



Kevin Peoples, Division Chief November 18, 2021



GLOVES (main product line)

## Cut & Sew

Touchscreen Summer Flyer's Gloves, Cold Weather Flyer's Gloves, Touchscreen Advanced Combat Gloves (ACG), Crewman Vehicle Combat Gloves, Light Duty Utility Gloves (LDUG), Heavy Duty Gloves, Barbed Wire Handler's Gloves, Fuel Handler's Gloves, Welder's Gloves, Dress Gloves, Intermediate Cold/Wet Gloves, Anti-Flash Gloves, Flexor Gloves, Dress Gloves, and Heat Protective Mittens

## **String Knits**

Cold Weather Glove Inserts and Radioactive Contaminant Protective (RCP) Glove Inserts

## **Rubber Gloves**

Disposable Gloves, Rubber Industrial Gloves, Electrical Worker's Gloves, Chemical & Oil Protective (Otto Fuel) Gloves





### TEXTILE TAPE & WEBBING

- WET WEATHER GEAR
  - MC Poncho Liner (NIB)
  - Army All Purpose Liner (NIB)
- OTHER ITEMS
  - Protective Chaps
  - RCP Coveralls



NUMBER OF ITEMS: Approximately 331 items

SALES @ Standard

- FY20: \$43M

- FY21: \$51M

• **NUMBER OF EMPLOYEES:** Total of seven (7) including a lead Contracting Officer, a Purchasing Agent, and five (5) Acquisition Specialists, two (2) of which are also Contracting Officers for Simplified Acquisitions.

• CRITICAL ACQUISITIONS: Rubber Industrial Gloves, Otto Fuel Gloves, Electrical Worker's Gloves, Barbed Wire Handler's Gloves, Heavy Duty Work (firefighter) Gloves and Protective Chaps



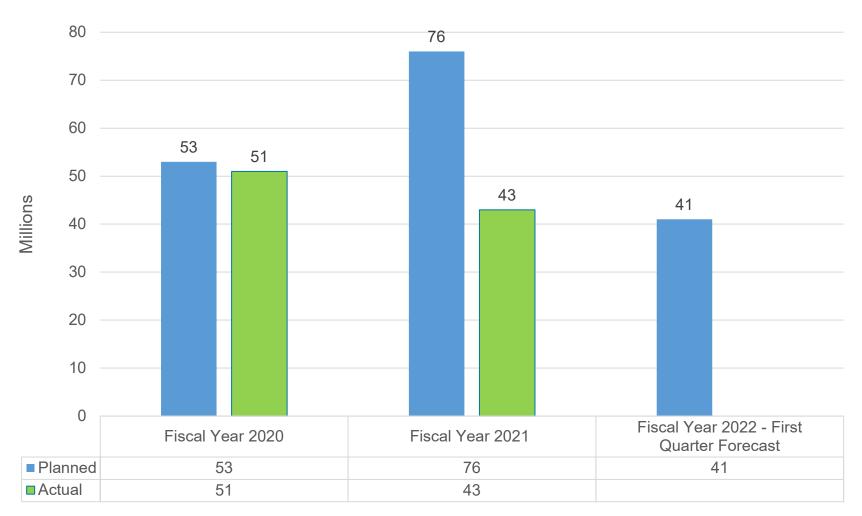
### COMMAND INTEREST:

- Nuclear Enterprise Support Office (NESO)
   Barbed Wire Handler's Gloves, Anti-Flash Gloves, Disposable
   Gloves, Light Duty Utility Gloves (LDUG), Otto Fuel Gloves, Textile
   Webbing, Welder's Gloves, Heavy Duty Cattlehide Gloves
- Wildland Forrest Program
   Heavy Duty Firefighter's Gloves, Protective Chaps
- Military District of Washington (MDW)
   White Dress Gloves (ceremonial)





# **Obligations**



Obligations



# **Open Procurements**

- Textile Tape PGC
  - Competitive (Small Business Set-aside)
  - Solicitation Closed / TAD is November 2021
- Summer Flyer's Gloves
  - AbilityOne Portion (NIB)
  - Solicitation Closed / TAD is November 2021
- Intermediate Cold/Wet (ICW) Gloves
  - Competitive (Small Business Set-aside)
  - Solicitation Closed / TAD is December 2021



# **Upcoming Opportunities**

- RCP Coveralls
  - Competitive (Unrestricted)
  - Fixed Quantity: 5,720 ea.
  - Anticipated Solicitation Date: December 2021
- Utility Apron
  - AbilityOne (Source America)
  - Fixed Quantity: 6,600 ea.
  - Anticipated Solicitation Date: December 2021
- Heavy Duty Cattlehide Gloves PGC 00540
  - Competitive (Small Business Set-aside)
  - Annual Estimated Quantity: 34,836 pr.
  - Anticipated Solicitation Date: December 2021



