

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE		PAGE OF PAGES	
2. AMENDMENT/MODIFICATION NUMBER		3. EFFECTIVE DATE		4. REQUISITION/PURCHASE REQUISITION NUMBER		5. PROJECT NUMBER (If applicable)	
6. ISSUED BY CODE				7. ADMINISTERED BY (If other than Item 6) CODE			
8. NAME AND ADDRESS OF CONTRACTOR (Number, street, county, State and ZIP Code)				(X) <input type="checkbox"/> <input type="checkbox"/>		9A. AMENDMENT OF SOLICITATION NUMBER	
						9B. DATED (SEE ITEM 11)	
						10A. MODIFICATION OF CONTRACT/ORDER NUMBER	
						10B. DATED (SEE ITEM 13)	
CODE		FACILITY CODE					

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended. ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or electronic communication which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by letter or electronic communication, provided each letter or electronic communication makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NUMBER AS DESCRIBED IN ITEM 14.

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NUMBER IN ITEM 10A.
<input type="checkbox"/>	
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
<input type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not ☐ is required to sign this document and return _____ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
15B. CONTRACTOR/OFFEROR		16B. UNITED STATES OF AMERICA	
15C. DATE SIGNED		16C. DATE SIGNED	
(Signature of person authorized to sign)		(Signature of Contracting Officer)	

Previous edition unusable

STANDARD FORM 30 (REV. 11/2016)

Prescribed by GSA FAR (48 CFR) 53.243

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1. VIII. SECURITY MEASURES / FORCE PROTECTION, THEATER SUPPORT & CONTINGENCY OPERATIONS;
C. CONTINGENCY OPERATIONS is changed as follows:

During the life of the contract(s), should any of the countries be designated as "Contingency Operations" as defined in FAR Part 2, the Prime Vendor will be expected to comply with all regulations regarding the Contingency Operations to include but not limited to registering in the Joint Contingency Contracting System (JCCS) for CENTCOM, and completing the Foreign Vendor Vetting Information Sheet (FVIS) for AFRICOM, or other military databases or similar tools that may come into effect during the life of the contract.

2. VIII. SECURITY MEASURES / FORCE PROTECTION, THEATER SUPPORT & CONTINGENCY OPERATIONS;
D. Mandatory Eligibility for Installation Access, paragraph 3 is changed as follows:

To be eligible for installation access, Contractors and subcontractors at all tiers are required to register for installation access using the following registry tools, or similar tools that may replace or support these during performance of the contract:

CENTCOM AOR

All offerors are required to register with in Joint Contingency Contracting System (JCCS) as follows:

- a) Go to www.jccs.gov
- b) Read Registration Instructions
- c) Enter Company and Financial Information
- d) Enter Point of Contact Information
- e) Registration Confirmation – User ID and Password Issued
- f) Complete JCIIAS Vendor Questionnaire
- g) Upload Documents

AFRICOM AOR

All offerors are required to complete the Foreign Vendor Information Sheet (see Attachment 6, enclosed) including applicable attachments. Completed forms are to be submitted directly to the Contracting Officer.

3. VIII. SECURITY MEASURES / FORCE PROTECTION, THEATER SUPPORT & CONTINGENCY OPERATIONS;
D. Mandatory Eligibility for Installation Access, paragraph 4 and 5 are replaced as follows:

4. The Prime Vendor is responsible for keeping the information provided to the contracting officer regarding itself and its subcontractors updated at all times. The Prime Vendor must complete the JCCS registration (for performance in the CENTCOM AOR) and Foreign Vendor Information Sheet (for performance in the AFRICOM AOR) and be approved and eligible for installation access prior to beginning performance, and remain eligible for installation access for the life of the contract performance. The Prime Vendor's subcontractors, at all tiers, must be registered, approved, and eligible for installation access prior to performance, and remain eligible for installation access for the life of its performance as a subcontractor. If a subcontractor is denied base access the Prime Vendor will be required to continue uninterrupted performance by changing subcontractors, self-performing, or other means necessary to fulfill the contract requirements. That change shall be at no additional cost to the Government.

