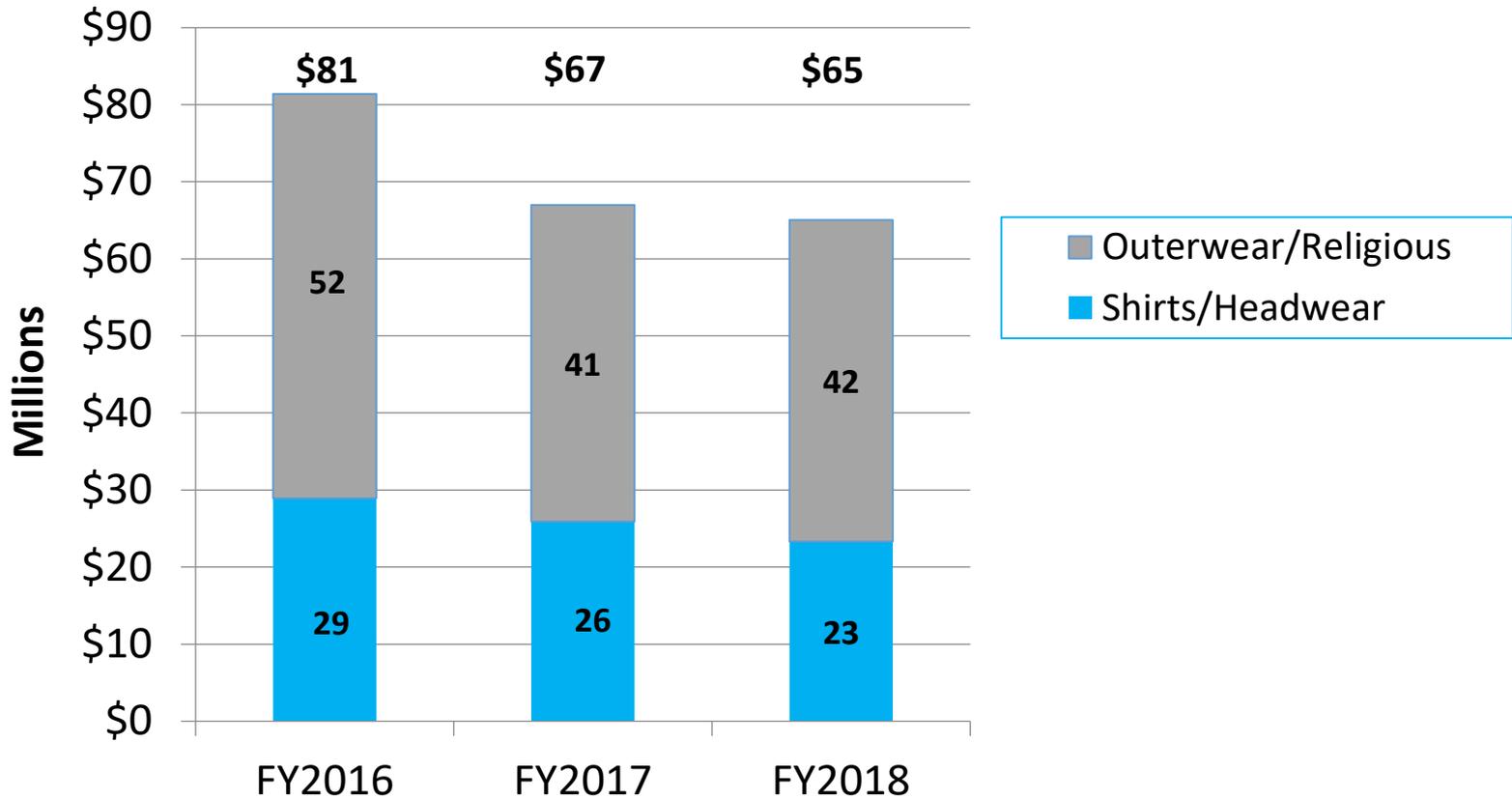
# Product Line Overview



- Dress Outerwear
  - All Weather Coats (Army, MC, AF)
  - MDW Raincoat and Overcoat
  - Air Force Lightweight Jacket
  - JROTC Jacket
  - Navy Jumpers
- Dress Shirts
  - S/S and L/S Dress Shirts (Army, Navy, MC, AF, CG)
- Dress Headwear
  - Berets
  - Drill Instructor Hat
  - Navy Dixie Hat
  - Garrison Caps (Navy, MC, AF, CG)
  - MC Crowns and Service Caps
- Religious Supplies
  - Jewish, Christian, Islamic, Pendants, and Furniture

