

DEFENSE LOGISTICS AGENCY

Established 1961



Construction & Equipment (CL IV) MISSION SUPPORT CAPABILITIES



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

PEOPLE ★ PRECISION ★ POSTURE ★ PARTNERSHIPS WARFIGHTER ALWAYS



- Leadership and Organization
- Big Picture
- Discussion Topics
- Division / Program Overview



Construction & Equipment

(C&E) Organization

Construction & Equipment
 Director John G. Montinola, CAPT, USN
 Deputy Director Tom Grace

Customer Operations
 Director Marko Graham

Supplier Operations
 Director Howard (Tom) Page

Customer Facing Division

Collective Customer Facing Div

Exec Agent Program Office

Customer Relationship Management Cells

MRO & Metals Division

Fire & Marine Division

Misc Equipment Division

SMSG

Class IV Division

Move & Store Division

Lighting, Comml Hardware, HVAC Div

Supplier Support Division

Planning Division

23 Integrated Support Teams



Variety of Products: From Lumber & Light Bulbs to Bulldozers



Three Types of Programs

Tailored Logistics Support

- ✓ Special Operational Equipment
- ✓ Maintenance, Repair, and Operations
- ✓ FSG 80 (*Paints, Sealants, Adhesives*)
- ✓ Metals
- ✓ Lumber
- ✓ Fire & Emergency Services Equipment
- ✓ Ability One Base Supply Center (ABOBSC)

Long Term Contracts

- ✓ Heavy Equipment Procurement Program
- ✓ Generator Leasing Contract for FEMA

Traditional

- ✓ Nuclear Enterprise Support Office (NESO)
- ✓ Safety & Rescue Equipment
- ✓ Containers & RFID Tags
- ✓ Lighting
- ✓ Material Handling Equipment
- ✓ CL IV Barrier Material
- ✓ Wildland Fire Protection Program (WFPP)



Key Procurement Support Actions Initiated Post USACE/DLA Day

USACE Deployable Tactical Operations System (DTOS) Procurement Support



- Deployable Tactical Operations System (DTOS) Fleet
- Acquisition value \$10M
- USACE leveraged Fire and Emergency Services Program over internal contracting due to time and cost savings, and ability to work with OEM on customization of package
- Order awarded by the FESE Program in July 2023
- Order is on a phased delivery scheduled with final delivery NLT September 2025

USACE Safety Helmet



Item Description: CEN10 Non-Vented White Americas safety helmet

Bullard USACE Template BYB#: BYB230140

Expected Length of Time to Order: 30 Days ARO

NOTE: All orders over \$3,000.00 receive free shipping



Taking the Leap

- In the 4th quarter of 2014, Nashville District initiated a pilot program to utilize the MRO program to purchase critical supply items.
- The CPI team was honored with the Army's LEAP Award (a prestigious Lean Six Sigma Excellence award)
- More importantly LRN was able to streamline their supply ordering process and get supplies to their project sites much faster than before.

"The process improvement reduced the process cycle time by 50 percent from an average of 75 days to 37 days," said Lt. Col. Stephen Murphy, U.S. Army Corps of Engineers Nashville District commander.

- District Internal Contracting Labor reduced from 45 hours to 25 minutes per purchase.



- 71 transactions totaling \$1.57M completed 4th Qtr FY14
- Purchased critical supply items such as:
 - intake crane cables
 - remote switching and racking devices that reduce Arc Flash hazards
 - air winches
 - sump pumps
 - fall protection/rescue systems



Maintenance Repair & Operations Program

(MRO)



MRO Scope Categories - HVAC supplies, Plumbing supplies, Electrical Products, Tools, Chemical, lubricating and rubber products, Construction Supplies, Prefabricated Structures (Material Only), Appliances, Utility Vehicles, Perimeter Security Items, Communication devices (i.e. walkie-talkies and 2-way radios used by maintenance personnel)

What is the MRO PV Program?

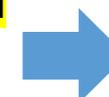
- Acquisition vehicle designed to allow customers to work directly with the MRO PV (Contractor) from development of the requirement to delivery of the material.

Program Features:

- Single source for fulfilling eligible requirements
- Reduced acquisition lead times
- Commercial-off-the-shelf items
- Related incidental services*
- Flexible funding options (MIPR, MILSTRIP, or MORD)
- [DLA MRO Website](#)



Scan QR to access MRO website on your cell phone





Maintenance Repair & Operations Program

(MRO)



- Program provides for:

• End-to-End Logistics Support	• Distribution/Delivery to Site
• Supply Chain Management	• Quality Assurance
• Product Sourcing/Acquisition	• Reports/Metrics
• BOM Consolidation	

- Means to procure CL IV items required by ordering activity for MRO of facilities

• HVAC	• Plumbing/ Well Kits	• Electrical
• Tools	• Power Generation	• Building Supplies
• Communication	• Perimeter Security Items	• Prefabricated Structures

- NSNs not required; prefer manufacturer/supplier name & part number
- Prime Vendors provide technical expertise to max efficiency/effectiveness of BOM

[DLA MRO Website](#)