5. Failure to perform in the CENTCOM or AFRICOM AOR and failure to be eligible for installation access at the Prime and subcontractor levels – or failure to inform the contracting officer of the names of all prospective subcontractors (or provide a negative reply) – may render the offerors/contractor ineligible for award or continued performance. Additionally, any firm that is declared ineligible for installation access may be deemed non-responsible until such time as that firm is again deemed eligible by the appropriate access approval authority.

4. VIII. SECURITY MEASURES / FORCE PROTECTION, THEATER SUPPORT & CONTINGENCY OPERATIONS;
D. Mandatory Eligibility for Installation Access, paragraph 5 is renumbered to paragraph 6.

5. The Line Item Fill Rate (LIFR) requirement for Zone 4 is entirely removed from this acquisition. Below are the associated changes:

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Statement of Work; I. Introduction – paragraph 4, Zone 4: Distro Cat Wrksht LIFR (LMR and WO LMR) is deleted.

Statement of Work; I. Introduction – paragraph 5, For Zone 4, the Government reserves the right to make the award with or without Line Item Fill Rate (LIFR) is changed to without Line Item Fill Rate (LIFR).

IV. PRODUCT SOURCING AND PRICING; B. DISTRIBUTION CATEGORIES, paragraphs 2, 3 and 4 are deleted and replaced with the following:

2. Offerors for Zone 1, 2, 3 and 4 should include Distribution Price Categories with LMR Items.

Distribution Categories for Zones 1; Northern Europe, Zone 2; Southern Europe/North Africa and Zone 3. Western Africa is changed to read: Distribution Categories for Zones 1; Northern Europe, Zone 2; Southern Europe/North Africa, Zone 3; Western Africa and Zone 4; NAVEUR/NAVAF Ships.

Paragraph 5 is renumbered and is now paragraph 4.

Distribution Categories for Zone 4 – NAVEUR/NAVAF Ships is deleted.

XIV. Delivery, Title, Orders, and Order Fill Rates; K. FILL RATE/SUBSTITUTIONS/EXCEPTIONS, paragraph 1 is changed to read: The required minimum monthly overall fill-rate is 98% for Zones 1, 2, 3 and 4; The 98% Fill rate includes approved fill rate exceptions. Fill rates will be measured in the following two (2) categories and the 98% fill rate requirement applies to each category separately:

XIV. Delivery, Title, Orders, and Order Fill Rates; K. FILL RATE/SUBSTITUTIONS/EXCEPTIONS, paragraph 2, Monthly Overall Line Item Fill Rate Calculation for Zone 4 is deleted.

XV. Contract Authority, Administration, In-Process Reviews, Invoices, Payments, Reports, and Prime Vendor 832 Catalogs; F. Invoicing, paragraph 2 (i), reference to the Navy Distribution Categories is deleted.

XV. Contract Authority, Administration, In-Process Reviews, Invoices, Payments, Reports, and Prime Vendor 832 Catalogs; F. Invoicing, paragraph 2 (ii), reference to the Navy Distribution Categories is deleted.

Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, paragraph (d). Submission Requirement – Business Proposal/Pricing – Volume II, Element 2 - Category/Distribution Prices using attachment 1 thru 4, tab "Distribution Category Worksheet", reference to the Navy Distribution Categories is deleted.

Solicitation Provisions ADDENDUM TO 52.212-2 Evaluation Commercial Items (Oct 2014), (d) Source Selection and Evaluation Procedures, COMPONENT I. Aggregate Distribution Price, reference to the Navy Distribution Categories is deleted.