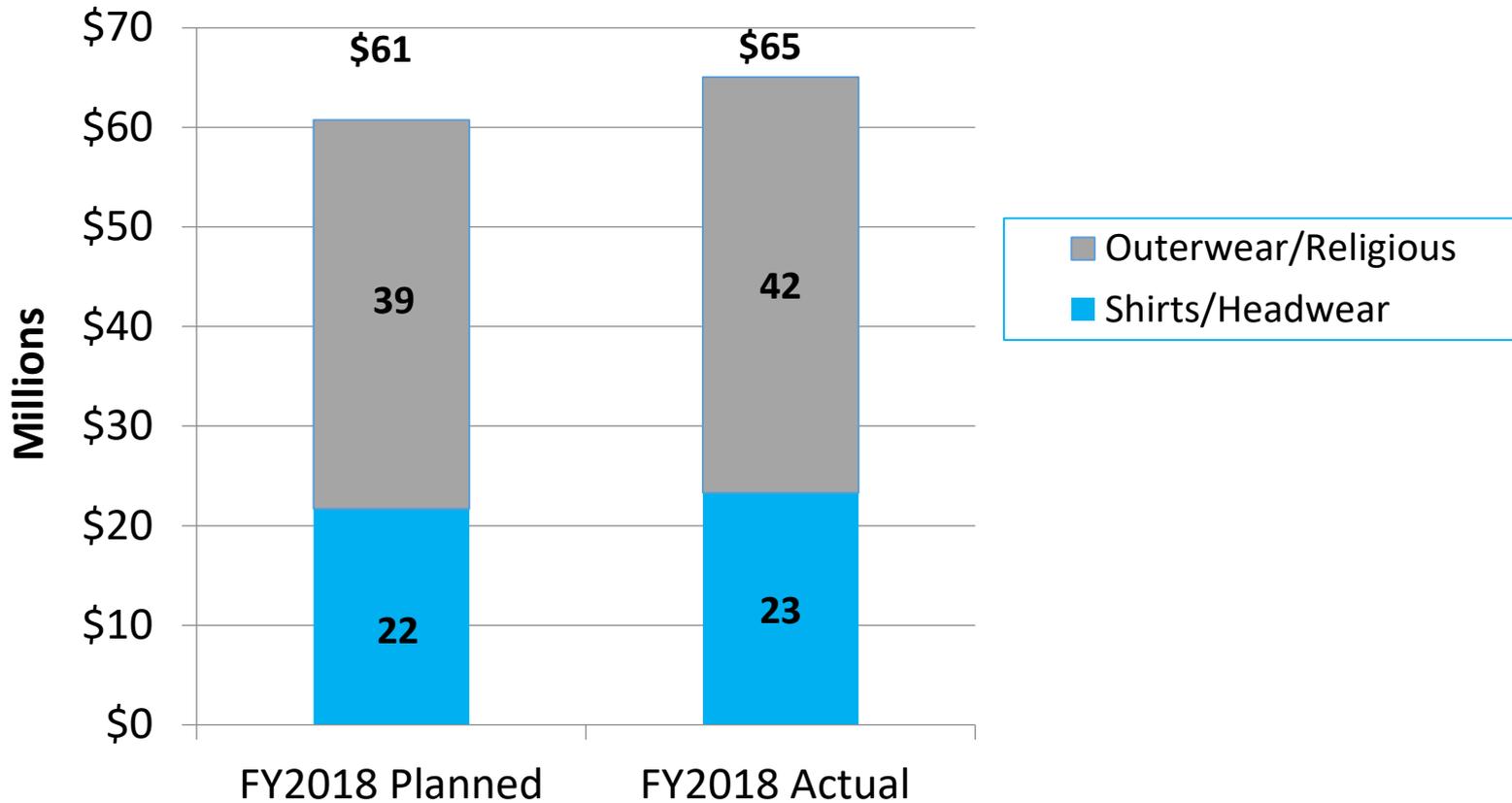


# Material Obligations FY2016-FY2018





# FY 18 Material Obligations Planned vs. Actual





# Open Procurements



Item	Status	Target Award Date
Hat Men's, Service, White, Dixie	Solicitation Closed	December 2018
Hat Men's, Service, White, Dixie (Allocation)	Allocation Closed	December 2018
Shirts, Men's, CG & AF	Solicitation Closed	January 2019
Shirts, Women's, MC, CG, AF	Solicitation Closed	January 2019
Sweaters, MC & CG	Solicitation Closed	February 2019
All Weather Coat, Men's, MC	Closes Dec 2018	April 2019
JROTC, Army, Windbreaker	Closes Dec 2018	May 2019