- Each line item of each order is reviewed independently for scope determination.
- What allows DLA's KO to make a valid scope determination:
 - Part #(s)
 - Specific manufacturer name
 - Product or Specification Data Sheet
 - End item use / application
- Additional information should contain the intended use narrative of the line item.
 - Further description of how the item is within scope of the program.
 - Detail on exactly what the item is.
 - Statement of Work if service or installation is required.
- Incidental Services & Training
 - Related direct to items of supply allowed under scope of the contract. Should be fact specific, indicating level of performance.
 - Any order with services are reviewed by the KO, 100% of the time.
 - Excludes some OCONUS locations
 - Should be ordered the same time as the supplies



INCIDENTAL: Of a Minor, Casual, or Subordinate nature. Purchase of MRO materials that require a level of services determined to be incidental.

- Examples – Carpet and installation; A/C and installation

Rule of Thumb for MRO is ~75% 25% Split

Not hard fast rule, subject to KO discretion.

Each case stands on its own merits:

Appropriateness

Liability

Safety

Mission Criticality

Best Interests of Government

Customer must submit a complete and detailed Statement of Work (SOW).

Incidental Services projects should be fact specific, indicating level of performance.

Any order with services is reviewed by the KO, 100% of the time.



Scope Categories

- Assorted Fixtures
- Conduits
- Chemicals
- Electrical Supplies
- Hardware
- HVAC/Refrigeration
- Landscape/Ground Supplies
- Construction supplies
- Other commercial supplies required



- Lubricating Products
- Lumber
- Paint/Paint Supplies
- Plumbing
- Prefabricated Structures
- Rubber Products
- Variety of Small Tools
- Communication devices

Note: The wholesale pricing goal is to be comparable to the best available commercial pricing.