6. IX. QUALITY CONTROL, QUALITY ASSURANCE AND INSPECTIONS, A. PRODUCT QUALITY, 2. Expired Product/Shelf Life Extensions, paragraph v is added:

v. In circumstances where an exception to the above shelf life requirements has been granted, based on an offered product price reduction, the reduced product price must be reflected on the customer's catalog before the excepted items are ordered by customer. The PV must submit a catalog price change via 832 EDI transaction to reflect the agreed upon product price reduction. It is the PV's responsibility to monitor the inventory which has been approved and notify the Contracting Officer and/or Contract Specialist when that inventory is depleted. Once the extended product has been depleted, the PV is responsible for submitting another catalog price change via 832 EDI transaction to change the catalog price to the appropriate product price. While DLA Troop Support will attempt to request special catalog runs to process these transactions, special catalog runs are not guaranteed. After approved short shelf life product is depleted, the PV remains responsible for full contract performance, including filling orders for those items, throughout the time until the catalog can be updated. DLA Troop Support will not entertain any catalog price reconciliations for products that were sold at the reduced product price before the catalog could be updated. DLA Troop Support will not grant any fill rate exceptions relating to product not shipped before an 832 transaction is run to update the product price.

7. Statement of Work; I. Introduction – unnumbered paragraph 4, the first sentence is changed to read:

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The Government intends to make one award per zone; multiple and/or all zones may be awarded to the same offeror.

8. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items (b). General submission requirement information, paragraph v. is changed to read:
The Business Proposal Market Basket product prices are used for evaluation purposes; the market basket items may or may not become part of the initial catalog. Final negotiated prices shall become the baseline catalog prices at the time of the first order and shall be reflective of these prices at the time of first order. These prices then are permitted to be adjusted in accordance with the Economic Price Adjustment provisions in DLAD 52.216-9065.
9. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, (d). Submission Requirement – Business Proposal/Pricing – Volume III, paragraph xi. is added:
The Government intends to make one award per zone; multiple and/or all zones may be awarded to the same offeror. Upon evaluation of the business proposals, if it is in the best interest of the USG to make award using the best value tradeoff defined in this solicitation, of all four zones to one offeror, the USG will do so.
10. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), the following is added to paragraph a:
Because this procurement will use the tradeoff process as outlined in FAR 15.101-1, the Government may accept other than the lowest priced proposal as the overall best value. The Government will make a technical merit assessment based on information contained in the proposal and other information, which has or may be derived from sources other than the proposal. The Government intends to make one award per zone; multiple and/or all zones may be awarded to the same offeror.
11. The estimated quantities of Government Furnished Material (GFM), specifically Operational Rations Categories 15 and 17 have been revised on the Distro Cat Worksheet Tab of the Pricing Spreadsheets. This is applicable to Zone 1 only.
12. Zones 1, 2 and 4 will be awarded with Local Market Ready (LMR), therefore, throughout the solicitation, all reference to Without LMR (Without LMR / WO LMR) are removed. The Without LMR / WO LMR Tabs of the Pricing Spreadsheets have been removed.
13. On the Distro Cat Worksheet Tabs of the Pricing Spreadsheets for all Zones, the number of emergency orders, Category 26, has been revised to 12 per year.
14. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, (d). Submission Requirement – Technical Proposal – Volume II**, SECTION A – TECHNICAL FACTORS, FACTOR II – Experience, Submission Requirement – Factor II, paragraph 5 is changed to read Number of customers that you deliver to.
15. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, (d). Submission Requirement – Technical Proposal – Volume II**, SECTION A – TECHNICAL FACTORS, FACTOR II – Experience, Submission Requirement – Factor II, paragraph 6 is changed to read: Brief statement of the work performed to include a discussion of experience performing deliveries as a full line food distributor.
16. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, (d). Submission Requirement – Technical Proposal – Volume II**, SECTION B – PAST PERFORMANCE, Submission Requirement – Past Performance, paragraph 5 is changed to read: Number of customers that you deliver to.