# Upcoming Opportunities



Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
All Weather Coat, Men's & Women's, AF	Small Business Set-Aside	Base + 4 options	M: 33,624 ea. W: 10,776 ea.	Dec 2018	Karen Bradley
Shirt, Women's, L/S, Air Force	Mandatory	Base + 4 options	26,112 ea.	Jan 2019	Debra Seibert
All Weather Coat, Men's, Army	Small Business Set-Aside	Base + 4 options	Not yet determined	Jan 2019	Michael O'Connor
Cap, Garrison, Women's, MC, Green	Small Business Set-Aside	Base + 4 options	Not yet determined	May 2019	Megan Wherrity
Jumper, Men's and Women's, White	Small Business Set-Aside	Base + 4 options	Not yet determined	June 2019	Genie Bodnar
Marine Corp Maternities	Small Business Set-Aside	Base + 4 options	Not yet determined	Sept 2019	Megan Wherrity
Berets, Various	Small Business Set-Aside	Base + 4 options	Not yet determined	Sept 2019	Michael O'Connor



# Team Points of Contact



Name	Title	E-mail
Rachel Ganaway	Supervisor	<a href="mailto:Rachel.Ganaway@dla.mil">Rachel.Ganaway@dla.mil</a>
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# Dress Clothing Division Upcoming Changes



- Past Performance
  - Supplier Performance Risk System (SPRS)
  - Request delivery extensions before lateness occurs
- Upcoming solicitations
  - Past performance will replace PDM as the most important evaluation factor
- Contractor Furnished Material (CFM)
  - Certificates of Conformance
  - Shade Approvals



