



**DLA**  
DEFENSE LOGISTICS AGENCY  
*Established 1961*



The Nation's Combat Logistics Support Agency

# DLA TROOP SUPPORT Clothing & Textiles Accessories

Lisa Vivino, Division Chief  
November 18, 2021

WARFIGHTER ALWAYS



# Field Clothing Division

**Lisa Marie Vivino**  
Division Chief - FQA

**Rachel Ganaway**

FQAB – Battle Dress Uniforms

**\$368M in Sales FY21**

**Evan Eisenberg (KO-Unlimited)**  
Joseph Parker  
Mark McClernan  
Michael Baron  
Philip Ward  
Hien-My Nguyen  
Katlyn Sanders  
Kristin Ray

**Arlett R. Hartie**

FQAC - Accessories

**\$117M in Sales FY21**

**Donna Streibich (KO-\$100M)**  
Mimi Pham (KO – SAT)  
Marcia Henson (KO – SAT)  
Kimberly Horger  
Rachel Piecyk  
Vincent Davis  
Briana Conner (PACER)  
Anthony Bouie (Purchasing Agent)

**Roxane Owen**

FQBA – ECWCS

**\$261M in Sales FY21**

**Baotran, DAO (KO-Unlimited)**  
Stefanie Caruso  
Susan DeMarco  
Matthew Everett  
Miosotis Gonzalez-Figueroa  
Patricia Lyles  
Tiffany Taylor  
Megan Ward (Purchasing Agent)  
Antoinette Ouattara (KO-\$500K)

