AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT					NTRACT ID (	CODE	PAGE OF PAGES	
2. AMENDMENT/MODIFICATION NO. 3. E			4. REQUISITION/PURCHASE REQ. NO.		5. PROJECT N N/A	NO. (If applicable)		
6. ISSUED BY	CODE SP	M300	7. ADMINISTERED BY (If other the			CODE		
DLA TROOP SUPPORT 700 ROBBINS AVENUE PHILADELPHIA, PA 19111 Sean Gemmell FTAA/215-737-4	1469							
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)					(X) 9A. AMENDMENT OF SOLICITATION NO.			
				~	SPM300-	-13-R-0047		
					9B. DATED (April 15,	SEE ITEM 11) 2013		
					_		ONTRACT/ORDER NO.	
CODE FACILITY CODE					10B. DATED	(SEE ITEM 13)		
CODE	_		AMENDMENTS OF	- 80	LICITATIO	NIC		
The above numbered solicitation is am							not extended.	
Offer must acknowledge receipt of this amer						· —	That externaca.	
(a) By completing Items 8 and 15, and return separate letter or telegram which includes a DESIGNATED FOR THE RECEIPT OF OFF desire to change an offer already submitted, and is received prior to the opening hour and	reference to the sol FERS PRIOR TO TH , such change may b	icitation and amendment noted that is the contract of the cont	umbers. FAILURE OF YOU CIFIED MAY RESULT IN R	ÜR AC REJEC	KNOWLEDGM TION OF YOUR	ENT TO BE REC R OFFER. If by v	irtue of this amendment you	
12. Accounting and Appropriation Data	(If required)							
13. THIS	S ITEM APPLI	ES ONLY TO MOD	DIFICATIONS OF C	CON	TRACTS/O	RDERS.		
			ER NO. AS DESC					
A. THIS CHANGE ORDER IS ISS THE CONTRACT ORDER NO.		TO: (Specify authority)	THE CHANGES SET F	ORTI	H IN ITEM 14	ARE MADE IN		
B. THE ABOVE NUMBERED CON appropriation date, etc.) SET FC						( such as chang	es in paying office,	
C. THIS SUPPLEMENTAL AGREE PURSUANT TO AUTHORITY (		RED INTO						
D. OTHER (Specify type of modified	cation and author	ity)						
E. IMPORTANT: Contractor	is not, is r	equired to sign this doc	ument and return		_ copies to th	ne issuing office	<b>.</b>	
14. DESCRIPTION OF AMENDMENT/ PRIME VENDOR SUPPORT F						-		
This amendment contains revisi								
The solicitation closing date and	d time is extend	ed to May 29, 2013,	2:00 PM PHILADEL	.PHI	A TIME.			
All other terms and conditions r	emain unchang	ed.						
Except as provided herein, all terms and con-	ditions of the docum	ent referenced in Item 9A c	or 10A, as heretofore chang	ed, re	mains unchange	ed and in full force	e and effect.	
15A. NAME AND TITLE OF SIGNER (Type or print) 16A. NAME AND TI					SIGNER (Typ	pe or print)		
			SEAN GEMMEL	L, C	ONTRACT	ING OFFICE	R	
15B. CONTRACTOR/OFFEROR		15C. DATE SIGNED	16B. UNITED STATES	OF /	AMERICA		16C. DATE SIGNED	
(Signature of person authorized	to sign)			ire of i	Contracting Offic	cer)		

## 1. Page 6, number 9 of the checklist:

Delete:

For all offered delivered prices, submit two copies of MANUFACTURER's/GROWER's/PRIVATE LABEL HOLDER's or Redistributor's invoice for the last product received by the offeror, showing the cost/price of the proposed items for week of 04/21/2013, if such inventory cost/price equals the delivered price for the last receipted product?

Replace with:

For all offered delivered prices, submit two copies of MANUFACTURER's/GROWER's/PRIVATE LABEL HOLDER's or Redistributor's invoice for the last product received by the offeror AND two copies of a screen shot of the Delivered Price in your electronic purchasing system, showing the cost/price of the proposed items for week of 03/24/2013, if such inventory cost/price equals the delivered price for the last receipted product?

# 2. Page 6, CAUTION NOTICE – add in the following after existing paragraphs:

This solicitation includes some provisions that differ from past DLA Troop Support solicitations. Following are notes summarizing some major new language, for information purposes. Please refer to the full text of the provisions in the body of the solicitation.

Rebates/Discounts and Price Related Provisions (See Statement of Work / Section I / paragraph 8, page 50.

This solicitation includes a section titled Rebates/Discounts and Price Related Provisions. This section defines specific Government Rebates and Discounts, which are to be passed to the Government in the form of a reduced catalog price. It also defines exceptions to this requirement. These exceptions include earned income, qualifying early payment discounts, and limited discounts designated for customers other than the Government.