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17. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section A – Factor II Experience, unnumbered paragraph 1 is changed to read: The Government will evaluate the offeror's record of Experience through its written proposal. If the offeror submits more than 5 comparable contracts, only the 5 highest dollar value contracts will be used for evaluation. The Government may contact the offeror's 1 to 5 points of contacts to confirm the provided information. In establishing what is relevant for experience, consideration shall be given to those aspects of an offeror's contract history which provide the most confidence that the offeror will satisfy the current procurement. Those aspects of relevancy include experience performing deliveries as a full line food service distributor, dollar value and number of customers.
18. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section B – Past Performance, the table containing the estimated requirements of the solicited contract is changed to remove "on a routine schedule" for Zones 1, 2 and 4.
19. XIV. Delivery, Title, Orders, and Order Fill Rates; K. FILL RATE/SUBSTITUTIONS/EXCEPTIONS, paragraph 10 FILL RATE EXCEPTION CODES is changed to read: FILL RATE EXCEPTION CODES FOR ZONES 1, 2 AND 3.
20. XIV. Delivery, Title, Orders, and Order Fill Rates; K. FILL RATE/SUBSTITUTIONS/EXCEPTIONS, paragraph 10, the Fill Rate Exception Codes are changed as follows:

Fill Rate Exception Codes (All Customers Including Navy Land Based)		
Code	Reason	Exception
C02	Customer Decreased Quantity Or Cancelled (Including Pre-Delivery)	Yes
C03	Cancelled Due To Operational Schedule Change	Yes
C04	Insufficient Lead Time	Yes
C05	Rejected Due To Quality Issues	No
C07	Other, Caused By Vendor	No
C08	Other, Customer Issue	Yes
C09	Late/Non-Delivery of C02 Canisters (Where applicable)	Yes
C10	Vendor Not In Stock Or Short Shipped (No Replacement Ordered)	No
C11	Vendor Not In Stock Or Short Shipped (Replacement Ordered)	No
D01	Valid STORES System Issues (Receipt, Catalog, PRF, etc....)	Yes
D04	CONUS/OCONUS NIS Approved By The Contracting Officer/COR	Yes
V01	Monthly Item Demand Exceeds Average Demand By >300% (OCONUS Only)	Yes
V02	Newly Cataloged Item (Insufficient Time For Vendor To Capture Demand History)	Yes
V03	Low Shelf Life Item - Frequency Restocking Required	Yes
V04	Customer Decreased Quantity Or Cancelled (Including Pre-Delivery)	Yes
V05	Customer Based Order Quantity On The Incorrect Unit Of Issue	Yes
V06	Customer Did Not Provide Sufficient Ordering Lead Time	Yes
V07	Item Being Phased Out (Catalog Timing Issue - Does Not Include Vendor Voluntary Brand Changes)	Yes
V08	Catch Weight Adjustment (Customer Orders 100 Lbs Actual Weight Of Product Is 98 Lbs)	Yes
V09	Product Recalled	Yes
V10	Other (Vendor To Provide Specific Explanation/Backup Documentation For "Other" Exception)	Yes
V11	Vendor Not In Stock Or Short Shipped	No
V12	CONUS/OCONUS NIS Caused by DTS Delay - Approved By The Contracting Officer/COR	Yes
Fill Rate Exception Codes (Navy Afloat Only)		
Code	Reason	Exception
C02	Customer Decreased Quantity Or Cancelled (Including Pre-Delivery)	Yes
C09	Late/Non-Delivery of C02 Canisters (Where applicable)	Yes
C10	Vendor Not In Stock Or Short Shipped (No Replacement Ordered)	No
C11	Vendor Not In Stock Or Short Shipped (Replacement Ordered)	No
V01	Monthly Item Demand Exceeds Average Demand By >300% (OCONUS Only)	Yes
V02	Newly Cataloged Item (Insufficient Time For Vendor To Capture Demand History)	Yes
V04	Customer Decreased Quantity Or Cancelled (Including Pre-Delivery)	Yes
V05	Customer Based Order Quantity On The Incorrect Unit Of Issue	Yes
V08	Catch Weight Adjustment (Customer Orders 100 Lbs Actual Weight Of Product Is 98 Lbs)	Yes
V12	CONUS/OCONUS NIS Caused by DTS Delay - Approved By The Contracting Officer/COR	Yes

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21. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, paragraph (b). General submission requirement information, paragraph ii. is changed to read:

The Government reserves the right to verify any information presented in the Technical and Business Proposals. Site visits or other reviews to assess the accuracy of the information provided in an offeror's proposal may be conducted by the Defense Contract Management Agency, Defense Contract Audit Agency or other qualified personnel during the evaluation process. A pre-award survey may be conducted even if a site visit is not conducted. That information may be used to determine if the offeror is financially capable of contract performance in accordance with the estimated dollar values of the solicitation.