# Dress Uniforms





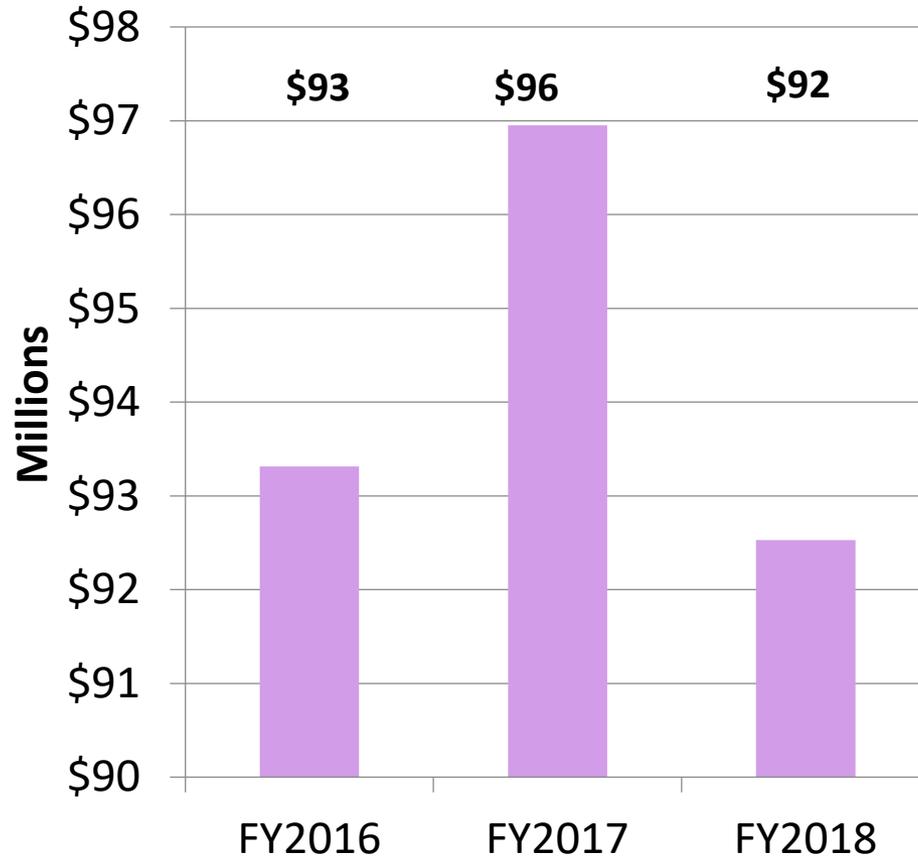
# Product Line Overview



- Dress Coats
  - Army, Navy, CG, MDW
  - MC (Blue and Green)
- Dress Trousers and Slacks
  - Army with and without Braid
  - Navy TFU, Broadfall, White 100% Polyester, Khaki
  - MC Blue and Green
  - CG Wash and Wear and CG Poly/Wool Serge
  - AF and MDW
- Dress Skirts
  - Army, AF
  - MC (Blue and Green)
- Cloth
  - Poly/Wool and 100% Wool for all Services
  - AF Academy and West Point Cloth

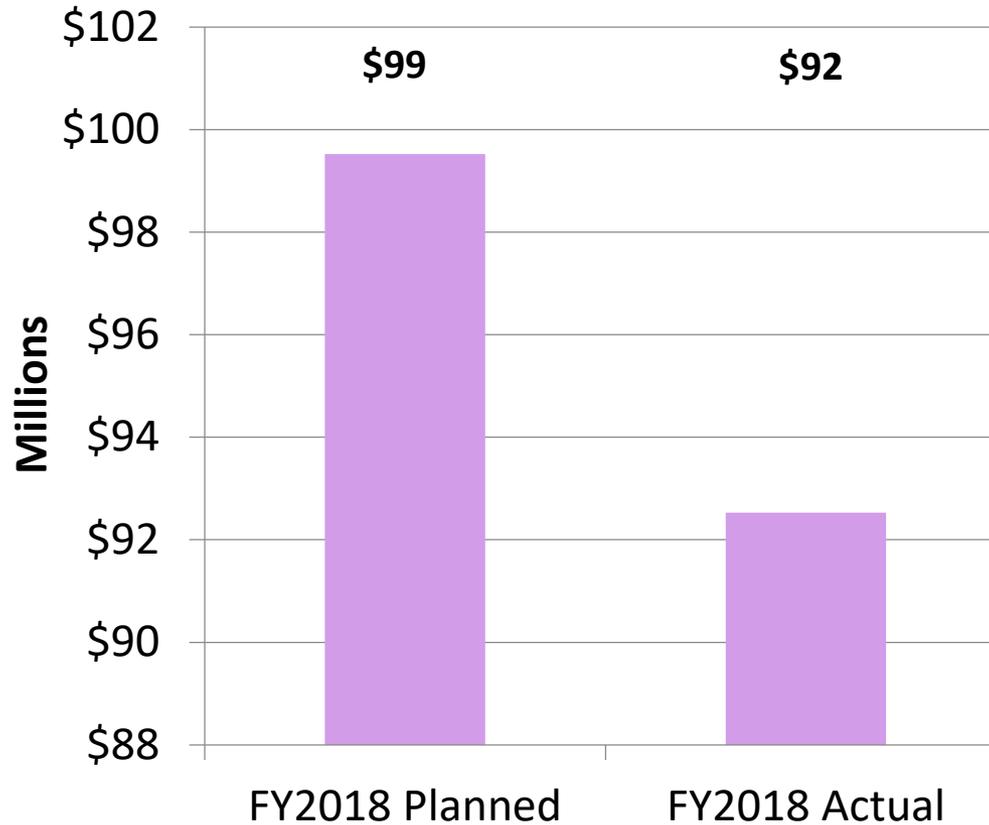


# Material Obligations FY2016-FY2018





# FY 18 Material Obligations Planned vs. Actual





# Open Procurements



Item	Status	Target Award Date
Cloth MC Dark Blue	Solicitation Closed	January 2019
Cloth CG	Solicitation Closed	January 2019
Cloth MC Scarlet	Solicitation Closed	January 2019
Slacks MC Blue	Solicitation Closed	December 2018
MDW Trousers and Slacks	Closes Dec 2018	April 2019