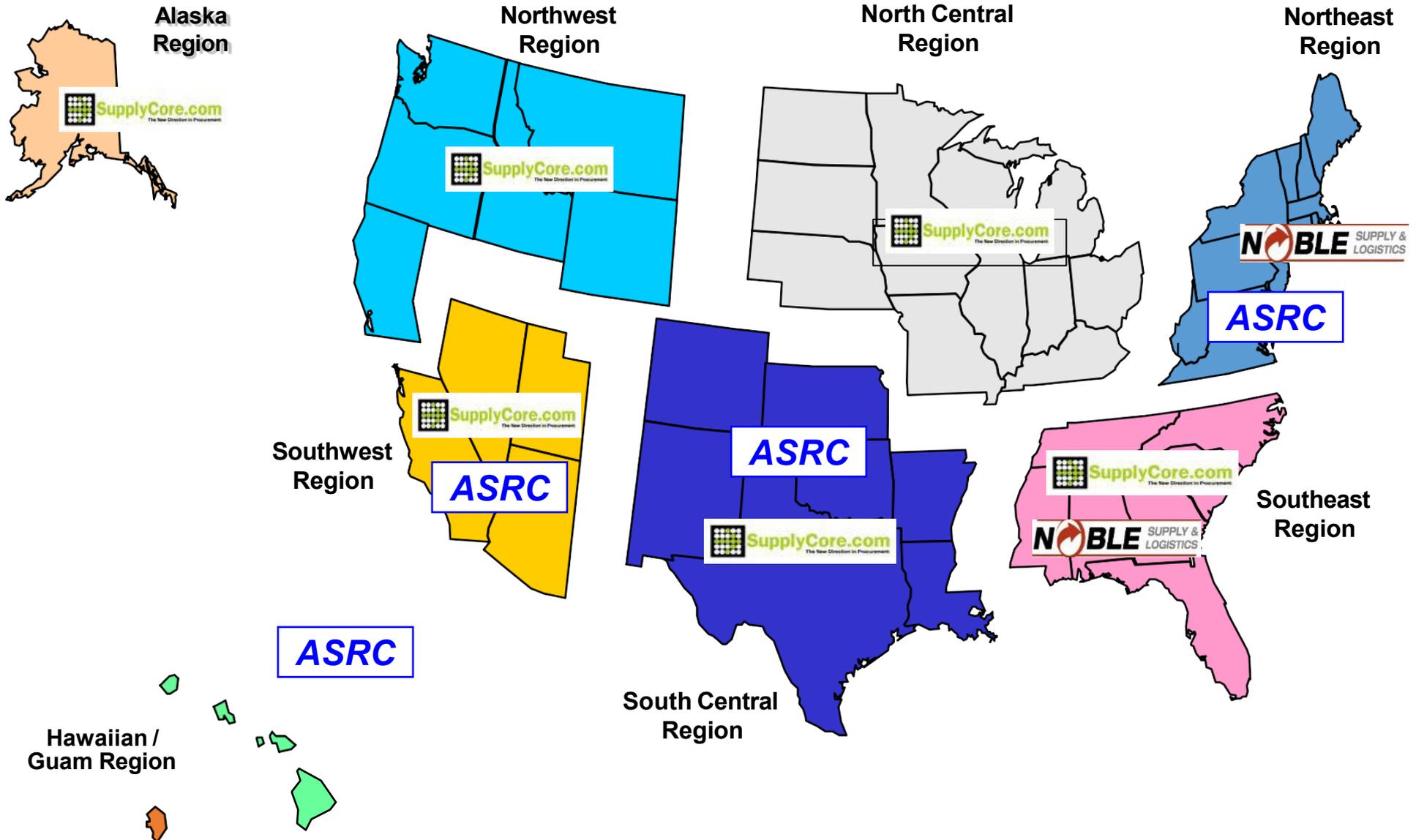


- Furniture – Housing, Office, etc.
- Appliances
- Playground Equipment
- Computer Equipment
- Most Office Supplies
- MWR
- Tools/supplies That Will Be Part of a Weapon System
- Any Clothing Items
- Any Subsistence Items – Food or Equipment
- Any Medical Tools or Supplies
- Supplies/equipment Associated With Combat Whether Actual or for Training Purposes Such As Body Armor; Smoke Grenades, Range Finders Etc.
- Supplies/equipment Associated With Law Enforcement
- Ecclesiastical Supplies/materials
- Sports Equipment
- Any Products Covered by Another Initiative Unless Approved by Initiative Owner
- All Construction Services
- Any vehicle, automotive or maintenance type carts

** Some of the items/equipment listed above can be sourced through other C&E or DLA procurement vehicles, contact CEWeb@dla.mil for assistance.