22. Statement of Work; V. TRANSPORTATION, E. PRIME VENDOR RESPONSIBILITIES REGARDING TRANSPORTATION, paragraph 3 is changed to read:

3. All freeze and chill trucks will use temperature monitoring/recording devices, readings of which will be made available upon request. The Prime Vendor must use Temperature Monitoring Devices (TMDs) that allows the customers to easily access and/or read the information upon arrival at the customers' facility(ies). Security issues accessing this information at the customer level, should be taken into consideration.

It is the Prime Vendor's responsibility to ensure Long Range Temperature Monitoring Devices (TMDs) are used for temperature controlled containers where necessary. Some customer locations throughout all Zones, the transit time may exceed 30 days and Long Range TMDs will be required. Long Range TMDs must also allow the customers to easily access and/or read the information upon arrival at the customers' facility(ies).

23. Statement of Work; V. TRANSPORTATION, E. PRIME VENDOR RESPONSIBILITIES REGARDING TRANSPORTATION, paragraph 6 is added:

6. In order for the Prime Vendor to book its own cargo, in accordance with Military Surface Deployment and Distribution Command Customer & Carrier Advisory, CA-17-08/29-0170 Update 3 dated March 15, 2018, all personnel will be required to use Common Access Card (CAC), External Certificate Authority (ECA) or a Yubikey Security Key to access the Surface Deployment and Distribution Command (SDDC) transportation systems, Integrated Booking System (IBS). CAC, ECA or Yubikey access will be required throughout the life of the contract.

If cargo is booked by anyone other than the Prime Vendor, it is the Prime Vendors responsibility to ensure all aspects of the booking(s) are accurate. Errors in the booking data not addressed/corrected prior to cargo departure (CONUS and/or OCONUS) are the Prime Vendors responsibility and the US Government will not be held accountable for any resultant negative effects.

24. Statement of Work; V. TRANSPORTATION, I. AIRLIFT, paragraph 4 is added:

4. For any airlift booked thru SDDC, a Transportation Control Number (TCN) will be needed for each pallet of cargo. It is the Prime Vendors responsibility to create and maintain those TCNs. TCN will be provided to SDDC if requested and should be included on all associated paperwork.

25. Please note for Zone 4 – NAVEUR/NAVAF Ships; Pricing Spreadsheet Attachment 4 now contains quantities for Distribution Price Categories 14, 15, 16 and 17. Offerors are advised to submit a Distribution Price for those categories. Failure to do so may eliminate the Offeror from consideration for this acquisition.

26. Statement of Work; XIII. CUSTOMERS; *Western Sahara (*Special Area) is added to Zone 3 – Western Africa.

27. Statement of Work; XIV. Delivery, Title, Orders, and Order Fill Rates, B. REMOTE LOCATIONS; *Western Sahara (*Special Area), Niger, Nigeria, and Senegal are added to Zone 3.

28. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph

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(d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section A – Factor II Experience, a second paragraph is added:

The most relevant experience from the 18-month period preceding the closing date of the solicitation will receive the most credit, however, is the information directly related to the offering entity. Proposals that provide more relevant experience, similar in size and scope, may be rated higher.

29. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section A – Factor IV Resource Availability (i.e., Cash Flow, Equipment, and Carrier Agreements), the following is added:

Offerors that provide agreements, for example, (Lease Agreements and Memorandum of Understanding), that demonstrated the quantity and types of distribution equipment resources for use under the contract in the agreement will be rated higher.