**Baotran Dao**  
**Evan Eisenberg**  
**Donna Streibich**  
Contracting Officers

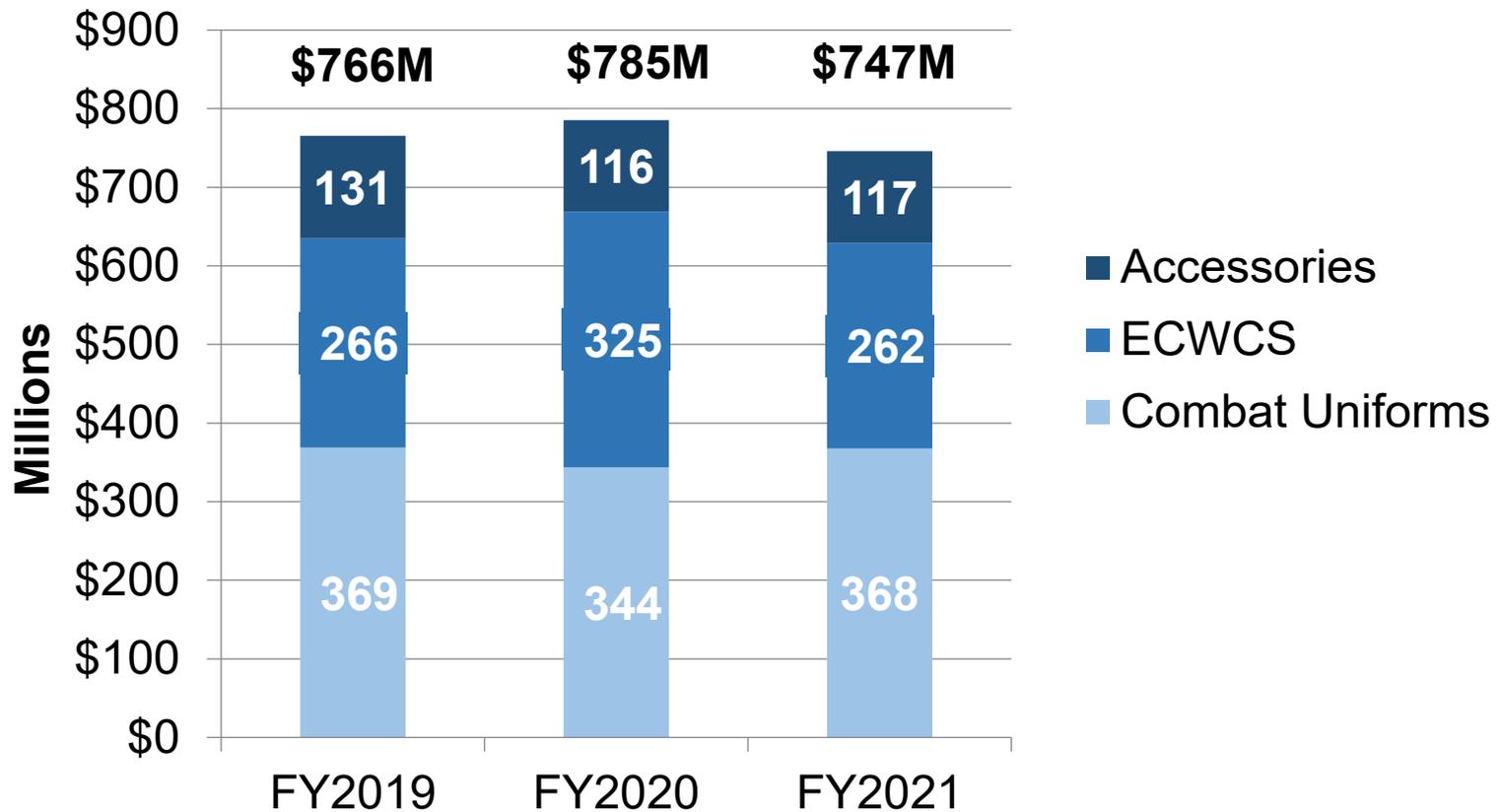


# Division Points of Contact

Name	Team	Title	E-mail
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Arlett R. Hartie	Accessories	Supervisor	<a href="mailto:Arlett.Hartie@dla.mil">Arlett.Hartie@dla.mil</a>
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Baotran Dao	ECWCS	Contracting Officer	<a href="mailto:baotran.dao@dla.mil">baotran.dao@dla.mil</a>



# Field Clothing Sales FY2019 – FY2021





# Accessories Product Line Overview

- Product Lines
  - Physical Training & Physical Fitness Uniforms
  - Hospital Duty & Food Service Uniforms
  - Belts & Buckles
  - Duffle Bags
  - Neckwear
  - Undergarments
  - Socks
  - Trunks
  - T-Shirts
  - Sweatshirts & Sweatpants
  - Towels
- Manage over 100 items
- Manage 83 long term contracts