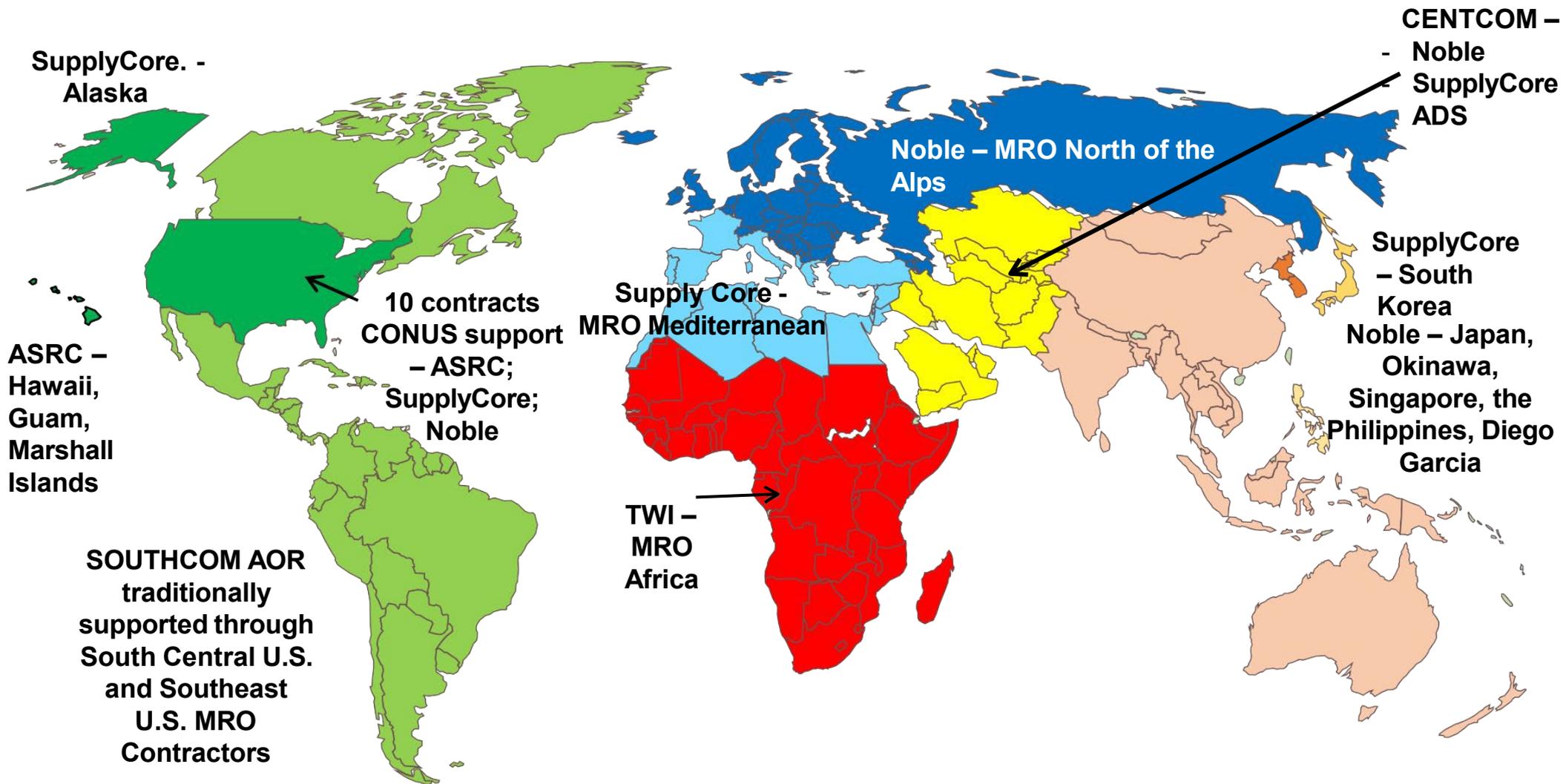


MRO CONUS Support





MRO Worldwide Support





Metals Tailored Logistics Support Program



- Metals Key Features – One Stop Shopping, 24/7 Vendor Support, Routine/Emergency Delivery, Electronic Ordering, Consolidated Billing, Name Brand Products, Value-Added Services, Surge/Contingency Coverage, Dedicated Tailored Vendor Logistics Specialist, Leveraged Buying
- Scope Includes – Ferrous Metals, Non-Ferrous Metals including Specialty Metals, Metal Fabrication Requirements, Angle, bar, extrusions, sheet, strip, plate, structural shapes, tubing, and ingots Nonelectrical wire, wire rope, and chain
 - 3 Metals Prime Vendors – Metals USA, TW Metals, SupplyCore

- *Improved pricing through competition*
- *Improved access to wide range of high-quality commercial products*
- *Reduced overhead charges*
- *Reduction in manpower needed to manage items*
- *Elimination of DLA inventory investment and Reduction in infrastructure costs*
- *Improved Logistics Response Time (LRT)*
- [DLA Metals Website](#)

***Scan QR to
access
Metals
website on
your cell
phone***





Metals Tailored Logistics Support Program



- Metals Key Features – One Stop Shopping, 24/7 Vendor Support, Routine/Emergency Delivery, Electronic Ordering, Consolidated Billing, Name Brand Products, Value-Added Services, Surge/Contingency Coverage, Dedicated Tailored Vendor Logistics Specialist, Leveraged Buying
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Metals Program Support

- Some USACE Districts have preferred utilizing the Metals Program as opposed to internal contracting for various reasons.
 - **DLA IDIQ already in place**
 - Ease of use
 - Option to work with preferred suppliers
 - New Metals Program IDIQ Multi Award Contract built for speed
 - Reference specific supplier and part #
 - 3 Prime Vendors competing against each other for every requirement, drives down price
 - Economies of Scale discount at Division/ Enterprise level –
- Significant opportunity for USACE to experience significant time and cost saving benefits through program utilization.





Metals Program Support

- Metals TLSP is a **multiple award program**. The Prime Vendors are Metals USA, TW Metals and SupplyCore.
- All orders competed amongst all vendors on contract.
- Warfighters only complete a one-time registration to utilize the program. Submit this Registration (Excel format) to MetalsRegistration@dla.mil.
- Submit orders to MetalsOrders@dla.mil for processing utilizing an Order Spreadsheet (Excel format).

D	E	F	G	H	I	J	K
POC Unit	POC Phone	POC Email	PEL Item ID /LSN	Manufacturer Name	Manufacturer Part Number	Item Description	

- Each line item of each order is reviewed independently for scope determination and must be approved prior to solicitation
- All orders must include a complete description and include all requirements for the material being requested.
- Column G (PEL Item ID), H (LSN), I (Manufacturer Name), J (Manufacturer Part Number) and or K (Item Description) on the Order Spreadsheet must be populated so that review can be conducted by the DLATroop Support contracting team.
- Additional Information (Column L on the order spreadsheet)
 - Enter additional information regarding the item to facilitate scope determination, as applicable, to include: detailed description of exactly what the item is, detail exactly what the item is used for, website links, or anything else to help with identifying the item.



Fire and Marine Division Support to USACE



Special Operational Equipment

(SOE)



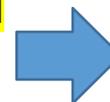
- SOE Key Features – One Stop Shopping, 24/7 Vendor Support, Routine/Emergency Delivery, Electronic Ordering, Consolidated Billing, Name Brand Products, Value-Added Services, Surge/Contingency, Dedicated Tailored Vendor Logistics Specialist, Leveraged Buying
 - 4 SOE Prime Vendors -ADS Inc., WS Darley & Co, Noble Supply & Logistics, SupplyCore
- Products include Sights and Mounts, Tactical comms, UAV/UAS, C5ISR, Life Vests, Life rafts, Search lights, Protective Eyewear



- *Improved pricing through competition*
- *Improved access to wide range of high-quality commercial products*
- *Reduced overhead charges*
- *Reduction in manpower needed to manage items*
- *Elimination of DLA inventory investment*
- *Reduction in infrastructure costs*
- *Improved Logistics Response Time (LRT)*
- [DLA SOE Website](#)



Scan QR to access SOE website on your cell phone



Special Operational Equipment

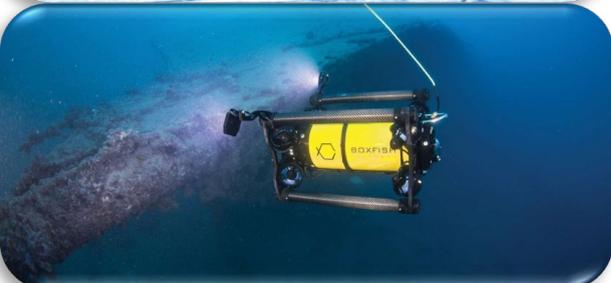
(SOE)



