



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

DLA Clothing & Textiles

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WARFIGHTER ALWAYS





Services and Industry are Concerned about Current State and Challenges

Cascading Challenges

- Labor Shortages & Increased Turnover
 - Lower Operating Efficiencies
 - Increased Scrap and Re-Work
- Cost Increases
 - Labor – Hiring & Retention
 - Material/Components
 - Shipping/Freight Cost
 - Health Care
- Increased Lead Times

Mitigation Efforts

- Enhanced Communication with Industry
- Re-Examination of Accelerated Payments
- Exploration of Alternate Contract Pricing Methodologies
- Shorter Contract Length
- Early Re-Solicitation of Contracts

Stronger Industrial Base = Long Term Price Sustainability + Increased Supply Chain Flexibility

Supply Chain Challenges



Best Value Trade Off

Total Number of Best Value Trade Off Awards: 63

- 27 High Tech/Low Price
- 2 Not High Tech/Low Price
- 6 High Tech/Not Low Price
- 8 only one offeror
- 20 multiple awards made under one solicitation

Total Number of Low Price Technically Acceptable: 17

- Of total, 7 were for PPE & 1 was Ecclesiastical



Other Than Best Value

Total Number of Other
Awards: 24

- 11 IDPO
- 5 c-1 sole source
- 2 c-2 exigency
- 3 price only
- 3 COTS shelters

Total Number of
Mandatory Awards: 47

- 28 SourceAmerica
- 16 NIB
- 3 FPI



Contract Obligation Update

Contract Obligations

- FY20 - \$1.7B, FY21 \$1.7B, FY22 \$1.6B*
- FY21 Breakout: Mandatory Sources 25%, Small Business 61%, Large Business 14%
- Continuation of Three Month Delivery Orders

Forecast

- Recruit Issue Items Constant
- Organization Clothing Individual Equipment Decrease
- Individual Forecast Letters Sent to Primes in October, Revisions in April
- DLA and Services Work Closely to Refine



FY20-22 Contract Obligations

	FY20	FY21	FY22
Dress Uniforms	\$101M	\$180M	\$162M
Outerwear	\$23M	\$24M	\$20M
Dress Shirts	\$21M	\$21M	\$15M
MCCUU & TFU	\$33M	\$44M	\$62M
Footwear	\$97M	\$121M	\$111M
Battledress	\$206M	\$309M	\$213M
Accessories	\$70M	\$90M	\$116M
Chemical	\$33M	\$34M	\$6M
ECWCS	\$216M	\$220M	\$226M
Gloves/Wet Weather	\$51M	\$44M	\$49M
Coveralls/Spec Purp	\$200M	\$192M	\$104M
Safety	\$52M	\$89M	\$63M
Indiv Equip	\$345M	\$166M	\$200M
Tents/Shelters	\$212M	\$184M	\$205M
Heraldics	\$28M	\$32M	\$20M