# Upcoming Opportunities



Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
MC Green and Blue Skirts	Small Business Set-Aside	Base + 4 options	B: 4,860 PR G: 3,960 PR	Nov 2018	Matthew McKeever
Navy Broadfall Slacks	Mandatory	Base + 4 options	19,864 PR	Jan 2019	Adam Lam
Cloth MC Sky Blue	Unrestricted	Base + 4 options	Not yet determined	Jan 2019	Karen Bradley
Army Slacks with and without Braid	Mandatory	Base + 4 options	Not yet determined	Mar 2019	TBD
Navy Broadfall Trousers	Small Business Set-Aside	Base + 4 options	Not yet determined	Mar 2019	TBD
Cloth Navy Tropical	Unrestricted	Base + 4 options	Not yet determined	April 2019	TBD
Army Men's Coat	Small Business Set-Aside	Base + 4 options	Not yet determined	May 2019	TBD



# Upcoming Opportunities



Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
Coat Men's MC Green	Small Business Set-Aside	Base + 4 options	Not yet determined	May 2019	TBD
Army Trousers With Braid	Small Business Set-Aside	Base + 4 options	Not yet determined	May 2019	TBD
Army Trousers without Braid	Small Business Set-Aside	Base + 4 options	Not yet determined	Sept 2019	TBD
Navy Slacks White 100% Polyester	Small Business Set-Aside	Base + 4 options	Not yet determined	Sept 2019	TBD



# Team Points of Contact



Name	Title	E-mail
Ashley Liddle	Supervisor	<a href="mailto:Ashley.Liddle@dla.mil">Ashley.Liddle@dla.mil</a>
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# Service Dress Clothing

JAPBI

29 Oct 2018

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Tylerr Richardson

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# Service Dress Shirts



## Product improvements:

- Fit/mobility
- Fabric technology
- Minimize user alterations
- Reduce size tariff
  - Men's by 26%
  - Women's by 42%

**90%** of Wear Test participants felt the overall fit was either **Excellent** or **Good**.



## Requirements:

- Address documented issues with fit, care, and professional appearance
- Cost savings recognized through reduced need for alterations
- Update design and fabric



## Schedule:

- Nov 18- Transition to DLA
- Jan 19- Release updated technical package to optional manufactures for certification



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# Maternity Service Dress Shirt (Optional)



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## Product improvements:

- Fit/mobility
- Fabric technology
- Addition of size lengths in short, regular, and long
- Address silhouette



## Requirements:

- Address documented issues:
  - Fit and function
  - Flexibility and comfort
  - Designed in likeness of current SD shirt
  - Update design and incorporate herringbone shirt fabric



## Schedule:

- Oct-Jan 18- Fit & Wear Test
- Jan-Feb 19- Test results, modify patterns if necessary
- March 19- Finalize technical package
- April 19- Release to optional manufactures (AAFES)



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# On The Horizon



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## – FY19-21

- Maternity SDU Ensemble (Skirt, Slacks, Jumper)
- Women's SDU Skirt
- Light Weight Blue Jacket



Maternity SDU Ensemble



SDU Skirt



Men's and Women's  
Lightweight Blue Jacket



# Service Dress Men's Trouser



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## Product improvements:

- Fit/mobility
- Updated styling

## Requirements:

- Address documented issues:
  - Fit, durability, comfort, care, and professional appearance
- Cost savings recognized through reduced need for alterations

**98%** of our Wear Test participants felt the overall fit was either **Excellent** or **Good**.

## Schedule:

- Sep 17- Fit Test
- Feb 18- May 18- Wear Test Andrews/WPAFB
- June 18- Collected Data/Feedback
- Aug-Sept 18- Pattern mods based on test results
- Oct-Nov 18: Pattern verification samples manufactured
- Dec 18: Coordinating with DLA on Purchase Description
- Feb 19: Transition to DLA and AAFES





# Service Dress Women's Slacks



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## Product improvements:

- Fit and function
- Updated styling
  - Curvy Fit
  - Straight Fit

**92%** of our Fit Test participants felt the overall fit was either **Excellent** or **Good**.

## Requirements:

- Address documented issues:
  - Fit, durability, comfort, care, and professional appearance
- Cost savings recognized through reduced need for alterations

**88%** of our Fit Test participants **would not alter their Slacks**

## Schedule:

- Oct 18- Fit Test at WPAFB
- Jan-Apr 19- Fit/Wear Test at the Pentagon and Lackland
- Mar/Apr 19- Wear Test
- Dec 19- Transition to DLA and AAFES





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# QUESTIONS