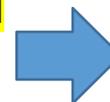
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- ***Improved pricing through competition***
- ***Improved access to wide range of high-quality commercial products***
- ***Reduced overhead charges***
- ***Reduction in manpower needed to manage items***
- ***Elimination of DLA inventory investment***
- ***Reduction in infrastructure costs***
- ***Improved Logistics Response Time (LRT)***
- ***[DLA SOE Website](#)***

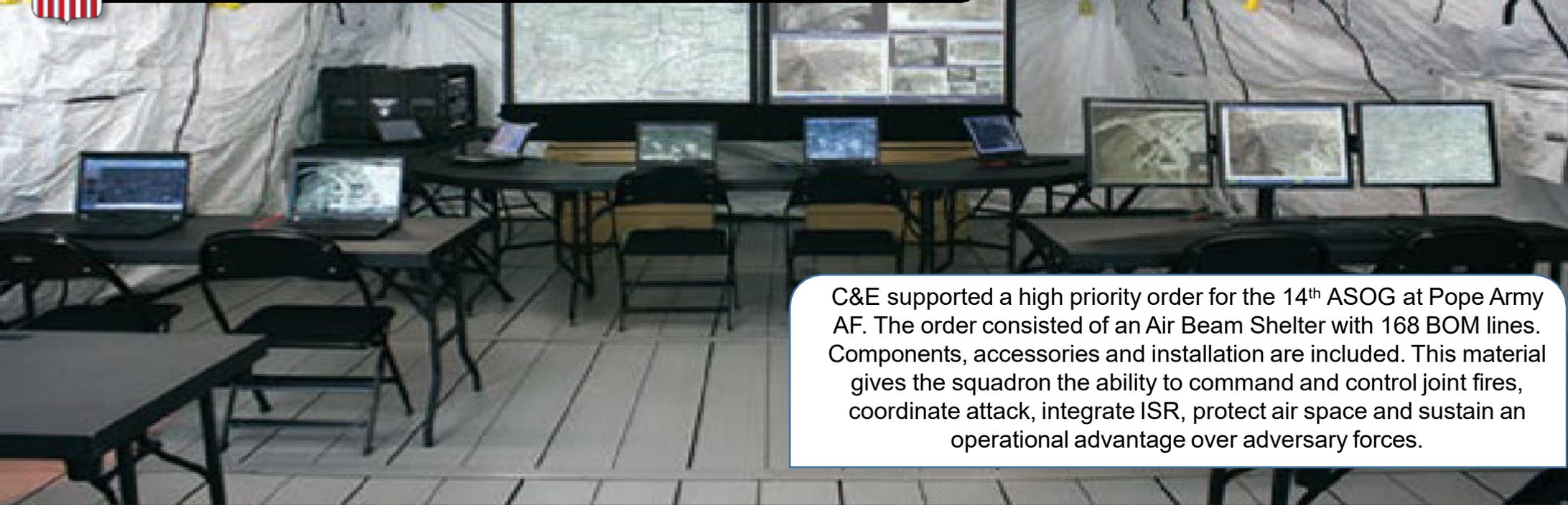


Scan QR to access SOE website on your cell phone

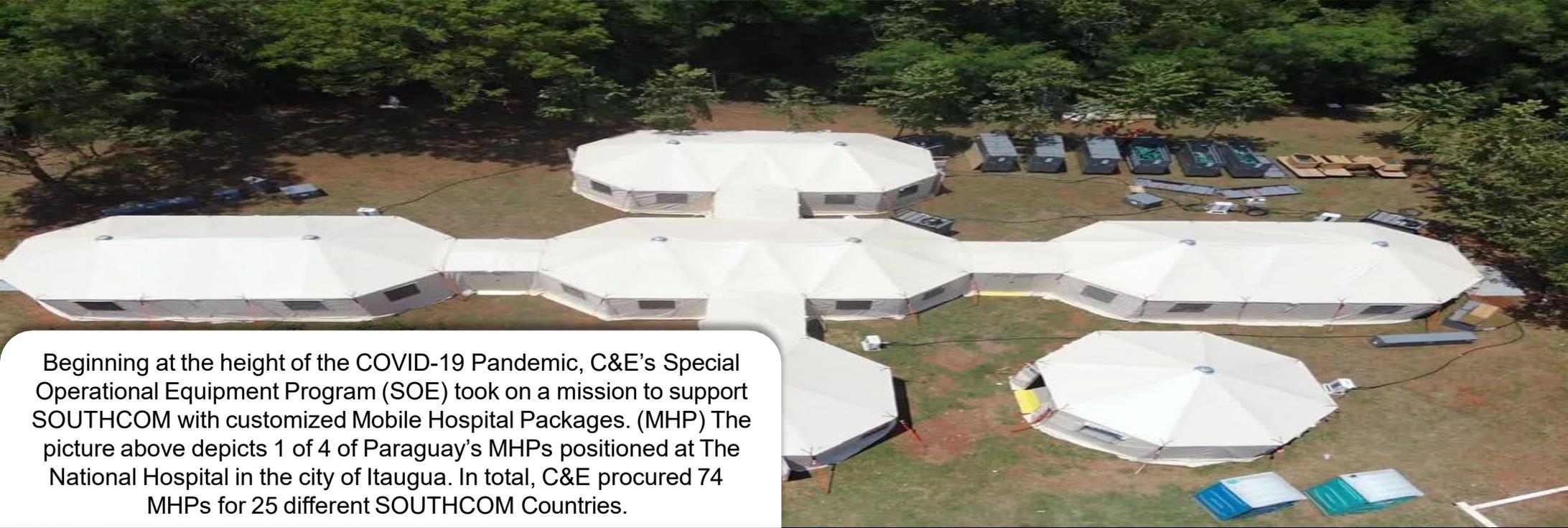




Construction Material



C&E supported a high priority order for the 14th ASOG at Pope Army AF. The order consisted of an Air Beam Shelter with 168 BOM lines. Components, accessories and installation are included. This material gives the squadron the ability to command and control joint fires, coordinate attack, integrate ISR, protect air space and sustain an operational advantage over adversary forces.



Beginning at the height of the COVID-19 Pandemic, C&E's Special Operational Equipment Program (SOE) took on a mission to support SOUTHCOM with customized Mobile Hospital Packages. (MHP) The picture above depicts 1 of 4 of Paraguay's MHPs positioned at The National Hospital in the city of Itaugua. In total, C&E procured 74 MHPs for 25 different SOUTHCOM Countries.



	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
	Request Type R/M	POC Name	POC Unit	POC Phone	POC Email	Manufacturer Name	Manufacturer Part Number	Item Description	Additional Information	Requested Delivery Date	Quantity	UOI	Ordering DODAAC	ShipTo DODAAC	Supp Add	Delivery Destination	Special Project Code	Special Instructions

Registration Process:

- Fill out [Customer Registration/FOPOC Designation Form](#) – found on website
- Email form to - SOECustomerRegistration@dla.mil
- You will then receive a Welcome Package sent to you via email – with your assigned TVLS, ordering template, and a unique account number

Ordering Process

- Submit filled out order spreadsheet to SOEOrders@dla.mil
- Order is reviewed for scope – if scope approved RFQ sent to 4 Prime Vendors Quotes are reviewed by DLA Contracting for best price/value
- Price and technical acceptance reviewed by customer