30. VIII. SECURITY MEASURES / FORCE PROTECTION, THEATER SUPPORT & CONTINGENCY OPERATIONS; Paragraph D. CONTINGENCY (CONTINUITY OF OPERATIONS ((COOP)) is added:

COOP planning at all levels encompasses a broad scope of activities necessary to ensure the success of an organization in response to a threat or terrorist incident, a natural disaster or some other emergency situation. The Prime Vendor will be required to maintain a detailed Contingency Concept of Operations (CONOPs) designed to ensure that you will be able to independently provide continuity of operations (COOP) support to all DLA customers covered by this contract should any of your warehouse platform(s) become unusable for any reason including but not limited to the following: inaccessibility by road, destroyed by attack, infestation, lack of proper heating, air conditioning and cooling, loss of lease, arson, loss of communications, etc. or if any customer location(s) becomes inaccessible by road. The Prime Vendor must have the capability to perform the CONOPs at all times throughout the life of the contract. From time to time, the Prime Vendor may be required to update its CONOPs based on conditions in the Areas of responsibility (AORs). This Contingency CONOPs may be tested at any time throughout the life of the contract. Such testing will be at no additional costs to the Government and shall be included in the Prime Vendors distribution price.

31. IV. PRODUCT SOURCING AND PRICING; K. ITEM AVAILABILITY, paragraphs 2 and 3, days of supply (DOS) is changed to read days of supply (DOS) on hand.

32. IV. PRODUCT SOURCING AND PRICING; K. ITEM AVAILABILITY, paragraphs 5 is added: On-Hand is defined as readily available to DLA Troop Support customers and does not include inventory that is pending from a port, marked as picked, allocated for any customer, on medical hold, recalled or awaiting a shelf life extension. Return items can only be included in the on-hand DOS calculation if the items have sufficient shelf-life and are fit for human-consumption.

33. VII. INVENTORY AND WAREHOUSE MANAGEMENT; A. WAREHOUSE MANAGEMENT, paragraph 3, days of supply (DOS) is changed to read days of supply (DOS) on hand.

34. FAR 52.219-9 (Deviation 2016-O0009) (Aug 2016).is updated to 52.219-9 -- Small Business Subcontracting Plan. (DEVIATION 2018-O0018) throughout the solicitation.

35. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section A – Factor III – Quality Control, Assurance, and Warehouse Management System/Procedures is changed to read: The Government will evaluate the offeror's quality control and warehouse procedures. Proposals which indicate the quality requirements of the instant solicitation will be met or exceeded will generally be rated more favorably than those which do not. The offeror's supply chain management plan will be evaluated in order to determine the anticipated success of the firm in meeting fill rate and surge requirements. Product movement procedures, warehouse management systems, inventory rotation methods, quality assurance positions, open date of pack labeling procedures, shelf life procedures, and warehouse management system access for Government personnel will be assessed. Proposals which meet or exceed the requirements of the solicitation will generally be rated more favorable than those that do not.

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36. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section A – Factor V Implementation and Management Plans is changed to read: Proposals that offer realistic implementation milestones that achieve fully operational capability (FOC) sooner than the required 180 days may be rated more favorably. Proposals that are less dependent upon Government actions will also generally be rated more favorably. Each offeror's knowledge of small business concerns and their ability to meet each subcontracting goal will be evaluated. The offeror's identification of key personnel, by position, and their relevant individual experience, will be examined in order to determine the anticipated success of the firm in providing service to its customers. Offerors with all or some key personnel involved in the daily management of the contract that have Prime Vendor and/or commercial food experience, are knowledgeable in the food distribution industry, and in regard to the geographical areas being supported by this contract will be evaluated higher.
37. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (d) Source Selection and Evaluation Procedures, Evaluation Criteria – Section A – Factor II Experience, the table containing the estimated requirements of the solicited contract is changed to remove "on a routine schedule" for Zones 1, 2 and 4.
38. Solicitation Provisions; ADDENDUM TO FAR 52.212-2 – COMMERCIAL ITEMS (OCT 2014), paragraph (a), paragraph Technical Factors I thru IV and Past Performance are of equal importance. When combined, technical factors I thru IV and Past Performance are significantly more important than price. However, as proposals become more equal in their technical merit, the evaluated price becomes more important.....is changed to read Technical Factors I thru V and Past Performance are of equal importance. When combined, technical factors I thru V and Past Performance are significantly more important than price. However, as proposals become more equal in their technical merit, the evaluated price becomes more important.
39. Statement of Work; II. ESTIMATED VALUE/GUARANTEED MINIMUM/MAXIMUM QUANTITY, the following is revised:

The estimated dollar value of this solicitation is \$316,000,000.00 (Zone 1: \$110,000,000.00; Zone 2 \$125,000,000.00; Zone 3: \$11,000,000.00; Zone 4: \$70,000,000.00) inclusive of all tiered pricing periods. The maximum dollar value will be \$632,000,000.00 (Zone 1: \$220,000,000.00; Zone 2 \$250,000,000.00; Zone 3: \$22,000,000.00; Zone 4: \$140,000,000.00) inclusive of all tiered pricing periods and surge requirements. The guaranteed minimum will be ten percent (10%) of the estimated dollar value, per Zone, per tiered pricing period. The Government's legal obligation under this contract shall only be for that guaranteed minimum, per Zone, per tiered pricing period and shall be satisfied once purchases for that amount have been made.

Total estimated annual sales for all Zones:	\$63,200,000.00
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Total estimated annual sales for Zone 1 - Northern Europe:	\$22,000,000.00
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Est. Sales for Tier 1 - 24 Month Period (Incl 180 day Implementation Period)	\$44,000,000.00
Est. Sale for Tier 2 – 18 Month Period	\$33,000,000.00
Est. Sales for Tier 3 – 18 Month Period	\$33,000,000.00
Guaranteed Minimum (10%) for 60 Month Period	\$11,000,000.00

Total estimated annual sales for Zone 2 - Southern Europe/North Africa:	\$25,000,000.00
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Est. Sales for Tier 1 - 24 Month Period (Incl 105 180 day Implementation Period)	\$50,000,000.00
Est. Sales for Tier 2 – 18 Month Period	\$37,500,000.00
Est. Sales for Tier 3 – 18 Month Period	\$37,500,000.00
Guaranteed Minimum (10%) for 60 Month Period	\$12,500,000.00

40. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, paragraph (d). Submission Requirement – FACTOR IV – Resource Availability (Cash Flow, Equipment, and Carrier Agreements); Submission Requirement – Factor IV, paragraph 4 is changed below:

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4. Describe your firm's experience utilizing United States Transportation Command (USTRANSCOM) designated carriers for the movement of product over ocean and via air. Provide a copy of any existing USTRANSCOM carrier agreements, including any USC or Multimodal carrier agreements. If you do not have current carrier agreements, obtain and submit a copy of a new agreement with at least one of these carriers. The agreement should address: ocean and/or air movement of product, related issues such as claims processing and dispute resolution for losses and damage to Prime Vendor cargo by the carrier, process for resolution of claims by the carrier against the Prime Vendor for detention of carrier containers, port storage for detained containers, and maintenance provided by a carrier for detained refrigerated containers. If you are unable to obtain the agreement prior to proposal submission, explain how you will be able to obtain the required agreements from all three carriers on a post award basis (include the lead-time required to obtain).

41. Solicitation Provisions; ADDENDUM TO FAR 52.212-1 – Instructions to Offerors – Commercial Items, paragraph 6. Proposal Factors and Components, paragraph (d). Submission Requirement – Business Proposal/Pricing – Volume III; Component I Aggregate Distribution Price is changed to read:

The Aggregate Distribution Price is calculated by multiplying each distribution price by its respective estimated quantity for each tiered pricing period and totaling the results. This calculation is performed for all items in the selected Market Basket and for Distribution categories 12-17, 22-23, and 26-31 which do not have associated item product prices.