# **Upcoming Opportunities**

- Textile Webbing
  - Competitive (Small Business Set-aside)
  - Annual Estimated Quantity: 1,494,974 yards
  - Anticipated Solicitation Date: November 2021
- Heavy Duty Firefighter Gloves
  - Competitive (Small Business Set-aside)
  - Annual Estimated Quantity: 95,836 pr.
  - Anticipated Solicitation Date: December 2021
- Protective Chaps
  - Competitive (Small Business Set-aside)
  - Annual Estimated Quantity: 7,752
  - Anticipated Solicitation Date: December 2021





# **Upcoming Opportunities**

- Anti-Flash Gloves
  - Unrestricted
  - Annual Estimated Quantity: 83,436 pr.
  - Anticipated Solicitation Date: January 2022
- Advanced Combat Gloves, Touchscreen
  - Small Business Set-aside
  - Annual Estimated Quantity: 408,000 pr.
  - Anticipated Solicitation Date: November 2021
- Summer Flyer's Gloves and CVC Gloves
  - Small Business Set-aside
  - Annual Estimated Quantity: 159,432 pr.
  - Anticipated Solicitation Date: November 2021





# OPTION PRICING VS. TIER PRICING

- Base and Option Year Contract Pricing vs. Tier Contract Pricing
  - The tier contract pricing approach embraces the concept of a multi-year ordering period with a single Guaranteed Minimum Quantity and a single Contract Maximum Quantity for the life of the contract.
  - The base and option contract pricing approach embraces the concept of a base year ordering period with an option to extend the term for multiple years, one additional year at a time. There are multiple Guaranteed Minimum Quantities and Maximum Quantities, one of each per year.
  - Guaranteed Minimum Quantity Generally 25% of Annual Estimated Quantity (AEQ) and applies to both. However, for tier pricing, only the first tier/year has a Guaranteed Minimum Quantity.
  - Maximum Quantity Generally 125% of AEQ and applies to both.
  - Maximum Monthly Quantity Applies to both.
  - Ordering Quarterly delivery orders apply to both.





### **BASE ACCESS**

- DLA Troop Support Base Access
  - Effective October 1, 2021, all carriers/individuals attempting to deliver any packages, proposals, etc. to DLA Troop Support SHALL have present credentials that meet "REAL ID" requirements in order to gain access to make a delivery. NO EXCEPTIONS SHALL BE MADE.



### **PTACs**

- Procurement Technical Assistance Centers (PTACs) provide local, in-person counseling and training services for small business owners that want to sell products/services to federal, state, and/or local governments. They are designed to provide technical assistance to include the following:
  - Help facilitate communication among businesses, Small Business programs, and Government contracting representatives.
  - Provide information and education on Federal and other Government acquisition regulations, procedures, procurement terminology, and best practices.
  - Help businesses identify contract/bid opportunities, procurement history, suppliers, subcontractors, and any other information needed to successfully compete for a contract
  - Offer seminars, classes, individual counseling, and agency specific training on security requirements, bid software, etc.





### **Team POCs**

- Tanya Lockley, IST Chief
   Tanya.Lockley@dla.mil
- Clifford Lawson, Contracting Officer
   Clifford.Lawson@dla.mil
- Rafael Nazario-Vidal, Acquisition Specialist/Contracting Officer Rafael.Nazario.Vidal@dla.mil
- Robert Di Pentima, Acquisition Specialist/Contracting Officer <u>Robert.Dipentima@dla.mil</u>





### **Team POCs**

- Kelley Mauldin, Acquisition Specialist <u>Kelley.Mauldin@dla.mil</u>
- Dominik Dos, Acquisition Specialist
   <u>Dominik.Dos@dla.mil</u>
- Vanessa Shortbull, Acquisition Specialist
   Vanessa.Shortbull@dla.mil
- Scott Kerney, Purchasing Agent
   Scott.Kerney@dla.mil