- DLA obligates funding and awards delivery order



Special Operational Equipment (SOE) Tailored Logistical Support Program (TLSP)

Customer Registration/FOPOC Designation Form (Version 1.0)

Customer Registration

DoDAAC (of Ordering Activity)	<input type="text"/>	•
Name of Unit	<input type="text"/>	•
Rank	<input type="text"/>	•
Customer First Name	<input type="text"/>	•
Customer Last Name	<input type="text"/>	•
Customer Phone Number	<input type="text"/>	•
Customer Email Address	<input type="text"/>	•
BIDWISER Cust Acct Number	<input type="text"/>	** (required for existing registered customers; to be generated by Bidwiser for new registrations)

Finance Office POC (FOPOC) Designation

Name of Unit	<input type="text"/>	•
Rank (Abbrev.)	<input type="text"/>	•
FOPOC First Name	<input type="text"/>	•
FOPOC Last Name	<input type="text"/>	•
FOPOC Email	<input type="text"/>	•
FOPOC Phone	<input type="text"/>	•
BIDWISER FOPOC ID Number	<input type="text"/>	(to be generated by BidWiser upon Designation)
Backup FOPOC First Name	<input type="text"/>	
Backup FOPOC Last Name	<input type="text"/>	
Backup FOPOC Phone	<input type="text"/>	
Backup FOPOC Email	<input type="text"/>	

Requisition Number Generation Behavior (enter 1 or 2)

*

NOTES: - Default will be option 1 if no selection is made on returned forms

Welcome Package



Send

From SOE FESE Welcome Packages

To

Cc

Bcc

Subject Welcome to the Special Operations & Equipment Tailored Logistic Support Program

(SOE) Order Request.xlsx 27 KB

SOE_Customer_Guidelines_(January_2022).pdf 867 KB

SOE_FESE_MIPR_Instructions.pdf 123 KB

SOE Account Number:

Associated DoDAAC: |

Your assigned Financial Point of Contact (FOPOC)

Name:
Phone:
Email:

(To avoid future input delays, please annotate above data on all correspondence.)

Enclosed, please find a welcome kit that provides an order template and a Customer Guidance document of the ordering process. Please read the Customer Guidance document before submitting your first order.

If you have any questions regarding your Welcome Package, please contact the following individual:

Your assigned Tailored Vendor Logistics Specialist (TVLS) Lead POC

Name:
Phone:
Email:

Only 'new' SOE Ordering Packages are to be submitted directly to SOEOrders@dla.mil Group Mailbox for input action.