# Accessories

## Physical Training Uniforms





# Accessories

## Physical Fitness Uniforms - Navy





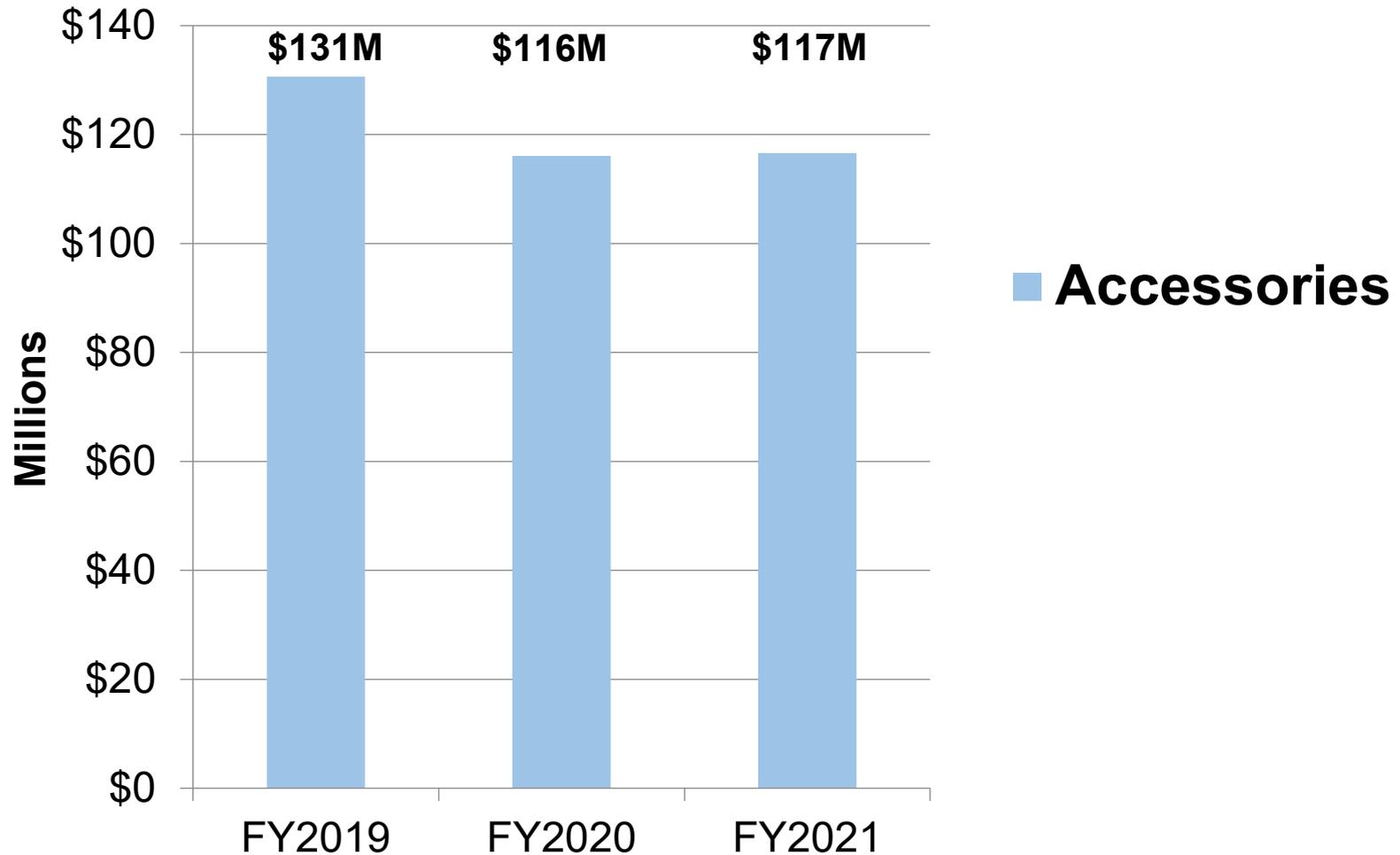
# Accessories

## Belts, Buckles, Duffle Bags, Neckwear, Undergarments, Socks, Trunks, and T-Shirts



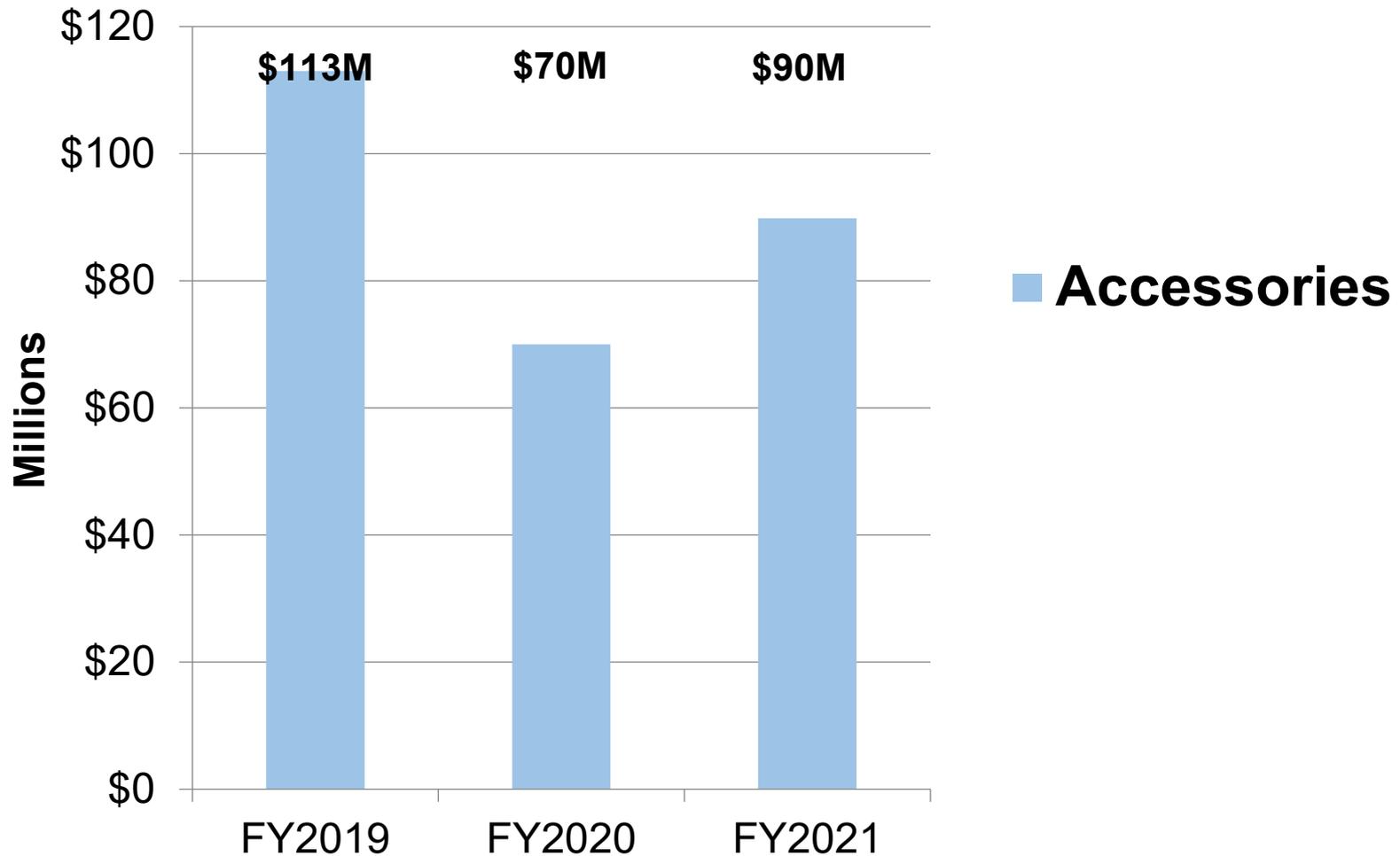


# Accessories Sales FY2019 – FY2021



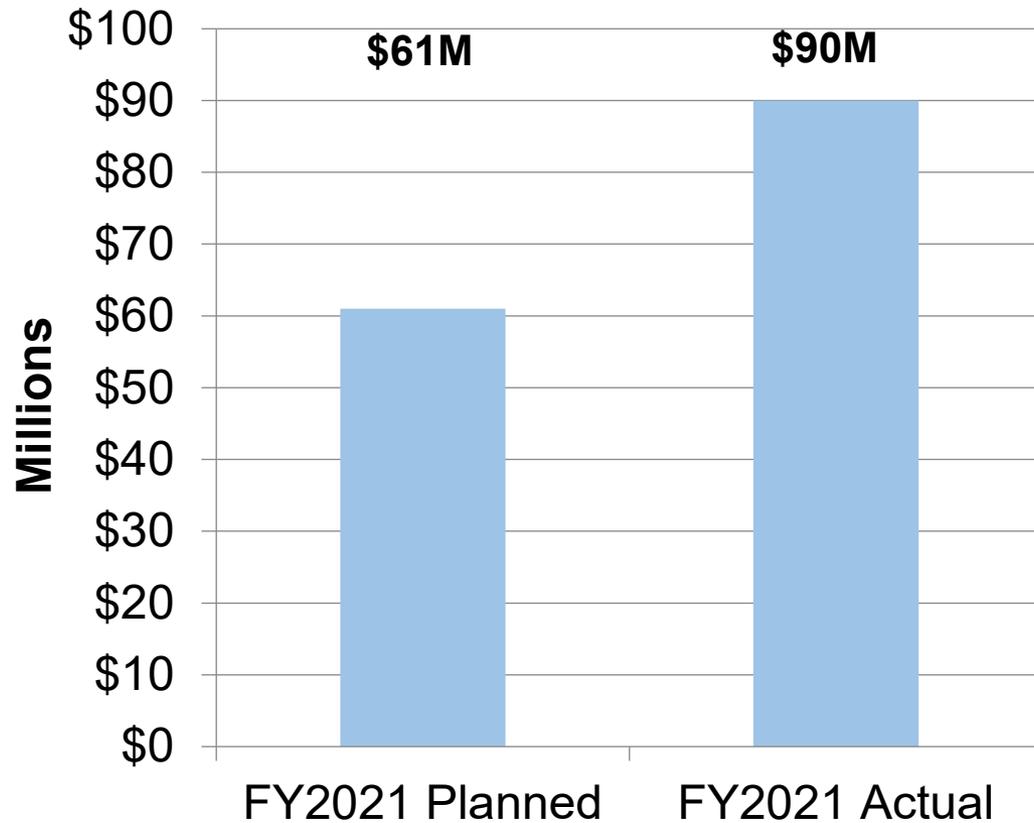


# Obligations FY2019 – FY2021





# FY2021 Obligations Planned vs. Actual



■ **Accessories**

FY22 Forecast: \$98 Million



# Open Procurements

ITEM	STATUS	TARGET AWARD DATE
APFU L/S T-Shirt	Closed	November 2021
MW Tan/Sand T-shirt	Closed	December 2021
White Crewneck T-Shirt	Solicitation Closed	December 2021
V-neck T-Shirt	Solicitation Closed	December 2021
Drawers, Tan and White (Fixed Qty)	Closed	December 2021
Free Boxer Briefs	Allocation Closes 11/19	January 2022
