

“PROPOSED PERFORMANCE GOALS SUBMISSION” WORKSHEET

Shown here for illustrative purposes only – actual form will be on-line

Proposed Performance Goals Submission					
The goals entered below will be automatically incorporated into the DLA Form 1806 submitted on a quarterly basis. See definitions applicable to DLA Form 1806 reporting in SCAA Section III.					
Data Element	1 st Quarter	2 nd Quarter	3 rd Quarter	4 th Quarter	Goal for Year
(7) Active Client Base					
(8) Number of Outreach Events You Sponsored					<i>Auto sum</i>
(9) Number of Outreach Events you supported or Participated in but did not sponsor.					
(10) Total attendees at Outreach events listed in (8) & (9) Above					
(11) Initial Counseling Sessions with all category Small Business Concerns					
(a) Initial Sessions with Small Disadvantaged Concerns					
(b) Initial Sessions with Women-owned Small Business Concerns					
(c) Initial Sessions with HUBZone Small Business Concerns					
(d) Initial Sessions with Service-Disabled Veteran-Owned Small Business Concerns					
(12) Initial Counseling Sessions with Other than Small Business Concerns					
(13) Initial Counseling Sessions with Distressed Area Concerns					
(14) Follow-up Counseling Sessions with All Category Small Business Concerns					
(a) Follow-up Sessions with Small Disadvantaged Concerns					
(b) Follow-up Sessions with Women-owned Small Business Concerns					
(c) Follow-up Sessions with HUBZone Small Business Concerns					
(d) Follow-up Sessions with Service-Disabled Veteran-Owned Small Business Concerns					
(15) Follow-up Counseling Sessions with Other than Small Business Concerns					
(16) Follow-up Counseling Sessions with Distressed Area Concerns					