Order Sheet



	A	B	C	D	E			
1	Request Type R/M	POC Name	POC Unit	POC Phone	POC Email			
2								
3								
4								
5								
	F	G	H	I				
1	Manufacturer Name	Manufacturer Part Number	Item Description	Additional Information				
2				* Must Briefly describe what the item is and the intended use. * Include any Kit breakdowns.				
3				* Provide Training Location and # of Participants. List as own line item.				
4								
5								
	J	K	L	M	N	O	P	Q
1	Requested Delivery Date	Quantity	UOI	Ordering DODAAC	ShipTo DODAAC	Supp Add	Delivery Destination	Special Project Code
2								
3								
4								
5								



	AA	AB	AC	AD	AE	AF	AG	AH	AI	AJ	AK	AL	AM	AN
1	Quantity	UOI Offer	Unit Price	Offer Ext Price	CRR	Unit Price	Ext Price	Confirmed Qty	Confirmed Ext Price	Req Number	MIPR Number	Signal Code	Fund Code	Supp Add
2	1 EA		\$147,198.46		0.054	\$155,147.18	\$155,147.18							
3						\$155,147.18								
4														
5														

- Review and Completing your PAS/FOPOC:
 - Complete all fields highlighted in Yellow.
 - Confirm order quantity. You can adjust quantity as needed on the PAS.
 - Enter your MIPR # or Interagency Acquisition (IAA) #.
 - Note: MIPR/IAA # will need to be submitted using at most 15 characters. USCG Units are required to remove the first 2 characters from their IAA # before submitting to DLA.
 - Enter “B” as Signal Code.
 - Enter “XP” as Fund Code.
 - Enter your Bill To DoDAAC under Supp Add.

Fire & Emergency Services Equipment

(FESE)



FESE SCOPE Categories INCLUDED BUT NOT LIMITED TO:

- Firefighting (hoses, hose fittings, tools, gloves, ladders, burn houses, etc.)



- Hazardous material (HAZMAT) (decontamination equip)
- Domestic preparedness (alert systems)

- Safety (goggles, warning signs, protective clothing, etc.)

- Rescue (harnesses, propel gear, extraction equip., jaws of life, etc.)