Coast Guard Sweatshirt & Sweatpants	Solicitation Closes 11/30	February 2022



# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Tactical T-Shirt	Total Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 35,712 EA Max 178,464 EA	Dec 2021	Kimberly Horger
Marine Corps Sweatpants & Sweatshirt	Total Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 15,750 EA Max 97,500 EA	Nov 2021	Mimi Pham
Air Force Sweatpants & Sweatshirt	Total Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 45,060 EA Max 240,600 EA	Nov 2021	Mimi Pham



# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Men's Drawers, Tan and White	Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 17,340 EA Max 85,937 EA	Nov 2021	Kimberly Horger
FREE Undershirts Moisture Wicking, Army and Navy	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 87,391 EA Max 436,955 EA	Dec 2021	Kimberly Horger
Necktab, Women's Navy, Blue Shade	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 9,792 EA Max 48,420 EA	Jan 2022	Rachel Piecyk
Garrison Food Handlers & Hospital Duty Uniform Trousers	Small Business Set-Aside/ UNICOR Allowed to Compete	12 Month Base + 4 Option Terms	Min 3,625 EA Max 18,125 EA	Jan 2022	Mimi Pham



# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Necktab, Woman's Black, Army	Ability One Mandatory	12 Month Base + 4 Option Terms	Min 9,792 EA Max 48,420 EA	Mar 2022	Rachel Piecyk
Washcloth, Microfiber, Brown	Small Business Set Aside or Directed to FPI	12 Month Base + 4 Option Terms	Min 118,800 EA Max 593,250 EA	Mar 2022	Mimi Pham
Towel, Bath, Brown, Cotton	Small Business Set Aside or Directed to FPI	12 Month Base + 4 Option Terms	Min 126,000 EA Max 630,000 EA	Mar 2022	Mimi Pham



# Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Navy, PFU Undershirt	Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 42,912 EA Max 214,440 EA	APR 2022	Rachel Piecyk
Navy, PFU Trunks	Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 45,504 EA Max 227,430 EA	APR 2022	Rachel Piecyk
Buckle, Waistplate	Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 10,000 EA Max 20,000 EA	June 2022	Vincent Davis



# Updates and Reminders

- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through our repository area at <http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx>
- There are no patterns or samples available for Commercial items
- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <https://www.sprs.csd.disa.mil/>
- If there is a discrepancy with your score, contact Tim Atwell (215-737-7844 [timothy.atwell@dla.mil](mailto:timothy.atwell@dla.mil)), Procurement Analyst immediately for resolution, so your past performance score is top notch when competing for awards.
- Inform your potential suppliers that there is an upcoming procurement, so they can provide you with Product Demonstration Model (PDM) material. Sometimes, test reports are required with your submission.
- Remember to fill out your clauses in their entirety. Non-compliance may result in rejection of offer and removal from competition.
- Don't wait until the last minute to submit your proposal. Take recent delays with delivery providers into consideration. A late bid will not be considered!



# Updates and Reminders

- If PDM testing (i.e. wash test) is required, conduct testing in-house to ensure compliance with technical specifications.
- Do not pull PDMs from production.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.
- Establish your line of credit prior to submitting your proposal. In fact, submit it with your proposal.
- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Ensure your System for Award Management (SAM) registry is up-to-date and active.
- Know your places of performance at the acquisition stage.
- Go to Sam at <https://sam.gov> and DIBBS for any upcoming or open procurements.
- Visit our Shade Lab.



# Team Points of Contact

NAME	TITLE	EMAIL
Arlett R. Hartie	Supervisor/Contracting Officer	<a href="mailto:arlett.hartie@dla.mil">arlett.hartie@dla.mil</a>
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Anthony Bouie	Purchasing Agent	<a href="mailto:anthony.bouie@dla.mil">anthony.bouie@dla.mil</a>
Brianna Conner	PACER Contract Specialist	<a href="mailto:brianna.conner@dla.mil">brianna.conner@dla.mil</a>



# AF Uniform Office Physical Training Gear



**JAPBI Nov 2021**

**Aaron Needles**  
AFUO Clothing Designer, AF Uniform Office  
[John.needles.1@us.af.mil](mailto:John.needles.1@us.af.mil)



# USAF Physical Training Gear (PTG)

AFLCMC... Providing the Warfighter's Edge



## Background:

- **Program Description:** Provide improved optional Improve current PTG
- **Requirement:** Revise fit and look. Update fabric w/ anti-microbial, moisture wicking, stretch, fast drying, wind/water resistant. Berry Amendment compliant

## Plan Forward:

- Supply Request Package submitted to DLA
- DLA to Post RFI



Performance knit t-shirt with reflective

Runner and All Purpose length shorts



Track Suit w/ mechanical stretch and reflective

APPROVED FOR PUBLIC RELEASE



# USSF Physical Training Gear (PTG)

*AFLCMC... Providing the Warfighter's Edge*



## Background:

- **Program Description:** Provide new service with performance physical training gear; utilize the recent design for Air Force PTG with USSF distinctive features
- **Requirement:** Revise fit and look. Update fabric w/ anti-microbial, moisture wicking, stretch, fast drying, wind/water resistant. Berry Amendment compliant