# US Air Force PEO Agile Combat Support Human Systems Division (WNU) JAPBI Glove Session

18 Nov 21

Debra McLean, USAF Acting Chief, Combat Ready Airman Program Manager

Debra.a.mclean4.civ@mail.mil

PA Case Number: AFLCMC-2021-0264



# **US Air Force Gloves**

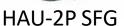


AFLCMC... Providing the Warfighter's Edge

# AF has 279 AF Mission Occupation Specialty Codes

Past decade focus: Flyers' Gloves improvements







HAU-15P CW Flyer





COTS StF









# Improved Cold Weather Glove Aviation Requirements



AFLCMC... Providing the Warfighter's Edge









- Provide Heat/Flame Protection, and No Melt No Drip
- Environmental Protection -65F (-54C) ambient / and windchill -140F (-96.5C)
- Not degrade tactility/ dexterity required to flight mission tasks, emergency egres
- Enable Commercial Mobile Device touch screen operated by touching (Desired) without causing any delay, or contact error, or miscommunication, vs bare hand)
- Not become stiff or crack under cold environment that interferes with its use, wear life, durability, required protection, and/or dexterity performances
- Fit 5<sup>th</sup> to 95<sup>th</sup> percentile population for both men's and women's sizing
- AF may leverage new NAVAIR specification for New CW Flyer Gloves
- Testing 2 different HEATED glove candidates including Army SBIR Gloves



# **Draft - Polar Tactical Airlift Extreme Cold Clothing System**



AFLCMC...Providing the Warfighter's Edge

### Aircraft Maintainers / Aviators

- 1) Head and Neck Protection
- 2) Face Protection
- 3) Eye Protection
- 4) Upper Torso Extremity Protection (Jacket/Parka, Thermal Underlayers)
- 5) Extreme Cold Hand Protection
- 6) Lower Torso Extremity Protection (Trouser, Thermal Underlayers)
- 7) Foot and Lower Leg Protection, Boot: (-149F) includes protection from liquid O and N
- 8) Foot and Lower Leg Protection, Sock
- 9) Tailorable and scalable
- 10)Maneuverability and Scalability 11)

### POL Resistant and Repellent

- 12) Flame protection, and no melt/no drip on skin
- 13) Moisture Management
- 14) Foreign Object Debris (FOD) protection, no loose parts, snags
- 15) Eliminate/Mitigate Static Spark explosion risk













Existing/Legacy Items



# AF Cold Weather Handwear Combat Ready Airmen



AFLCMC... Providing the Warfighter's Edge







- USAF requirement to modernize the Cold Weather Handwear System in Mobility Bag
- AF CWGS shall provide environmental protection:
  - 40°F to -40°F Threshold (T), 40°F to -60°F or below Objective (O)
  - CWGS shall not melt or drip when exposed to heat or flame at the next to skin level and self-extinguish once the heat or flame is removed (O) Objective.
- AF Security Forces conducted Limited User Evals (LUE) in AK
- Army program CW system candidates Jan Apr 20
- USMC program CW Handwear system Feb Apr 21
- Govt design is closest to meeting operability, durability, HF rqmts
- USAF may require COTS for mobility bag in the interim using CW Blanket Purchase Agreement (BPA) or DLATLS



# **Air Force- User Other Gloves**

AFLCMC... Providing the Warfighter's Edge





Gloves Men's Cloth White Gloves, Wmn's Dress White

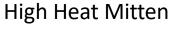


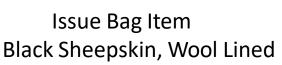
**Black Light Duty Gloves** 













**Air Force Barbed Wire Gloves** 





# Air Force Contact us



AFLCMC... Providing the Warfighter's Edge







# **QUESTIONS?**



Human Systems Program Office CRA / AFUO Glove Team



Program Manager for Infantry Combat Equipment (PM ICE)

USMC HANDWEAR
JAPBI 17-18 Nov 2021



# MARINE CORPS SYSTEMS COMMAND Equipping our MARINES

# GOVERNMENT OWNED DESIGN CW & ECW HANDWEAR

Government owned handwear designs pictured below are new USMC developed items which will replace legacy items through attrition:

### Extreme Cold Weather (ECW) Mitten Systems

- ■Government owned design sustainable
- ■Type I Full Mitten Shell
- ■Type 2 Trigger Finger Mitten Shell

■TF Liner developed for better dexterity; used with both shells



#### Intermediate Cold Weather Glove (ICWG)

- ■Government owned design sustainable
- ■Provides additional warmth and durability compared to current:
  - Increased insulation
  - ■Longer cuff
  - ■Increased leather at knuckles, 1<sup>st</sup> finger, and thumb crotch (patch)



### **Key Milestones**

Event	Date
Contract awarded to begin pattern development	February 2019
Initial LUE completed – Norway & MWTC	March 2020
2 <sup>nd</sup> LUE completed - MWTC	February 2021
Patterns final; maintained at NCTRF	October 2021
End item & fabric specs standardization process; to include full coordination review via ASSIST	October - January 2021
Transition SRPs to DLA-TS for sustainment	February 2022

- Interest from other services in becoming users:
  - Designs and specifications have been shared with Army, Air Force, and Navy.