Weighting Factor (See Price Proposal Evaluation / Section I Price Proposal, page 122

This solicitation includes the use of a weighting factor in the Price Proposal evaluation. For purposes of the Price Proposal Evaluation, Weighted Aggregate Distribution Price and Aggregate Delivered Price are considered equal. This equality is accounted for mathematically by applying a weighting factor of 11.5 (based on current Government data) to the Aggregate Distribution Price. Each offeror's total evaluated price will be calculated by adding the Weighted Aggregate Distribution Price and the Aggregate Delivered Price to arrive at the Weighted Aggregate Unit Price.

<u>Private Label Savings</u> (See Statement of Work, Section VI. Special Contract Requirements/ paragraph 2. Management Reports / 15. Private Label Savings, page 99

This solicitation includes a new management report, Private Label Savings. This report requires the Contractor to identify savings associated with using private label items, and to identify potential savings by recommending private labels in lieu of brand names for like items.

## 3. Page 90, paragraph 1. d:

Delete:

Each Contractor request to the Contracting Officer to add new item(s) must include the following documentation: copy of manufacturer's/grower's/private label holder's or Redistributor's original invoice signifying the delivered price, or a written price quote on the manufacturer's letterhead if the item is not currently in stock, and a copy of the product label.

Replace with:

Each Contractor request to the Contracting Officer to add new item(s) must include the following documentation: copy of manufacturer's/grower's/private label holder's or Redistributor's original invoice and a screen shot in your electronic purchasing system signifying the delivered price, or a written price quote on the manufacturer's letterhead if the item is not currently in stock, and a copy of the product label.

# 4. Page 43, paragraph 2. A. 1:

Delete:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation.

Replace with:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation if it is mutually agreed upon by both parties.

# 5. Page 80, paragraph 1. A:

Delete:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation.

Replace with:

An incumbent Contractor who receives the award may be afforded less time for start-up/implementation if it is mutually agreed upon by both parties.

## 6. Page 44, paragraph E:

Delete:

This link, "Abbreviations for Subsistence Item Descriptions," is located in the gray navigation area on the right side of the page, under "TOOLS." This will open a PDF with a list of abbreviations used.

Replace with:

This link, "Abbreviations for Subsistence Item Descriptions," is located in the gray navigation area on the left side of the page, under "TOOLS." This will open a PDF with a list of abbreviations used.

# 7. Page 45, paragraph D:

Delete:

Not currently a requirement; however, if fresh fruits and vegetables and/or market ready items (i.e.fresh bread items) are added to the catalog, shelf-life requirements shall be negotiated.

Replace with:

Not currently a requirement; however, if fresh fruits and vegetables and/or market ready items (i.e.fresh bread items) are added to the catalog, shelf-life requirements will be in accordance with best commercial practices.

## 8. Page 111, Price Proposal – Volume II, paragraph C and E:

**Paragraph C**, line one (1): Add the word "Totals" to the sentence so it reads: The price proposal workbook consists of multiple spreadsheets: "Totals"; "Distribution Category Pricing," "Price Proposal" and "Item Descriptions & Qualifications."

**After paragraph E**, insert the following paragraph:

# **Totals Sheet:**

For reference purposes, DLA Troop Support has provided offerors with a tab titled "TOTALS" on the price proposal spreadsheet. Offerors do not enter any information in this tab. This tab calculates the offeror's aggregate offer for the base and option periods, accounting for quantities and other additional calculations. These calculations rely on the information the offeror enters into the other portions of the spreadsheet. Any incorrect information entered by the offeror, therefore, will skew this stated total.

After the offeror submits the price proposal, DLA Troop Support will verify the offeror-entered information based on the offeror-submitted documentation: invoices, quotes and specification sheets.

Note: this is not the offeror's total evaluated price. The total evaluated price is determined through the process described on solicitation page 123.

# 9. Page 91, paragraph 3.A:

Delete:

During contract performance, higher fill rates may result in a higher Past Performance and Experience rating for future acquisitions.

Replace with:

During contract performance, failure to achieve fill rate requirements may have a negative effect on past performance ratings for future acquisitions.

### 10. Page 100, paragraph 14) and Amendment 0002, page 5, paragraph 11:

# **Earned Income Categories**

Delete in its entirety and replace with:

Any changes, additions or deletions to those categories identified by the contractor in their price proposal that occur during contract performance will be immediately reported by the Contractor as part of its next scheduled monthly management reports. It is not necessary to submit specific dollar amounts of Earned Income, just the categories. Examples of categories are marketing allowances and sales volume incentives.

## 11. Pages 112 and 113, paragraph O:

Delete in its entirety and replace with:

Input the dollar amount of the NAPA discount deducted from the offeror's UOM Delivered Price as it appears on the offeror's invoice/quote, if applicable. If a NAPA discount is not deducted from the UOM Delivered Price as it appears on the invoice/quote then enter \$0.00. The offeror shall NOT deduct a NAPA discount from its UOM Delivered Price (Column R) when they enter it on the Price Proposal Spreadsheet in accordance with the solicitation's submission requirements (see NOTE under Column R).