Utilize AF Designs with USSF Reflective



## Plan Forward:

- Wear test Complete; awaiting final approval
- AFUO submit SRP to DLA

Maximize AF Performance Fabrics in USSF Colors

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# PTG Fabric Information

*AFLCMC... Providing the Warfighter's Edge*



Category	CONTENT	Finishing
Short Sleeve T-Shirt	89% Poly/ 11% Spandex	Wicking, Silver Antimicrobial
Track Suit Shell	100% Polyester	DWR
Track Suit Lining	100% Polyester	N/A
Running Short Shell	100% Polyester	Wicking Antimicrobial
Running Short Liner	88% Poly/12% Lycra	Wicking, Silver Antimicrobial
Running/All Purpose Short Mesh Insert	100% Polyester	Wicking
All Purpose Short Shell	100% Polyester	Wicking Antimicrobial



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RELEASE



## ***US Navy Uniform Program Update: Improved Physical Training Uniform (IPTU) & Neckerchief Fabric***

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*Presented to:*

**JAPBI**

*Presented by:*

**Kim M. Olen**

NCTRF Uniform & Certification Group

18 NOV 21

Controlled by: Department of the Navy

Controlled by: NCTRF

CUI Categories: CTI

Dissemination: FEDCON

POC: Kim Olen/[\(508\) 206 2758](tel:5082062758)



NAVAL SUPPLY SYSTEMS COMMAND  
NAVY EXCHANGE SERVICE COMMAND

# Improved Physical Training Uniform (IPTU)

## BACKGROUND:

- 2 Phase Approach:
  - Short Term – Optional Physical Training Uniform (OPTU)
  - Long Term – IPTU
- New branding
- Updated color scheme (Navy Blue T-shirt, Navy Blue trunks)



## IPTU:

- Based on feedback from UMO Optional Physical Training Uniform (OPTU) surveys
- Design Updates:
  - Gender Specific Sizing
  - Trunks Inseam (Male: 7", Female: 6")
  - Pockets
  - Revised Logos
- Test Materials:
  - T-shirt:
    - 100% Polyester jersey
    - 50/50 Polyester/Cotton
  - Trunks:
    - 100% Polyester 4-way stretch woven
    - 100% Nylon woven

## Wear Evaluation:

- Wear test duration : 6 weeks
  - Newport/OTC Issue: 7 SEPT 21
    - 51 participants (staff/students)
    - 33 Males, 18 Females
  - GLAKES/RTC Issue: 15-16 SEPT 21
    - 68 participants (staff/recruits)
    - 56 Males, 12 Females
  - Survey and focus groups NOV 21



NAVAL SUPPLY SYSTEMS COMMAND  
NAVY EXCHANGE SERVICE COMMAND

CUI

# Neckerchief Fabric

## BACKGROUND:

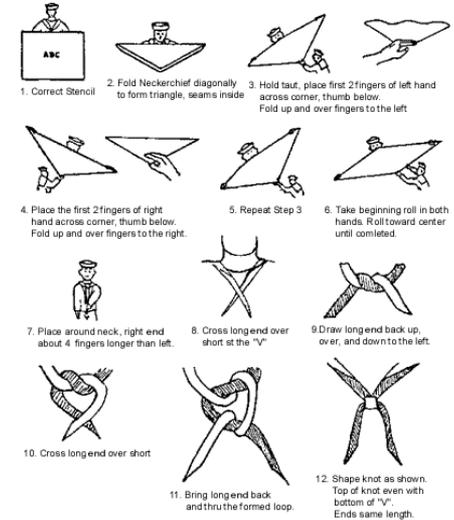
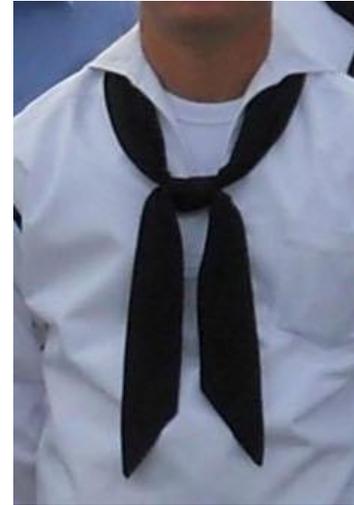
- Current material is solution dyed acetate, right hand twill, having good colorfastness
- Fabric no longer available domestically
- Request for Information (RFI) received 4 material responses in June/July 2021.