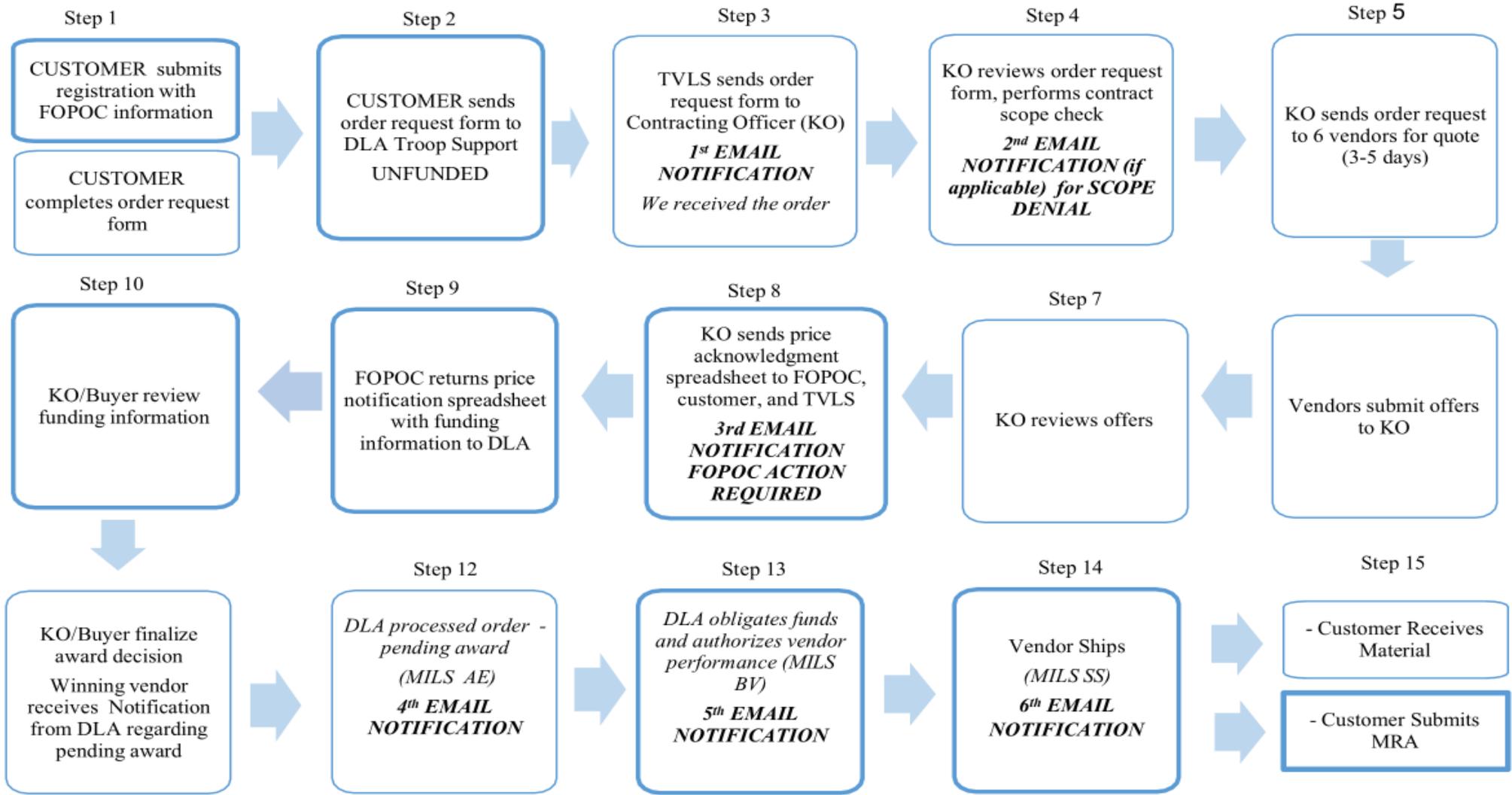


- Environmental (CBRN items)

- First responder (communication and rescue equip.)
- Search and rescue (rescue vehicles, harnesses, ropes, etc.)
- Other emergency response



SOE & FESE Process Flow





Ability One Base Supply Center

(ABOBSC)



- ABOBSC Key Features – One Stop Shopping, 24/7 Vendor Support, Routine/Emergency Delivery, Electronic Ordering, Consolidated Billing, Name Brand Products, Value-Added Services, Surge/Contingency Coverage, Dedicated Tailored Vendor Logistics Specialist, Leveraged Buying
 - 16 Suppliers – All NIB Non-Profit Agencies
- ABOBSC Scope Categories - Office Products, Cleaning & Janitorial Supplies, Food Service Supplies, Hardware and Tools, Workplace Safety , Individual Equipment Element, Special Orders (Office Furniture)



- ***Creates additional employment opportunities and revenue for NIB NPAs***
- ***Customers can meet funding requirements/goals to utilize NIB***
- ***DLA enhances strategic partnership with NIB as well as generates revenue for Product Categories not typically supported by DLA - Office Products, Furniture***
- **[DLAABOBSC Website](#)**



Scan QR to access ABOBSC website on your cell phone





Holistic Health and Fitness (H2F)

Traditional NSN Items

NSN	Nomenclature	Standard Unit Price
6930-01-692-1671	ARMY COMBAT FITNESS TEST SET	\$2,756.00
6930-01-684-6420	BUMPER PLATE,WEIGHT 45lbs	\$92.39
6930-01-684-6419	BUMPER PLATE,WEIGHT 35 lbs	\$74.88
6930-01-684-6410	BUMPER PLATE,WEIGHT 10 lbs	\$23.55
6930-01-684-6431	TAPE,MEASURE	\$35.46
6930-01-684-6427	BARBELL,HEXAGON 60 lbs	\$344.89
6930-01-684-6438	KETTLE BELL,TRAINING 40 lbs	\$123.64
6930-01-684-6409	BUMPER PLATE,WEIGHT 15 lbs	\$35.49
6930-01-684-6415	BUMPER PLATE,WEIGHT 25 lbs	\$54.61
6930-01-684-6430	BARBELL,COLLAR SPRING	\$15.30
6930-01-684-6433	NYLON SLED W/PULL STRAP	\$171.05
6930-01-684-6435	MEDICINE BALL,RUBBER 10 lbs	\$66.39

ARMY COMBAT FITNESS TEST EVENTS



3 REPETITION MAXIMUM DEADLIFT (MDL)



STANDING POWER THROW (SPT)



HAND RELEASE PUSH-UP - ARM EXTENSION (HRP)



SPRINT-DRAG-CARRY (SDC)



LEG TUCK (LTK)



TWO-MILE RUN (2MR)



ACFT



C&E Programs

Commercial Non-NSN Items



- Commercial off the shelf products
- Customer direct delivery
- Prime Vendor Support
- Dedicated TVLS
- Each request is reviewed for scope
- Funding: MIPR, milstrip, 7600B accepted

Email:

TrpSpt_H2Fitness@dla.mil

To get started or request more information

Heavy Equipment Procurement Program

(HEPP)



Product Line Groups – Construction Equipment, Material Handling Equipment, Fire Fighting & Rescue Vehicles, Snow removal Equipment, Agricultural Equipment, Cranes, Trucks and Trailers, Sweepers and Scrubbers, Portable Power Equipment



- **Hundreds of Industry Leading OEMs on Contract**
- **Low-Cost Recovery Rate**
- **Pre-Negotiated Government Discount Pricing**
- **Maintenance & Service Packages up to 5 years**
- **Several Electric Vehicle Options**
- **Delivery Worldwide**
- **Commercial Warranties**
- [DLAHEPP Website](#)



Scan QR to access HEPP website on your cell phone





- “How To CL IV”
Cheat Sheet
- Worldwide
Stock Levels
- C&E Mission
Support
Capabilities



- FAQ's
- Newsletter
Binder
- 1-click Email to
C&E SME Link

24 / 7/ 365 C&E (CL IV) Reachback!