## **EXAMPLES:**

- An invoice/quote shows a UOM Delivered Price of \$18.00. The item has an associated NAPA
  Discount of \$2.00 per case which is deducted from the offeror's UOM Delivered Price of \$20.00 as it
  appears on the invoice/quote. Therefore, the offeror must enter \$2.00 in Column O and \$20.00 in
  Column R.
- 2. An invoice/quote shows a UOM Delivered Price of \$45.00. The item has an associated NAPA Discount of \$5.00 per case; however, this discount is not deducted from the offeror's UOM Delivered Price (\$45.00) as it appears on the invoice/quote. Therefore, the offeror must enter \$0.00 in Column O and \$45.00 in Column R.

## 12. Page 122, SECTION B – PAST PERFORMANCE:

The first full paragraph under this section is revised as follows to include fill rate performance:

The Government will evaluate the offeror's record of Past Performance through its written proposal, Government in-house records (if applicable), and the information provided by the points of contact or references designated by the offeror. Government in-house records will be considered more reliable than information provided by other references. Government in-house records include, but are not limited to, fill rate performance, customer surveys, DLA Troop Support Prime Vendor Product Quality Audit scores, Quality System Management Visit (QSMV) reports, Contractor Performance Assessment Reporting System (CPARS), and destination inspection reports.

# 13. Page 44 – 4. Catalog & Market Basket, Paragraph B., NOTE, change to read:

The market basket represents approximately 80% of the contract dollar value per performance period. The items which comprise this 80% of contract dollars per performance period form the basis of the attached price proposal spreadsheet (Attachment 1). This spreadsheet shows, among other information, a detailed item description and the estimated demand data per performance period for each item. Thus, these items represent the majority of the contract value per performance period and the most important customer needs. DLA Troop Support will evaluate your offered prices, which you enter in this spreadsheet. Please take extreme care to complete this spreadsheet accurately (See instructions on page 111).

#### 14. Page 44 – 4. Catalog & Market Basket, Paragraph C., NOTE 1, delete, "with demand data"

# 15. Page 108 and 109: Factor I Experience, renumber paragraphs from "3, 4, 5, 6" to "1, 2, 3, 4"

# 16. Page 120, and Amendment 0001, page 6:

Addendum to FAR 52.212-2, Paragraph 1: remove "in the Statement of Work"

#### 17. Page 122 – Factor III. Food Defense:

Remove the heading "Food Defense Evaluation Key". Then relocate the remaining paragraph directly above the NOTE.

## 18. Page 123, Section B – Past Performance Evaluation Key:

Remove the heading "Past Performance Evaluation Key".

In the second paragraph beginning with ""3" is the equivalent", change that to read ""3.0" is the equivalent"

Relocate both paragraphs directly above the first NOTE.

## 19. Page 4 of Amendment 0001 paragraph (d) is deleted in its entirety.

# 20. Page 4 of Amendment 0001, paragraph (f):

Delete:

Refer to 52.217-9007(a) for instructions on submitting changes to the CAP

# 21. On ATTACHMENT 1 - SPM300-13-R-0047 Price Proposal (4-12-13).xlsx worksheet make the following corrections to the items noted:

# Line # 119 - Reads as follows:

Stock # - 892501E090867

Item Name: CANDY, CHOC COVERED PEANUTS, PAN COATED, ASST COLORS, 1.74 OZ PG

Description: CHOC COVERED PEANUTS, PAN COATED, ASST COLORS, 1.74 OZ PG

## Change to read:

Stock # - 892501E090867

Item Name: CANDY, CHOC COVERED PEANUTS, PAN COATED, ASST COLORS, 384/1.74 OZ PG

Description: CHOC COVERED PEANUTS, PAN COATED, ASST COLORS, 384/1.74 OZ PG

# Line # 127 – Reads as follows:

Stock # - 894001E094480

Item Name: SNACK, PRETZELS, HARD, THREE RING, 1.5 OZ PG

Description: three ring, 72/1.25 oz pg

# Change to read:

Stock # - 894001E094480

Item Name: PRETZELS, HARD, THREE RING, 72/1.25 OZ PG

Description: three ring, 72/1.25 oz pg

# Line # 139 – Reads as follows:

Stock # - 895001E092326

Item Name: OLIVES, BLACK, PITTED, US GR A OR B, #303CN, 24/CASE

Description: pitted, any size, US GRA/B, 24/6 oz cn

# **Change to read:**

Stock # - 895001E092326

Item Name: OLIVES, BLK, CN, PITTED, ANY SIZE, US GR A/B, 24/6 OZ CN

Description: Olives BLK, CN, pitted any size, US GR A/B, 24/6 OZ CN