## OBJECTIVE:

- Looking for alternative fabrications with critical components
  - Material
  - Construction
  - Drape
  - Colorfastness

## DISCUSSION:

- Fabric shall be Black 3218
- Fabric shall be constructed in accordance with A-A-59621
- Fabric shall be flexible enough to be rolled, tied, knotted and suitable in the uniform system with the White and Blue jumper



## PROPOSAL:

- Evaluate submissions
- Test RFI submitted fabrics physical properties
- Make prototypes
- Conduct wear tests
- Make recommendation to USN leadership

- Questions? POC Cynthia McMullen  
[Cynthia.l.mcmullen5.civ@mail.mil](mailto:Cynthia.l.mcmullen5.civ@mail.mil) 508-206-2767

CUI



# MARINE CORPS SYSTEMS COMMAND

Equipping our MARINES



## Program Manager Infantry Combat Equipment USMC Physical Training Uniform JAPBI 18 November 2021

Controlled by: PfM GCES  
CUI Category(ies): PROCURE  
Dissemination Control: FEDCON  
POC: joseph.augustine@usmc.mil



- **Background**

– In June 2020, the Commandant of the Marine Corps (CMC) directed a design modification of the general-purpose trunks and olive drab synthetic undershirts. Program Manager Infantry Combat Equipment (PM ICE) received a Product Development Request (PDR) from the President, Permanent Marine Corps Uniform Board (MCUB) to conduct the design modification to meet the CMC-directed visual design.



- **Key Events**

- ✓ *Pre-solicitation released: 7 Oct 2020*
- ✓ *Industry Day: 27 Oct 2020 – 18 participants*
- ✓ *Released Request for Proposal: 8 Dec 2020, Closed 22 Jan 2021*
- ✓ *Source Selection: Jan 2021-Mar 2021*
- ✓ *Contract Award: 13 Apr 2021; Indefinite Delivery/Indefinite Quantity/Firm-Fixed Price*
- ✓ *Delivery Order (DO)-1: four vendors 13 Apr 2021 (600 total sets)*
- ✓ *Deliveries Complete - Jun 2021*
- ✓ *Laboratory tests and limited user evaluations (LUE) - 16 Jun – 18 Aug 2021*
- ✓ *MCUB vote 14 Oct 2021*
- ☐ *CMC approval - pending*



- LUE Results

- Issued PTUs to 443 Marines (66% male & 34% female).
  - Fit Assessment
    - Shirt acceptable fit - 75% males & 5% females
    - Short acceptable fit - 90% males & 15% females
- LUE Survey Results - 232 Marines (75% male & 25% female)
  - Adopt as is – PTU Shirt 12% and PTU Short 13%: Favored moisture-wicking fabric, pockets, and reflective material eliminating need for reflective belt
  - Adopt with modifications – PTU Shirt 44% and PTU Short 47%
    - Shirt modifications: better fit and a more breathable material
    - Short modifications: better fit, shorter, lighter - designed for running
  - Do not adopt – PTU Shirt 44% and PTU Short 40%
    - Female Marines common objections were fit, material weight, length of the shorts
    - Male Marines common objection is length of the shorts

- Next Steps

- Based on test results and LUE, PM ICE will conduct further product refinement
  - Nov 2021- Jan 2022 - MCSC team will:
    - Modify patterns to improve fit; reduce unnecessary sizes; include gender specific sizes.
    - Explore lighter weight fabrics to achieve shirt and short comfort.
    - Update product descriptions.
  - Jan – Feb 2022 - Vendors will
    - Review modified patterns and product descriptions.
    - Submit any changes to suppliers and/or change pricing as necessary.
  - April 2022 – MCSC will issue a delivery order for secondary LUE